



# JOIN THE SUPPLIERS DIVISION!

## The Manufactured Housing Institute (MHI)

is the only national trade organization representing all segments of the factory-built housing industry. MHI members include home builders, retailers, community operators, lenders, suppliers and affiliated state organizations. Our members represent a unified voice for the manufactured housing industry.



## BE A PART of the Suppliers Division.

The Suppliers Division is comprised of wholesale and aftermarket suppliers along with professional service providers involved in the manufactured housing industry. Members of the Suppliers Division work to provide innovative products and state-of-the-art services to keep the industry on the cutting edge of housing.



*Don't miss out on all that MHI membership has to offer.*

## ADVOCATE



## CONNECT



## EDUCATE



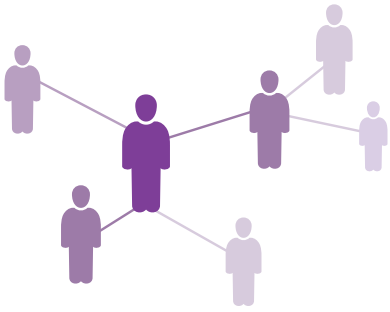
## ENGAGE



# SUPPLIERS DIVISION

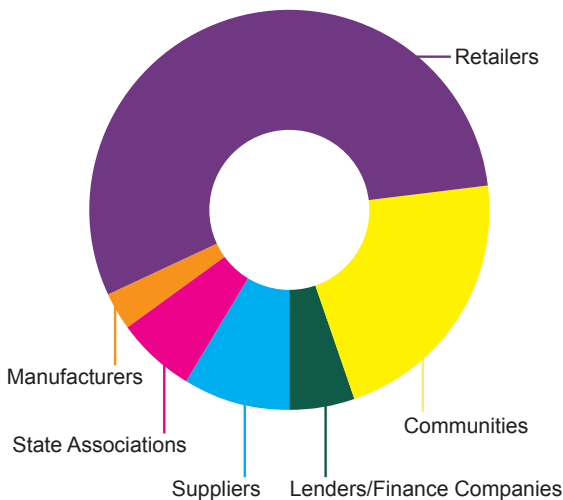
“ MHI is a very good way to network with peers, vendors, customers and potential customers...”

*Joe Stegmayer*  
CEO, Cavo Industries, Inc.



## Over 850 members

from all segments of the manufactured housing industry – representing 85% of the manufactured homes produced each year.



**Researched consumer demands.** Explored the buying patterns and consumer needs of demographic groups that will drive housing demand in the future. Helping us advise our members on how to build and sell homes to fit the preferred lifestyles of these key groups.

**Alerted our state association partners to hundreds of bills.** Using our state and local government tracking system, we informed state associations and business owners of pending issues in their area. This allows us to stop problems before they become widespread.

**Campaign of “Support Those Who Support You”.** Driving manufacturers to MHI’s supplier members increasing their contacts, connections and sales.

## MHI directly impacted the following in the past few months for our members:

- ▶ Aggressively lobbied HUD leadership about the negative impact HUD policies and regulations are having on manufactured housing. HUD is currently undergoing a “top to bottom” review of its manufactured housing program.
- ▶ Pushed the Department of Energy to restructure and refine its approach to designing standards for manufactured housing.
- ▶ Eliminated tariffs on imported manufactured home tires.
- ▶ Pushed for HUD to implement recommendations from the Manufactured Housing Consensus Committee (MHCC). Resulting in their meeting for the first time in almost two years.
- ▶ Worked with regulators to ensure regulations are reasonable, cost effective and do not stifle innovation.

## Additional MHI Member Perks

- ▶ Five annual industry events dedicated to extensive education, professional networking and innovative exhibits.
- ▶ Discounted fees on registration, sponsorship pricing and exhibitor rates at all MHI events throughout the year.
- ▶ Access members-only content through the MHI website including production reports, research initiatives, directories, industry economic data and much more.