

MANUFACTURED HOUSING INSTITUTE

MONTHLY

ECONOMIC REPORT

Manufactured Housing Activity for AUGUST 2011: Industry Production, Shipments and Trends



Manufactured Housing Institute's MONTHLY ECONOMIC REPORT August 2011

National trends

Manufactured home **shipments for August 2011 were 5,166 new homes**, up 6.3 percent from August 2010. Trends by housing type varied with shipments of multi-section homes down compared with the same month last year, while shipments of the single section homes showed a 21.7 percent increase.

Compared with 2010, this year has seen declines in each of the first seven months, with the first year-over-year gain in the month of August. Industry shipments for the year-to-date stand at 31,994 homes compared with 35,521 homes in the previous year, a net decrease of 9.9 percent.

The seasonally adjusted annual rate (SAAR) of shipments was 54,026 in August, up 22 percent from the rate of 44,285 in July 2011. The SAAR corrects for normal seasonal variations in shipments and projects annual shipments based on the current monthly total.

Total floors shipped in August 2011 were 7,913, up 1.8 percent from the same month in 2010. The number of plants reporting production in August was 123 and the number of corporations was 45, both unchanged from the prior month.

Regional and state results

Compared with the same month last year, state shipment results for August 2011 showed increases for 18 states, reductions also in 18 states, and 14 states with no significant change. Top shipment gainers and decliners are shown in the table below.

Top Shipment Gainers and Decliners by State – AUGUST 2011

Rank	Shipment increases				Shipment decreases			
	State	2011	2010	Change	State	2011	2010	Change
1	North Dakota	364	92	272	Illinois	70	160	-90
2	Texas	861	761	100	Kentucky	188	233	-45
3	Louisiana	405	370	35	North Carolina	213	234	-21
4	Alabama	209	179	30	Oklahoma	143	163	-20
5	South Dakota	54	28	26	West Virginia	114	132	-18
6	Ohio	86	60	26	New York	158	175	-17
7	Mississippi	204	182	22	Oregon	50	66	-16
8	Colorado	63	42	21	California	129	142	-13
9	Nebraska	21	4	17	Michigan	23	35	-12
10	Florida	240	223	17	Missouri	74	84	-10

Same month shipments were up in four divisions, with the West North Central states realizing the largest percent gain, a 108 percent increase compared with August of last year. The East North Central division posted the greatest percent loss in August compared with the prior year, with the New England division following close behind.

Division Shipments – AUGUST 2011

Region	AUGUST		Increase (Decrease)	% Change
	2011	2010		
West North Central	596	286	310	108.4%
West South Central	1,556	1,450	106	7.3%
Mountain	373	311	62	19.9%
East South Central	772	759	13	1.7%
South Atlantic	965	971	-6	-0.6%
New England	68	88	-20	-22.7%
Middle Atlantic	333	362	-29	-8.0%
Pacific	238	272	-34	-12.5%
East North Central	258	345	-87	-25.2%
Total	5,159	4,844	315	6.5%

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Table 1: Regional Shipments, Percent Change and Market Share

Region	Through AUGUST 2011		Through AUGUST 2010		% Change
	Shipments	Market Share	Shipments	Market Share	
New England	437	1.4%	574	1.6%	-23.9%
Middle Atlantic	1,747	5.5%	1,967	5.6%	-11.2%
East North Central	1,951	6.1%	1,902	5.4%	2.6%
West North Central	2,134	6.7%	1,929	5.5%	10.6%
South Atlantic	6,396	20.1%	7,542	21.4%	-15.2%
East South Central	5,056	15.9%	5,909	16.8%	-14.4%
West South Central	10,097	31.7%	10,977	31.1%	-8.0%
Mountain	2,390	7.5%	2,508	7.1%	-4.7%
Pacific	1,630	5.1%	1,953	5.5%	-16.5%
Total	31,838	100.0%	35,261	100.0%	

Table 2: Top Ten States, Percent Change and Market Share

State	Through AUGUST 2011			Through AUGUST 2010			% Change
	Shipments	Market Share	Rank	Shipments	Market Share	Rank	
Texas	5,475	17.1%	1	5,674	16.0%	1	-3.5%
Louisiana	2,812	8.8%	2	3,024	8.5%	2	-7.0%
Florida	1,571	4.9%	3	1,792	5.0%	3	-12.3%
North Carolina	1,497	4.7%	4	1,716	4.8%	4	-12.8%
Alabama	1,447	4.5%	5	1,300	3.7%	8	11.3%
Mississippi	1,398	4.4%	6	1,652	4.7%	5	-15.4%
Kentucky	1,260	3.9%	7	1,546	4.4%	6	-18.5%
Oklahoma	981	3.1%	8	1,240	3.5%	9	-20.9%
South Carolina	979	3.1%	9	1,227	3.5%	10	-20.2%
Tennessee	951	3.0%	10	1,411	4.0%	7	-32.6%
Total	18,371	57.4%		20,582	57.9%		-10.7%

Table 3: Manufactured Home Production

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	3,210	2,796	-12.9%	3,210	2,796	-12.9%
February	3,463	2,892	-16.5%	6,673	5,688	-14.8%
March	4,513	4,035	-10.6%	11,186	9,723	-13.1%
April	4,793	3,944	-17.7%	15,979	13,667	-14.5%
May	4,989	4,464	-10.5%	20,968	18,131	-13.5%
June	5,437	5,021	-7.7%	26,405	23,152	-12.3%
July	4,265	3,676	-13.8%	30,670	26,828	-12.5%
August	4,896	5,187	5.9%	35,566	32,015	-10.0%
September	4,427			39,993		
October	3,849			43,842		
November	3,459			47,301		
December	2,745			50,046		

Table 4: Manufactured Home Shipments

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	3,158	2,776	-12.1%	3,158	2,776	-12.1%
February	3,457	2,885	-16.5%	6,615	5,661	-14.4%
March	4,517	4,035	-10.7%	11,132	9,696	-12.9%
April	4,817	3,954	-17.9%	15,949	13,650	-14.4%
May	5,023	4,475	-10.9%	20,972	18,125	-13.6%
June	5,430	5,024	-7.5%	26,402	23,149	-12.3%
July	4,257	3,679	-13.6%	30,659	26,828	-12.5%
August	4,862	5,166	6.3%	35,521	31,994	-9.9%
September	4,440			39,961		
October	3,841			43,802		
November	3,463			47,265		
December	2,781			50,046		

Table 5: Manufactured Home Shipments - Seasonally Adjusted Annual Rate

Month	Seasonal Factors		SAAR	
	2010	2011	2010	2011
January	82.6	82.2	45,891	40,521
February	81.3	81.3	50,997	42,586
March	95.3	95.1	56,864	50,920
April	104.7	105.4	55,196	45,028
May	108.7	108.7	55,476	49,397
June	113.1	113.3	57,605	53,233
July	99.1	99.7	51,535	44,285
August	115.1	114.7	50,687	54,026
September	110.1	110.3	48,412	
October	113.6	113.4	40,570	
November	93.4	93.0	44,482	
December	82.9	83.0	40,258	

Table 6: Manufacturer Inventory

Month	Homes Produced, Not Shipped		As a Percentage of Monthly Production	
	2010	2011	2010	2011
January	59	27	1.8%	1.0%
February	65	34	1.9%	1.2%
March	61	34	1.4%	0.8%
April	37	24	0.8%	0.6%
May	3	13	0.1%	0.3%
June	10	10	0.2%	0.2%
July	18	7	0.4%	0.2%
August	52	28	1.1%	0.5%
September	39		0.9%	
October	47		1.2%	
November	43		1.2%	
December	7		0.3%	

Table 7: Single-Section Manufactured Home Production

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	1,195	1,292	8.1%	1,195	1,292	8.1%
February	1,357	1,279	-5.7%	2,552	2,571	0.7%
March	1,938	1,884	-2.8%	4,490	4,455	-0.8%
April	1,861	1,806	-3.0%	6,351	6,261	-1.4%
May	1,931	2,122	9.9%	8,282	8,383	1.2%
June	2,168	2,246	3.6%	10,450	10,629	1.7%
July	1,762	1,621	-8.0%	12,212	12,250	0.3%
August	2,039	2,482	21.7%	14,251	14,732	3.4%
September	1,913			16,164		
October	1,567			17,731		
November	1,469			19,200		
December	1,173			20,373		

Table 8: Multi-Section Manufactured Home Production

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	2,015	1,504	-25.4%	2,015	1,504	-25.4%
February	2,106	1,613	-23.4%	4,121	3,117	-24.4%
March	2,575	2,151	-16.5%	6,696	5,268	-21.3%
April	2,932	2,138	-27.1%	9,628	7,406	-23.1%
May	3,058	2,342	-23.4%	12,686	9,748	-23.2%
June	3,269	2,775	-15.1%	15,955	12,523	-21.5%
July	2,503	2,055	-17.9%	18,458	14,578	-21.0%
August	2,857	2,705	-5.3%	21,315	17,283	-18.9%
September	2,514			23,829		
October	2,282			26,111		
November	1,990			28,101		
December	1,572			29,673		

Table 9: Single-Section Manufactured Home Shipments

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	1,173	1,275	8.7%	1,173	1,275	8.7%
February	1,359	1,287	-5.3%	2,532	2,562	1.2%
March	1,938	1,878	-3.1%	4,470	4,440	-0.7%
April	1,866	1,811	-2.9%	6,336	6,251	-1.3%
May	1,945	2,131	9.6%	8,281	8,382	1.2%
June	2,165	2,250	3.9%	10,446	10,632	1.8%
July	1,758	1,619	-7.9%	12,204	12,251	0.4%
August	2,030	2,471	21.7%	14,234	14,722	3.4%
September	1,921			16,155		
October	1,550			17,705		
November	1,473			19,178		
December	1,193			20,371		

Table 10: Multi-Section Manufactured Home Shipments

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	1,985	1,501	-24.4%	1,985	1,501	-24.4%
February	2,098	1,598	-23.8%	4,083	3,099	-24.1%
March	2,579	2,157	-16.4%	6,662	5,256	-21.1%
April	2,951	2,143	-27.4%	9,613	7,399	-23.0%
May	3,078	2,344	-23.8%	12,691	9,743	-23.2%
June	3,265	2,774	-15.0%	15,956	12,517	-21.6%
July	2,499	2,060	-17.6%	18,455	14,577	-21.0%
August	2,832	2,695	-4.8%	21,287	17,272	-18.9%
September	2,519			23,806		
October	2,291			26,097		
November	1,990			28,087		
December	1,588			29,675		

Table 11: Manufactured Home Production

	AUGUST			Year through AUGUST		
	2010	2011	% Change	2010	2011	% Change
<i>New England</i>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<i>Middle Atlantic</i>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	418	385	-7.9%	2,513	2,143	-14.7%
Subtotal (region)	418	385	-7.9%	2,513	2,143	-14.7%
<i>East North Central</i>						
Illinois	*	*	*	*	*	*
Indiana	364	504	38.5%	1,881	2,286	21.5%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	364	504	38.5%	1,881	2,286	21.5%
<i>West North Central</i>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	95	98	3.2%	699	760	8.7%
Missouri	*	*	*	*	*	*
Nebraska	8	46	475.0%	80	216	170.0%
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	103	144	39.8%	779	976	25.3%
<i>South Atlantic</i>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	130	158	21.5%	988	1,026	3.8%
Georgia	266	265	-0.4%	2,344	1,825	-22.1%
Maryland	*	*	*	*	*	*
North Carolina	259	231	-10.8%	1,912	1,587	-17.0%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	655	654	-0.2%	5,244	4,438	-15.4%

(continued)

Table 11: Manufactured Home Production (Continued)

	AUGUST			Year through AUGUST		
	2010	2011	% Change	2010	2011	% Change
East South Central						
Alabama	737	836	13.4%	5,313	5,037	-5.2%
Kentucky	*	*	*	*	*	*
Mississippi	102	*	*	778	*	*
Tennessee	744	700	-5.9%	5,774	4,438	-23.1%
Subtotal (region)	1,583	1,536	-3.0%	11,865	9,475	-20.1%
West South Central						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	1,080	1,168	8.1%	8,257	7,365	-10.8%
Subtotal (region)	1,080	1,168	8.1%	8,257	7,365	-10.8%
Mountain						
Arizona	108	110	1.9%	832	792	-4.8%
Colorado	*	*	*	*	*	*
Idaho	46	67	45.7%	408	411	0.7%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	154	177	14.9%	1,240	1,203	-3.0%
Pacific						
Alaska	*	*	*	*	*	*
California	118	122	3.4%	777	873	12.4%
Hawaii	*	*	*	*	*	*
Oregon	135	115	-14.8%	1,101	673	-38.9%
Washington	*	*	*	*	*	*
Subtotal (region)	253	237	-6.3%	1,878	1,546	-17.7%
Subtotal (U.S.)	4,610	4,805	4.2%	33,657	29,432	-12.6%
Canada/Mexico/Puerto Rico	0	0	-	0	0	-
States With *	286	382	33.6%	1,909	2,583	35.3%
Total Home Production	4,896	5,187	5.9%	35,566	32,015	-10.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 12: Manufactured Home Shipments

	AUGUST			Year through AUGUST		
	2010	2011	% Change	2010	2011	% Change
<i>New England</i>						
Connecticut	9	5	-44.4%	50	40	-20.0%
Maine	37	31	-16.2%	253	193	-23.7%
Massachusetts	8	9	12.5%	60	46	-23.3%
New Hampshire	20	15	-25.0%	121	91	-24.8%
Rhode Island	0	2	-	7	8	14.3%
Vermont	14	6	-57.1%	83	59	-28.9%
Subtotal (region)	88	68	-22.7%	574	437	-23.9%
<i>Middle Atlantic</i>						
New Jersey	24	15	-37.5%	134	89	-33.6%
New York	175	158	-9.7%	891	811	-9.0%
Pennsylvania	163	160	-1.8%	942	847	-10.1%
Subtotal (region)	362	333	-8.0%	1,967	1,747	-11.2%
<i>East North Central</i>						
Illinois	160	70	-56.3%	778	538	-30.8%
Indiana	63	61	-3.2%	337	416	23.4%
Michigan	35	23	-34.3%	194	466	140.2%
Ohio	60	86	43.3%	431	389	-9.7%
Wisconsin	27	18	-33.3%	162	142	-12.3%
Subtotal (region)	345	258	-25.2%	1,902	1,951	2.6%
<i>West North Central</i>						
Iowa	20	16	-20.0%	156	150	-3.8%
Kansas	32	34	6.3%	252	217	-13.9%
Minnesota	26	33	26.9%	208	182	-12.5%
Missouri	84	74	-11.9%	610	445	-27.0%
Nebraska	4	21	425.0%	51	80	56.9%
North Dakota	92	364	295.7%	453	842	85.9%
South Dakota	28	54	92.9%	199	218	9.5%
Subtotal (region)	286	596	108.4%	1,929	2,134	10.6%
<i>South Atlantic</i>						
Delaware	23	26	13.0%	168	194	15.5%
District of Columbia	0	0	-	0	0	-
Florida	223	240	7.6%	1,792	1,571	-12.3%
Georgia	95	111	16.8%	928	785	-15.4%
Maryland	18	17	-5.6%	101	92	-8.9%
North Carolina	234	213	-9.0%	1,716	1,497	-12.8%
South Carolina	134	141	5.2%	1,227	979	-20.2%
Virginia	112	103	-8.0%	846	591	-30.1%
West Virginia	132	114	-13.6%	764	687	-10.1%
Subtotal (region)	971	965	-0.6%	7,542	6,396	-15.2%

(continued)

Table 12: Manufactured Home Shipments (Continued)

	AUGUST			Year through AUGUST		
	2010	2011	% Change	2010	2011	% Change
East South Central						
Alabama	179	209	16.8%	1,300	1,447	11.3%
Kentucky	233	188	-19.3%	1,546	1,260	-18.5%
Mississippi	182	204	12.1%	1,652	1,398	-15.4%
Tennessee	165	171	3.6%	1,411	951	-32.6%
Subtotal (region)	759	772	1.7%	5,909	5,056	-14.4%
West South Central						
Arkansas	156	147	-5.8%	1,039	829	-20.2%
Louisiana	370	405	9.5%	3,024	2,812	-7.0%
Oklahoma	163	143	-12.3%	1,240	981	-20.9%
Texas	761	861	13.1%	5,674	5,475	-3.5%
Subtotal (region)	1,450	1,556	7.3%	10,977	10,097	-8.0%
Mountain						
Arizona	68	78	14.7%	552	552	0.0%
Colorado	42	63	50.0%	294	386	31.3%
Idaho	21	23	9.5%	191	163	-14.7%
Montana	16	31	93.8%	224	231	3.1%
Nevada	15	9	-40.0%	117	71	-39.3%
New Mexico	106	120	13.2%	854	707	-17.2%
Utah	21	21	0.0%	139	149	7.2%
Wyoming	22	28	27.3%	137	131	-4.4%
Subtotal (region)	311	373	19.9%	2,508	2,390	-4.7%
Pacific						
Alaska	9	3	-66.7%	53	38	-28.3%
California	142	129	-9.2%	944	948	0.4%
Hawaii	0	0	-	2	4	100.0%
Oregon	66	50	-24.2%	474	289	-39.0%
Washington	55	56	1.8%	480	351	-26.9%
Subtotal (region)	272	238	-12.5%	1,953	1,630	-16.5%
Subtotal (U.S.)	4,844	5,159	6.5%	35,261	31,838	-9.7%
Canada/Mexico/Puerto Rico	0	0	-	0	0	-
* Destination Pending	18	7	-61.1%	260	156	-40.0%
Total Home Shipments	4,862	5,166	6.3%	35,521	31,994	-9.9%

* Destination Pending figures represent finished home inventory. It is assumed that all inventory is shipped in the following month.

Table 13: Product Mix – AUGUST 2011

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<i>New England</i>						
Connecticut	5	0	5	*	*	*
Maine	12	19	31	*	*	*
Massachusetts	5	4	9	*	*	*
New Hampshire	2	13	15	*	*	*
Rhode Island	2	0	2	*	*	*
Vermont	4	2	6	*	*	*
Subtotal (region)	30	38	68	*	*	*
Percent	<i>44.1%</i>	<i>55.9%</i>	<i>100.0%</i>	*	*	*
<i>Middle Atlantic</i>						
New Jersey	8	7	15	*	*	*
New York	68	90	158	*	*	*
Pennsylvania	50	110	160	129	256	385
Subtotal (region)	126	207	333	129	256	385
Percent	<i>37.8%</i>	<i>62.2%</i>	<i>100.0%</i>	<i>33.5%</i>	<i>66.5%</i>	<i>100.0%</i>
<i>East North Central</i>						
Illinois	33	37	70	*	*	*
Indiana	38	23	61	351	153	504
Michigan	10	13	23	*	*	*
Ohio	45	41	86	*	*	*
Wisconsin	7	11	18	*	*	*
Subtotal (region)	133	125	258	351	153	504
Percent	<i>51.6%</i>	<i>48.4%</i>	<i>100.0%</i>	<i>69.6%</i>	<i>30.4%</i>	<i>100.0%</i>
<i>West North Central</i>						
Iowa	4	12	16	*	*	*
Kansas	16	18	34	*	*	*
Minnesota	14	19	33	41	57	98
Missouri	28	46	74	*	*	*
Nebraska	14	7	21	38	8	46
North Dakota	317	47	364	*	*	*
South Dakota	30	24	54	*	*	*
Subtotal (region)	423	173	596	79	65	144
Percent	<i>71.0%</i>	<i>29.0%</i>	<i>100.0%</i>	<i>54.9%</i>	<i>45.1%</i>	<i>100.0%</i>
<i>South Atlantic</i>						
Delaware	5	21	26	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	67	173	240	28	130	158
Georgia	16	95	111	84	181	265
Maryland	7	10	17	*	*	*
North Carolina	95	118	213	109	122	231
South Carolina	63	78	141	*	*	*
Virginia	54	49	103	*	*	*
West Virginia	41	73	114	*	*	*
Subtotal (region)	348	617	965	221	433	654
Percent	<i>36.1%</i>	<i>63.9%</i>	<i>100.0%</i>	<i>33.8%</i>	<i>66.2%</i>	<i>100.0%</i>

(continued)

Table 13: Product Mix – AUGUST 2011(Continued)

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
East South Central						
Alabama	84	125	209	403	433	836
Kentucky	84	104	188	*	*	*
Mississippi	94	110	204	*	*	*
Tennessee	56	115	171	327	373	700
Subtotal (region)	318	454	772	730	806	1,536
Percent	41.2%	58.8%	100.0%	47.5%	52.5%	100.0%
West South Central						
Arkansas	68	79	147	*	*	*
Louisiana	258	147	405	*	*	*
Oklahoma	62	81	143	*	*	*
Texas	502	359	861	695	473	1,168
Subtotal (region)	890	666	1,556	695	473	1,168
Percent	57.2%	42.8%	100.0%	59.5%	40.5%	100.0%
Mountain						
Arizona	24	54	78	30	80	110
Colorado	26	37	63	*	*	*
Idaho	10	13	23	32	35	67
Montana	18	13	31	*	*	*
Nevada	1	8	9	*	*	*
New Mexico	45	75	120	*	*	*
Utah	11	10	21	*	*	*
Wyoming	21	7	28	*	*	*
Subtotal (region)	156	217	373	62	115	177
Percent	41.8%	58.2%	100.0%	35.0%	65.0%	100.0%
Pacific						
Alaska	2	1	3	*	*	*
California	21	108	129	20	102	122
Hawaii	0	0	0	*	*	*
Oregon	14	36	50	21	94	115
Washington	8	48	56	*	*	*
Subtotal (region)	45	193	238	41	196	237
Percent	18.9%	81.1%	100.0%	17.3%	82.7%	100.0%
Subtotal (U.S.)	2,469	2,690	5,159	2,308	2,497	4,805
Percent	47.9%	52.1%	100.0%	48.0%	52.0%	100.0%
Canada/Mexico/Puerto Rico						
	0	0	0	0	0	0
States with *	2	5	7	174	208	382
Totals	2,471	2,695	5,166	2,482	2,705	5,187
	47.8%	52.2%	100.0%	47.9%	52.1%	100.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 14: Product Mix – Year through AUGUST

	Home Shipments			Home Production		
	Single-section	Multi-section	Total	Single-section	Multi-section	Total
<i>New England</i>						
Connecticut	23	17	40	*	*	*
Maine	82	111	193	*	*	*
Massachusetts	22	24	46	*	*	*
New Hampshire	31	60	91	*	*	*
Rhode Island	7	1	8	*	*	*
Vermont	31	28	59	*	*	*
Subtotal (region)	196	241	437	*	*	*
Percent	<i>44.9%</i>	<i>55.1%</i>	<i>100%</i>	*	*	*
<i>Middle Atlantic</i>						
New Jersey	48	41	89	*	*	*
New York	323	488	811	*	*	*
Pennsylvania	278	569	847	771	1,372	2,143
Subtotal (region)	649	1,098	1,747	771	1,372	2,143
Percent	<i>37.1%</i>	<i>62.9%</i>	<i>100%</i>	<i>36.0%</i>	<i>64.0%</i>	<i>100%</i>
<i>East North Central</i>						
Illinois	285	253	538	*	*	*
Indiana	251	165	416	1,381	905	2,286
Michigan	280	186	466	*	*	*
Ohio	154	235	389	*	*	*
Wisconsin	65	77	142	*	*	*
Subtotal (region)	1,035	916	1,951	1,381	905	2,286
Percent	<i>53.0%</i>	<i>47.0%</i>	<i>100%</i>	<i>60.4%</i>	<i>39.6%</i>	<i>100%</i>
<i>West North Central</i>						
Iowa	70	80	150	*	*	*
Kansas	117	100	217	*	*	*
Minnesota	73	109	182	360	400	760
Missouri	180	265	445	*	*	*
Nebraska	46	34	80	167	49	216
North Dakota	604	238	842	*	*	*
South Dakota	101	117	218	*	*	*
Subtotal (region)	1,191	943	2,134	527	449	976
Percent	<i>55.8%</i>	<i>44.2%</i>	<i>100%</i>	<i>54.0%</i>	<i>46.0%</i>	<i>100%</i>
<i>South Atlantic</i>						
Delaware	82	112	194	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	362	1,209	1,571	154	872	1,026
Georgia	174	611	785	535	1,290	1,825
Maryland	31	61	92	*	*	*
North Carolina	711	786	1,497	719	868	1,587
South Carolina	337	642	979	*	*	*
Virginia	289	302	591	*	*	*
West Virginia	252	435	687	*	*	*
Subtotal (region)	2,238	4,158	6,396	1,408	3,030	4,438
Percent	<i>35.0%</i>	<i>65.0%</i>	<i>100%</i>	<i>31.7%</i>	<i>68.3%</i>	<i>100%</i>

(continued)

Table 14: Product Mix – Year through AUGUST (Continued)

	Home Shipments			Home Production		
	Single-section	Multi-section	Total	Single-section	Multi-section	Total
East South Central						
Alabama	606	841	1,447	2,221	2,816	5,037
Kentucky	568	692	1,260	*	*	*
Mississippi	636	762	1,398	*	*	*
Tennessee	378	573	951	2,159	2,279	4,438
Subtotal (region)	2,188	2,868	5,056	4,380	5,095	9,475
Percent	43.3%	56.7%	100%	46.2%	53.8%	100%
West South Central						
Arkansas	381	448	829	*	*	*
Louisiana	1,848	964	2,812	*	*	*
Oklahoma	513	468	981	*	*	*
Texas	3,159	2,316	5,475	4,450	2,915	7,365
Subtotal (region)	5,901	4,196	10,097	4,450	2,915	7,365
Percent	58.4%	41.6%	100%	60.4%	39.6%	100%
Mountain						
Arizona	172	380	552	217	575	792
Colorado	187	199	386	*	*	*
Idaho	42	121	163	147	264	411
Montana	145	86	231	*	*	*
Nevada	14	57	71	*	*	*
New Mexico	289	418	707	*	*	*
Utah	78	71	149	*	*	*
Wyoming	86	45	131	*	*	*
Subtotal (region)	1,013	1,377	2,390	364	839	1,203
Percent	42.4%	57.6%	100%	30.3%	69.7%	100%
Pacific						
Alaska	32	6	38	*	*	*
California	119	829	948	108	765	873
Hawaii	0	4	4	*	*	*
Oregon	52	237	289	107	566	673
Washington	36	315	351	*	*	*
Subtotal (region)	239	1,391	1,630	215	1,331	1,546
Percent	14.7%	85.3%	100%	13.9%	86.1%	100%
Subtotal (U.S.)	14,650	17,188	31,838	13,496	15,936	29,432
Percent	46.0%	54.0%	100.0%	45.9%	54.1%	100.0%
Canada/Mexico/Puerto Rico						
Destination Pending or States With *	72	84	156	1,236	1,347	2,583
Totals	14,722	17,272	31,994	14,732	17,283	32,015
	46.0%	54.0%	100.0%	46.0%	54.0%	100.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 15: Production of Manufactured Homes by State (Ranked from Highest to Lowest)
AUGUST 2011**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	1,168	22.5%	1	695	28.0%	1	473	17.5%	1
Alabama	836	16.1%	2	403	16.2%	2	433	16.0%	2
Tennessee	700	13.5%	3	327	13.2%	4	373	13.8%	3
Indiana	504	9.7%	4	351	14.1%	3	153	5.7%	6
Pennsylvania	385	7.4%	5	129	5.2%	5	256	9.5%	4
Georgia	265	5.1%	6	84	3.4%	7	181	6.7%	5
North Carolina	231	4.5%	7	109	4.4%	6	122	4.5%	8
Florida	158	3.0%	8	28	1.1%	12	130	4.8%	7
California	122	2.4%	9	20	0.8%	14	102	3.8%	9
Oregon	115	2.2%	10	21	0.8%	13	94	3.5%	10
Arizona	110	2.1%	11	30	1.2%	11	80	3.0%	11
Minnesota	98	1.9%	12	41	1.7%	8	57	2.1%	12
Idaho	67	1.3%	13	32	1.3%	10	35	1.3%	13
Nebraska	46	0.9%	14	38	1.5%	9	8	0.3%	14
States with *	382	7.4%		174	7.0%		208	7.7%	
Total Home Production	5,187	100.0%		2,482	100.0%		2,705	100.0%	
Product Mix	100.0%			47.9%			52.1%		

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 16: Production of Manufactured Homes by State (Ranked from Highest to Lowest)
Year through AUGUST 2011**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	7,365	23.0%	1	4,450	30.2%	1	2,915	16.9%	1
Alabama	5,037	15.7%	2	2,221	15.1%	2	2,816	16.3%	2
Tennessee	4,438	13.9%	3	2,159	14.7%	3	2,279	13.2%	3
Indiana	2,286	7.1%	4	1,381	9.4%	4	905	5.2%	6
Pennsylvania	2,143	6.7%	5	771	5.2%	5	1,372	7.9%	4
Georgia	1,825	5.7%	6	535	3.6%	7	1,290	7.5%	5
North Carolina	1,587	5.0%	7	719	4.9%	6	868	5.0%	8
Florida	1,026	3.2%	8	154	1.0%	11	872	5.0%	7
California	873	2.7%	9	108	0.7%	13	765	4.4%	9
Arizona	792	2.5%	10	217	1.5%	9	575	3.3%	10
Minnesota	760	2.4%	11	360	2.4%	8	400	2.3%	12
Oregon	673	2.1%	12	107	0.7%	14	566	3.3%	11
Idaho	411	1.3%	13	147	1.0%	12	264	1.5%	13
Nebraska	216	0.7%	14	167	1.1%	10	49	0.3%	14
States with *	2,583	8.1%		1,236	8.4%		1,347	7.8%	
Total Home Production	32,015	100.0%		14,732	100.0%		17,283	100.0%	
Product Mix	100.0%			46.0%			54.0%		

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 17: Manufactured Home Shipments by State (Ranked from Highest to Lowest)
AUGUST 2011

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	861	16.7%	1	502	20.3%	1	359	13.3%	1
Louisiana	405	7.8%	2	258	10.4%	3	147	5.5%	3
North Dakota	364	7.0%	3	317	12.8%	2	47	1.7%	21
Florida	240	4.6%	4	67	2.7%	10	173	6.4%	2
North Carolina	213	4.1%	5	95	3.8%	4	118	4.4%	5
Alabama	209	4.0%	6	84	3.4%	6	125	4.6%	4
Mississippi	204	3.9%	7	94	3.8%	5	110	4.1%	7
Kentucky	188	3.6%	8	84	3.4%	6	104	3.9%	10
Tennessee	171	3.3%	9	56	2.3%	13	115	4.3%	6
Pennsylvania	160	3.1%	10	50	2.0%	15	110	4.1%	7
New York	158	3.1%	11	68	2.8%	8	90	3.3%	12
Arkansas	147	2.8%	12	68	2.8%	8	79	2.9%	14
Oklahoma	143	2.8%	13	62	2.5%	12	81	3.0%	13
South Carolina	141	2.7%	14	63	2.5%	11	78	2.9%	15
California	129	2.5%	15	21	0.8%	25	108	4.0%	9
New Mexico	120	2.3%	16	45	1.8%	16	75	2.8%	16
West Virginia	114	2.2%	17	41	1.7%	18	73	2.7%	17
Georgia	111	2.1%	18	16	0.6%	28	95	3.5%	11
Virginia	103	2.0%	19	54	2.2%	14	49	1.8%	19
Ohio	86	1.7%	20	45	1.8%	16	41	1.5%	23
Arizona	78	1.5%	21	24	1.0%	24	54	2.0%	18
Missouri	74	1.4%	22	28	1.1%	22	46	1.7%	22
Illinois	70	1.4%	23	33	1.3%	20	37	1.4%	24
Colorado	63	1.2%	24	26	1.1%	23	37	1.4%	24
Indiana	61	1.2%	25	38	1.5%	19	23	0.9%	28
Washington	56	1.1%	26	8	0.3%	37	48	1.8%	20
South Dakota	54	1.0%	27	30	1.2%	21	24	0.9%	27
Oregon	50	1.0%	28	14	0.6%	30	36	1.3%	26
Kansas	34	0.7%	29	16	0.6%	28	18	0.7%	32
Minnesota	33	0.6%	30	14	0.6%	30	19	0.7%	30
Montana	31	0.6%	31	18	0.7%	27	13	0.5%	33
Maine	31	0.6%	31	12	0.5%	33	19	0.7%	30
Wyoming	28	0.5%	33	21	0.8%	25	7	0.3%	42
Delaware	26	0.5%	34	5	0.2%	41	21	0.8%	29
Michigan	23	0.4%	35	10	0.4%	35	13	0.5%	33
Idaho	23	0.4%	35	10	0.4%	35	13	0.5%	33
Nebraska	21	0.4%	37	14	0.6%	30	7	0.3%	42
Utah	21	0.4%	37	11	0.4%	34	10	0.4%	39
Wisconsin	18	0.3%	39	7	0.3%	39	11	0.4%	38
Maryland	17	0.3%	40	7	0.3%	39	10	0.4%	39
Iowa	16	0.3%	41	4	0.2%	44	12	0.4%	37
New Jersey	15	0.3%	42	8	0.3%	37	7	0.3%	42
New Hampshire	15	0.3%	42	2	0.1%	46	13	0.5%	33
Massachusetts	9	0.2%	44	5	0.2%	41	4	0.1%	45
Nevada	9	0.2%	44	1	0.0%	49	8	0.3%	41
Vermont	6	0.1%	46	4	0.2%	44	2	0.1%	46
Connecticut	5	0.1%	47	5	0.2%	41	0	0.0%	48
Alaska	3	0.1%	48	2	0.1%	46	1	0.0%	47
Rhode Island	2	0.0%	49	2	0.1%	46	0	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	48
District of Columbia	0	0.0%	50	0	0.0%	50	0	0.0%	48
Puerto Rico	0	0.0%	50	0	0.0%	50	0	0.0%	48
Canada	0	0.0%	50	0	0.0%	50	0	0.0%	48
Destination Pending	7	0.1%		2	0.1%		5	0.2%	
Total Home Shipments	5,166	100.0%		2,471	100.0%		2,695	100.0%	
Product Mix	100.0%			47.8%			52.2%		

**Table 18: Manufactured Home Shipments by State (Ranked from Highest to Lowest)
Year through AUGUST 2011**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	5,475	17.1%	1	3,159	21.5%	1	2,316	13.4%	1
Louisiana	2,812	8.8%	2	1,848	12.6%	2	964	5.6%	3
Florida	1,571	4.9%	3	362	2.5%	11	1,209	7.0%	2
North Carolina	1,497	4.7%	4	711	4.8%	3	786	4.6%	6
Alabama	1,447	4.5%	5	606	4.1%	5	841	4.9%	4
Mississippi	1,398	4.4%	6	636	4.3%	4	762	4.4%	7
Kentucky	1,260	3.9%	7	568	3.9%	7	692	4.0%	8
Oklahoma	981	3.1%	8	513	3.5%	8	468	2.7%	14
South Carolina	979	3.1%	9	337	2.3%	12	642	3.7%	9
Tennessee	951	3.0%	10	378	2.6%	10	573	3.3%	11
California	948	3.0%	11	119	0.8%	27	829	4.8%	5
Pennsylvania	847	2.6%	12	278	1.9%	18	569	3.3%	12
North Dakota	842	2.6%	13	604	4.1%	6	238	1.4%	23
Arkansas	829	2.6%	14	381	2.6%	9	448	2.6%	15
New York	811	2.5%	15	323	2.2%	13	488	2.8%	13
Georgia	785	2.5%	16	174	1.2%	23	611	3.5%	10
New Mexico	707	2.2%	17	289	2.0%	14	418	2.4%	17
West Virginia	687	2.1%	18	252	1.7%	19	435	2.5%	16
Virginia	591	1.8%	19	289	2.0%	14	302	1.7%	20
Arizona	552	1.7%	20	172	1.2%	24	380	2.2%	18
Illinois	538	1.7%	21	285	1.9%	16	253	1.5%	22
Michigan	466	1.5%	22	280	1.9%	17	186	1.1%	27
Missouri	445	1.4%	23	180	1.2%	22	265	1.5%	21
Indiana	416	1.3%	24	251	1.7%	20	165	1.0%	28
Ohio	389	1.2%	25	154	1.0%	25	235	1.4%	25
Colorado	386	1.2%	26	187	1.3%	21	199	1.2%	26
Washington	351	1.1%	27	36	0.2%	41	315	1.8%	19
Oregon	289	0.9%	28	52	0.4%	37	237	1.4%	24
Montana	231	0.7%	29	145	1.0%	26	86	0.5%	35
South Dakota	218	0.7%	30	101	0.7%	29	117	0.7%	30
Kansas	217	0.7%	31	117	0.8%	28	100	0.6%	34
Delaware	194	0.6%	32	82	0.6%	31	112	0.6%	31
Maine	193	0.6%	33	82	0.6%	31	111	0.6%	32
Minnesota	182	0.6%	34	73	0.5%	34	109	0.6%	33
Idaho	163	0.5%	35	42	0.3%	40	121	0.7%	29
Iowa	150	0.5%	36	70	0.5%	35	80	0.5%	36
Utah	149	0.5%	37	78	0.5%	33	71	0.4%	38
Wisconsin	142	0.4%	38	65	0.4%	36	77	0.4%	37
Wyoming	131	0.4%	39	86	0.6%	30	45	0.3%	42
Maryland	92	0.3%	40	31	0.2%	43	61	0.4%	39
New Hampshire	91	0.3%	41	31	0.2%	43	60	0.3%	40
New Jersey	89	0.3%	42	48	0.3%	38	41	0.2%	43
Nebraska	80	0.3%	43	46	0.3%	39	34	0.2%	44
Nevada	71	0.2%	44	14	0.1%	48	57	0.3%	41
Vermont	59	0.2%	45	31	0.2%	43	28	0.2%	45
Massachusetts	46	0.1%	46	22	0.1%	47	24	0.1%	46
Connecticut	40	0.1%	47	23	0.2%	46	17	0.1%	47
Alaska	38	0.1%	48	32	0.2%	42	6	0.0%	48
Rhode Island	8	0.0%	49	7	0.0%	49	1	0.0%	50
Hawaii	4	0.0%	50	0	0.0%	50	4	0.0%	49
Canada	0	0.0%	51	0	0.0%	50	0	0.0%	51
District of Columbia	0	0.0%	51	0	0.0%	50	0	0.0%	51
Puerto Rico	0	0.0%	51	0	0.0%	50	0	0.0%	51
Destination Pending	156	0.5%		72	0.5%		84	0.5%	
Total Home Shipments	31,994	100.0%		14,722	100.0%		17,272	100.0%	
Product Mix	100.0%			46.0%			54.0%		

Table 19: Manufactured Home Floor Production

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	5,287	4,341	-17.9%	5,287	4,341	-17.9%
February	5,631	4,547	-19.3%	10,918	8,888	-18.6%
March	7,172	6,226	-13.2%	18,090	15,114	-16.5%
April	7,796	6,123	-21.5%	25,886	21,237	-18.0%
May	8,145	6,859	-15.8%	34,031	28,096	-17.4%
June	8,800	7,864	-10.6%	42,831	35,960	-16.0%
July	6,840	5,781	-15.5%	49,671	41,741	-16.0%
August	7,830	7,944	1.5%	57,501	49,685	-13.6%
September	7,003			64,504		
October	6,209			70,713		
November	5,511			76,224		
December	4,354			80,578		

Table 20: Manufactured Home Floor Shipments

Month	Monthly			Cumulative		
	2010	2011	% Change	2010	2011	% Change
January	5,205	4,318	-17.0%	5,205	4,318	-17.0%
February	5,616	4,525	-19.4%	10,821	8,843	-18.3%
March	7,180	6,232	-13.2%	18,001	15,075	-16.3%
April	7,840	6,138	-21.7%	25,841	21,213	-17.9%
May	8,199	6,872	-16.2%	34,040	28,085	-17.5%
June	8,789	7,866	-10.5%	42,829	35,951	-16.1%
July	6,828	5,789	-15.2%	49,657	41,740	-15.9%
August	7,771	7,913	1.8%	57,428	49,653	-13.5%
September	7,020			64,448		
October	6,211			70,659		
November	5,515			76,174		
December	4,406			80,580		

Table 21: Regional Distribution of Manufactured Home Floor Shipments

Region	AUGUST			Year through AUGUST		
	2010	2011	% Change	2010	2011	% Change
New England	131	106	-19.1%	875	679	-22.4%
Middle Atlantic	585	540	-7.7%	3,264	2,850	-12.7%
East North Central	523	384	-26.6%	2,948	2,866	-2.8%
West North Central	453	770	70.0%	2,983	3,080	3.3%
South Atlantic	1,636	1,578	-3.5%	12,985	10,583	-18.5%
East South Central	1,235	1,239	0.3%	9,613	8,000	-16.8%
West South Central	2,145	2,246	4.7%	16,250	14,418	-11.3%
Mountain	511	598	17.0%	4,177	3,798	-9.1%
Pacific	525	440	-16.2%	3,909	3,139	-19.7%
Destination Pending	27	12	-55.6%	424	240	-43.4%
	7,771	7,913	1.8%	57,428	49,653	-13.5%

Table 22: Manufactured Home Floor Production

	AUGUST			Year through AUGUST		
	2010	2011	% Change	2010	2011	% Change
<i>New England</i>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<i>Middle Atlantic</i>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	673	641	-4.8%	4,188	3,522	-15.9%
Subtotal (region)	673	641	-4.8%	4,188	3,522	-15.9%
<i>East North Central</i>						
Illinois	*	*	*	*	*	*
Indiana	556	656	18.0%	2,920	3,190	9.2%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	556	656	18.0%	2,920	3,190	9.2%
<i>West North Central</i>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	159	157	-1.3%	1,093	1,157	5.9%
Missouri	*	*	*	*	*	*
Nebraska	14	54	285.7%	117	265	126.5%
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	173	211	22.0%	1,210	1,422	17.5%
<i>South Atlantic</i>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	245	279	13.9%	1,845	1,902	3.1%
Georgia	450	447	-0.7%	4,032	3,119	-22.6%
Maryland	*	*	*	*	*	*
North Carolina	421	355	-15.7%	3,207	2,459	-23.3%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	1,116	1,081	-3.1%	9,084	7,480	-17.7%

(continued)

Table 22: Manufactured Home Floor Production (Continued)

	AUGUST			Year through AUGUST		
	2010	2011	% Change	2010	2011	% Change
East South Central						
Alabama	1,206	1,300	7.8%	8,847	8,012	-9.4%
Kentucky	*	*	*	*	*	*
Mississippi	180	*	*	1,147	*	*
Tennessee	1,143	1,076	-5.9%	9,049	6,733	-25.6%
Subtotal (region)	2,529	2,376	-6.0%	19,043	14,745	-22.6%
West South Central						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	1,540	1,648	7.0%	11,946	10,324	-13.6%
Subtotal (region)	1,540	1,648	7.0%	11,946	10,324	-13.6%
Mountain						
Arizona	185	192	3.8%	1,490	1,376	-7.7%
Colorado	*	*	*	*	*	*
Idaho	87	104	19.5%	769	701	-8.8%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	272	296	8.8%	2,259	2,077	-8.1%
Pacific						
Alaska	*	*	*	*	*	*
California	230	230	0.0%	1,543	1,688	9.4%
Hawaii	*	*	*	*	*	*
Oregon	258	210	-18.6%	2,225	1,295	-41.8%
Washington	*	*	*	*	*	*
Subtotal (region)	488	440	-9.8%	3,768	2,983	-20.8%
Subtotal (U.S.)	7,347	7,349	0.0%	54,418	45,743	-15.9%
Canada/Mexico/Puerto Rico	0	0	-	0	0	-
States with *	483	595	23.2%	3,083	3,942	27.9%
Total Floor Production	7,830	7,944	1.5%	57,501	49,685	-13.6%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 23: Manufactured Home Floor Shipments

	AUGUST			Year through AUGUST		
	2010	2011	% Change	2010	2011	% Change
<i>New England</i>						
Connecticut	11	5	-54.5%	67	57	-14.9%
Maine	60	50	-16.7%	388	304	-21.6%
Massachusetts	13	13	0.0%	100	72	-28.0%
New Hampshire	28	28	0.0%	186	150	-19.4%
Rhode Island	0	2	-	11	9	-18.2%
Vermont	19	8	-57.9%	123	87	-29.3%
Subtotal (region)	131	106	-19.1%	875	679	-22.4%
<i>Middle Atlantic</i>						
New Jersey	36	22	-38.9%	208	130	-37.5%
New York	277	248	-10.5%	1,437	1,298	-9.7%
Pennsylvania	272	270	-0.7%	1,619	1,422	-12.2%
Subtotal (region)	585	540	-7.7%	3,264	2,850	-12.7%
<i>East North Central</i>						
Illinois	227	108	-52.4%	1,198	793	-33.8%
Indiana	100	84	-16.0%	534	581	8.8%
Michigan	54	36	-33.3%	284	652	129.6%
Ohio	96	127	32.3%	666	622	-6.6%
Wisconsin	46	29	-37.0%	266	218	-18.0%
Subtotal (region)	523	384	-26.6%	2,948	2,866	-2.8%
<i>West North Central</i>						
Iowa	31	28	-9.7%	240	230	-4.2%
Kansas	53	52	-1.9%	385	317	-17.7%
Minnesota	47	53	12.8%	346	292	-15.6%
Missouri	134	120	-10.4%	981	712	-27.4%
Nebraska	5	28	460.0%	72	114	58.3%
North Dakota	132	410	210.6%	639	1,078	68.7%
South Dakota	51	79	54.9%	320	337	5.3%
Subtotal (region)	453	770	70.0%	2,983	3,080	3.3%
<i>South Atlantic</i>						
Delaware	37	47	27.0%	271	306	12.9%
District of Columbia	0	0	-	0	0	-
Florida	409	404	-1.2%	3,273	2,795	-14.6%
Georgia	166	208	25.3%	1,684	1,400	-16.9%
Maryland	28	27	-3.6%	177	153	-13.6%
North Carolina	370	332	-10.3%	2,774	2,286	-17.6%
South Carolina	220	221	0.5%	2,127	1,628	-23.5%
Virginia	189	152	-19.6%	1,383	893	-35.4%
West Virginia	217	187	-13.8%	1,296	1,122	-13.4%
Subtotal (region)	1,636	1,578	-3.5%	12,985	10,583	-18.5%

(continued)

Table 23: Manufactured Home Floor Shipments (Continued)

	AUGUST			Year through AUGUST		
	2010	2011	% Change	2010	2011	% Change
East South Central						
Alabama	292	338	15.8%	2,139	2,322	8.6%
Kentucky	380	292	-23.2%	2,547	1,957	-23.2%
Mississippi	288	321	11.5%	2,546	2,189	-14.0%
Tennessee	275	288	4.7%	2,381	1,532	-35.7%
Subtotal (region)	1,235	1,239	0.3%	9,613	8,000	-16.8%
West South Central						
Arkansas	244	228	-6.6%	1,624	1,283	-21.0%
Louisiana	527	569	8.0%	4,281	3,842	-10.3%
Oklahoma	254	225	-11.4%	1,919	1,462	-23.8%
Texas	1,120	1,224	9.3%	8,426	7,831	-7.1%
Subtotal (region)	2,145	2,246	4.7%	16,250	14,418	-11.3%
Mountain						
Arizona	116	134	15.5%	972	938	-3.5%
Colorado	61	100	63.9%	428	584	36.4%
Idaho	41	37	-9.8%	381	294	-22.8%
Montana	29	44	51.7%	338	317	-6.2%
Nevada	26	18	-30.8%	216	134	-38.0%
New Mexico	174	199	14.4%	1,397	1,134	-18.8%
Utah	35	31	-11.4%	243	221	-9.1%
Wyoming	29	35	20.7%	202	176	-12.9%
Subtotal (region)	511	598	17.0%	4,177	3,798	-9.1%
Pacific						
Alaska	13	4	-69.2%	70	44	-37.1%
California	274	243	-11.3%	1,875	1,831	-2.3%
Hawaii	0	0	-	6	10	66.7%
Oregon	121	87	-28.1%	953	552	-42.1%
Washington	117	106	-9.4%	1,005	702	-30.1%
Subtotal (region)	525	440	-16.2%	3,909	3,139	-19.7%
Subtotal (U.S.)	7,744	7,901	2.0%	57,004	49,413	-13.3%
Canada/Mexico/Puerto Rico	0	0	-	0	0	-
* Destination Pending	27	12	-55.6%	424	240	-43.4%
Total Floor Shipments	7,771	7,913	1.8%	57,428	49,653	-13.5%

* Destination Pending figures represent finished floor inventory. It is assumed that all inventory is shipped in the following month.

Table 24: Manufactured Housing Shipments as a Percentage of Total New Homes Sold

Month	Manufactured Home Shipments	New Single-Family Homes Sold	Shipments as % of Single-Family Homes Sold
2010 Total	50,046	322,000	13.5%
January	3,158	24,000	11.6%
February	3,457	27,000	11.4%
March	4,517	36,000	11.1%
April	4,817	41,000	10.5%
May	5,023	26,000	16.2%
June	5,430	28,000	16.2%
July	4,257	26,000	14.1%
August	4,862	23,000	17.5%
September	4,440	25,000	15.1%
October	3,841	23,000	14.3%
November	3,463	20,000	14.8%
December	2,781	23,000	11.2%

2011 To Date	31,994	211,000	13.2%
January	2,776	21,000	11.7%
February	2,885	22,000	11.6%
March	4,035	28,000	12.6%
April	3,954	30,000	11.6%
May	4,475	28,000	13.8%
June	5,024	28,000	15.2%
July	3,679	28,000	11.6%
August	5,166	26,000	16.6%
September			
October			
November			
December			

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov/const/soldreg.pdf>

Table 25: Manufactured Home Shipments as a Percentage of Total Home Starts

Month	Manufactured Home Shipments	New Single-Family Home Starts	Shipments as % of Single-Family Starts	New Multi-Family Home Starts	Shipments as % of Multi-Family Starts	Shipments as % of Total Home Starts
2010 Total	50,046	488,500	9.3%	119,300	29.6%	7.6%
January	3,158	31,700	9.1%	7,200	30.5%	7.5%
February	3,457	35,200	8.9%	5,500	38.6%	7.8%
March	4,517	47,400	8.7%	7,300	38.2%	7.6%
April	4,817	52,200	8.4%	9,800	33.0%	7.2%
May	5,023	44,500	10.1%	11,700	30.0%	8.2%
June	5,430	45,500	10.7%	8,300	39.5%	9.2%
July	4,257	40,700	9.5%	10,800	28.3%	7.6%
August	4,862	39,100	11.1%	17,200	22.0%	7.9%
September	4,440	39,200	10.2%	13,800	24.3%	7.7%
October	3,841	36,000	9.6%	9,400	29.0%	7.8%
November	3,463	33,000	9.5%	7,600	31.0%	7.8%
December	2,781	44,000	9.6%	10,700	25.6%	7.5%

2011 To Date	31,994	293,100	9.8%	99,900	24.3%	7.5%
January	2,776	28,400	8.9%	6,600	29.6%	7.3%
February	2,885	26,600	9.8%	8,800	24.7%	7.5%
March	4,035	36,300	10.0%	13,600	22.9%	7.5%
April	3,954	37,700	9.5%	11,300	25.9%	7.5%
May	4,475	40,900	9.9%	13,100	25.5%	7.7%
June	5,024	44,800	10.1%	15,700	24.2%	7.7%
July	3,679	40,100	8.4%	16,100	18.6%	6.1%
August	5,166	38,300	11.9%	14,700	26.0%	8.9%
September						
October						
November						
December						

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov>

Table 26: Manufactured Home Corporations and Plants

Month	2010		2011	
	Corporations	Plants Producing Homes	Corporations	Plants Producing Homes
January	54	136	51	131
February	58	138	49	128
March	58	138	45	124
April	58	135	45	124
May	58	135	45	123
June	57	133	45	123
July	57	134	45	123
August	56	133	45	123
September	53	134		
October	53	134		
November	51	132		
December	51	131		

Table 27: Manufactured Home Corporations and Plants, 1978-2010

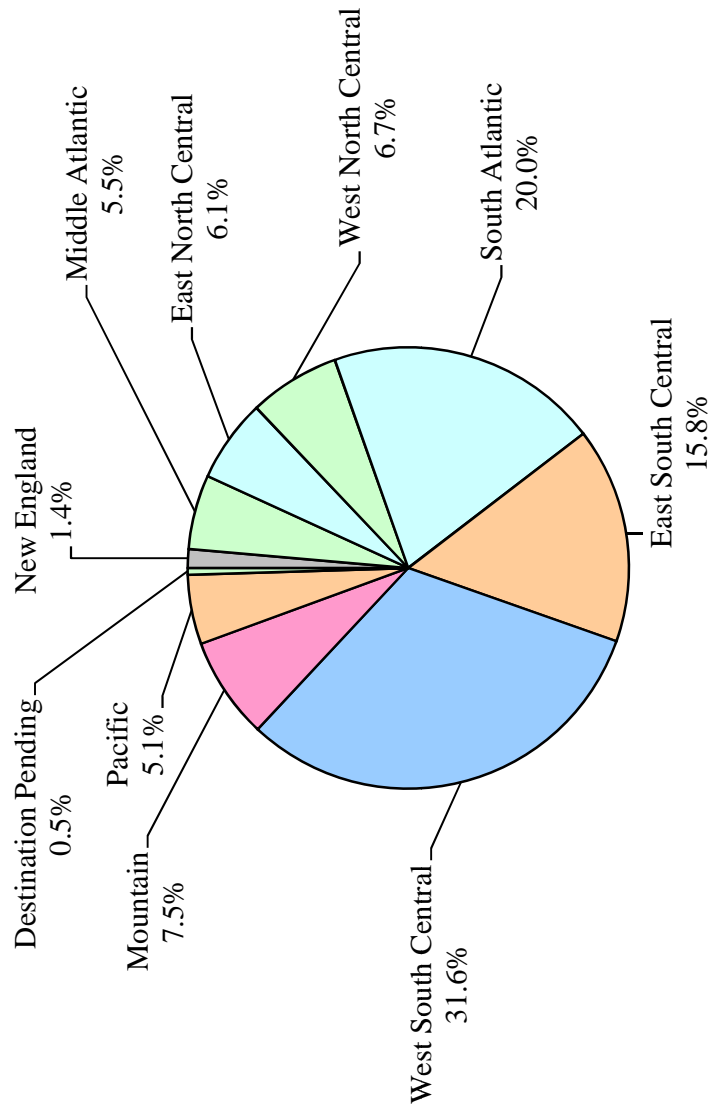
Year	Corporations	Plants Producing Homes
1978	200	550
1979	170	450
1980	170	450
1981	180	420
1982	180	400
1983	185	410
1984	185	410
1985	170	400
1986	140	400
1987	130	320
1988	130	300
1989	120	275
1990	100	250
1991	85	216
1992	98	227
1993	93	244
1994	98	269
1995	92	285
1996	98	313
1997	89	323
1998	89	330
1999	71 *	323
2000	70	280
2001	69	263
2002	66	235
2003	62	206
2004	66	210
2005	67	217
2006	67	205
2007	65	196
2008	61	170
2009	61	156
2010	51	131

Note: Figures for each year are December of that year.

* Due to a change in reporting technology, the number of corporations reported in September 1999 reflects the number of corporations on record with IBTS as producers of manufactured homes. Parent companies with producing subsidiaries are reported as a single corporation.

Data Source: Institute for Building Technology and Safety (IBTS)

Chart 1: 2011 Year-to-Date Regional Shipments Market Share



**Chart 2: Monthly Manufactured Housing Shipments
1991 through 2011**

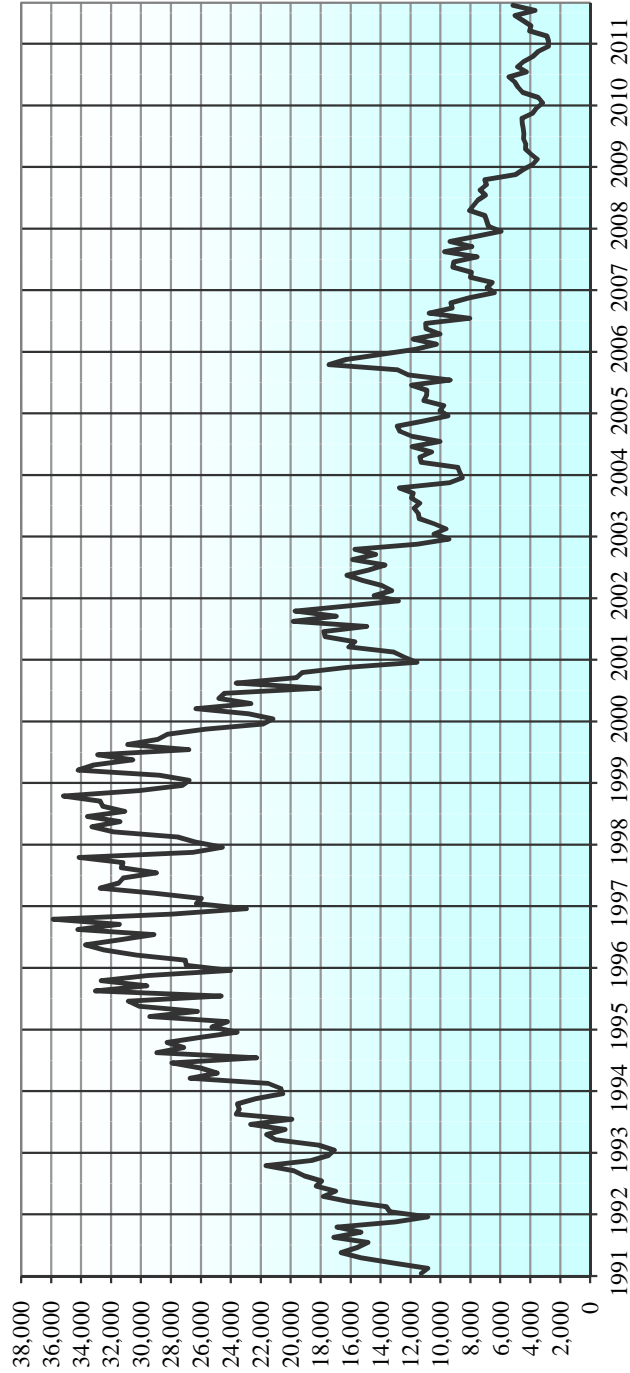


Table 28: Monthly Manufactured Housing Shipments (1959 - 2011)

Month	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969
January	6,800	6,800	5,600	6,800	8,500	11,000	12,900	11,600	12,200	19,000	27,100
February	8,400	9,100	6,400	8,100	10,200	12,800	14,200	14,200	14,400	21,200	29,400
March	11,000	9,300	8,000	9,700	11,700	16,100	18,800	20,000	18,400	24,000	32,500
April	10,200	8,500	7,700	10,500	13,600	16,700	18,000	19,600	19,400	27,100	36,000
May	11,800	11,200	9,100	11,700	14,700	17,800	18,900	20,200	21,900	27,600	34,600
June	12,100	10,400	8,300	11,400	13,700	18,900	21,100	21,700	22,600	26,500	36,400
July	10,500	7,700	6,700	9,300	13,000	16,900	17,700	18,000	19,400	27,200	35,200
August	9,600	10,200	8,000	10,700	13,700	17,900	21,100	22,400	24,700	30,500	38,100
September	11,800	10,000	8,200	10,900	14,200	19,000	21,400	20,000	24,200	29,900	40,100
October	11,500	8,700	9,000	12,300	15,600	18,200	20,600	19,200	24,300	33,500	43,400
November	8,600	6,400	7,100	9,100	11,800	14,200	17,900	17,400	20,900	27,600	32,700
December	8,100	5,700	6,000	7,400	10,000	11,600	13,900	12,900	17,800	24,000	27,200
Totals	120,400	104,000	90,100	117,900	150,700	191,100	216,500	217,200	240,200	318,100	412,700

Month	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January	23,900	24,470	33,470	40,700	27,050	11,490	15,070	14,391	18,489	18,531	17,816
February	24,090	28,440	39,960	42,910	27,223	14,450	18,610	16,863	18,779	18,997	18,835
March	29,520	35,650	49,130	57,040	33,340	16,030	21,230	23,020	24,485	23,440	19,222
April	39,920	42,840	53,710	61,560	37,990	18,870	23,260	22,260	23,461	25,031	18,215
May	32,860	40,910	51,820	57,290	38,100	19,960	24,070	23,792	26,314	27,559	15,653
June	35,650	47,330	55,030	57,300	36,600	20,030	23,360	25,813	26,507	26,308	15,501
July	37,120	45,200	48,470	50,300	32,050	19,730	20,040	20,007	20,369	22,337	17,003
August	38,400	49,500	52,060	53,670	30,180	20,850	23,390	28,011	27,824	28,798	20,081
September	41,370	53,470	49,130	44,780	25,100	20,100	22,360	25,569	24,009	23,542	21,297
October	40,840	50,350	54,450	46,000	21,700	20,840	21,880	25,016	25,828	27,205	23,822
November	30,480	39,510	50,730	39,880	16,310	16,520	17,810	22,563	21,952	19,759	17,792
December	27,040	34,040	37,980	28,530	12,750	13,820	15,040	18,336	16,884	14,614	15,854
Totals	401,190	491,710	575,940	579,960	338,393	212,690	246,120	265,641	274,901	276,121	221,091

Month	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991
January	15,609	13,732	17,783	19,790	18,397	18,809	15,857	12,823	15,252	13,260	11,278
February	17,534	17,219	19,721	22,199	19,669	18,623	16,059	15,033	14,486	13,612	10,835
March	21,476	22,085	25,580	25,585	24,065	20,457	19,652	19,011	18,167	16,313	13,069
April	24,128	22,423	25,166	26,041	26,378	23,063	21,334	18,931	17,404	16,472	15,295
May	22,884	21,788	26,951	28,943	27,883	22,451	20,231	20,171	19,088	18,052	16,634
June	23,052	23,457	29,484	27,727	25,288	21,648	21,643	21,652	18,855	17,557	15,562
July	21,754	19,456	23,454	24,510	24,135	20,364	20,880	16,708	14,606	15,059	14,846
August	22,235	22,102	29,945	29,846	27,629	21,677	21,961	21,879	19,194	19,399	17,120
September	21,264	21,271	27,979	24,429	24,640	21,405	21,620	20,603	16,593	15,921	15,301
October	20,348	20,346	26,712	27,447	27,539	23,100	21,971	19,807	17,770	17,930	16,901
November	15,794	18,903	23,533	21,928	20,956	17,250	17,176	17,556	15,072	14,267	13,028
December	14,235	16,026	18,771	16,548	16,910	15,813	14,214	14,255	11,767	10,330	10,844
Totals	240,313	238,808	295,079	294,993	283,489	244,660	232,598	218,429	198,254	188,172	170,713

Month	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
January	13,392	17,086	20,655	25,270	26,963	26,284	26,362	26,784	21,180	12,396	14,435
February	13,617	18,133	21,508	24,216	27,039	25,969	27,549	28,770	22,806	13,124	13,258
March	16,131	21,021	26,717	29,409	30,309	29,044	31,813	34,205	26,341	16,110	13,925
April	17,818	21,600	24,908	26,228	32,473	32,717	33,266	33,148	22,662	15,715	15,216
May	16,995	20,360	26,008	30,108	33,710	31,482	31,397	30,550	24,783	17,707	16,245
June	18,288	22,683	27,924	30,838	31,376	31,180	33,567	32,887	24,430	17,776	14,824
July	17,943	19,922	22,279	24,634	29,135	28,953	31,085	26,799	18,081	14,912	13,707
August	19,082	23,639	28,937	33,038	34,220	31,316	32,556	30,890	23,637	19,840	15,861
September	19,789	23,420	27,151	29,609	31,439	31,211	32,710	28,875	19,606	16,960	14,321
October	21,647	23,564	28,262	32,663	35,865	34,138	35,185	28,239	19,214	19,700	15,708
November	18,615	22,331	26,005	29,554	27,935	26,524	30,110	25,675	16,248	16,189	11,555
December	17,470	20,517	23,578	24,034	22,947	24,559	27,243	21,849	11,562	12,800	9,436
Totals	210,787	254,276	303,932	339,601	363,411	353,377	372,843	348,671	250,550	193,229	168,491

Month	2003	2004	2005	2006	2007	2008	2009	2010	2011
January	10,436	8,713	10,019	11,677	6,878	6,808	3,821	3,158	2,776
February	9,620	8,832	9,773	10,254	6,547	6,913	3,535	3,457	2,885
March	10,435	11,282	11,119	11,816	8,000	7,042	3,955	4,517	4,035
April	11,416	11,370	10,917	10,037	7,944	8,053	4,330	4,817	3,954
May	11,473	10,587	10,913	10,977	9,180	7,779	4,296	5,023	4,475
June	11,750	11,889	11,926	10,995	9,102	7,513	4,458	5,430	5,024
July	11,366	10,033	9,335	8,033	7,554	7,004	4,427	4,257	3,679
August	11,923	11,886	12,146	10,762	9,734	7,365	4,472	4,862	5,166
September	11,815	12,720	12,863	9,213	7,906	6,927	4,531	4,440	
October	12,744	12,888	17,432	9,294	9,356	7,035	4,556	3,841	
November	9,435	11,112	16,304	8,054	7,612	4,980	3,835	3,463	
December	8,524	9,490	13,997	6,398	5,956	4,470	3,573	2,781	
Totals	130,937	130,802	146,744	117,510	95,769	81,889	49,789	50,046	31,994

Data Sources: Manufactured Housing Institute (1959 through 1969)
Elkrick & Lavidge, Inc. (1970 through 1976)
IBTS (1977 through current)