



MHI IS PLEASED TO ANNOUNCE THE MANUFACTURED HOUSING BUYER'S GUIDE – A WEB-BASED ONLINE DIRECTORY FOR LOCATING PRODUCTS AND SERVICES OFFERED BY MHI MEMBER COMPANIES, NATIONAL CONGRESS & EXPO EXHIBITORS AND SUPPLIERS TO THE INDUSTRY.

MHI Members, Exhibitors & Industry Suppliers can Easily Upgrade their Supplier Listing Now!

Enhanced Listing

Wells Fargo Multifamily Capital

exhibitor location: 209

5938 Priestly Drive, Suite 102, Carlsbad, CA 92008

760-505-9001 (p)

contact: Tony Petosa, Senior Vice President

tpetosa@wellsfargo.com | [web](#)



Financing Options for Manufactured Home Communities Wells Fargo specializes in financing Manufactured Home Communities, offering Fannie Mae, direct portfolio, and correspondent lending programs. Since 2000, Wells Fargo has originated more than \$4.0 billion in financing within this sector. Fannie Mae Manufactured Housing Community Program As the first fully approved Fannie Mae Delegated Underwriter and Servicer, Wells Fargo has delegated responsibility for originating, underwriting, closing, and delivering multifamily mortgages without Fannie Mae's prior review. As a DUS lender we are able to act quickly and be flexible in structuring transactions.

Categories assigned to your company

• Commercial Lending/Brokerage • Exhibitors • Members

Wells Fargo Multifamily Capital

5938 Priestly Drive, Suite 102, Carlsbad, CA 92008 760-505-9001 (p)

• MHI member • 2010 Expo exhibitor

Basic Listing

CB Richard Ellis, Inc.

3280 Peachtree Rd., Suite 1400, Atlanta, GA 30305 404-504-5970 (p)

• MHI member

Supplier Listing Options

Basic Listing

- **Company name, address and phone number** -- No Charge --

Enhanced Listing

- **Company name, address, phone number, contact name, contact information, company & service description, NC&E booth location, document links, link to multimedia files** \$ 495 (12 months)
- **Additional Categories** \$ 100/category (12 months)

Priority Enhanced Listing

- **Guarantees Page 1 placement in category** \$ 795 (12 months)
- **Additional Categories** \$ 175/category (12 months)

Online Buyer's Guide enhanced listings are available to all suppliers and are subject to posting upon receipt of payment in full. Category assignments are subject to approval of MHI.

To Purchase your Enhanced Listing, or ask questions, please contact Tim DePuy at (970)871-4688 or TDePuy@InfInc.com



ENHANCED LISTING PLACEMENT ORDER

ENHANCED LISTING UPGRADE

SUPPLIER COMPANY INFORMATION

	<u>12 Month Listing</u>	
<input checked="" type="checkbox"/> Enhanced Listing	\$ 495	
<input type="checkbox"/> Additional Enhanced Listings Per Category	\$ 100	
TOTAL NUMBER OF ADDITIONAL CATEGORIES: _____		
Sub-Total.....	\$ 495	
Additional Categories.....	\$ _____	
ENTER TOTAL AMOUNT DUE.....	\$ _____	

Company Name : _____
Address : _____
Address : _____
City : _____
State : _____
Zip Code : _____
Point-of-Contact : _____
POC Phone : _____
POC Fax : _____
POC E-Mail Address : _____

Please check applicable categories from attached Category Sheet and include with this insertion order. Additional categories are only \$100 per category.

NOTE: Enhanced listings are good for one full year and become effective upon signature date.

Contact Tim DePuy at (970)871-4688 or TDePuy@InfoInc.com to continue your enhanced listing through next year's National Congress and Expo!!

SUPPLIER BILLING INFORMATION (if different from above)

Company Name : _____
Address : _____
Address : _____
City : _____
State : _____
Zip Code : _____
Point-of-Contact : _____
POC Phone : _____
POC Fax : _____
POC E-Mail Address : _____

PAYMENT METHOD:

FAX your completed and signed MHI Placement Order to Tim DePuy @ 970-871-4600

Visa: CARD #: _____ C V V: _____ EXPIRATION: _____
 Mastercard
 Amex
 Check Checks payable to "Information, Inc." and sent to Information, Inc., 6707 Democracy Plaza, Suite 500, Bethesda, MD 20817

*I certify I am an authorized purchaser for my company and agree to purchase Enhanced Listings and/or other advertising for the categories selected on the MHI categories selection list or noted above.

Signature: _____ Date: _____



Categories for 2010*

✓ CATEGORY

- Aftermarket Upkeep
- Appliances
- Association
- Attorney
- Building Materials & Equipment
- Cabinets
- Commercial Lending/Brokerage
- Community Owners/Managers
- Community Service/Product Providers
- Computer Services
- Consulting Services
- Developer
- Distributor
- Doors and Accessories
- Electrical and Electronics
- Energy Efficiency
- Exhibitors
- Exterior Accessories
- Floor Plan Lending
- Flooring and Coverings
- Foundations/Anchoring Systems
- Green Building Products

✓ CATEGORY

- Heating & Air Conditioning
- Home Manufacturers
- Installation Equipment & Materials
- Insurance Services
- Interior Décor
- Interior Materials & Wall Coverings
- Landscape Architect
- Loan Brokerage/Appraisal
- Marketing
- Members
- Plumbing Materials
- Retail/Mortgage Lending
- Roofing Materials
- Safety and Security
- Siding and Insulation
- Transportation Equipment and Services
- Ventilation Systems
- Warranties
- Windows and Skylights
- New Category** --
- New Category** --
- New Category** --

* Additional enhanced category listings are \$100 per category; All category assignments subject to approval of the Manufactured Housing Institute

** New category establishment fee applicable