

# MONTHLY ECONOMIC REPORT

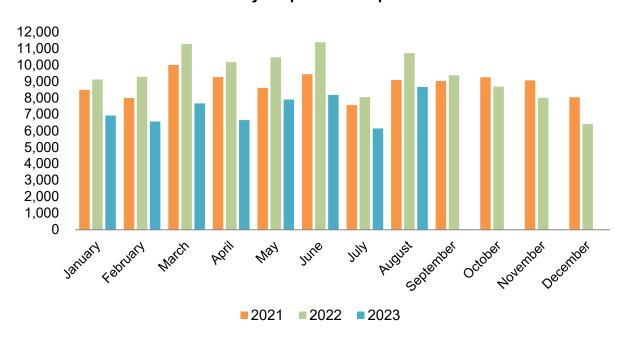
**AUGUST 2023 MANUFACTURED HOUSING ACTIVITY** 

Industry Production, Shipments and Trends



# Manufactured Housing Institute's Monthly Economic Report AUGUST 2023

### **Monthly Shipment Comparison**



### **National Trends**

In August 2023, 8,670 new manufactured homes were produced, an increase of 2,536 homes or 41.3 percent compared to July 2023, yet a decrease of 2,052 homes or 19.1 percent compared to August 2022. MHI's Monthly Economic Report includes numbers for both manufactured home production and shipments. The difference between the two is attributed to the number of homes that have been produced, but their destinations are pending. Of the homes produced, 455 were FEMA designated units for Alabama.

The number of plants reporting production in August 2023 was 146 and the number of active corporations was 35, one additional plant and corporation compared to the prior month.

In August 2023, 8,661 new manufactured homes were shipped, an increase of 2,517 homes or 41.0 percent compared to July 2023, and a decrease of 2,054 homes or 19.2 percent compared to August 2022. Compared with the same month last year, shipments of both single-section and multi-section homes were down by 17.9 percent and 20.3 percent, respectively. Total floors shipped in August 2023 were 13,256, a decrease of 3,230 floors or 19.6 percent compared with the same month last year.

The seasonally adjusted annual rate (SAAR) of shipments was 92,105 in August 2023, up 3.6 percent compared to the adjusted rate of 88,920 in July 2023. The SAAR corrects for normal seasonal variations and projects annual shipments based on the current monthly total.

Cumulative shipments through August this year totaled 58,698 homes compared with 80,408 homes for the same eight months of 2022, a net decrease of 27.0 percent.

## **State and Regional Results**

Shipment results for August 2023 showed increases for 11 states and decreases in 38 states, while one state remained unchanged. Top shipment increases and decreases (ranked by change in the number of shipments) are shown below.

**Top Shipment Changes by State – AUGUST** 

Donk	Shipment	increase	es (home	es)	Shipment decreases (homes)				
Rank	State	2023	2022	Change	State	2023	2022	Change	
1	Alabama	880	771	109	Texas	1,397	1,856	-459	
2	Wisconsin	114	62	52	Florida	614	907	-293	
3	Illinois	132	109	23	Michigan	324	520	-196	
4	Mississippi	272	251	21	Colorado	48	188	-140	
5	New Hampshire	44	31	13	California	244	352	-108	
6	Nebraska	30	22	8	Arizona	179	279	-100	
7	Maine	101	94	7	Indiana	211	307	-96	
8	Connecticut	15	10	5	Oklahoma	175	266	-91	
9	Arkansas	145	140	5	Oregon	96	164	-68	
10	Louisiana	356	353	3	New York	139	203	-64	

Compared with the same month last year, in August 2023 shipments losses were posted in seven regions, while shipments gains were posted in two regions: East South Central and New England. The South Atlantic states reported the smallest proportional decrease in shipments, down 19.2 percent compared with August 2022. The Mountain states reported the largest proportional decrease in shipments, down 42.5 percent compared with the same month last year.

Trends in Regional Shipments – AUGUST

Region	2023	2022	Increase/ Decrease	Change (%)
East South Central	1,716	1,646	70	4.3%
New England	197	190	7	3.7%
Middle Atlantic	330	434	-104	-24.0%
West North Central	357	482	-125	-25.9%
Pacific	458	660	-202	-30.6%
East North Central	941	1,213	-272	-22.4%
Mountain	516	897	-381	-42.5%
South Atlantic	2,071	2,562	-491	-19.2%
West South Central	2,073	2,615	-542	-20.7%
Total	8,659	10,699	-2,040	-19.1%

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Table 1: Regional Shipments, Percent Change and Market Share

	Through A	UGUST 2023	Through A		
Region	Shipments	Market Share	Shipments	Market Share	% Change
New England	1,197	2.0%	1,134	1.4%	5.6%
Middle Atlantic	2,550	4.3%	3,157	3.9%	-19.2%
East North Central	6,128	10.4%	7,646	9.5%	-19.9%
West North Central	2,397	4.1%	3,382	4.2%	-29.1%
South Atlantic	14,946	25.5%	19,661	24.5%	-24.0%
East South Central	9,134	15.6%	13,480	16.8%	-32.2%
West South Central	14,440	24.6%	21,324	26.5%	-32.3%
Mountain	3,952	6.7%	5,604	7.0%	-29.5%
Pacific	3,738	6.4%	4,950	6.2%	-24.5%
Outside U.S.	0	0.0%	0	0.0%	_
Destination Pending	216	0.4%	70	0.1%	208.6%
Total	58,698	100.0%	80,408	100.0%	-27.0%

Table 2: Top Ten States, Percent Change and Market Share

2	Thr	ough AUGUST 20	23	Throu	0/ 01		
State	Shipments	Market Share	Rank	Shipments	Market Share	Rank	% Change
Texas	9,791	16.7%	1	14,485	18.0%	1	-32.4%
Florida	4,984	8.5%	2	6,143	7.6%	2	-18.9%
Alabama	3,610	6.2%	3	5,544	6.9%	3	-34.9%
North Carolina	3,450	5.9%	4	4,456	5.5%	4	-22.6%
South Carolina	2,525	4.3%	5	3,634	4.5%	6	-30.5%
Georgia	2,421	4.1%	6	3,326	4.1%	7	-27.2%
Michigan	2,334	4.0%	7	3,303	4.1%	8	-29.3%
Louisiana	2,324	4.0%	8	3,679	4.6%	5	-36.8%
California	2,059	3.5%	9	2,689	3.3%	10	-23.4%
Kentucky	1,906	3.2%	10	2,625	3.3%	11	-27.4%
Total	35,404	60.3%		49,884	62.0%		-29.0%

**Table 3: Manufactured Home Production** 

Month		Monthly		Cumulative			
WOITH	2022	2023	% Change	2022	2023	% Change	
January	9,110	6,951	-23.7%	9,110	6,951	-23.7%	
February	9,281	6,577	-29.1%	18,391	13,528	-26.4%	
March	11,279	7,646	-32.2%	29,670	21,174	-28.6%	
April	10,165	6,676	-34.3%	39,835	27,850	-30.1%	
May	10,451	7,869	-24.7%	50,286	35,719	-29.0%	
June	11,373	8,169	-28.2%	61,659	43,888	-28.8%	
July	8,050	6,134	-23.8%	69,709	50,022	-28.2%	
August	10,722	8,670	-19.1%	80,431	58,692	-27.0%	
September	9,381			89,812			
October	8,694			98,506			
November	7,970			106,476			
December	6,406			112,882			

**Table 4: Manufactured Home Shipments** 

Month		Monthly			Cumulative	
WOITH	2022	2023	% Change	2022	2023	% Change
January	9,110	6,933	-23.9%	9,110	6,933	-23.9%
February	9,275	6,564	-29.2%	18,385	13,497	-26.6%
March	11,268	7,665	-32.0%	29,653	21,162	-28.6%
April	10,168	6,654	-34.6%	39,821	27,816	-30.1%
May	10,457	7,898	-24.5%	50,278	35,714	-29.0%
June	11,372	8,179	-28.1%	61,650	43,893	-28.8%
July	8,043	6,144	-23.6%	69,693	50,037	-28.2%
August	10,715	8,661	-19.2%	80,408	58,698	-27.0%
September	9,363			89,771		
October	8,685			98,456		
November	7,998			106,454		
December	6,411			112,865		

Table 5: Shipments - Seasonally Adjusted Annual Rate

Month	Seasona	I Factors	SAAR		
WOITH	2022	2023	2022	2023	
January	95.6	98.6	114,311	84,340	
February	95.2	95.1	116,880	82,863	
March	113.6	114.1	119,038	80,636	
April	100.2	97.2	121,735	82,146	
May	102.5	107.6	122,429	88,105	
June	110.6	109.6	123,422	89,521	
July	83.0	82.9	116,326	88,920	
August	110.8	112.8	116,071	92,105	
September	102.3	97.5	109,857		
October	102.5	105.3	101,701		
November	98.8	100.2	97,110		
December	82.3	78.1	93,532		

**Table 6: Manufacturer Inventory** 

Month	Homes P Not Sh	,	As a Percentage of Monthly Production		
	2022	2023	2022	2023	
January	0	35	0.0%	0.5%	
February	6	48	0.1%	0.7%	
March	17	29	0.2%	0.4%	
April	14	51	0.1%	0.8%	
May	8	22	0.1%	0.3%	
June	9	12	0.1%	0.1%	
July	16	2	0.2%	0.0%	
August	23	11	0.2%	0.1%	
September	41		0.4%		
October	50		0.6%		
November	22		0.3%		
December	17		0.3%		

**Table 7: Single-Section Manufactured Home Production** 

Month		Monthly		Cumulative			
WIOTILIT	2022	2023	% Change	2022	2023	% Change	
January	4,028	3,123	-22.5%	4,028	3,123	-22.5%	
February	3,963	2,883	-27.3%	7,991	6,006	-24.8%	
March	4,626	3,391	-26.7%	12,617	9,397	-25.5%	
April	4,625	2,916	-37.0%	17,242	12,313	-28.6%	
May	4,954	3,581	-27.7%	22,196	15,894	-28.4%	
June	5,228	3,755	-28.2%	27,424	19,649	-28.4%	
July	3,498	2,955	-15.5%	30,922	22,604	-26.9%	
August	5,014	4,115	-17.9%	35,936	26,719	-25.6%	
September	4,459			40,395			
October	3,931			44,326			
November	3,750			48,076			
December	2,946			51,022			

**Table 8: Multi-Section Manufactured Home Production** 

Month		Monthly		Cumulative			
WOILLI	2022	2023	% Change	2022	2023	% Change	
January	5,082	3,828	-24.7%	5,082	3,828	-24.7%	
February	5,318	3,694	-30.5%	10,400	7,522	-27.7%	
March	6,653	4,255	-36.0%	17,053	11,777	-30.9%	
April	5,540	3,760	-32.1%	22,593	15,537	-31.2%	
May	5,497	4,288	-22.0%	28,090	19,825	-29.4%	
June	6,145	4,414	-28.2%	34,235	24,239	-29.2%	
July	4,552	3,179	-30.2%	38,787	27,418	-29.3%	
August	5,708	4,555	-20.2%	44,495	31,973	-28.1%	
September	4,922			49,417			
October	4,763			54,180			
November	4,220			58,400			
December	3,460			61,860			

**Table 9: Single-Section Manufactured Home Shipments** 

	rable 3. Single-Section mandadetarea frome Simplificates								
Month		Monthly		Cumulative					
WOITH	2022	2023	% Change	2022	2023	% Change			
January	4,028	3,103	-23.0%	4,028	3,103	-23.0%			
February	3,962	2,875	-27.4%	7,990	5,978	-25.2%			
March	4,623	3,404	-26.4%	12,613	9,382	-25.6%			
April	4,619	2,893	-37.4%	17,232	12,275	-28.8%			
May	4,958	3,613	-27.1%	22,190	15,888	-28.4%			
June	5,231	3,754	-28.2%	27,421	19,642	-28.4%			
July	3,497	2,965	-15.2%	30,918	22,607	-26.9%			
August	5,006	4,110	-17.9%	35,924	26,717	-25.6%			
September	4,447			40,371					
October	3,928			44,299					
November	3,767			48,066					
December	2,952			51,018					

**Table 10: Multi-Section Manufactured Home Shipments** 

Month		Monthly		Cumulative				
WOITH	2022	2023	% Change	2022	2023	% Change		
January	5,082	3,830	-24.6%	5,082	3,830	-24.6%		
February	5,313	3,689	-30.6%	10,395	7,519	-27.7%		
March	6,645	4,261	-35.9%	17,040	11,780	-30.9%		
April	5,549	3,761	-32.2%	22,589	15,541	-31.2%		
May	5,499	4,285	-22.1%	28,088	19,826	-29.4%		
June	6,141	4,425	-27.9%	34,229	24,251	-29.2%		
July	4,546	3,179	-30.1%	38,775	27,430	-29.3%		
August	5,709	4,551	-20.3%	44,484	31,981	-28.1%		
September	4,916			49,400				
October	4,757			54,157				
November	4,231			58,388				
December	3,459			61,847				

**Table 11: Manufactured Home Production** 

	Α	JGUST 202	3	Year thro	ough AUGU	ST 2023
	2022	2023	% Change	2022	2023	% Change
New England						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
Middle Atlantic						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	606	518	-14.5%	4,252	3,666	-13.8%
Subtotal (region)	606	518	-14.5%	4,252	3,666	-13.8%
East North Central						
Illinois	*	*	*	*	*	*
Indiana	1,039	772	-25.7%	7,030	5,289	-24.8%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	1,039	772	-25.7%	7,030	5,289	-24.8%
West North Central						
lowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	161	145	-9.9%	1,117	694	-37.9%
Missouri	*	*	*	*	*	*
Nebraska	*	*	*	*	*	*
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	161	145	-9.9%	1,117	694	-37.9%
South Atlantic						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	431	307	-28.8%	2,879	2,516	-12.6%
Georgia	647	456	-29.5%	5,801	3,603	-37.9%
Maryland	*	*	*	*	*	*
North Carolina	442	470	6.3%	3,373	2,983	-11.6%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	1,520	1,233	-18.9%	12,053	9,102	-24.5%

**Table 11: Manufactured Home Production (Continued)** 

	Al	UGUST 202	3	Year thro	ough AUGU	ST 2023
	2022	2023	% Change	2022	2023	% Change
East South Central						
Alabama	1,613	1,522	-5.6%	12,493	9,065	-27.4%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	1,503	1,300	-13.5%	11,162	8,647	-22.5%
Subtotal (region)	3,116	2,822	-9.4%	23,655	17,712	-25.1%
West South Central						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	2,448	1,886	-23.0%	18,168	12,404	-31.7%
Subtotal (region)	2,448	1,886	-23.0%	18,168	12,404	-31.7%
Mountain						
Arizona	273	210	-23.1%	1,915	1,726	-9.9%
Colorado	*	*	*	*	*	*
Idaho	164	109	-33.5%	1,124	744	-33.8%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	437	319	-27.0%	3,039	2,470	-18.7%
Pacific						
Alaska	*	*	*	*	*	*
California	345	210	-39.1%	2,443	1,865	-23.7%
Hawaii	*	*	*	*	*	*
Oregon	293	215	-26.6%	2,177	1,628	-25.2%
Washington	*	*	*	*	*	*
Subtotal (region)	638	425	-33.4%	4,620	3,493	-24.4%
Subtotal (U.S.)	9,965	8,120	-18.5%	73,934	54,830	-25.8%
Canada/Mexico/Puerto Rico	0	0	_	0	0	_
States With *	757	550	-27.3%	6,497	3,862	-40.6%
Total Home Production	10,722	8,670	-19.1%	80,431	58,692	-27.0%

**Table 12: Manufactured Home Shipments** 

	Α	UGUST 202	3	Year thr	ough AUGU	ST 2023
	2022	2023	% Change	2022	2023	% Change
New England						
Connecticut	10	15	50.0%	82	146	78.0%
Maine	94	101	7.4%	576	552	-4.2%
Massachusetts	23	9	-60.9%	128	135	5.5%
New Hampshire	31	44	41.9%	224	249	11.2%
Rhode Island	5	6	20.0%	11	18	63.6%
Vermont	27	22	-18.5%	113	97	-14.2%
Subtotal (region)	190	197	3.7%	1,134	1,197	5.6%
Middle Atlantic						
New Jersey	51	28	-45.1%	346	303	-12.4%
New York	203	139	-31.5%	1,414	1,059	-25.1%
Pennsylvania	180	163	-9.4%	1,397	1,188	-15.0%
Subtotal (region)	434	330	-24.0%	3,157	2,550	-19.2%
East North Central						
Illinois	109	132	21.1%	841	772	-8.2%
Indiana	307	211	-31.3%	1,630	1,358	-16.7%
Michigan	520	324	-37.7%	3,303	2,334	-29.3%
Ohio	215	160	-25.6%	1,342	1,140	-15.1%
Wisconsin	62	114	83.9%	530	524	-1.1%
Subtotal (region)	1,213	941	-22.4%	7,646	6,128	-19.9%
West North Central						
Iowa	58	33	-43.1%	381	328	-13.9%
Kansas	82	61	-25.6%	559	366	-34.5%
Minnesota	84	59	-29.8%	587	397	-32.4%
Missouri	146	124	-15.1%	1,196	828	-30.8%
Nebraska	22	30	36.4%	184	140	-23.9%
North Dakota	42	21	-50.0%	225	131	-41.8%
South Dakota	48	29	-39.6%	250	207	-17.2%
Subtotal (region)	482	357	-25.9%	3,382	2,397	-29.1%
South Atlantic						
Delaware	45	31	-31.1%	266	243	-8.6%
District of Columbia	0	0	_	0	0	_
Florida	907	614	-32.3%	6,143	4,984	-18.9%
Georgia	390	338	-13.3%	3,326	2,421	-27.2%
Maryland	10	6	-40.0%	145	76	-47.6%
North Carolina	565	524	-7.3%	4,456	3,450	-22.6%
South Carolina	406	368	-9.4%	3,634	2,525	-30.5%
Virginia	148	107	-27.7%	901	717	-20.4%
West Virginia	91	83	-8.8%	790	530	-32.9%
Subtotal (region)	2,562	2,071	-19.2%	19,661	14,946	-24.0%

**Table 12: Manufactured Home Shipments (Continued)** 

	Α	UGUST 202	3	Year thr	ough AUGU	ST 2023
	2022	2023	% Change	2022	2023	% Change
East South Central						
Alabama	771	880	14.1%	5,544	3,610	-34.9%
Kentucky	308	286	-7.1%	2,625	1,906	-27.4%
Mississippi	251	272	8.4%	2,692	1,727	-35.8%
Tennessee	316	278	-12.0%	2,619	1,891	-27.8%
Subtotal (region)	1,646	1,716	4.3%	13,480	9,134	-32.2%
West South Central						
Arkansas	140	145	3.6%	1,367	989	-27.7%
Louisiana	353	356	0.8%	3,679	2,324	-36.8%
Oklahoma	266	175	-34.2%	1,793	1,336	-25.5%
Texas	1,856	1,397	-24.7%	14,485	9,791	-32.4%
Subtotal (region)	2,615	2,073	-20.7%	21,324	14,440	-32.3%
Mountain						
Arizona	279	179	-35.8%	1,800	1,626	-9.7%
Colorado	188	48	-74.5%	973	466	-52.1%
Idaho	66	38	-42.4%	429	226	-47.3%
Montana	40	34	-15.0%	287	224	-22.0%
Nevada	81	45	-44.4%	515	313	-39.2%
New Mexico	170	126	-25.9%	1,172	796	-32.1%
Utah	29	25	-13.8%	225	158	-29.8%
Wyoming	44	21	-52.3%	203	143	-29.6%
Subtotal (region)	897	516	-42.5%	5,604	3,952	-29.5%
Pacific						
Alaska	4	0	-100.0%	17	6	-64.7%
California	352	244	-30.7%	2,689	2,059	-23.4%
Hawaii	0	0	_	1	0	-100.0%
Oregon	164	96	-41.5%	1,136	816	-28.2%
Washington	140	118	-15.7%	1,107	857	-22.6%
Subtotal (region)	660	458	-30.6%	4,950	3,738	-24.5%
Subtotal (U.S.)	10,699	8,659	-19.1%	80,338	58,482	-27.2%
Canada/Mexico/Puerto Rico	0	0	_	0	0	_
* Destination Pending	16	2	-87.5%	70	216	208.6%
Total Home Shipments	10,715	8,661	-19.2%	80,408	58,698	-27.0%

<sup>\*</sup> Destination Pending figures represent finished home inventory. It is assumed that all inventory is shipped in the following month.

Table 13: Product Mix - AUGUST 2023

				AUGUS I	Home Production					
			me Shipmer	ITS			on			
		Single- Section	Multi- Section	Total	Single- Section	Multi- Section	Total			
Nev	v England									
	Connecticut	7	8	15	*	*	*			
	Maine	35	66	101	*	*	*			
	Massachusetts	1	8	9	*	*	*			
	New Hampshire	17	27	44	*	*	*			
	Rhode Island	6	0	6	*	*	*			
	Vermont	11	11	22	*	*	*			
	Subtotal (region)	77	120	197	*	*	*			
	Percent	39.1%	60.9%	100.0%	*	*	*			
Mia	dle Atlantic									
	New Jersey	22	6	28	*	*	*			
	New York	46	93	139	*	*	*			
	Pennsylvania	84	79	163	215	303	518			
	Subtotal (region)	152	178	330	215	303	518			
	Percent	46.1%	53.9%	100.0%	41.5%	58.5%	100.0%			
Eas	t North Central									
	Illinois	92	40	132	*	*	*			
	Indiana	154	57	211	545	227	772			
	Michigan	183	141	324	*	*	*			
	Ohio	103	57	160	*	*	*			
	Wisconsin	77	37	114	*	*	*			
	Subtotal (region)	609	332	941	545	227	772			
	Percent	64.7%	35.3%	100.0%	70.6%	29.4%	100.0%			
We	st North Central									
	lowa	22	11	33	*	*	*			
	Kansas	41	20	61	*	*	*			
	Minnesota	26	33	59	84	61	145			
	Missouri	60	64	124	*	*	*			
	Nebraska	27	3	30	*	*	*			
	North Dakota	13	8	21	*	*	*			
	South Dakota	15	14	29	*	*	*			
	Subtotal (region)	204	153	357	84	61	145			
	Percent	57.1%	42.9%	100.0%	57.9%	42.1%	100.0%			
Sou	ıth Atlantic									
1	Delaware	9	22	31	*	*	*			
	District of Columbia	0	0	0	*	*	*			
	Florida	158	456	614	69	238	307			
	Georgia	134	204	338	121	335	456			
	Maryland	4	2	6	*	*	*			
	North Carolina	208	316	524	183	287	470			
	South Carolina	125	243	368	*	*	*			
	Virginia	51	56	107	*	*	*			
	West Virginia	37	46	83	*	*	*			
	Subtotal (region)	726	1,345	2,071	373	860	1,233			
	Percent	35.1%	64.9%	100.0%	30.3%	69.7%	100.0%			
Щ	FEICEIII	33.170	04.370	100.076	30.3%	03.170	100.076			

Table 13: Product Mix - AUGUST 2023 (Continued)

	Ho	me Shipmer	nts	Но	me Production	on
	Single- Section	Multi- Section	Total	Single- Section	Multi- Section	Total
East South Central						
Alabama	669	211	880	843	679	1,522
Kentucky	107	179	286	*	*	*
Mississippi	139	133	272	*	*	*
Tennessee	81	197	278	553	747	1,300
Subtotal (region)	996	720	1,716	1,396	1,426	2,822
Percent	58.0%	42.0%	100.0%	49.5%	50.5%	100.0%
West South Central						
Arkansas	67	78	145	*	*	*
Louisiana	242	114	356	*	*	*
Oklahoma	70	105	175	*	*	*
Texas	691	706	1,397	1,086	800	1,886
Subtotal (region)	1,070	1,003	2,073	1,086	800	1,886
Percent	51.6%	48.4%	100.0%	57.6%	42.4%	100.0%
Mountain						
Arizona	50	129	179	66	144	210
Colorado	31	17	48	*	*	*
Idaho	11	27	38	36	73	109
Montana	13	21	34	*	*	*
Nevada	20	25	45	*	*	*
New Mexico	49	77	126	*	*	*
Utah	9	16	25	*	*	*
Wyoming	14	7	21	*	*	*
Subtotal (region)	197	319	516	102	217	319
Percent	38.2%	61.8%	100.0%	32.0%	68.0%	100.0%
Pacific						
Alaska	0	0	0	*	*	*
California	38	206	244	36	174	210
Hawaii	0	0	0	*	*	*
Oregon	23	73	96	35	180	215
Washington	17	101	118	*	*	*
Subtotal (region)	78	380	458	71	354	425
Percent	17.0%	83.0%	100.0%	16.7%	83.3%	100.0%
Subtotal (U.S.)	4,109	4,550	8,659	3,872	4,248	8,120
Percent	47.5%	52.5%	100.0%	47.7%	52.3%	100.0%
Canada/Mexico/Puerto Rico	0	0	0	0	0	0
States with *	1	1	2	243	307	550
Totals	4,110	4,551	8,661	4,115	4,555	8,670
2.33.7.2	47.5%	52.5%	100.0%	47.5%	52.5%	100.0%

Table 14: Product Mix - Year through AUGUST 2023

	Ho	me Shipmer	nts	Но	me Producti	on
	Single- Section	Multi- Section	Total	Single- Section	Multi- Section	Total
New England						
Connecticut	89	57	146	*	*	*
Maine	235	317	552	*	*	*
Massachusetts	43	92	135	*	*	*
New Hampshire	115	134	249	*	*	*
Rhode Island	16	2	18	*	*	*
Vermont	42	55	97	*	*	*
Subtotal (region)	540	657	1,197	*	*	*
Percent	45.1%	54.9%	100.0%	*	*	*
Middle Atlantic						
New Jersey	175	128	303	*	*	*
New York	420	639	1,059	*	*	*
Pennsylvania	575	613	1,188	1,547	2,119	3,666
Subtotal (region)	1,170	1,380	2,550	1,547	2,119	3,666
Percent	45.9%	54.1%	100.0%	42.2%	57.8%	100.0%
East North Central						
Illinois	510	262	772	*	*	*
Indiana	1,012	346	1,358	3,636	1,653	5,289
Michigan	1,285	1,049	2,334	*	*	*
Ohio	755	385	1,140	*	*	*
Wisconsin	361	163	524	*	*	*
Subtotal (region)	3,923	2,205	6,128	3,636	1,653	5,289
Percent	64.0%	36.0%	100.0%	68.7%	31.3%	100.0%
West North Central						
Iowa	238	90	328	*	*	*
Kansas	274	92	366	*	*	*
Minnesota	215	182	397	346	348	694
Missouri	446	382	828	*	*	*
Nebraska	123	17	140	*	*	*
North Dakota	52	79	131	*	*	*
South Dakota	111	96	207	*	*	*
Subtotal (region)	1,459	938	2,397	346	348	694
Percent	60.9%	39.1%	100.0%	49.9%	50.1%	100.0%
South Atlantic						
Delaware	53	190	243	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	1,360	3,624	4,984	466	2,050	2,516
Georgia	1,079	1,342	2,421	1,389	2,214	3,603
Maryland	40	36	76	*	*	*
North Carolina	1,485	1,965	3,450	1,149	1,834	2,983
South Carolina	987	1,538	2,525	*	*	*
Virginia	324	393	717	*	*	*
West Virginia	180	350	530	*	*	*
Subtotal (region)	5,508	9,438	14,946	3,004	6,098	9,102
Percent	36.9%	63.1%	100.0%	33.0%	67.0%	100.0%

Table 14: Product Mix - Year through AUGUST 2023 (Continued)

		Но	me Shipmer	nts	Но	me Producti	on
		Single- Section	Multi- Section	Total	Single- Section	Multi- Section	Total
Eas	t South Central						
	Alabama	2,273	1,337	3,610	4,343	4,722	9,065
	Kentucky	712	1,194	1,906	*	*	*
	Mississippi	817	910	1,727	*	*	*
	Tennessee	604	1,287	1,891	3,881	4,766	8,647
	Subtotal (region)	4,406	4,728	9,134	8,224	9,488	17,712
	Percent	48.2%	51.8%	100.0%	46.4%	53.6%	100.0%
We	st South Central						
	Arkansas	500	489	989	*	*	*
	Louisiana	1,512	812	2,324	*	*	*
	Oklahoma	635	701	1,336	*	*	*
	Texas	4,554	5,237	9,791	6,616	5,788	12,404
	Subtotal (region)	7,201	7,239	14,440	6,616	5,788	12,404
	Percent	49.9%	50.1%	100.0%	53.3%	46.7%	100.0%
Мо	untain						
	Arizona	595	1,031	1,626	562	1,164	1,726
	Colorado	308	158	466	*	*	*
	Idaho	55	171	226	209	535	744
	Montana	96	128	224	*	*	*
	Nevada	97	216	313	*	*	*
	New Mexico	312	484	796	*	*	*
	Utah	50	108	158	*	*	*
	Wyoming	100	43	143	*	*	*
	Subtotal (region)	1,613	2,339	3,952	771	1,699	2,470
	Percent	40.8%	59.2%	100.0%	31.2%	68.8%	100.0%
Pac	ific						
	Alaska	0	6	6	*	*	*
	California	412	1,647	2,059	376	1,489	1,865
	Hawaii	0	0	0	*	*	*
	Oregon	210	606	816	340	1,288	1,628
	Washington	132	725	857	*	*	*
	Subtotal (region)	754	2,984	3,738	716	2,777	3,493
L	Percent	20.2%	79.8%	100.0%	20.5%	79.5%	100.0%
	Subtotal (U.S.)	26,574	31,908	58,482	24,860	29,970	54,830
	Percent	45.4%	54.6%	100.0%	45.3%	54.7%	100.0%
Car	nada/Mexico/Puerto Rico	0	0	0	0	0	0
	Destination Pending or States With *	143	73	216	1,859	2,003	3,862
	Totals	26,717	31,981	58,698	26,719	31,973	58,692
		45.5%	54.5%	100.0%	45.5%	54.5%	100.0%

Table 15: Production of Manufactured Homes by State (Ranked from Highest to Lowest)

AUGUST 2023

State		TOTAL		SING	LE-SECTION	1	MULTI-SECTION		
State	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	1,886	21.8%	1	1,086	26.4%	1	800	17.6%	1
Alabama	1,522	17.6%	2	843	20.5%	2	679	14.9%	3
Tennessee	1,300	15.0%	3	553	13.4%	3	747	16.4%	2
Indiana	772	8.9%	4	545	13.2%	4	227	5.0%	8
Pennsylvania	518	6.0%	5	215	5.2%	5	303	6.7%	5
North Carolina	470	5.4%	6	183	4.4%	6	287	6.3%	6
Georgia	456	5.3%	7	121	2.9%	7	335	7.4%	4
Florida	307	3.5%	8	69	1.7%	9	238	5.2%	7
Oregon	215	2.5%	9	35	0.9%	13	180	4.0%	9
Arizona	210	2.4%	10	66	1.6%	10	144	3.2%	11
California	210	2.4%	10	36	0.9%	11	174	3.8%	10
Minnesota	145	1.7%	12	84	2.0%	8	61	1.3%	13
Idaho	109	1.3%	13	36	0.9%	11	73	1.6%	12
States with *	550	6.3%		243	5.9%		307	6.7%	
Total Home Production	8,670	100.0%		4,115	100.0%		4,555	100.0%	
Product Mix		100.0%			47.5%			52.5%	

Table 16: Production of Manufactured Homes by State (Ranked from Highest to Lowest)
Year through AUGUST 2023

State		TOTAL		SING	LE-SECTION	1	MUL	TI-SECTION		
State	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank	
Texas	12,404	21.1%	1	6,616	24.8%	1	5,788	18.1%	1	
Alabama	9,065	15.4%	2	4,343	16.3%	2	4,722	14.8%	3	
Tennessee	8,647	14.7%	3	3,881	14.5%	3	4,766	14.9%	2	
Indiana	5,289	9.0%	4	3,636	13.6%	4	1,653	5.2%	8	
Pennsylvania	3,666	6.2%	5	1,547	5.8%	5	2,119	6.6%	5	
Georgia	3,603	6.1%	6	1,389	5.2%	6	2,214	6.9%	4	
North Carolina	2,983	5.1%	7	1,149	4.3%	7	1,834	5.7%	7	
Florida	2,516	4.3%	8	466	1.7%	9	2,050	6.4%	6	
California	1,865	3.2%	9	376	1.4%	10	1,489	4.7%	9	
Arizona	1,726	2.9%	10	562	2.1%	8	1,164	3.6%	11	
Oregon	1,628	2.8%	11	340	1.3%	12	1,288	4.0%	10	
Idaho	744	1.3%	12	209	0.8%	13	535	1.7%	12	
Minnesota	694	1.2%	13	346	1.3%	11	348	1.1%	13	
States with *	3,862	6.6%		1,859	7.0%		2,003	6.3%		
Total Home Production	58,692	100.0%		26,719	100.0%		31,973	100.0%		
Product Mix		100.0%			45.5%			54.5%		

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Table 17: Manufactured Home Shipments by State (Ranked from Highest to Lowest)

AUGUST 2023

C4-4-		TOTAL		SING	LE-SECTIO	N	MUL	TI-SECTION	
State	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	1,397	16.1%	1	691	16.8%	1	706	15.5%	1
Alabama	880	10.2%	2	669	16.3%	2	211	4.6%	5
Florida	614	7.1%	3	158	3.8%	6	456	10.0%	2
North Carolina	524	6.1%	4	208	5.1%	4	316	6.9%	3
South Carolina	368	4.2%	5	125	3.0%	10	243	5.3%	4
Louisiana	356	4.1%	6	242	5.9%	3	114	2.5%	13
Georgia	338	3.9%	7	134	3.3%	9	204	4.5%	7
Michigan	324	3.7%	8	183	4.5%	5	141	3.1%	10
Kentucky	286	3.3%	9	107	2.6%	11	179	3.9%	9
Tennessee	278	3.2%	10	81	2.0%	15	197	4.3%	8
Mississippi	272	3.1%	11	139	3.4%	8	133	2.9%	11
California	244	2.8%	12	38	0.9%	25	206	4.5%	6
Indiana	211	2.4%	13	154	3.7%	7	57	1.3%	23
Arizona	179	2.1%	14	50	1.2%	21	129	2.8%	12
Oklahoma	175	2.0%	15	70	1.7%	17	105	2.3%	14
Pennsylvania	163	1.9%	16	84	2.0%	14	79	1.7%	17
Ohio	160	1.8%	17	103	2.5%	12	57	1.3%	23
Arkansas	145	1.7%	18	67	1.6%	18	78	1.7%	18
New York	139	1.6%	19	46	1.1%	23	93	2.0%	16
Illinois	132	1.5%	20	92	2.2%	13	40	0.9%	27
New Mexico	126	1.5%	21	49	1.2%	22	77	1.7%	19
Missouri	124	1.4%	22	60	1.5%	19	64	1.4%	22
Washington	118	1.4%	23	17	0.4%	35	101	2.2%	15
Wisconsin	114	1.3%	24	77	1.9%	16	37	0.8%	28
Virginia	107	1.2%	25	51	1.2%	20	56	1.2%	25
Maine	101	1.2%	26	35	0.9%	27	66	1.5%	21
Oregon	96	1.1%	27	23	0.6%	31	73	1.6%	20
West Virginia	83	1.0%	28	37	0.0%	26	46	1.0%	26
Kansas	61	0.7%	29	41	1.0%	24	20	0.4%	35
Minnesota	59	0.7%	30	26	0.6%	30	33	0.4 %	29
	48	0.6%	31	31	0.8%	28	17	0.7 %	36
Colorado Nevada	46	0.6%	32		0.6%	34	25	0.4%	32
	45	0.5%	33	20 17		35	25		30
New Hampshire					0.4%			0.6%	
Idaho	38	0.4%	34	11	0.3%	41	27	0.6%	30
Montana	34	0.4%	35	13	0.3%	39	21	0.5%	34
lowa	33	0.4%	36	22	0.5%	32	11	0.2%	39
Delaware	31	0.4%	37	9	0.2%	43	22	0.5%	33
Nebraska	30	0.3%	38	27	0.7%	29	3	0.1%	46
South Dakota	29	0.3%	39	15	0.4%	37	14	0.3%	38
New Jersey	28	0.3%	40	22	0.5%	32	6	0.1%	45
Utah	25	0.3%	41	9	0.2%	43	16	0.4%	37
Vermont	22	0.3%	42	11	0.3%	41	11	0.2%	39
Wyoming	21	0.2%	43	14	0.3%	38	7	0.2%	44
North Dakota	21	0.2%	43	13	0.3%	39	8	0.2%	41
Connecticut	15	0.2%	45	7	0.2%	45	8	0.2%	41
Massachusetts	9	0.1%	46	1	0.0%	48	8	0.2%	41
Rhode Island	6	0.1%	47	6	0.1%	46	0	0.0%	48
Maryland	6	0.1%	47	4	0.1%	47	2	0.0%	47
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	48
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	48
District of Columbia	0	0.0%	49	0	0.0%	49	0	0.0%	48
Puerto Rico	0	0.0%	50	0	0.0%	50	0	0.0%	50
Canada	0	0.0%	50	0	0.0%	50	0	0.0%	50
Destination Pending	2	0.0%		1	0.0%		1	0.0%	
Total Home Shipments	8,661	100.0%		4,110	100.0%		4,551	100.0%	
Product Mix		100.0%			47.5%			52.5%	

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Table 18: Manufactured Home Shipments by State (Ranked from Highest to Lowest)
Year through AUGUST 2023

	1		r throu	gh AUGUS			·		
State		TOTAL	1	SING	LE-SECTIO	N	MUL	TI-SECTION	
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	9,791	16.7%	1	4,554	17.0%	1	5,237	16.4%	1
Florida	4,984	8.5%	2	1,360	5.1%	5	3,624	11.3%	2
Alabama	3,610	6.2%	3	2,273	8.5%	2	1,337	4.2%	7
North Carolina	3,450	5.9%	4	1,485	5.6%	4	1,965	6.1%	3
South Carolina	2,525	4.3%	5	987	3.7%	9	1,538	4.8%	5
Georgia	2,421	4.1%	6	1,079	4.0%	7	1,342	4.2%	6
Michigan	2,334	4.0%	7	1,285	4.8%	6	1,049	3.3%	10
Louisiana	2,324	4.0%	8	1,512	5.7%	3	812	2.5%	13
California	2,059	3.5%	9	412	1.5%	21	1,647	5.1%	4
Kentucky	1,906	3.2%	10	712	2.7%	12	1,194	3.7%	9
Tennessee	1,891	3.2%	11	604	2.3%	14	1,287	4.0%	8
Mississippi	1,727	2.9%	12	817	3.1%	10	910	2.8%	12
Arizona	1,626	2.8%	13	595	2.2%	15	1,031	3.2%	11
Indiana	1,358	2.3%	14	1,012	3.8%	8	346	1.1%	25
Oklahoma	1,336	2.3%	15	635	2.4%	13	701	2.2%	15
Pennsylvania	1,188	2.0%	16	575	2.2%	16	613	1.9%	17
Ohio	1,140	1.9%	17	755	2.8%	11	385	1.2%	22
New York	1,059	1.8%	18	420	1.6%	20	639	2.0%	16
Arkansas	989	1.7%	19	500	1.9%	18	489	1.5%	19
Washington	857	1.5%	20	132	0.5%	33	725	2.3%	14
Missouri	828	1.4%	21	446	1.7%	19	382	1.2%	23
Oregon	816	1.4%	22	210	0.8%	30	606	1.9%	18
New Mexico	796	1.4%	23	312	1.2%	24	484	1.5%	20
Illinois	772	1.3%	24	510	1.9%	17	262	0.8%	27
Virginia	717	1.2%	25	324	1.2%	23	393	1.2%	21
Maine	552	0.9%	26	235	0.9%	28	317	1.0%	26
West Virginia	530	0.9%	27	180	0.7%	31	350	1.1%	24
Wisconsin	524	0.9%	28	361	1.4%	22	163	0.5%	32
Colorado	466	0.8%	29	308	1.2%	25	158	0.5%	33
Minnesota	397	0.7%	30	215	0.8%	29	182	0.6%	30
Kansas	366	0.6%	31	274	1.0%	26	92	0.3%	39
lowa	328	0.6%	32	238	0.9%	27	90	0.3%	41
Nevada	313	0.5%	33	97	0.4%	38	216	0.7%	28
New Jersey	303	0.5%	34	175	0.7%	32	128	0.4%	35
New Hampshire	249	0.4%	35	115	0.4%	35	134	0.4%	34
Delaware	243	0.4%	36	53	0.2%	42	190	0.6%	29
Idaho	226	0.4%	37	55	0.2%	41	171	0.5%	31
Montana	224	0.4%	38	96	0.4%	39	128	0.4%	35
South Dakota	207	0.4%	39	111	0.4%	36	96	0.3%	38
Utah	158	0.3%	40	50	0.2%	44	108	0.3%	37
Connecticut	146	0.2%	41	89	0.3%	40	57	0.2%	43
Wyoming	143	0.2%	42	100	0.4%	37	43	0.1%	45
Nebraska	140	0.2%	43	123	0.5%	34	17	0.1%	47
Massachusetts	135	0.2%	44	43	0.3%	45	92	0.1%	39
North Dakota	131	0.2%	45	52	0.2%	43	79	0.3%	42
Vermont	97	0.2%	46	42	0.2%	46	55	0.2%	44
Maryland	76	0.1%	47	40	0.2%	47	36	0.2 %	46
Rhode Island	18	0.1%	48	16	0.1%	48	2	0.1%	49
Alaska	6	0.0%	49	0	0.1%	49	6	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	50
District of Columbia	0	0.0%	50	0	0.0%	49	0	0.0%	50
Puerto Rico	0	0.0%	50	0	0.0%	49	0	0.0%	50
Canada	0	0.0%	50	0	0.0%	49	0	0.0%	50
		0.0%	50		0.0%	49		0.0%	50
Destination Pending  Total Home Shipments	216	100.0%	<u> </u>	143		<u> </u>	73	100.0%	
•	58,698		<u> </u>	26,717	100.0%	<u> </u>	31,981		
Product Mix	<u> </u>	100.0%			45.5%			54.5%	

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**Table 19: Manufactured Home Floor Production Summary** 

Month		Monthly		Cumulative			
WiOnth	2022	2023	% Change	2022	2023	% Change	
January	14,258	10,815	-24.1%	14,258	10,815	-24.1%	
February	14,652	10,308	-29.6%	28,910	21,123	-26.9%	
March	18,018	11,954	-33.7%	46,928	33,077	-29.5%	
April	15,778	10,462	-33.7%	62,706	43,539	-30.6%	
May	16,003	12,197	-23.8%	78,709	55,736	-29.2%	
June	17,586	12,621	-28.2%	96,295	68,357	-29.0%	
July	12,657	9,338	-26.2%	108,952	77,695	-28.7%	
August	16,492	13,269	-19.5%	125,444	90,964	-27.5%	
September	14,365			139,809			
October	13,493			153,302			
November	12,223			165,525			
December	9,905			175,430			

**Table 20: Manufactured Home Floor Shipments Summary** 

Month		Monthly		Cumulative			
WOITH	2022	2023	% Change	2022	2023	% Change	
January	14,258	10,799	-24.3%	14,258	10,799	-24.3%	
February	14,641	10,290	-29.7%	28,899	21,089	-27.0%	
March	17,999	11,979	-33.4%	46,898	33,068	-29.5%	
April	15,790	10,441	-33.9%	62,688	43,509	-30.6%	
May	16,011	12,223	-23.7%	78,699	55,732	-29.2%	
June	17,581	12,642	-28.1%	96,280	68,374	-29.0%	
July	12,644	9,348	-26.1%	108,924	77,722	-28.6%	
August	16,486	13,256	-19.6%	125,410	90,978	-27.5%	
September	14,341			139,751			
October	13,478			153,229			
November	12,262			165,491			
December	9,909			175,400			

Table 21: Regional Distribution of Manufactured Home Floor Shipments

Danian	Į.	AUGUST 202	3	Year through AUGUST 2023			
Region	2022	2023	% Change	2022	2023	% Change	
New England	306	317	3.6%	1,806	1,854	2.7%	
Middle Atlantic	692	506	-26.9%	4,900	3,926	-19.9%	
East North Central	1,658	1,274	-23.2%	10,714	8,335	-22.2%	
West North Central	695	510	-26.6%	4,886	3,337	-31.7%	
South Atlantic	4,165	3,421	-17.9%	31,876	24,431	-23.4%	
East South Central	2,377	2,435	2.4%	20,376	13,868	-31.9%	
West South Central	3,841	3,086	-19.7%	31,812	21,714	-31.7%	
Mountain	1,453	844	-41.9%	9,390	6,358	-32.3%	
Pacific	1,271	860	-32.3%	9,538	6,866	-28.0%	
Outside U.S.	0	0	_	0	0	_	
Destination Pending	28	3	-89.3%	112	289	158.0%	
	16,486	13,256	-19.6%	125,410	90,978	-27.5%	

**Table 22: Manufactured Home Floor Production** 

	Al	AUGUST 2023			Year through AUGUST 2023			
	2022	2023	% Change	2022	2023	% Change		
New England								
Connecticut	*	*	*	*	*	*		
Maine	*	*	*	*	*	*		
Massachusetts	*	*	*	*	*	*		
New Hampshire	*	*	*	*	*	*		
Rhode Island	*	*	*	*	*	*		
Vermont	*	*	*	*	*	*		
Subtotal (region)	*	*	*	*	*	*		
Middle Atlantic								
New Jersey	*	*	*	*	*	*		
New York	*	*	*	*	*	*		
Pennsylvania	980	821	-16.2%	6,772	5,786	-14.6%		
Subtotal (region)	980	821	-16.2%	6,772	5,786	-14.6%		
East North Central								
Illinois	*	*	*	*	*	*		
Indiana	1,432	999	-30.2%	9,577	6,945	-27.5%		
Michigan	*	*	*	*	*	*		
Ohio	*	*	*	*	*	*		
Wisconsin	*	*	*	*	*	*		
Subtotal (region)	1,432	999	-30.2%	9,577	6,945	-27.5%		
West North Central								
Iowa	*	*	*	*	*	*		
Kansas	*	*	*	*	*	*		
Minnesota	252	206	-18.3%	1,677	1,042	-37.9%		
Missouri	*	*	*	*	*	*		
Nebraska	*	*	*	*	*	*		
North Dakota	*	*	*	*	*	*		
South Dakota	*	*	*	*	*	*		
Subtotal (region)	252	206	-18.3%	1,677	1,042	-37.9%		
South Atlantic								
Delaware	*	*	*	*	*	*		
District of Columbia	*	*	*	*	*	*		
Florida	716	548	-23.5%	5,095	4,595	-9.8%		
Georgia	1,082	792	-26.8%	9,684	5,823	-39.9%		
Maryland	*	*	*	*	*	*		
North Carolina	711	757	6.5%	5,475	4,818	-12.0%		
South Carolina	*	*	*	*	*	*		
Virginia	*	*	*	*	*	*		
West Virginia	*	*	*	*	*	*		
Subtotal (region)	2,509	2,097	-16.4%	20,254	15,236	-24.8%		

**Table 22: Manufactured Home Floor Production (Continued)** 

	Al	JGUST 202	3	Year thro	ough AUGU	ST 2023
	2022	2023	% Change	2022	2023	% Change
East South Central						
Alabama	2,371	2,201	-7.2%	18,996	13,801	-27.3%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	2,343	2,047	-12.6%	17,359	13,419	-22.7%
Subtotal (region)	4,714	4,248	-9.9%	36,355	27,220	-25.1%
West South Central						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	3,457	2,695	-22.0%	26,620	18,221	-31.6%
Subtotal (region)	3,457	2,695	-22.0%	26,620	18,221	-31.6%
Mountain						
Arizona	508	356	-29.9%	3,580	2,915	-18.6%
Colorado	*	*	*	*	*	*
Idaho	304	191	-37.2%	2,127	1,336	-37.2%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	812	547	-32.6%	5,707	4,251	-25.5%
Pacific						
Alaska	*	*	*	*	*	*
California	657	390	-40.6%	4,621	3,401	-26.4%
Hawaii	*	*	*	*	*	*
Oregon	573	405	-29.3%	4,275	2,986	-30.2%
Washington	*	*	*	*	*	*
Subtotal (region)	1,230	795	-35.4%	8,896	6,387	-28.2%
Subtotal (U.S.)	15,386	12,408	-19.4%	115,858	85,088	-26.6%
Canada/Mexico/Puerto Rico	0	0	_	0	0	_
States with *	1,106	861	-22.2%	9,586	5,876	-38.7%
Total Floor Production	16,492	13,269	-19.5%	125,444	90,964	-27.5%

**Table 23: Manufactured Home Floor Shipments** 

	Al	JGUST 202	3	Year thr	ough AUGU	ST 2023
	2022	2023	% Change	2022	2023	% Change
New England						
Connecticut	15	23	53.3%	129	203	57.4%
Maine	145	167	15.2%	902	869	-3.7%
Massachusetts	35	17	-51.4%	204	227	11.3%
New Hampshire	55	71	29.1%	376	383	1.9%
Rhode Island	9	6	-33.3%	17	20	17.6%
Vermont	47	33	-29.8%	178	152	-14.6%
Subtotal (region)	306	317	3.6%	1,806	1,854	2.7%
Middle Atlantic						
New Jersey	70	34	-51.4%	493	431	-12.6%
New York	335	232	-30.7%	2,233	1,696	-24.0%
Pennsylvania	287	240	-16.4%	2,174	1,799	-17.2%
Subtotal (region)	692	506	-26.9%	4,900	3,926	-19.9%
East North Central						
Illinois	151	172	13.9%	1,194	1,035	-13.3%
Indiana	385	269	-30.1%	2,124	1,706	-19.7%
Michigan	755	465	-38.4%	4,871	3,383	-30.5%
Ohio	269	217	-19.3%	1,774	1,524	-14.1%
Wisconsin	98	151	54.1%	751	687	-8.5%
Subtotal (region)	1,658	1,274	-23.2%	10,714	8,335	-22.2%
West North Central						
Iowa	75	44	-41.3%	486	418	-14.0%
Kansas	96	81	-15.6%	667	458	-31.3%
Minnesota	134	92	-31.3%	908	579	-36.2%
Missouri	232	188	-19.0%	1,867	1,212	-35.1%
Nebraska	26	33	26.9%	216	157	-27.3%
North Dakota	61	29	-52.5%	336	210	-37.5%
South Dakota	71	43	-39.4%	406	303	-25.4%
Subtotal (region)	695	510	-26.6%	4,886	3,337	-31.7%
South Atlantic						
Delaware	64	53	-17.2%	454	435	-4.2%
District of Columbia	0	0	_	0	0	_
Florida	1,563	1,074	-31.3%	10,634	8,647	-18.7%
Georgia	651	542	-16.7%	5,378	3,765	-30.0%
Maryland	12	8	-33.3%	195	112	-42.6%
North Carolina	841	840	-0.1%	6,642	5,415	-18.5%
South Carolina	663	611	-7.8%	5,886	4,065	-30.9%
Virginia	215	164	-23.7%	1,371	1,111	-19.0%
West Virginia	156	129	-17.3%	1,316	881	-33.1%
Subtotal (region)	4,165	3,421	-17.9%	31,876	24,431	-23.4%

**Table 23: Manufactured Home Floor Shipments (Continued)** 

	A	UGUST 202	3	Year thr	ough AUGU	ST 2023
	2022	2023	% Change	2022	2023	% Change
East South Central						
Alabama	980	1,090	11.2%	7,514	4,956	-34.0%
Kentucky	477	465	-2.5%	4,335	3,104	-28.4%
Mississippi	390	405	3.8%	4,085	2,626	-35.7%
Tennessee	530	475	-10.4%	4,442	3,182	-28.4%
Subtotal (region)	2,377	2,435	2.4%	20,376	13,868	-31.9%
West South Central						
Arkansas	226	223	-1.3%	2,099	1,478	-29.6%
Louisiana	508	471	-7.3%	5,246	3,141	-40.1%
Oklahoma	378	281	-25.7%	2,592	2,040	-21.3%
Texas	2,729	2,111	-22.6%	21,875	15,055	-31.2%
Subtotal (region)	3,841	3,086	-19.7%	31,812	21,714	-31.7%
Mountain						
Arizona	500	308	-38.4%	3,249	2,675	-17.7%
Colorado	237	66	-72.2%	1,392	623	-55.2%
Idaho	119	68	-42.9%	807	412	-48.9%
Montana	69	56	-18.8%	485	358	-26.2%
Nevada	153	72	-52.9%	962	547	-43.1%
New Mexico	267	205	-23.2%	1,822	1,287	-29.4%
Utah	57	41	-28.1%	427	270	-36.8%
Wyoming	51	28	-45.1%	246	186	-24.4%
Subtotal (region)	1,453	844	-41.9%	9,390	6,358	-32.3%
Pacific						
Alaska	4	0	-100.0%	23	12	-47.8%
California	673	461	-31.5%	5,087	3,768	-25.9%
Hawaii	0	0	_	1	0	-100.0%
Oregon	316	174	-44.9%	2,222	1,461	-34.2%
Washington	278	225	-19.1%	2,205	1,625	-26.3%
Subtotal (region)	1,271	860	-32.3%	9,538	6,866	-28.0%
Subtotal (U.S.)	16,458	13,253	-19.5%	125,298	90,689	-27.6%
Canada/Mexico/Puerto Rico	0	0	_	0	0	_
* Destination Pending	28	3	-89.3%	112	289	158.0%
Total Floor Shipments	16,486	13,256	-19.6%	125,410	90,978	-27.5%

<sup>\*</sup> Destination Pending figures represent finished floor inventory. It is assumed that all inventory is shipped in the following month.

Table 24: Manufactured Housing Shipments as a Percentage of Total New Homes Sold

Month	Manufactured Home Shipments	New Single-Family Homes Sold	Shipments as % of Single-Family Homes Sold
2022 Total	112,865	641,000	15.0%
January	9,110	70,000	11.5%
February	9,275	71,000	11.6%
March	11,268	68,000	14.2%
April	10,168	56,000	15.4%
May	10,457	58,000	15.3%
June	11,372	48,000	19.2%
July	8,043	44,000	15.5%
August	10,715	51,000	17.4%
September	9,363	44,000	17.5%
October	8,685	43,000	16.8%
November	7,998	41,000	16.3%
December	6,411	47,000	12.0%

2023 To Date	58,698	474,000	11.0%
January	6,933	55,000	11.2%
February	6,564	56,000	10.5%
March	7,665	62,000	11.0%
April	6,654	60,000	10.0%
May	7,898	67,000	10.5%
June	8,179	59,000	12.2%
July	6,144	61,000	9.2%
August	8,661	54,000	13.8%
September			
October			
November			
December			

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: http://www.census.gov

Table 25: Manufactured Home Shipments as a Percentage of Total Home Starts

Month	Manufactured Home Shipments	New Single-Family Home Starts	Shipments as % of Single-Family Starts	New Multi-Family Home Starts	Shipments as % of Multi-Family Starts	Shipments as % of Total Home Starts
2022 Total	112,865	1,005,100	10.1%	547,600	17.1%	6.8%
January	9,110	81,600	10.0%	39,400	18.8%	7.0%
February	9,275	85,000	9.8%	41,200	18.4%	6.8%
March	11,268	100,100	10.1%	42,500	21.0%	7.3%
April	10,168	109,700	8.5%	54,600	15.7%	5.8%
May	10,457	96,700	9.8%	43,900	19.2%	6.9%
June	11,372	96,900	10.5%	48,100	19.1%	7.3%
July	8,043	83,200	8.8%	40,500	16.6%	6.1%
August	10,715	82,400	11.5%	52,000	17.1%	7.4%
September	9,363	76,100	11.0%	51,400	15.4%	6.8%
October	8,685	72,400	10.7%	49,200	15.0%	6.7%
November	7,998	59,900	11.8%	51,100	13.5%	6.7%
December	6,411	61,100	9.5%	33,700	16.0%	6.3%

2023 To Date	58,698	624,700	8.6%	335,300	14.9%	5.8%
January	6,933	57,900	10.7%	39,800	14.8%	6.6%
February	6,564	58,900	10.0%	44,300	12.9%	6.0%
March	7,665	71,400	9.7%	42,600	15.2%	6.3%
April	6,654	78,800	7.8%	42,900	13.4%	5.2%
May	7,898	92,600	7.9%	53,400	12.9%	5.1%
June	8,179	89,800	8.3%	42,900	16.0%	5.8%
July	6,144	91,200	6.3%	39,400	13.5%	4.5%
August	8,661	84,100	9.3%	30,000	22.4%	7.1%
September						
October						
November						
December						

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: http://www.census.gov

**Table 26: Manufactured Home Corporations and Plants** 

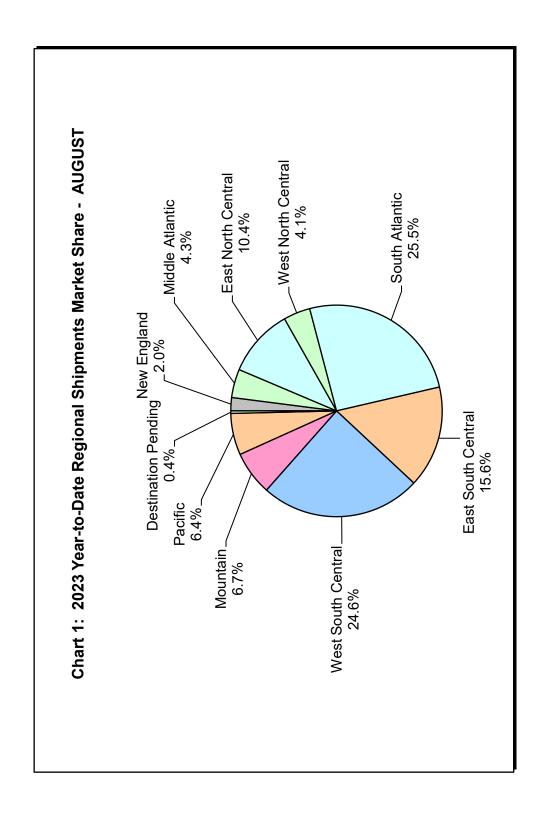
	20	22	2023				
Month	Corporations	Plants Producing Homes	Corporations	Plants Producing Homes			
January	33	140	34	145			
February	33	140	35	146			
March	33	141	35	146			
April	33	141	35	147			
May	33	141	34	146			
June	35	143	34	145			
July	35	143	34	145			
August	35	144	35	146			
September	35	144					
October	36	145					
November	35	146					
December	34	145					

Table 27: Manufactured Home Corporations and Plants, 1993-2022

Year	Corporations	Plants Producing Homes
1993	93	244
1994	98	269
1995	92	285
1996	98	313
1997	89	323
1998	89	330
1999	71*	323
2000	70	280
2001	69	263
2002	66	235
2003	62	206
2004	66	210
2005	67	217
2006	67	205
2007	65	196
2008	61	170
2009	61	156
2010	51	131
2011	45	122
2012	45	123
2013	46	123
2014	46	125
2015	36	121
2016	35	127
2017	36	131
2018	35	133
2019	32	135
2020	34	135
2021	33	139
2022	34	145

Data Source: Institute for Building Technology and Safety (IBTS) Note: Figures shown are for December of that year.

<sup>\*</sup> Due to a change in reporting technology, the number of corporations reported in September 1999 reflects the number of corporations on record with IBTS as producers of manufactured homes. Parent companies with producing subsidiaries are reported as a single corporation.



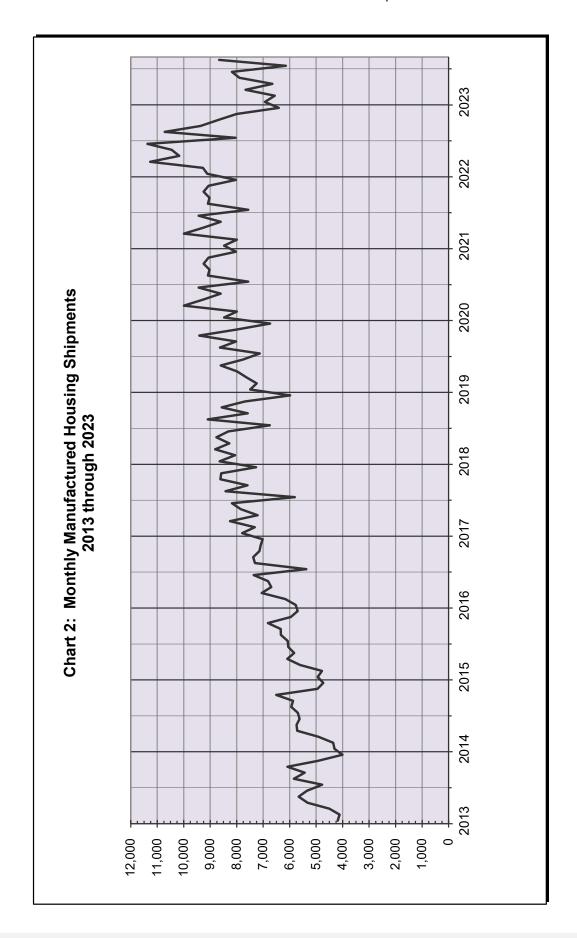


Table 28: Monthly Manufactured Housing Shipments (1979 – 2023)

18,531         17,816         15,609         13,732         17,783         19,790         18,397         18,809         15,857         12,823           18,997         18,835         17,534         17,219         19,721         22,199         19,669         18,623         16,059         15,033           23,440         19,222         21,476         22,085         25,586         24,065         20,457         19,652         19,011           25,031         18,215         24,128         22,423         25,166         26,041         26,378         23,063         21,334         18,931           27,559         15,653         22,884         21,788         26,951         28,943         27,883         22,451         20,211           28,308         15,651         23,052         23,457         29,484         27,727         25,288         21,643         21,643         21,652           28,786         20,081         22,234         23,454         23,454         24,135         20,364         20,880         16,708           28,798         20,081         22,234         21,271         27,374         24,429         24,449         21,405         21,671         21,879           28,792 <td< th=""><th>Month 1979</th><th>1980</th><th>1981</th><th>1982</th><th>1983</th><th>1984</th><th>1985</th><th>1986</th><th>1987</th><th>1988</th><th>1989</th><th>1990</th><th>1991</th><th>1992</th><th>1993</th></td<>	Month 1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993
y         18,997         18,835         17,534         17,219         19,721         22,199         19,669         18,623         16,059         15,033           23,440         19,222         21,476         22,085         25,580         25,685         24,065         20,457         19,652         19,011           25,031         18,215         24,128         22,423         25,166         26,041         26,378         23,063         21,334         18,931           27,559         15,653         22,884         21,788         26,951         28,943         27,883         22,451         20,231         20,171           26,308         15,601         23,052         23,457         29,484         27,727         25,288         21,648         21,643         21,652           22,337         17,003         21,754         19,456         23,454         24,510         24,135         20,384         20,384         21,679         21,879           28,798         20,081         22,235         22,102         29,945         29,846         27,629         21,677         21,961         21,879           27,205         23,822         20,348         20,346         26,712         27,4429         24,409 <t< td=""><td>18,531</td><td>17,816</td><td>15,609</td><td>13,732</td><td>17,783</td><td>19,790</td><td>18,397</td><td>18,809</td><td>15,857</td><td>12,823</td><td>15,252</td><td>13,260</td><td>11,278</td><td>13,392</td><td>17,086</td></t<>	18,531	17,816	15,609	13,732	17,783	19,790	18,397	18,809	15,857	12,823	15,252	13,260	11,278	13,392	17,086
23,440         19,222         21,476         22,085         25,580         25,685         24,065         20,457         19,652         19,011           25,031         18,215         24,128         22,423         25,166         26,041         26,378         23,063         21,334         18,931           27,559         15,653         22,884         21,788         26,951         28,943         27,883         22,451         20,231         20,171           26,308         15,601         23,052         23,457         29,484         27,727         25,288         21,648         21,643         21,652           22,337         17,003         21,754         19,456         23,454         24,510         24,135         20,364         20,880         16,708           28,798         20,081         22,235         22,102         29,945         29,846         27,629         21,677         21,961         21,879           27,205         23,542         21,271         27,379         24,429         24,405         21,405         21,600         20,603           27,205         23,822         20,346         20,346         20,447         27,539         23,400         21,971         19,807 <td< td=""><td>18,997</td><td>18,835</td><td>17,534</td><td>17,219</td><td>19,721</td><td>22,199</td><td>19,669</td><td>18,623</td><td>16,059</td><td>15,033</td><td>14,486</td><td>13,612</td><td>10,835</td><td>13,617</td><td>18,133</td></td<>	18,997	18,835	17,534	17,219	19,721	22,199	19,669	18,623	16,059	15,033	14,486	13,612	10,835	13,617	18,133
25,031         18,215         24,128         22,423         25,166         26,041         26,378         23,063         21,334         18,931           27,559         15,653         22,884         21,788         26,951         28,943         27,883         22,451         20,231         20,171           26,308         15,601         23,052         23,457         29,484         27,727         25,288         21,648         21,643         21,652           22,337         17,003         21,754         19,456         23,454         24,510         24,135         20,364         21,677         21,689         16,708           28,798         20,081         22,235         22,102         29,945         29,846         27,629         21,677         21,809         21,879           28,798         20,081         22,236         22,127         22,945         24,429         24,640         21,677         21,809         20,803           27,205         23,822         20,346         26,712         27,447         27,539         23,100         21,971         19,807           27,205         23,822         20,346         26,712         27,447         27,539         23,100         21,971         17,550 </td <td>23,440</td> <td></td> <td>21,476</td> <td>22,085</td> <td>25,580</td> <td>25,585</td> <td>24,065</td> <td>20,457</td> <td>19,652</td> <td>19,011</td> <td>18,167</td> <td>16,313</td> <td>13,069</td> <td>16,131</td> <td>21,021</td>	23,440		21,476	22,085	25,580	25,585	24,065	20,457	19,652	19,011	18,167	16,313	13,069	16,131	21,021
27,559         15,653         22,884         21,788         26,951         28,943         27,727         25,288         22,461         20,231         20,171           26,308         15,501         23,052         23,457         29,484         27,727         25,288         21,648         21,643         21,652           22,337         17,003         21,754         19,456         23,454         24,510         24,135         20,364         20,880         16,708           28,798         20,081         22,235         22,102         29,945         29,846         27,629         21,677         21,879           27,205         21,297         21,264         21,271         27,979         24,429         24,640         21,405         21,620         20,603           27,205         23,822         20,348         20,346         26,712         27,447         27,539         23,100         21,971         19,807           19,759         17,792         15,794         18,903         23,533         21,926         17,176         17,556           14,614         15,814         14,235         16,026         18,771         16,481         16,910         15,813         14,214         14,255	25,031		24,128	22,423	25,166	26,041	26,378	23,063	21,334	18,931	17,404	16,472	15,295	17,818	21,600
26,308         15,601         23,052         23,457         29,484         27,727         25,288         21,648         21,643         21,652           22,337         17,003         21,754         19,456         23,454         24,510         24,135         20,364         20,880         16,708           28,788         20,081         22,235         22,102         29,945         29,846         27,629         21,677         21,961         21,879           ber         23,542         21,297         21,264         21,271         27,979         24,429         24,640         21,405         21,620         20,603           oer         19,759         17,792         15,794         26,712         27,447         27,539         23,100         21,971         19,807           oer         19,759         14,235         16,026         18,771         16,548         16,916         17,176         17,556         17,176         17,556           oer         14,614         15,834         16,026         18,771         16,481         16,916         16,429         24,629         24,629         24,640         21,777         17,650         21,971         17,550         17,176         17,556         17,456         1	27,559		22,884	21,788	26,951	28,943	27,883	22,451	20,231	20,171	19,088	18,052	16,634	16,995	20,360
22,337 17,003 21,754 19,456 23,454 24,510 24,135 20,364 20,880 16,708 16,708 28,798 20,081 22,235 22,102 29,945 29,846 27,629 21,677 21,961 21,879 24,429 24,640 21,677 21,961 21,879 27,205 23,822 20,348 20,346 26,712 27,447 27,539 23,100 21,971 19,807 27,205 23,822 20,348 20,346 26,712 27,447 27,539 23,100 21,971 19,807 21,759 17,792 15,794 18,903 23,533 21,928 20,956 17,250 17,176 17,556 21,614 15,854 14,235 16,026 18,771 16,548 16,910 15,813 14,214 14,255 14,010 12	26,308		23,052	23,457	29,484	27,727	25,288	21,648	21,643	21,652	18,855	17,557	15,562	18,288	22,683
ber         28,798         20,081         22,235         22,102         29,945         29,846         27,629         21,677         21,961         21,879           ber         23,542         21,297         21,264         21,271         27,979         24,429         24,640         21,405         21,620         20,603           per         19,759         17,792         15,794         18,903         27,447         27,539         23,100         21,971         19,807           per         19,759         17,792         15,794         18,903         23,533         21,926         17,250         17,176         17,556           per         14,614         15,854         14,235         16,026         18,771         16,548         16,910         14,614         14,214         14,255	22,337		21,754	19,456	23,454	24,510	24,135	20,364	20,880	16,708	14,606	15,059	14,846	17,943	19,922
ber 23,542 21,297 21,264 21,271 27,979 24,429 24,640 21,405 21,620 20,603 27,205 23,822 20,348 20,346 26,712 27,447 27,539 23,100 21,971 19,807 let 19,759 17,792 15,794 18,903 23,533 21,928 20,966 17,250 17,176 17,556 let 14,614 15,854 14,235 16,026 18,771 16,548 16,910 15,813 14,214 14,255 14,255 let 20,966 18,771 16,543 16,026 18,771 16,544 16,026 18,771 16,544 16,026 18,771 16,544 16,026 18,771 16,544 16,026 18,771 16,544 16,026 18,771	28,798		22,235	22,102	29,945	29,846	27,629	21,677	21,961	21,879	19,194	19,399	17,120	19,082	23,639
27,205         23,822         20,348         20,346         26,712         27,447         27,539         23,100         21,971         19,807           19,759         17,792         15,794         18,903         23,533         21,928         20,956         17,250         17,176         17,556           14,614         15,854         14,235         16,026         18,771         16,548         16,910         15,813         14,214         14,255           25,543         23,604         23,604         23,604         23,604         23,604         23,604         23,604	ber 23,542		21,264	21,271	27,979	24,429	24,640	21,405	21,620	20,603	16,593	15,921	15,301	19,789	23,420
19,759         17,792         15,794         18,903         23,533         21,928         20,956         17,250         17,176         17,556           14,614         15,854         14,235         16,026         18,771         16,548         16,910         15,813         14,214         14,255           14,614         15,864         14,235         16,026         18,771         16,548         16,910         15,813         14,214         14,255	27,205		20,348	20,346	26,712	27,447	27,539	23,100	21,971	19,807	17,770	17,930	16,901	21,647	23,564
14,614 15,854 14,235 16,026 18,771 16,548 16,910 15,813 14,214 14,255 175,035,035 175,035,035 175,035,035 175,035	. 19,759	17,792	15,794	18,903	23,533	21,928	20,956	17,250	17,176	17,556	15,072	14,267	13,028	18,615	22,331
376 434 534 664 346 348 348 358 868 356 675 364 665 344 666 343 669 348 436	14,614	15,854	14,235	16,026	18,771	16,548	16,910	15,813	14,214	14,255	11,767	10,330	10,844	17,470	20,517
270,121 221,031 240,313 230,000 233,073 234,333 263,463 244,660 232,336 210,423	Totals 276,121 22	221,091	240,313	238,808	295,079	294,993	283,489	244,660	232,598	218,429	198,254	188,172	170,713	210,787	254,276

3	8	3	2	3	6	က	4	2	7	2	0	0	6
2008	08'9	6,91	7,04	8,053	7,77	7,51	7,00	7,36	6,92	7,03	4,98	4,47	81,889
2007	8/8/9	6,547	8,000	7,944	9,180	9,102	7,554	9,734	7,906	9,326	7,612	5,956	117,510
2006	11,677	10,254	11,816	10,037	10,977	10,995	8,033	10,762	9,213	9,294	8,054	6,398	146,744
2002	10,019	9,773	11,119	10,917	10,913	11,926	9,335	12,146	12,863	17,432	16,304	13,997	146,744
2004	8,713	8,832	11,282	11,370	10,587	11,889	10,033	11,886	12,720	12,888	11,112	9,490	130,802
2003	10,436	9,620	10,435	11,416	11,473	11,750	11,366	11,923	11,815	12,744	9,435	8,524	130,937
2002	14,435	13,258	13,925	15,216	16,245	14,824	13,707	15,861	14,321	15,708	11,555	9,436	168,491
2001	12,396	13,124	16,110	15,715	17,707	17,776	14,912	19,840	16,960	19,700	16,189	12,800	193,229
2000	21,180	22,806	26,341	22,662	24,783	24,430	18,081	23,637	19,606	19,214	16,248	11,562	250,550
1,999	26,784	28,770	34,205	33,148	30,550	32,887	26,799	30,890	28,875	28,239	25,675	21,849	348,671
1998	26,362	27,549	31,813	33,266	31,397	33,567	31,085	32,556	32,710	35,185	30,110	27,243	372,843
1997	26,284	25,969	29,044	32,717	31,482	31,180	28,953	31,316	31,211	34,138	26,524	24,559	353,377
1996	26,963	27,039	30,309	32,473	33,710	31,376	29,135	34,220	31,439	35,865	27,935	22,947	363,411
1995	25,270	24,216	29,409	26,228	30,108	30,838	24,634	33,038	29,609	32,663	29,554	24,034	339,601
1994	20,655	21,508	26,717	24,908	26,008	27,924	22,279	28,937	27,151	28,262	26,005	23,578	303,932
Month	January	February	March	April	May	June	July	August	September	October	November	December	Totals

:3	33	94	95	54	86	62	44	61					86
2023	6,9	6,56	7,665	6,6	7,8	8,1	6,1	8,6					28,698
2022	9,110	9,275	11,268	10,168	10,457	11,372	8,043	10,715	9,363	8,685	7,998	6,411	112,865
2021	8,479	7,992	9,993	9,259	8,605	9,434	7,564	9,087	9,025	9,247	9,060	8,030	105,775
2020	8,717	8,209	8,351	6,644	6,672	7,580	7,490	7,926	8,138	9,040	8,002	7,632	94,401
2019	7,493	7,241	7,623	7,986	8,601	7,765	7,131	8,631	8,025	9,412	7,989	6,736	94,633
2018	8,646	8,061	8,813	8,279	8,769	8,311	6,751	9,091	7,581	8,564	7,690	5,984	96,540
2017	7,795	7,318	8,254	7,205	7,848	8,178	5,808	8,425	7,590	8,613	8,588	7,269	92,891
2016	5,769	6,161	7,056	6,697	6,813	7,361	5,370	7,309	7,375	7,144	7,095	7,019	81,169
2015	4,942	4,780	5,608	6,089	5,828	6,055	6,073	6,330	6,336	6,824	5,957	5,697	70,519
2014	4,309	4,359	4,908	5,718	5,738	5,625	5,691	5,937	5,874	6,505	4,950	4,730	64,344
2013	4,190	4,117	4,504	5,321	5,659	5,347	4,776	5,842	5,433	6,087	4,929	4,005	60,210
2012	3,945	4,139	4,696	4,650	5,197	5,087	4,217	5,567	4,382	5,144	4,354	3,513	54,891
2011	2,776	2,885	4,035	3,954	4,475	5,024	3,679	5,166	5,037	5,436	5,301	3,838	51,606
2010	3,158	3,457	4,517	4,817	5,023	5,430	4,257	4,862	4,440	3,841	3,463	2,781	50,046
2009	3,821	3,535	3,955	4,330	4,296	4,458	4,427	4,472	4,531	4,556	3,835	3,573	49,789
Month	January	February	March	April	May	June	July	August	September	October	November	December	Totals

Data Source: Institute for Building Technology and Safety (IBTS)