

## Manufactured Home Shipments & Product Mix by State

	1990			1991			1992			1993		
	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total
<b>New England</b>												
Connecticut	87	31	118	50	35	85	51	26	77	73	39	112
Maine	1,492	409	1,901	1,240	311	1,551	1,276	411	1,687	1,146	448	1,594
Massachusetts	125	73	198	102	70	172	118	100	218	90	92	182
New Hampshire	284	190	474	198	128	326	230	150	380	282	204	486
Rhode Island	32	30	62	13	14	27	14	22	36	10	21	31
Vermont	296	194	490	234	178	412	253	194	447	299	213	512
Subtotal	2,316	927	3,243	1,837	736	2,573	1,942	903	2,845	1,900	1,017	2,917
<b>Middle Atlantic</b>												
New Jersey	186	176	362	144	146	290	131	158	289	138	121	259
New York	3,293	2,705	5,998	2,646	2,299	4,945	2,751	2,654	5,405	2,549	2,787	5,336
Pennsylvania	4,149	2,490	6,639	3,366	2,395	5,761	3,366	2,786	6,152	3,579	2,967	6,546
Subtotal	7,628	5,371	12,999	6,156	4,840	10,996	6,248	5,598	11,846	6,266	5,875	12,141
<b>East North Central</b>												
Illinois	1,725	1,131	2,856	1,512	992	2,504	1,674	1,291	2,965	2,067	1,660	3,727
Indiana	3,713	2,561	6,274	2,958	2,406	5,364	33,002	3,001	36,003	3,671	3,429	7,100
Michigan	4,434	4,922	9,356	3,684	4,604	8,288	3,647	5,332	8,979	3,566	5,756	9,322
Ohio	4,028	2,020	6,048	3,789	1,955	5,744	3,824	2,446	6,270	3,903	3,006	6,909
Wisconsin	2,325	441	2,766	2,057	466	2,523	2,300	809	3,109	2,656	968	3,624
Subtotal	16,225	11,075	27,300	14,000	10,423	24,423	14,747	12,879	27,626	15,863	14,819	30,682
<b>West North Central</b>												
Iowa	1,190	398	1,588	1,197	360	1,557	1,424	549	1,973	1,567	740	2,307
Kansas	756	510	1,266	876	583	1,459	977	749	1,726	1,333	817	2,150
Minnesota	1,074	541	1,615	999	546	1,545	1,080	751	1,831	1,330	979	2,309
Missouri	2,717	1,248	3,965	2,553	1,141	3,694	2,982	1,578	4,560	4,035	2,346	6,381
Nebraska	286	250	536	253	192	445	249	217	466	349	300	649
North Dakota	68	98	166	100	103	203	149	151	300	241	208	449
South Dakota	429	285	714	531	302	833	591	416	1,007	813	560	1,373
Subtotal	6,520	3,330	9,850	6,509	3,227	9,736	7,452	4,411	11,863	9,668	5,950	15,618
<b>South Atlantic</b>												
Delaware	826	485	1,311	634	351	985	695	498	1,193	734	634	1,368
District of Columbia	0	0	0	0	0	0	0	0	0	0	0	0
Florida	5,178	12,119	17,297	4,578	9,838	14,416	8,816	11,132	19,948	5,445	11,703	17,148
Georgia	4,568	5,592	10,160	4,157	4,806	8,963	4,594	6,228	10,822	6,362	7,163	13,525
Maryland	489	468	957	442	327	769	440	448	888	417	466	883
North Carolina	11,068	5,829	16,897	10,199	5,659	15,858	11,710	8,275	19,985	14,273	10,288	24,561
South Carolina	6,449	4,641	11,090	5,022	3,467	8,489	5,634	4,830	10,464	7,178	6,306	13,484
Virginia	3,506	19,446	22,952	2,896	1,890	4,786	3,054	2,194	5,248	3,561	2,706	6,267
West Virginia	1,834	944	2,778	1,842	909	2,751	1,944	1,113	3,057	2,246	1,338	3,584
Subtotal	33,918	32,024	65,942	29,770	27,247	57,017	36,887	34,718	71,605	40,216	40,604	80,820
<b>East South Central</b>												
Alabama	6,331	1,966	8,297	4,874	1,908	6,782	6,326	2,639	8,965	7,775	3,619	11,394
Kentucky	4,577	1,630	6,207	4,440	1,790	6,230	5,867	2,259	8,126	7,505	3,000	10,505
Mississippi	2,794	939	3,733	2,687	1,039	3,726	3,664	1,453	5,117	4,720	1,961	6,681
Tennessee	4,735	2,206	6,941	4,735	2,068	6,803	6,066	3,158	9,224	7,499	4,192	11,691
Subtotal	18,437	6,741	25,178	16,736	6,805	23,541	21,923	9,509	31,432	27,499	12,772	40,271
<b>West South Central</b>												
Arkansas	1,713	844	2,557	2,032	1,033	3,065	2,423	1,203	3,626	3,343	1,779	5,122
Louisiana	1,214	246	1,460	1,432	340	1,772	3,015	550	3,565	4,151	937	5,088
Oklahoma	378	296	674	430	335	765	995	749	1,744	1,574	1,055	2,629
Texas	2,161	2,213	4,374	2,624	2,364	4,988	6,245	4,124	10,369	11,562	6,877	18,439
Subtotal	5,466	3,599	9,065	6,518	4,072	10,590	12,678	6,626	19,304	20,630	10,648	31,278
<b>Mountain</b>												
Arizona	887	2,160	3,047	891	1,830	2,721	1,082	2,388	3,470	1,688	2,966	4,654
Colorado	232	364	596	388	395	783	761	724	1,485	1,290	1,245	2,535
Idaho	148	672	820	237	852	1,089	464	1,232	1,696	711	2,068	2,779
Montana	161	344	505	217	436	653	412	609	1,021	589	864	1,453
Nevada	424	1,962	2,386	314	1,433	1,747	226	1,462	1,688	175	1,486	1,661
New Mexico	943	841	1,784	1,074	879	1,953	1,963	1,383	3,346	2,917	1,962	4,879
Utah	31	204	235	48	230	278	113	416	529	215	695	910
Wyoming	15	31	46	36	51	87	60	80	140	143	163	306
Subtotal	2,841	6,578	9,419	3,205	6,106	9,311	5,081	8,294	13,375	7,728	11,449	19,177
<b>Pacific</b>												
Alaska	25	17	42	34	13	47	33	2	35	55	35	90
California	1,069	8,637	9,706	723	5,299	6,022	594	4,271	4,865	370	3,393	3,763
Hawaii	0	6	6	0	43	43	2	1	3	0	5	5
Oregon	633	4,272	4,905	618	4,102	4,720	532	4,571	5,103	615	5,839	6,454
Washington	605	5,040	5,645	746	4,607	5,353	724	5,240	5,964	814	6,035	6,849
Subtotal	2,332	17,972	20,304	2,121	14,064	16,185	1,885	14,085	15,970	1,854	15,307	17,161
Subtotal – U.S.												
Canada/Mexico/Puerto Rico	0	0	0	0	0	0	0	0	0	0	0	0
Destination Pending *	2,902	1,970	4,872	4,198	2,143	6,341	3,274	1,647	4,921	2,816	1,395	4,211
<b>Total Shipments</b>	<b>98,585</b>	<b>89,587</b>	<b>188,172</b>	<b>91,050</b>	<b>79,663</b>	<b>170,713</b>	<b>112,117</b>	<b>98,670</b>	<b>210,787</b>	<b>134,440</b>	<b>119,836</b>	<b>254,276</b>

Source: Institute for Building Technology and Safety

## Manufactured Home Shipments & Product Mix by State

	1994			1995			1996			1997		
	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total
<b>New England</b>												
Connecticut	62	38	100	87	41	128	123	55	178	117	71	188
Maine	1,284	480	1,764	1,332	460	1,792	1,153	597	1,750	909	772	1,681
Massachusetts	85	117	202	77	115	192	68	124	192	45	140	185
New Hampshire	408	353	761	440	374	814	499	458	957	392	433	825
Rhode Island	24	15	39	34	16	50	22	9	31	15	13	28
Vermont	319	239	558	309	251	560	313	248	561	275	276	551
Subtotal	2,182	1,242	3,424	2,279	1,257	3,536	2,178	1,491	3,669	1,753	1,705	3,458
<b>Middle Atlantic</b>												
New Jersey	191	127	318	168	203	371	126	230	356	137	287	424
New York	2,608	2,617	5,225	2,494	2,861	5,355	2,184	2,949	5,133	1,428	2,781	4,209
Pennsylvania	3,889	3,378	7,267	3,466	3,464	6,930	3,264	3,851	7,115	2,329	3,937	6,266
Subtotal	6,688	6,122	12,810	6,128	6,528	12,656	5,574	7,030	12,604	3,894	7,005	10,899
<b>East North Central</b>												
Illinois	2,073	2,153	4,226	2,539	2,251	4,790	2,186	2,463	4,649	1,763	2,571	4,334
Indiana	3,904	4,292	8,196	4,385	4,930	9,315	3,888	5,577	9,465	3,365	5,548	8,913
Michigan	3,301	6,758	10,059	3,707	7,649	11,356	3,627	8,532	12,159	3,077	8,759	11,836
Ohio	4,090	3,414	7,504	4,283	3,960	8,243	3,983	4,068	8,051	3,519	4,490	8,009
Wisconsin	2,613	1,428	4,041	2,353	1,657	4,010	2,025	1,708	3,733	1,815	1,810	3,625
Subtotal	15,981	18,045	34,026	17,267	20,447	37,714	15,709	22,348	38,057	13,539	23,178	36,717
<b>West North Central</b>												
Iowa	1,697	901	2,598	1,611	1,038	2,649	1,353	1,121	2,474	1,095	1,042	2,137
Kansas	1,655	1,217	2,872	1,875	1,283	3,158	2,048	1,562	3,610	1,660	1,756	3,416
Minnesota	1,412	1,199	2,611	1,690	1,341	3,031	1,579	1,584	3,163	1,553	1,664	3,217
Missouri	5,257	3,017	8,274	6,063	3,322	9,385	5,709	3,776	9,485	4,394	3,920	8,314
Nebraska	446	423	869	490	569	1,059	490	656	1,146	461	671	1,132
North Dakota	315	285	600	356	351	707	386	511	897	495	445	940
South Dakota	1,005	754	1,759	983	860	1,843	864	828	1,692	662	801	1,463
Subtotal	11,787	7,796	19,583	13,068	8,764	21,832	12,429	10,038	22,467	10,320	10,299	20,619
<b>South Atlantic</b>												
Delaware	820	632	1,452	671	704	1,375	551	762	1,313	505	899	1,404
District of Columbia	0	0	0	0	0	0	0	0	0	0	0	0
Florida	5,224	12,581	17,805	4,452	11,499	15,951	4,537	12,851	17,388	4,550	14,421	18,971
Georgia	8,467	9,654	18,121	9,096	11,037	20,133	9,199	13,097	22,296	7,546	13,869	21,415
Maryland	433	510	943	423	526	949	319	508	827	294	619	913
North Carolina	15,639	12,636	28,275	16,363	15,492	31,855	15,809	16,602	32,411	14,289	19,029	33,318
South Carolina	7,524	7,802	15,326	9,334	10,041	19,375	9,786	12,669	22,455	7,597	12,465	20,062
Virginia	3,728	3,246	6,974	3,866	3,644	7,510	3,452	3,587	7,039	3,260	4,350	7,610
West Virginia	2,836	1,635	4,471	2,808	1,895	4,703	2,506	1,892	4,398	2,231	2,220	4,451
Subtotal	44,671	48,696	93,367	47,013	54,838	101,851	46,159	61,958	108,117	40,269	67,872	108,141
<b>East South Central</b>												
Alabama	10,370	4,893	15,263	11,318	5,921	17,239	11,901	7,968	19,869	9,111	8,212	17,323
Kentucky	6,779	3,565	10,344	8,134	4,069	12,203	7,234	4,528	11,762	6,608	5,115	11,723
Mississippi	6,622	2,499	9,121	7,683	3,376	11,059	8,684	4,371	13,055	6,270	4,539	10,809
Tennessee	8,282	5,140	13,422	9,602	6,146	15,748	8,771	7,170	15,941	7,469	7,924	15,393
Subtotal	32,053	16,097	48,150	36,737	19,512	56,249	36,590	24,037	60,627	29,458	25,790	55,248
<b>West South Central</b>												
Arkansas	4,412	2,104	6,516	5,076	2,504	7,580	5,211	3,121	8,332	4,246	3,484	7,730
Louisiana	5,396	1,388	6,784	6,378	1,871	8,249	7,575	2,463	10,038	7,176	2,688	9,864
Oklahoma	2,376	1,501	3,877	3,269	1,794	5,063	3,415	2,549	5,964	3,822	3,195	7,017
Texas	16,541	9,798	26,339	20,924	12,025	32,949	23,535	16,059	39,594	19,533	17,621	37,154
Subtotal	28,725	14,791	43,516	35,647	18,194	53,841	39,736	24,192	63,928	34,777	26,988	61,765
<b>Mountain</b>												
Arizona	2,068	4,190	6,258	2,183	4,816	6,999	2,354	5,741	8,095	2,468	6,077	8,545
Colorado	1,890	2,040	3,930	2,198	2,357	4,555	2,039	2,981	5,020	1,723	3,207	4,930
Idaho	905	2,807	3,712	768	2,399	3,167	574	2,061	2,635	467	2,167	2,634
Montana	741	1,130	1,871	714	1,058	1,772	702	1,047	1,749	590	1,091	1,681
Nevada	185	1,902	2,087	188	2,113	2,301	207	2,448	2,655	212	2,293	2,505
New Mexico	3,134	2,547	5,681	4,167	3,245	7,412	4,121	4,126	8,247	3,054	4,150	7,204
Utah	432	1,128	1,560	545	1,388	1,933	418	1,812	2,230	404	1,563	1,967
Wyoming	316	282	598	370	405	775	432	522	954	494	646	1,140
Subtotal	9,671	16,026	25,697	11,133	17,781	28,914	10,847	20,738	31,585	9,412	21,194	30,606
<b>Pacific</b>												
Alaska	49	39	88	71	67	138	36	63	99	16	81	97
California	369	3,719	4,088	305	3,218	3,523	247	3,608	3,855	433	4,625	5,058
Hawaii	0	0	0	0	0	0	0	0	0	0	0	0
Oregon	655	6,942	7,597	449	7,001	7,450	315	6,169	6,484	215	6,352	6,567
Washington	761	3,571	4,332	669	6,583	7,252	448	5,809	6,257	272	6,147	6,419
Subtotal	1,834	17,271	19,105	1,494	16,869	18,363	1,046	15,649	16,695	936	17,205	18,141
<b>Subtotal – U.S.</b>												
Canada/Mexico/Puerto Rico	0	0	0	1	0	1	1	0	0	0	0	0
Destination Pending *	2,579	1,675	4,254	3,018	1,626	4,644	3,405	2,256	5,661	4,451	3,332	7,783
<b>Total Shipments</b>	<b>156,171</b>	<b>147,761</b>	<b>303,932</b>	<b>173,785</b>	<b>165,816</b>	<b>339,601</b>	<b>173,674</b>	<b>189,737</b>	<b>363,411</b>	<b>148,809</b>	<b>204,568</b>	<b>353,377</b>

Source: Institute for Building Technology and Safety

## Manufactured Home Shipments & Product Mix by State

	1998			1999			2000			2001		
	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total
New England												
Connecticut	58	84	142	100	62	162	106	92	198	104	78	182
Maine	722	894	1,616	711	897	1,608	608	866	1,474	446	670	1,116
Massachusetts	77	175	252	78	247	325	97	224	321	89	211	300
New Hampshire	371	622	993	381	625	1,006	347	659	1,006	276	480	756
Rhode Island	7	23	30	16	45	61	15	78	93	19	99	118
Vermont	225	354	579	235	458	693	245	408	653	152	288	440
Subtotal	1,460	2,152	3,612	1,521	2,334	3,855	1,418	2,327	3,745	1,086	1,826	2,912
Middle Atlantic												
New Jersey	148	421	569	203	470	673	174	536	710	181	546	727
New York	1,327	3,094	4,421	1,292	3,308	4,600	1,186	2,933	4,119	976	2,677	3,653
Pennsylvania	2,051	4,009	6,060	1,891	4,511	6,402	1,316	4,183	5,499	1,080	3,447	4,527
Subtotal	3,526	7,524	11,050	3,386	8,289	11,675	2,676	7,652	10,328	2,237	6,670	8,907
East North Central												
Illinois	1,361	2,422	3,783	1,328	2,568	3,896	1,185	2,303	3,488	820	2,001	2,821
Indiana	3,043	6,345	9,388	2,589	6,526	9,115	1,571	5,441	7,012	906	4,114	5,020
Michigan	2,631	9,434	12,065	2,475	10,070	12,545	1,956	8,507	10,463	1,349	6,841	8,190
Ohio	2,994	5,023	8,017	2,901	5,058	7,959	2,257	4,636	6,893	1,469	3,874	5,343
Wisconsin	1,413	2,227	3,640	1,201	2,401	3,602	1,069	2,300	3,369	816	1,944	2,760
Subtotal	11,442	25,451	36,893	10,494	26,623	37,117	8,038	23,187	31,225	5,360	18,774	24,134
West North Central												
Iowa	977	1,094	2,071	867	1,228	2,095	592	1,001	1,593	368	706	1,074
Kansas	1,807	2,078	3,885	1,470	1,992	3,462	740	1,393	2,133	520	1,117	1,637
Minnesota	1,274	1,996	3,270	1,232	2,145	3,377	1,015	2,219	3,234	739	2,047	2,786
Missouri	4,001	4,045	8,046	3,432	4,519	7,951	2,172	3,926	6,098	1,568	3,401	4,969
Nebraska	405	709	1,114	322	763	1,085	232	650	882	169	474	643
North Dakota	291	484	775	207	464	671	134	369	503	51	257	308
South Dakota	653	1,011	1,664	554	898	1,452	285	825	1,110	198	694	892
Subtotal	9,408	11,417	20,825	8,084	12,009	20,093	5,170	10,383	15,553	3,613	8,696	12,309
South Atlantic												
Delaware	488	982	1,470	406	947	1,353	274	911	1,185	167	775	942
District of Columbia	0	0	0	0	0	0	0	0	0	0	0	0
Florida	4,288	11,598	15,886	3,231	14,332	17,563	2,021	10,264	12,285	1,626	10,123	11,749
Georgia	7,221	15,040	22,261	5,110	12,754	17,864	2,681	9,201	11,882	1,486	6,967	8,453
Maryland	239	591	830	266	643	909	229	644	873	157	531	688
North Carolina	12,417	20,625	33,042	9,915	19,252	29,167	4,838	14,514	19,352	2,602	11,047	13,649
South Carolina	7,156	12,813	19,969	4,858	10,977	15,835	2,033	7,598	9,631	1,156	5,703	6,859
Virginia	2,926	4,382	7,308	2,600	4,402	7,002	1,761	3,528	5,289	1,113	2,915	4,028
West Virginia	1,816	2,528	4,344	1,650	2,594	4,244	1,158	2,391	3,549	1,321	2,380	3,701
Subtotal	36,551	72,920	109,471	28,036	65,901	93,937	14,995	49,051	64,046	9,628	40,441	50,069
East South Central												
Alabama	9,519	10,000	19,519	8,645	9,420	18,065	4,259	5,878	10,137	2,313	3,852	6,165
Kentucky	6,059	5,571	11,630	5,838	5,808	11,646	3,524	4,908	8,432	2,239	4,264	6,503
Mississippi	6,788	4,971	11,759	5,901	4,719	10,620	3,129	3,559	6,688	2,039	2,509	4,548
Tennessee	6,218	8,176	14,394	5,486	8,156	13,642	3,807	6,844	10,651	2,244	5,387	7,631
Subtotal	28,584	28,718	57,302	25,870	28,103	53,973	14,719	21,189	35,908	8,835	16,012	24,847
West South Central												
Arkansas	4,432	4,041	8,473	3,794	4,187	7,981	2,555	3,142	5,697	1,904	2,659	4,563
Louisiana	7,537	3,288	10,825	6,334	3,133	9,467	4,192	2,807	6,999	3,294	2,797	6,091
Oklahoma	3,659	3,690	7,349	3,041	3,569	6,610	2,022	2,730	4,752	1,340	2,408	3,748
Texas	23,473	21,804	45,277	18,694	22,760	41,454	10,995	17,223	28,218	6,838	14,416	21,254
Subtotal	39,101	32,823	71,924	31,863	33,649	65,512	19,764	25,902	45,666	13,376	22,280	35,656
Mountain												
Arizona	1,945	6,666	8,611	1,595	7,232	8,827	901	5,763	6,664	495	5,364	5,859
Colorado	1,491	3,338	4,829	1,528	4,082	5,610	1,037	3,433	4,470	1,070	2,858	3,928
Idaho	503	2,477	2,980	352	1,991	2,343	150	1,167	1,317	62	936	998
Montana	684	1,235	1,919	542	1,194	1,736	317	878	1,195	151	771	922
Nevada	170	1,963	2,133	142	1,485	1,627	96	1,033	1,129	55	822	877
New Mexico	2,665	4,220	6,885	2,211	4,230	6,441	1,509	3,128	4,637	786	2,209	2,995
Utah	351	1,641	1,992	269	1,508	1,777	96	955	1,051	26	752	778
Wyoming	505	683	1,188	470	724	1,194	213	533	746	181	482	663
Subtotal	8,314	22,223	30,537	7,109	22,446	29,555	4,319	16,890	21,209	2,826	14,194	17,020
Pacific												
Alaska	29	47	76	33	16	49	29	25	54	24	14	38
California	435	6,238	6,673	482	6,778	7,260	522	6,857	7,379	565	6,864	7,429
Hawaii	0	0	0	0	0	0	0	0	0	0	0	0
Oregon	242	5,981	6,223	127	5,075	5,202	73	3,126	3,199	58	2,334	2,392
Washington	282	6,592	6,874	173	5,166	5,339	109	3,744	3,853	68	2,903	2,971
Subtotal	988	18,858	19,846	815	17,035	17,850	733	13,752	14,485	715	12,115	12,830
Subtotal - U.S.	139,374	222,086	361,460	117,179	216,389	333,568	71,837	170,335	242,172	47,678	141,012	188,690
Canada/Mexico/Puerto Rico	0	0	0	0	0	0	5	2	7	2	4	6
Destination Pending *	4,954	6,429	11,383	5,747	9,356	15,103	3,130	5,248	8,378	1,310	3,229	4,539
Total Shipments	144,328	228,515	372,843	122,926	225,745	348,671	74,967	175,583	250,550	48,988	144,241	193,229

Source: Institute for Building Technology and Safety

## Manufactured Home Shipments & Product Mix by State

	2002			2003			2004			2005		
	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total
<b>New England</b>												
Connecticut	111	98	209	111	105	216	128	125	253	289	128	417
Maine	419	735	1,154	367	748	1,115	365	659	1,024	345	690	1,035
Massachusetts	117	199	316	72	222	294	91	252	343	75	255	330
New Hampshire	265	568	833	219	502	721	215	522	737	240	482	722
Rhode Island	19	65	84	7	37	44	17	38	55	11	46	57
Vermont	109	272	381	96	232	328	123	258	381	128	252	380
<b>Subtotal</b>	<b>1,040</b>	<b>1,937</b>	<b>2,977</b>	<b>872</b>	<b>1,846</b>	<b>2,718</b>	<b>939</b>	<b>1,854</b>	<b>2,793</b>	<b>1,088</b>	<b>1,853</b>	<b>2,941</b>
<b>Middle Atlantic</b>												
New Jersey	182	645	827	186	545	731	196	431	627	143	407	550
New York	821	2,473	3,294	701	2,069	2,770	716	1,979	2,695	742	1,871	2,613
Pennsylvania	853	3,583	4,436	882	3,175	4,057	751	2,990	3,741	717	2,961	3,678
<b>Subtotal</b>	<b>1,856</b>	<b>6,701</b>	<b>8,557</b>	<b>1,769</b>	<b>5,789</b>	<b>7,558</b>	<b>1,663</b>	<b>5,400</b>	<b>7,063</b>	<b>1,602</b>	<b>5,239</b>	<b>6,841</b>
<b>East North Central</b>												
Illinois	705	1,857	2,562	438	1,827	2,265	582	1,562	2,144	574	1,424	1,998
Indiana	667	3,522	4,189	366	2,736	3,102	395	2,076	2,471	432	1,590	2,022
Michigan	842	5,869	6,711	370	4,403	4,773	401	3,276	3,677	325	2,104	2,429
Ohio	1,015	3,700	4,715	724	2,786	3,510	664	2,166	2,830	944	1,939	2,883
Wisconsin	615	1,827	2,442	419	1,597	2,016	436	1,274	1,710	416	923	1,339
<b>Subtotal</b>	<b>3,844</b>	<b>16,775</b>	<b>20,619</b>	<b>2,317</b>	<b>13,349</b>	<b>15,666</b>	<b>2,478</b>	<b>10,354</b>	<b>12,832</b>	<b>2,691</b>	<b>7,980</b>	<b>10,671</b>
<b>West North Central</b>												
Iowa	288	684	972	169	513	682	196	510	706	196	393	589
Kansas	471	946	1,417	182	646	828	205	446	651	199	418	617
Minnesota	651	2,015	2,666	409	1,839	2,248	304	1,445	1,749	286	1,095	1,381
Missouri	1,018	3,193	4,211	791	2,709	3,500	881	2,243	3,124	799	1,940	2,739
Nebraska	98	451	549	62	292	354	39	119	158	55	80	135
North Dakota	61	250	311	48	249	297	62	196	258	82	206	288
South Dakota	147	649	796	102	514	616	122	540	662	132	429	561
<b>Subtotal</b>	<b>2,734</b>	<b>8,188</b>	<b>10,922</b>	<b>1,763</b>	<b>6,762</b>	<b>8,525</b>	<b>1,809</b>	<b>5,499</b>	<b>7,308</b>	<b>1,749</b>	<b>4,561</b>	<b>6,310</b>
<b>South Atlantic</b>												
Delaware	231	1,024	1,255	191	999	1,190	205	1,059	1,264	188	1,021	1,209
District of Columbia	0	0	0	0	0	0	0	2	2	792	2	794
Florida	1,536	9,612	11,148	1,362	9,267	10,629	3,938	11,644	15,582	3,689	14,061	17,750
Georgia	1,081	6,037	7,118	555	3,624	4,179	1,480	2,913	4,393	1,463	2,761	4,224
Maryland	161	574	735	128	512	640	402	517	919	467	526	993
North Carolina	1,956	9,701	11,657	1,128	5,868	6,996	1,209	4,122	5,331	1,297	3,711	5,008
South Carolina	934	5,005	5,939	648	3,131	3,779	652	2,202	2,854	745	2,185	2,930
Virginia	1,055	3,212	4,267	752	2,223	2,975	1,554	1,868	3,422	1,221	1,783	3,004
West Virginia	995	2,287	3,282	457	1,702	2,159	913	1,491	2,404	619	1,512	2,131
<b>Subtotal</b>	<b>7,949</b>	<b>37,452</b>	<b>45,401</b>	<b>5,221</b>	<b>27,326</b>	<b>32,547</b>	<b>10,353</b>	<b>25,818</b>	<b>36,171</b>	<b>10,481</b>	<b>27,562</b>	<b>38,043</b>
<b>East South Central</b>												
Alabama	1,414	3,030	4,444	945	2,265	3,210	1,359	2,289	3,648	2,980	2,420	5,400
Kentucky	1,876	4,057	5,933	1,367	3,268	4,635	1,746	2,962	4,708	1,304	2,729	4,033
Mississippi	1,398	1,904	3,302	1,310	1,670	2,980	1,301	1,542	2,843	3,891	1,637	5,528
Tennessee	1,824	5,177	7,001	1,245	3,942	5,187	1,177	3,548	4,725	1,376	3,134	4,510
<b>Subtotal</b>	<b>6,512</b>	<b>14,168</b>	<b>20,680</b>	<b>4,867</b>	<b>11,145</b>	<b>16,012</b>	<b>5,583</b>	<b>10,341</b>	<b>15,924</b>	<b>9,551</b>	<b>9,920</b>	<b>19,471</b>
<b>West South Central</b>												
Arkansas	1,032	2,045	3,077	763	1,584	2,347	789	1,545	2,334	6,850	1,378	8,228
Louisiana	2,716	3,069	5,785	2,365	2,613	4,978	2,403	2,215	4,618	6,902	2,048	8,950
Oklahoma	1,201	2,244	3,445	730	1,517	2,247	857	1,588	2,445	1,018	1,492	2,510
Texas	4,711	10,626	15,337	3,227	7,581	10,808	4,626	6,298	10,924	4,890	5,383	10,273
<b>Subtotal</b>	<b>9,660</b>	<b>17,984</b>	<b>27,644</b>	<b>7,085</b>	<b>13,295</b>	<b>20,380</b>	<b>8,675</b>	<b>11,646</b>	<b>20,321</b>	<b>19,660</b>	<b>10,301</b>	<b>29,961</b>
<b>Mountain</b>												
Arizona	304	5,115	5,419	248	4,206	4,454	289	4,281	4,570	303	5,753	6,056
Colorado	760	2,256	3,016	233	1,298	1,531	237	782	1,019	405	523	928
Idaho	61	981	1,042	34	751	785	55	710	765	54	744	798
Montana	143	829	972	119	708	827	103	594	987	130	511	641
Nevada	30	832	862	36	883	919	63	1,139	1,202	51	1,291	1,342
New Mexico	349	1,810	2,159	208	1,383	1,591	212	1,266	1,478	334	1,161	1,495
Utah	100	739	839	20	495	515	136	506	642	130	811	941
Wyoming	202	439	641	128	333	461	158	308	466	198	222	420
<b>Subtotal</b>	<b>1,949</b>	<b>13,001</b>	<b>14,950</b>	<b>1,026</b>	<b>10,057</b>	<b>11,083</b>	<b>1,253</b>	<b>9,586</b>	<b>10,839</b>	<b>1,605</b>	<b>11,016</b>	<b>12,621</b>
<b>Pacific</b>												
Alaska	13	20	33	20	19	39	10	14	24	7	30	37
California	437	6,922	7,359	579	7,862	8,441	572	9,798	10,370	609	10,174	10,783
Hawaii	0	4	4	0	8	8	0	0	0	0	0	0
Oregon	46	2,471	2,517	51	2,364	2,415	63	2,429	2,492	57	2,438	2,495
Washington	58	2,875	2,933	74	2,794	2,868	63	2,642	2,705	72	2,651	2,723
<b>Subtotal</b>	<b>554</b>	<b>12,292</b>	<b>12,846</b>	<b>724</b>	<b>13,047</b>	<b>13,771</b>	<b>708</b>	<b>14,883</b>	<b>15,591</b>	<b>745</b>	<b>15,293</b>	<b>16,038</b>
<b>Subtotal – U.S.</b>	<b>36,098</b>	<b>128,498</b>	<b>164,596</b>	<b>25,644</b>	<b>102,616</b>	<b>128,260</b>	<b>33,461</b>	<b>95,381</b>	<b>128,842</b>	<b>49,172</b>	<b>93,725</b>	<b>142,897</b>
Canada/Mexico/Puerto Rico	3	7	10	1	3	4	1	3	4	0	12	12
Destination Pending *	1,054	2,831	3,885	593	2,080	2,673	523	1,433	1,956	2,884	951	3,835
<b>Total Shipments</b>	<b>37,155</b>	<b>131,336</b>	<b>168,491</b>	<b>26,238</b>	<b>104,699</b>	<b>130,937</b>	<b>33,985</b>	<b>96,817</b>	<b>130,802</b>	<b>52,056</b>	<b>94,688</b>	<b>146,744</b>

Source: Institute for Building Technology and Safety

## Manufactured Home Shipments & Product Mix by State

	2006			2007			2008			2009		
	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total
New England												
Connecticut	168	112	280	155	89	244	129	53	182	78	32	110
Maine	357	585	942	288	499	787	254	362	616	203	250	453
Massachusetts	60	161	221	60	108	168	28	47	75	29	29	58
New Hampshire	164	341	505	152	226	378	95	146	241	60	108	168
Rhode Island	9	22	31	14	17	31	8	5	13	8	5	13
Vermont	128	198	326	93	180	273	54	74	128	41	67	108
Subtotal	886	1,419	2,305	762	1,119	1,881	568	687	1,255	419	491	910
Middle Atlantic												
New Jersey	122	278	400	157	207	364	94	114	208	58	76	134
New York	665	1701	2366	662	1501	2163	506	1082	1588	354	697	1051
Pennsylvania	624	2,378	3,002	547	1,884	2,431	441	1,348	1,789	309	962	1,271
Subtotal	1,411	4,357	5,768	1,366	3,592	4,958	1,041	2,544	3,585	721	1,735	2,456
East North Central												
Illinois	626	1,217	1,843	674	961	1,635	571	763	1,334	440	545	985
Indiana	354	1,106	1,460	367	758	1,125	324	551	875	272	333	605
Michigan	283	1,287	1,570	329	784	1,113	323	568	891	190	195	385
Ohio	596	1,504	2,100	441	1,016	1,457	332	619	951	202	394	596
Wisconsin	388	736	1,124	250	448	698	182	231	413	82	125	207
Subtotal	2,247	5,850	8,097	2,061	3,967	6,028	1,732	2,732	4,464	1,186	1,592	2,778
West North Central												
Iowa	153	258	411	190	228	418	112	178	290	90	118	208
Kansas	151	312	463	134	299	433	132	283	415	133	235	368
Minnesota	264	861	1,125	243	655	898	262	418	680	80	248	328
Missouri	620	1,512	2,132	482	1,135	1,617	432	936	1,368	267	510	777
Nebraska	38	47	85	70	61	131	57	41	98	27	30	57
North Dakota	82	205	287	107	208	315	202	277	479	97	164	261
South Dakota	177	313	490	163	297	460	152	251	403	90	181	271
Subtotal	1,485	3,508	4,993	1,389	2,883	4,272	1,349	2,384	3,733	784	1,486	2,270
South Atlantic												
Delaware	230	689	919	136	461	597	67	285	352	67	171	238
District of Columbia	0	0	0	0	0	0	0	0	0	0	0	0
Florida	1,729	9,307	11,036	1,151	4,971	6,122	872	3,420	4,292	438	1,896	2,334
Georgia	1,404	2,738	4,142	647	2,469	3,116	441	2,044	2,485	261	1,209	1,470
Maryland	167	546	713	140	374	514	280	216	496	183	97	280
North Carolina	1,163	3,280	4,443	1,222	3,197	4,419	1,270	2,835	4,105	862	1,671	2,533
South Carolina	737	2,164	2,901	729	2,042	2,771	579	1,914	2,493	379	1,114	1,493
Virginia	730	1,513	2,243	774	1,333	2,107	619	1,179	1,798	407	798	1,205
West Virginia	512	1,417	1,929	498	1,335	1,833	422	1,093	1,515	314	803	1,117
Subtotal	6,678	21,654	28,326	5,297	16,182	21,479	4,550	12,986	17,536	2,911	7,759	10,670
East South Central												
Alabama	1,560	2,625	4,185	1,417	2,255	3,672	2,093	1,854	3,947	1,202	1,080	2,282
Kentucky	1,077	2,631	3,708	1,091	2,431	3,522	968	1,926	2,894	744	1,420	2,164
Mississippi	2,809	2,790	5,599	2,949	2,086	5,035	2,605	1,797	4,402	1,071	1,087	2,158
Tennessee	867	2,931	3,798	973	2,455	3,428	570	1,999	2,569	461	1,249	1,710
Subtotal	6,313	10,977	17,290	6,430	9,227	15,657	6,236	7,576	13,812	3,478	4,836	8,314
West South Central												
Arkansas	1,342	1,502	2,844	782	1,354	2,136	739	1,229	1,968	531	844	1,375
Louisiana	4,606	3,299	7,905	3,885	2,796	6,681	4,875	2,832	7,707	2,870	1,849	4,719
Oklahoma	1,082	1,742	2,824	1,158	1,848	3,006	1,153	1,680	2,833	689	897	1,586
Texas	4,081	6,197	10,278	4,796	6,132	10,928	5,156	5,864	11,020	3,319	3,935	7,254
Subtotal	11,111	12,740	23,851	10,621	12,130	22,751	11,923	11,605	23,528	7,409	7,525	14,934
Mountain												
Arizona	435	5,083	5,518	403	2,878	3,281	452	1,687	2,139	192	730	922
Colorado	153	297	450	217	297	514	344	374	718	224	155	379
Idaho	44	805	849	72	649	721	77	449	526	28	245	273
Montana	135	476	611	205	388	593	149	288	437	153	137	290
Nevada	48	931	979	42	460	502	38	312	350	11	148	159
New Mexico	390	1,204	1,594	523	1,098	1,621	497	922	1,419	324	663	987
Utah	60	798	858	97	646	743	181	485	666	76	177	253
Wyoming	332	289	621	298	233	531	281	218	499	116	139	255
Subtotal	1,597	9,883	11,480	1,857	6,649	8,506	2,019	4,735	6,754	1,124	2,394	3,518
Pacific												
Alaska	18	33	51	41	34	75	14	19	33	24	12	36
California	486	7,795	8,281	346	4,423	4,769	260	2,596	2,856	177	1,392	1,569
Hawaii	0	0	0	0	0	0	0	0	0	0	1	1
Oregon	74	2,156	2,230	64	1,708	1,772	76	120	1,278	58	659	717
Washington	77	2,576	2,653	83	1,980	2,063	117	1,504	1,621	51	808	859
Subtotal	655	12,560	13,215	534	8,145	8,679	467	5,321	5,788	310	2,872	3,182
Subtotal – U.S.	32,377	82,948	115,325	30,317	63,894	94,211	29,885	50,570	80,455	18,342	30,690	49,032
Canada/Mexico/Puerto Rico	0	0	0	0	0	0	2	1	3	0	1	1
Destination Pending *	795	1,388	2,183	412	1,146	1,558	483	948	1,431	261	495	756
Total Shipments	33,172	84,338	117,510	30,729	65,040	95,769	30,370	51,519	81,889	18,603	31,186	49,789

Source: Institute for Building Technology and Safety

## Manufactured Home Shipments & Product Mix by State

	2010			2011			2012			2013		
	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total
<b>New England</b>												
Connecticut	44	27	71	36	23	59	45	53	98	51	47	98
Maine	158	207	365	120	163	283	131	191	322	151	188	339
Massachusetts	34	52	86	39	43	82	28	57	85	49	84	133
New Hampshire	78	103	181	46	92	138	91	137	228	94	169	263
Rhode Island	5	4	9	10	3	13	4	0	4	3	2	5
Vermont	63	64	127	67	54	121	81	66	147	57	57	114
Subtotal	382	457	839	318	378	696	380	504	884	405	547	952
<b>Middle Atlantic</b>												
New Jersey	83	112	195	72	64	136	100	76	176	110	93	203
New York	515	817	1332	547	782	1329	660	872	1532	566	822	1388
Pennsylvania	374	990	1,364	609	873	1,482	491	861	1,352	478	800	1,278
Subtotal	972	1,919	2,891	1,228	1,719	2,947	1,251	1,809	3,060	1,154	1,715	2,869
<b>East North Central</b>												
Illinois	506	623	1,129	417	377	794	419	328	747	448	284	732
Indiana	200	264	464	338	246	584	517	319	836	828	310	1,138
Michigan	171	154	325	499	334	833	760	676	1,436	968	630	1,598
Ohio	294	355	649	254	364	618	377	414	791	530	441	971
Wisconsin	88	130	218	105	118	223	121	116	237	177	129	306
Subtotal	1,259	1,526	2,785	1,613	1,439	3,052	2,194	1,853	4,047	2,951	1,794	4,745
<b>West North Central</b>												
Iowa	102	122	224	106	106	212	159	112	271	216	97	313
Kansas	158	180	338	166	157	323	234	175	410	192	164	356
Minnesota	111	201	312	118	168	286	158	201	359	212	225	437
Missouri	319	520	839	252	400	652	263	433	696	398	402	800
Nebraska	41	29	70	94	52	146	146	60	206	175	69	244
North Dakota	466	273	739	1,459	408	1,867	941	527	1,468	398	376	774
South Dakota	136	181	317	231	179	410	245	215	460	192	195	387
Subtotal	1,333	1,506	2,839	2,426	1,470	3,896	2,147	1,723	3,870	1,783	1,528	3,311
<b>South Atlantic</b>												
Delaware	104	148	252	100	158	258	54	156	210	97	164	261
District of Columbia	0	0	0	0	0	0	1	0	1	0	0	0
Florida	521	1,972	2,493	559	1,783	2,342	792	1,867	2,659	849	2,153	3,002
Georgia	230	1,010	1,240	277	886	1,163	290	1,070	1,360	383	1,024	1,407
Maryland	34	111	145	1,223	124	1,347	131	71	202	165	81	246
North Carolina	1,007	1,443	2,450	1,115	1,205	2,320	989	1,298	2,287	1,201	1,425	2,626
South Carolina	475	1,151	1,626	528	922	1,450	665	1,057	1,722	818	1,221	2,039
Virginia	432	723	1,155	471	468	939	449	528	977	482	569	1,051
West Virginia	346	756	1,102	385	663	1,048	336	701	1,037	341	692	1,033
Subtotal	3,149	7,314	10,463	4,658	6,209	10,867	3,707	6,748	10,455	4,336	7,329	11,665
<b>East South Central</b>												
Alabama	690	1,100	1,790	1,252	1,249	2,501	965	1,210	2,175	1,058	1,291	2,349
Kentucky	821	1,316	2,137	877	1,096	1,973	940	1,206	2,146	896	1,318	2,214
Mississippi	1,026	1,197	2,223	936	1,069	2,005	855	1,153	2,008	1,142	1,247	2,389
Tennessee	587	1,279	1,866	588	889	1,477	630	1,097	1,727	656	1,147	1,803
Subtotal	3,124	4,892	8,016	3,653	4,303	7,956	3,390	4,666	8,056	3,752	5,003	8,755
<b>West South Central</b>												
Arkansas	611	761	1,372	564	692	1,256	562	775	1,337	628	810	1,438
Louisiana	2,594	1,672	4,266	2,824	1,449	4,273	2,496	1,570	4,066	2,632	1,605	4,237
Oklahoma	813	931	1,744	800	723	1,523	994	782	1,776	861	862	1,723
Texas	4,284	3,731	8,015	5,015	3,696	8,711	5,979	4,330	10,309	6,997	5,051	12,048
Subtotal	8,302	7,095	15,397	9,203	6,560	15,763	10,031	7,457	17,488	11,118	8,328	19,446
<b>Mountain</b>												
Arizona	235	580	815	289	555	844	307	553	860	288	727	1,015
Colorado	256	198	454	308	305	613	456	284	740	461	253	714
Idaho	49	234	283	82	182	264	91	126	217	94	173	270
Montana	157	168	325	222	139	361	304	164	468	288	195	483
Nevada	43	121	164	19	73	92	24	121	145	86	151	237
New Mexico	446	698	1,144	466	607	1,073	486	635	1,121	440	650	1,090
Utah	45	129	174	107	101	208	82	92	174	30	141	171
Wyoming	104	91	195	149	60	209	151	86	237	182	82	264
Subtotal	1,335	2,219	3,554	1,642	2,022	3,664	1,901	2,061	3,962	1,869	2,375	4,244
<b>Pacific</b>												
Alaska	51	19	70	47	9	56	27	5	32	56	6	62
California	165	1,255	1,420	212	1,168	1,380	243	1,326	1,569	256	1,904	2,160
Hawaii	0	3	3	0	4	4	0	6	6	0	4	4
Oregon	65	582	647	75	370	445	75	398	473	154	538	692
Washington	58	623	681	57	506	563	60	500	560	65	596	661
Subtotal	339	2,482	2,821	391	2,057	2,448	405	2,235	2,640	531	3,048	3,579
Subtotal – U.S.	20,195	29,410	49,605	25,132	26,157	51,289	25,406	29,056	54,462	27,899	31,667	59,566
Canada/Mexico/Puerto Rico	0	0	0	0	0	0	0	0	0	0	0	0
Destination Pending *	176	265	441	157	160	317	223	206	429	336	308	644
Total Shipments	20,371	29,675	50,046	25,289	26,317	51,606	25,269	29,262	54,891	28,235	31,975	60,210

Source: Institute for Building Technology and Safety

## Manufactured Home Shipments & Product Mix by State

	2014			2015			2016			2017		
	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total
<b>New England</b>												
Connecticut	48	34	82	52	27	79	86	36	122	76	37	113
Maine	192	188	380	204	233	437	256	283	539	227	298	525
Massachusetts	76	85	161	62	131	193	74	145	219	59	154	213
New Hampshire	95	162	257	109	185	294	173	208	381	149	243	392
Rhode Island	6	5	11	22	5	27	12	15	27	25	13	38
Vermont	61	75	136	66	78	144	44	79	123	51	76	127
Subtotal	478	549	1,027	515	659	1,174	645	766	1,411	587	821	1,408
<b>Middle Atlantic</b>												
New Jersey	150	134	284	209	171	380	207	163	370	269	202	471
New York	580	733	1,313	561	772	1,333	717	783	1,500	677	752	1,429
Pennsylvania	557	765	1,322	601	796	1,397	640	912	1,552	623	922	1,545
Subtotal	1,287	1,632	2,919	1,371	1,739	3,110	1,564	1,858	3,422	1,569	1,876	3,445
<b>East North Central</b>												
Illinois	524	398	922	672	498	1,170	737	449	1,186	894	450	1,344
Indiana	534	289	823	683	333	1,016	1,039	491	1,530	1,120	574	1,694
Michigan	1,200	1,030	2,230	1,813	1,032	2,845	2,379	1,487	3,866	2,519	2,272	4,791
Ohio	621	449	1,070	766	467	1,233	1,179	513	1,692	1,399	513	1,912
Wisconsin	161	99	260	260	151	411	354	189	543	363	249	612
Subtotal	3,040	2,265	5,305	4,194	2,481	6,675	5,688	3,129	8,817	6,295	4,058	10,353
<b>West North Central</b>												
Iowa	202	121	323	232	115	347	334	136	470	302	168	470
Kansas	155	173	328	136	135	271	209	161	370	219	123	342
Minnesota	225	182	407	264	221	485	224	268	492	329	384	713
Missouri	410	483	893	375	517	892	517	539	1,056	677	624	1,301
Nebraska	79	43	122	209	64	273	79	47	126	130	56	186
North Dakota	557	357	914	304	221	525	169	139	308	126	176	302
South Dakota	267	158	425	210	221	431	159	146	305	108	151	259
Subtotal	1,895	1,517	3,412	1,730	1,494	3,224	1,691	1,436	3,127	1,891	1,682	3,573
<b>South Atlantic</b>												
Delaware	99	211	310	148	208	356	163	259	422	172	215	387
District of Columbia	0	0	0	0	0	0	0	0	0	0	0	0
Florida	1,143	2,637	3,780	1,467	3,487	4,954	1,618	3,835	5,453	1,718	4,137	5,855
Georgia	458	1,071	1,529	497	1,265	1,762	928	1,556	2,484	1,094	1,758	2,852
Maryland	64	81	145	109	81	190	292	65	357	740	111	851
North Carolina	11,003	1,230	2,333	1,381	1,596	2,977	1,559	1,774	3,333	1,854	1,981	3,835
South Carolina	803	1,260	2,063	853	1,642	2,495	1,123	1,898	3,021	1,629	2,168	3,797
Virginia	477	512	989	466	540	1,006	453	617	1,070	516	750	1,266
West Virginia	366	707	1,073	372	641	1,013	407	675	1,082	430	689	1,119
Subtotal	4,513	7,709	12,222	5,293	9,460	14,753	6,543	10,679	17,222	8,153	11,809	19,962
<b>East South Central</b>												
Alabama	1,087	1,357	2,444	1,295	1,527	2,822	1,736	1,876	3,612	4,047	1,999	6,046
Kentucky	901	1,209	2,110	1,025	1,359	2,384	1,264	1,428	2,692	1,221	1,586	2,807
Mississippi	1,214	1,305	2,519	1,244	1,337	2,581	1,548	1,635	3,183	1,946	1,719	3,665
Tennessee	673	1,084	1,757	845	1,269	2,114	866	1,416	2,282	983	1,681	2,664
Subtotal	3,875	4,955	8,830	4,409	5,492	9,901	5,414	6,355	11,769	8,197	6,985	15,182
<b>West South Central</b>												
Arkansas	590	782	1,372	594	858	1,452	666	957	1,623	831	935	1,766
Louisiana	2,799	1,626	4,425	2,703	1,782	4,485	5,974	1,795	7,769	3,788	1,988	5,776
Oklahoma	820	801	1,621	925	916	1,841	866	811	1,677	974	817	1,791
Texas	8,037	5,889	13,926	7,382	6,210	13,592	6,583	6,164	12,747	10,650	7,026	17,675
Subtotal	12,246	9,098	21,344	11,604	9,766	21,370	14,089	9,727	23,816	16,243	10,766	27,009
<b>Mountain</b>												
Arizona	357	812	1,169	483	988	1,471	488	1,202	1,690	479	1,242	1,721
Colorado	549	296	845	735	359	1,094	698	327	1,025	548	386	934
Idaho	92	197	289	66	227	293	101	250	351	78	263	341
Montana	256	152	408	195	184	379	158	155	313	127	146	273
Nevada	29	173	202	81	181	262	53	242	295	145	280	425
New Mexico	491	565	1,056	426	637	1,063	528	630	1,158	586	667	1,253
Utah	58	155	213	62	125	187	31	161	195	120	155	275
Wyoming	91	76	167	111	78	189	95	56	151	78	58	136
Subtotal	1,923	2,426	4,349	2,159	2,779	4,938	2,152	3,023	5,175	2,161	3,197	5,358
<b>Pacific</b>												
Alaska	39	3	42	33	1	34	28	14	42	44	15	59
California	276	2,299	2,575	382	2,574	2,956	367	2,753	3,120	654	3,027	3,681
Hawaii	0	4	4	0	10	10	0	8	8	0	8	8
Oregon	184	703	887	166	838	1,004	242	1,044	1,286	275	1,133	1,408
Washington	90	619	709	109	718	827	111	948	1,059	94	1,113	1,207
Subtotal	589	3,628	4,217	690	4,141	4,831	748	4,767	5,515	1,067	5,296	6,363
Subtotal – U.S.	29,846	33,779	63,625	31,965	38,011	69,976	38,534	41,740	80,274	46,163	46,490	92,653
Canada/Mexico/Puerto Rico	0	0	0	0	0	0	0	0	0	0	0	0
Destination Pending *	374	345	719	232	311	543	426	469	895	133	105	238
<b>Total Shipments</b>	<b>30,220</b>	<b>34,124</b>	<b>64,344</b>	<b>32,197</b>	<b>38,322</b>	<b>70,519</b>	<b>38,960</b>	<b>42,209</b>	<b>81,169</b>	<b>46,296</b>	<b>46,595</b>	<b>92,891</b>

Source: Institute for Building Technology and Safety

## Manufactured Home Shipments & Product Mix by State

	2018			2019			2020			2021		
	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total	Single Section	Multi Section	Total
<b>New England</b>												
Connecticut	69	36	105	58	42	100	43	56	99	57	83	140
Maine	264	327	591	286	349	635	305	327	632	370	417	787
Massachusetts	73	127	200	88	102	190	50	64	114	73	102	175
New Hampshire	180	250	430	198	196	394	138	169	307	135	189	324
Rhode Island	12	16	28	17	9	26	35	15	50	11	11	22
Vermont	56	65	121	58	86	144	48	74	122	63	114	177
Subtotal	654	821	1,475	705	784	1,489	619	705	1,324	709	916	1,625
<b>Middle Atlantic</b>												
New Jersey	369	272	641	381	215	596	317	162	479	240	175	415
New York	729	875	1,604	770	840	1,610	623	747	1,370	695	983	1,678
Pennsylvania	742	953	1,695	861	1,001	1,862	808	840	1,648	817	962	1,779
Subtotal	1,840	2,100	3,940	2,012	2,056	4,068	1,748	1,749	3,497	1,752	2,120	3,872
<b>East North Central</b>												
Illinois	705	454	1,159	940	373	1,313	834	433	1,267	857	442	1,299
Indiana	1,262	571	1,833	1,666	514	2,180	1,503	432	1,935	1,134	575	1,709
Michigan	2,218	2,249	4,467	2,075	2,128	4,203	1,987	1,491	3,478	2,135	1,902	4,037
Ohio	1,401	531	1,932	1,296	532	1,828	1,271	656	1,927	1,164	646	1,810
Wisconsin	502	274	776	381	276	657	499	261	760	478	363	841
Subtotal	6,088	4,079	10,167	6,358	3,823	10,181	6,094	3,273	9,367	5,768	3,928	9,696
<b>West North Central</b>												
Iowa	331	133	464	417	164	581	420	171	591	484	178	662
Kansas	362	110	472	677	183	860	635	127	762	556	126	682
Minnesota	391	341	732	444	403	847	407	398	805	436	477	913
Missouri	593	658	1,251	672	619	1,291	759	705	1,464	743	851	1,594
Nebraska	108	52	160	191	70	261	136	77	213	209	68	277
North Dakota	130	149	279	121	177	298	147	174	321	166	191	357
South Dakota	97	146	243	109	129	238	188	170	358	153	205	358
Subtotal	2,012	1,589	3,601	2,631	1,745	4,376	2,692	1,822	4,514	2,747	2,096	4,843
<b>South Atlantic</b>												
Delaware	158	232	390	138	207	345	104	162	266	165	267	432
District of Columbia	0	0	0	0	0	0	0	0	0	0	0	0
Florida	2,093	5,229	7,322	2,400	5,419	7,819	1,972	4,709	6,681	2,147	5,454	7,601
Georgia	1,446	2,057	3,503	1,702	1,947	3,649	1,472	2,300	3,772	1,495	2,716	4,211
Maryland	59	66	125	57	71	128	31	53	84	49	72	121
North Carolina	2,277	2,162	4,439	2,495	2,376	4,871	2,636	2,869	5,505	2,586	3,543	6,129
South Carolina	1,737	2,298	4,035	1,588	2,491	4,079	1,948	2,819	4,767	1,844	3,372	5,216
Virginia	501	678	1,179	518	583	1,101	610	707	1,317	609	771	1,380
West Virginia	435	684	1,119	394	680	1,074	406	692	1,098	447	843	1,290
Subtotal	8,706	13,406	22,112	9,292	13,774	23,066	9,179	14,311	23,490	9,342	17,038	26,380
<b>East South Central</b>												
Alabama	2,726	2,081	4,807	2,241	2,305	4,546	2,161	2,369	4,530	2,361	2,792	5,153
Kentucky	1,130	1,689	2,819	1,209	1,583	2,792	1,338	2,117	3,455	1,280	2,604	3,884
Mississippi	1,776	1,781	3,557	1,668	1,810	3,478	2,010	1,878	3,888	2,157	2,258	4,415
Tennessee	991	1,719	2,710	1,045	1,671	2,716	1,092	2,026	3,118	1,145	2,501	3,646
Subtotal	6,623	7,270	13,893	6,163	7,369	13,532	6,601	8,390	14,991	6,943	10,155	17,098
<b>West South Central</b>												
Arkansas	911	894	1,805	736	829	1,565	788	944	1,732	968	1,070	2,038
Louisiana	3,063	1,813	4,876	2,721	1,639	4,360	2,610	1,654	4,264	3,318	2,305	5,623
Oklahoma	1,093	923	2,016	1,122	859	1,981	1,225	900	2,125	1,490	1,203	2,693
Texas	10,261	8,371	18,632	7,578	8,288	15,866	7,767	8,842	16,609	8,531	9,947	18,478
Subtotal	15,328	12,001	27,329	12,157	11,615	23,772	12,390	12,340	24,730	14,307	14,525	28,832
<b>Mountain</b>												
Arizona	481	1,486	1,967	567	1,835	2,402	532	1,702	2,234	533	1,888	2,421
Colorado	652	348	1,000	519	366	885	621	296	917	608	407	1,015
Idaho	109	359	468	132	421	553	71	345	416	122	453	575
Montana	125	171	296	141	173	314	91	153	244	127	234	361
Nevada	184	402	586	184	626	810	185	466	651	98	490	588
New Mexico	659	717	1,376	672	734	1,406	579	772	1,351	587	893	1,480
Utah	87	184	271	151	191	342	80	233	313	60	223	283
Wyoming	68	40	108	88	55	143	67	32	99	156	62	218
Subtotal	2,365	3,707	6,072	2,454	4,401	6,855	2,226	3,999	6,225	2,291	4,650	6,941
<b>Pacific</b>												
Alaska	39	12	51	63	26	89	58	6	64	6	7	13
California	600	3,388	3,988	510	3,380	3,890	546	2,686	3,232	517	2,827	3,344
Hawaii	0	8	8	0	14	14	1	10	11	1	4	5
Oregon	266	1,410	1,676	266	1,300	1,566	182	1,217	1,399	193	1,434	1,627
Washington	188	1,412	1,600	127	1,204	1,331	99	1,206	1,305	136	1,309	1,445
Subtotal	1,093	6,230	7,323	966	5,924	6,890	886	5,125	6,011	853	5,581	6,434
Subtotal – U.S.	44,709	51,203	95,912	42,738	51,491	94,229	42,435	51,714	94,149	44,712	61,009	105,721
Canada/Mexico/Puerto Rico	0	0	0	0	0	0	0	0	0	0	0	0
Destination Pending *	264	364	628	204	200	404	150	102	252	43	11	54
Total Shipments	44,973	51,567	96,540	42,942	51,691	94,633	42,585	51,816	94,401	44,755	61,020	105,775

Source: Institute for Building Technology and Safety