



MONTHLY ECONOMIC REPORT

SEPTEBER 2023 MANUFACTURED HOUSING ACTIVITY

Industry Production, Shipments and Trends

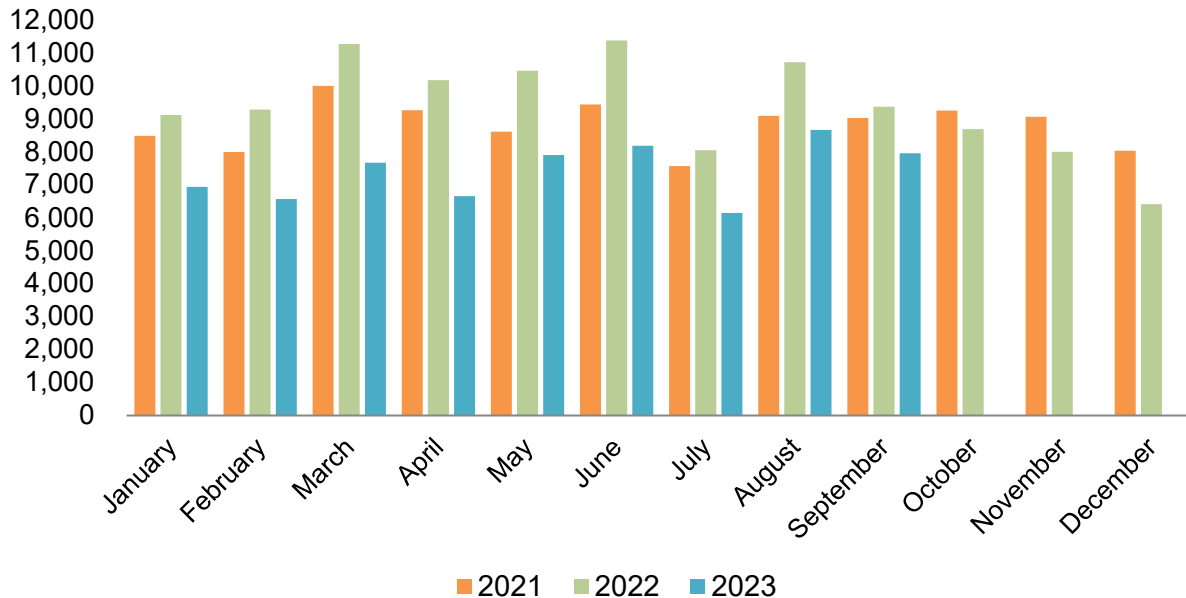


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Manufactured Housing Institute's Monthly Economic Report SEPTEMBER 2023

Monthly Shipment Comparison



National Trends

In September 2023, 7,955 new manufactured homes were produced, a decrease of 715 homes or 8.2 percent compared to August 2023, and a decrease of 1,426 homes or 15.2 percent compared to September 2022. MHI's Monthly Economic Report includes numbers for both manufactured home production and shipments. The difference between the two is attributed to the number of homes that have been produced, but their destinations are pending. Of the homes produced, 243 were FEMA designated units; 242 units were shipped to Alabama and one unit was shipped to Florida.

The number of plants reporting production in September 2023 was 147 and the number of active corporations was 36, one additional plant and corporation compared to the prior month.

In September 2023, 7,952 new manufactured homes were shipped, a decrease of 709 homes or 8.2 percent compared to August 2023, and a decrease of 1,411 homes or 15.1 percent compared to September 2022. Compared with the same month last year, shipments of both single-section and multi-section homes were down by 15.5 percent and 14.7 percent, respectively. Total floors shipped in September 2023 were 12,177, a decrease of 2,164 floors or 15.1 percent compared with the same month last year.

The seasonally adjusted annual rate (SAAR) of shipments was 97,919 in September 2023, up 8.2 percent compared to the adjusted rate of 92,105 in August 2023. The SAAR corrects for normal seasonal variations and projects annual shipments based on the current monthly total.

Cumulative shipments through September this year totaled 66,650 homes compared with 89,771 homes for the same three quarters of 2022, a net decrease of 25.8 percent.

State and Regional Results

Shipment results for September 2023 showed increases for 13 states and decreases in 36 states, while one state remained unchanged. Top shipment increases and decreases (ranked by change in the number of shipments) are shown below.

Top Shipment Changes by State – SEPTEMBER

Rank	Shipment increases (homes)				Shipment decreases (homes)			
	State	2023	2022	Change	State	2023	2022	Change
1	Louisiana	418	242	176	Texas	1,285	1,598	-313
2	Georgia	406	275	131	Ohio	115	295	-180
3	Alabama	685	592	93	Arizona	147	275	-128
4	South Carolina	418	377	41	Florida	594	722	-128
5	Arkansas	159	126	33	California	249	357	-108
6	Mississippi	266	234	32	Michigan	382	487	-105
7	Wisconsin	87	68	19	Oklahoma	157	260	-103
8	North Dakota	37	25	12	Oregon	89	176	-87
9	Maine	87	81	6	Illinois	53	128	-75
10	Utah	25	20	5	Indiana	141	207	-66

Compared with the same month last year, in September 2023 shipments losses were posted in eight regions, while shipments gains were posted in only one region: East South Central. The New England region reported the smallest proportional decrease in shipments, down 2.4 percent compared with September 2022. The Pacific states reported the largest proportional decrease in shipments, down 36.6 percent compared with the same month last year.

Trends in Regional Shipments – SEPTEMBER

Region	2023	2022	Increase/ Decrease	Change (%)
East South Central	1,443	1,379	64	4.6%
New England	163	167	-4	-2.4%
South Atlantic	2,062	2,125	-63	-3.0%
Middle Atlantic	286	413	-127	-30.8%
West North Central	276	414	-138	-33.3%
West South Central	2,019	2,226	-207	-9.3%
Pacific	430	678	-248	-36.6%
Mountain	484	753	-269	-35.7%
East North Central	778	1,185	-407	-34.3%
Total	7,941	9,340	-1,399	-15.0%

Tables and Figures

	Page
Table 1: Regional Shipments, Percent Change and Market Share	1
Table 2: Top Ten States, Percent Change and Market Share.....	1
Table 3: Manufactured Home Production Summary	2
Table 4: Manufactured Home Shipments Summary.....	2
Table 5: Manufactured Home Shipments – Seasonally Adjusted Annual Rate	2
Table 6: Manufacturer Inventory	2
Table 7: Single-Section Manufactured Home Production.....	3
Table 8: Multi-Section Manufactured Home Production	3
Table 9: Single-Section Manufactured Home Shipments.....	3
Table 10: Multi-Section Manufactured Home Shipments	3
Table 11: Manufactured Home Production (by region & state).....	4
Table 12: Manufactured Home Shipments (by region & state).....	6
Table 13: Product Mix – September 2023	8
Table 14: Product Mix – Year through September 2023	10
Table 15: Production of Manufactured Home by State (Ranked from Highest to Lowest) September 2023.....	12
Table 16: Production of Manufactured Home by State (Ranked from Highest to Lowest) Year through September 2023	13
Table 17: Shipments of Manufactured Home by State (Ranked from Highest to Lowest) September 2023.....	14
Table 18: Shipments of Manufactured Home by State (Ranked from Highest to Lowest) Year through September 2023	15
Table 19: Manufactured Home Floor Production Summary	16
Table 20: Manufactured Home Floor Shipments Summary.....	16
Table 21: Regional Distribution of Manufactured Home Floor Shipments	17
Table 22: Manufactured Home Floor Production (by region & state)	18
Table 23: Manufactured Home Floor Shipments (by region & state).....	20
Table 24: Manufactured Home Shipments as a Percentage of Total New Homes Sold	22
Table 25: Manufactured Home Shipments as a Percentage of Total Home Starts	23
Table 26: Manufactured Home Corporations and Plants (Current)	24
Table 27: Manufactured Home Corporations and Plants (Historical)	24
Chart 1: 2023 Year-to-Date Regional Shipment Market Share	25
Chart 2: Monthly Manufactured Housing Shipments, 2013 through 2023	26
Table 28: Monthly Manufactured Home Shipments (1979–2023)	27

Table 1: Regional Shipments, Percent Change and Market Share

Region	Through SEPTEMBER 2023		Through SEPTEMBER 2022		% Change
	Shipments	Market Share	Shipments	Market Share	
New England	1,360	2.0%	1,301	1.4%	4.5%
Middle Atlantic	2,836	4.3%	3,570	4.0%	-20.6%
East North Central	6,906	10.4%	8,831	9.8%	-21.8%
West North Central	2,673	4.0%	3,796	4.2%	-29.6%
South Atlantic	17,008	25.5%	21,786	24.3%	-21.9%
East South Central	10,577	15.9%	14,859	16.6%	-28.8%
West South Central	16,459	24.7%	23,550	26.2%	-30.1%
Mountain	4,436	6.7%	6,357	7.1%	-30.2%
Pacific	4,168	6.3%	5,628	6.3%	-25.9%
Outside U.S.	0	0.0%	0	0.0%	—
Destination Pending	227	0.3%	93	0.1%	144.1%
Total	66,650	100.0%	89,771	100.0%	-25.8%

Table 2: Top Ten States, Percent Change and Market Share

State	Through SEPTEMBER 2023			Through SEPTEMBER 2022			% Change
	Shipments	Market Share	Rank	Shipments	Market Share	Rank	
Texas	11,076	16.6%	1	16,083	17.9%	1	-31.1%
Florida	5,578	8.4%	2	6,865	7.6%	2	-18.7%
Alabama	4,295	6.4%	3	6,136	6.8%	3	-30.0%
North Carolina	3,873	5.8%	4	4,942	5.5%	4	-21.6%
South Carolina	2,943	4.4%	5	4,011	4.5%	5	-26.6%
Georgia	2,827	4.2%	6	3,601	4.0%	8	-21.5%
Louisiana	2,742	4.1%	7	3,921	4.4%	6	-30.1%
Michigan	2,716	4.1%	8	3,790	4.2%	7	-28.3%
California	2,308	3.5%	9	3,046	3.4%	9	-24.2%
Kentucky	2,158	3.2%	10	2,905	3.2%	11	-25.7%
Total	40,516	60.8%		55,300	61.6%		-26.7%

Table 3: Manufactured Home Production

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	9,110	6,951	-23.7%	9,110	6,951	-23.7%
February	9,281	6,577	-29.1%	18,391	13,528	-26.4%
March	11,279	7,646	-32.2%	29,670	21,174	-28.6%
April	10,165	6,676	-34.3%	39,835	27,850	-30.1%
May	10,451	7,869	-24.7%	50,286	35,719	-29.0%
June	11,373	8,169	-28.2%	61,659	43,888	-28.8%
July	8,050	6,134	-23.8%	69,709	50,022	-28.2%
August	10,722	8,670	-19.1%	80,431	58,692	-27.0%
September	9,381	7,955	-15.2%	89,812	66,647	-25.8%
October	8,694			98,506		
November	7,970			106,476		
December	6,406			112,882		

Table 4: Manufactured Home Shipments

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	9,110	6,933	-23.9%	9,110	6,933	-23.9%
February	9,275	6,564	-29.2%	18,385	13,497	-26.6%
March	11,268	7,665	-32.0%	29,653	21,162	-28.6%
April	10,168	6,654	-34.6%	39,821	27,816	-30.1%
May	10,457	7,898	-24.5%	50,278	35,714	-29.0%
June	11,372	8,179	-28.1%	61,650	43,893	-28.8%
July	8,043	6,144	-23.6%	69,693	50,037	-28.2%
August	10,715	8,661	-19.2%	80,408	58,698	-27.0%
September	9,363	7,952	-15.1%	89,771	66,650	-25.8%
October	8,685			98,456		
November	7,998			106,454		
December	6,411			112,865		

Table 5: Shipments - Seasonally Adjusted Annual Rate

Month	Seasonal Factors		SAAR	
	2022	2023	2022	2023
January	95.6	98.6	114,311	84,340
February	95.2	95.1	116,880	82,863
March	113.6	114.1	119,038	80,636
April	100.2	97.2	121,735	82,146
May	102.5	107.6	122,429	88,105
June	110.6	109.6	123,422	89,521
July	83.0	82.9	116,326	88,920
August	110.8	112.8	116,071	92,105
September	102.3	97.5	109,857	97,919
October	102.5	105.3	101,701	
November	98.8	100.2	97,110	
December	82.3	78.1	93,532	

Table 6: Manufacturer Inventory

Month	Homes Produced, Not Shipped		As a Percentage of Monthly Production	
	2022	2023	2022	2023
January	0	35	0.0%	0.5%
February	6	48	0.1%	0.7%
March	17	29	0.2%	0.4%
April	14	51	0.1%	0.8%
May	8	22	0.1%	0.3%
June	9	12	0.1%	0.1%
July	16	2	0.2%	0.0%
August	23	11	0.2%	0.1%
September	41	14	0.4%	0.2%
October	50		0.6%	
November	22		0.3%	
December	17		0.3%	

Table 7: Single-Section Manufactured Home Production

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	4,028	3,123	-22.5%	4,028	3,123	-22.5%
February	3,963	2,883	-27.3%	7,991	6,006	-24.8%
March	4,626	3,391	-26.7%	12,617	9,397	-25.5%
April	4,625	2,916	-37.0%	17,242	12,313	-28.6%
May	4,954	3,581	-27.7%	22,196	15,894	-28.4%
June	5,228	3,755	-28.2%	27,424	19,649	-28.4%
July	3,498	2,955	-15.5%	30,922	22,604	-26.9%
August	5,014	4,115	-17.9%	35,936	26,719	-25.6%
September	4,459	3,760	-15.7%	40,395	30,479	-24.5%
October	3,931			44,326		
November	3,750			48,076		
December	2,946			51,022		

Table 8: Multi-Section Manufactured Home Production

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	5,082	3,828	-24.7%	5,082	3,828	-24.7%
February	5,318	3,694	-30.5%	10,400	7,522	-27.7%
March	6,653	4,255	-36.0%	17,053	11,777	-30.9%
April	5,540	3,760	-32.1%	22,593	15,537	-31.2%
May	5,497	4,288	-22.0%	28,090	19,825	-29.4%
June	6,145	4,414	-28.2%	34,235	24,239	-29.2%
July	4,552	3,179	-30.2%	38,787	27,418	-29.3%
August	5,708	4,555	-20.2%	44,495	31,973	-28.1%
September	4,922	4,195	-14.8%	49,417	36,168	-26.8%
October	4,763			54,180		
November	4,220			58,400		
December	3,460			61,860		

Table 9: Single-Section Manufactured Home Shipments

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	4,028	3,103	-23.0%	4,028	3,103	-23.0%
February	3,962	2,875	-27.4%	7,990	5,978	-25.2%
March	4,623	3,404	-26.4%	12,613	9,382	-25.6%
April	4,619	2,893	-37.4%	17,232	12,275	-28.8%
May	4,958	3,613	-27.1%	22,190	15,888	-28.4%
June	5,231	3,754	-28.2%	27,421	19,642	-28.4%
July	3,497	2,965	-15.2%	30,918	22,607	-26.9%
August	5,006	4,110	-17.9%	35,924	26,717	-25.6%
September	4,447	3,757	-15.5%	40,371	30,474	-24.5%
October	3,928			44,299		
November	3,767			48,066		
December	2,952			51,018		

Table 10: Multi-Section Manufactured Home Shipments

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	5,082	3,830	-24.6%	5,082	3,830	-24.6%
February	5,313	3,689	-30.6%	10,395	7,519	-27.7%
March	6,645	4,261	-35.9%	17,040	11,780	-30.9%
April	5,549	3,761	-32.2%	22,589	15,541	-31.2%
May	5,499	4,285	-22.1%	28,088	19,826	-29.4%
June	6,141	4,425	-27.9%	34,229	24,251	-29.2%
July	4,546	3,179	-30.1%	38,775	27,430	-29.3%
August	5,709	4,551	-20.3%	44,484	31,981	-28.1%
September	4,916	4,195	-14.7%	49,400	36,176	-26.8%
October	4,757			54,157		
November	4,231			58,388		
December	3,459			61,847		

Table 11: Manufactured Home Production

	SEPTEMBER 2023			Year through SEPTEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<i>New England</i>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<i>Middle Atlantic</i>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	572	437	-23.6%	4,824	4,103	-14.9%
Subtotal (region)	572	437	-23.6%	4,824	4,103	-14.9%
<i>East North Central</i>						
Illinois	*	*	*	*	*	*
Indiana	945	680	-28.0%	7,975	5,969	-25.2%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	945	680	-28.0%	7,975	5,969	-25.2%
<i>West North Central</i>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	123	102	-17.1%	1,240	796	-35.8%
Missouri	*	*	*	*	*	*
Nebraska	*	*	*	*	*	*
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	123	102	-17.1%	1,240	796	-35.8%
<i>South Atlantic</i>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	320	265	-17.2%	3,199	2,781	-13.1%
Georgia	496	580	16.9%	6,297	4,183	-33.6%
Maryland	*	*	*	*	*	*
North Carolina	407	442	8.6%	3,780	3,425	-9.4%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	1,223	1,287	5.2%	13,276	10,389	-21.7%

(continued)

Table 11: Manufactured Home Production (Continued)

	SEPTEMBER 2023			Year through SEPTEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<i>East South Central</i>						
Alabama	1,340	1,401	4.6%	13,833	10,466	-24.3%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	1,341	1,147	-14.5%	12,503	9,794	-21.7%
Subtotal (region)	2,681	2,548	-5.0%	26,336	20,260	-23.1%
<i>West South Central</i>						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	2,092	1,753	-16.2%	20,260	14,157	-30.1%
Subtotal (region)	2,092	1,753	-16.2%	20,260	14,157	-30.1%
<i>Mountain</i>						
Arizona	239	173	-27.6%	2,154	1,899	-11.8%
Colorado	*	*	*	*	*	*
Idaho	147	80	-45.6%	1,271	824	-35.2%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	386	253	-34.5%	3,425	2,723	-20.5%
<i>Pacific</i>						
Alaska	*	*	*	*	*	*
California	326	211	-35.3%	2,769	2,076	-25.0%
Hawaii	*	*	*	*	*	*
Oregon	298	200	-32.9%	2,475	1,828	-26.1%
Washington	*	*	*	*	*	*
Subtotal (region)	624	411	-34.1%	5,244	3,904	-25.6%
Subtotal (U.S.)	8,646	7,471	-13.6%	82,580	62,301	-24.6%
<i>Canada/Mexico/Puerto Rico</i>	0	0	—	0	0	—
States With *	735	484	-34.1%	7,232	4,346	-39.9%
Total Home Production	9,381	7,955	-15.2%	89,812	66,647	-25.8%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 12: Manufactured Home Shipments

	SEPTEMBER 2023			Year through SEPTEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<i>New England</i>						
Connecticut	10	7	-30.0%	92	153	66.3%
Maine	81	87	7.4%	657	639	-2.7%
Massachusetts	20	21	5.0%	148	156	5.4%
New Hampshire	28	31	10.7%	252	280	11.1%
Rhode Island	3	1	-66.7%	14	19	35.7%
Vermont	25	16	-36.0%	138	113	-18.1%
Subtotal (region)	167	163	-2.4%	1,301	1,360	4.5%
<i>Middle Atlantic</i>						
New Jersey	57	24	-57.9%	403	327	-18.9%
New York	191	136	-28.8%	1,605	1,195	-25.5%
Pennsylvania	165	126	-23.6%	1,562	1,314	-15.9%
Subtotal (region)	413	286	-30.8%	3,570	2,836	-20.6%
<i>East North Central</i>						
Illinois	128	53	-58.6%	969	825	-14.9%
Indiana	207	141	-31.9%	1,837	1,499	-18.4%
Michigan	487	382	-21.6%	3,790	2,716	-28.3%
Ohio	295	115	-61.0%	1,637	1,255	-23.3%
Wisconsin	68	87	27.9%	598	611	2.2%
Subtotal (region)	1,185	778	-34.3%	8,831	6,906	-21.8%
<i>West North Central</i>						
Iowa	72	21	-70.8%	453	349	-23.0%
Kansas	61	39	-36.1%	620	405	-34.7%
Minnesota	73	32	-56.2%	660	429	-35.0%
Missouri	119	104	-12.6%	1,315	932	-29.1%
Nebraska	30	18	-40.0%	214	158	-26.2%
North Dakota	25	37	48.0%	250	168	-32.8%
South Dakota	34	25	-26.5%	284	232	-18.3%
Subtotal (region)	414	276	-33.3%	3,796	2,673	-29.6%
<i>South Atlantic</i>						
Delaware	45	26	-42.2%	311	269	-13.5%
District of Columbia	0	0	-	0	0	-
Florida	722	594	-17.7%	6,865	5,578	-18.7%
Georgia	275	406	47.6%	3,601	2,827	-21.5%
Maryland	9	8	-11.1%	154	84	-45.5%
North Carolina	486	423	-13.0%	4,942	3,873	-21.6%
South Carolina	377	418	10.9%	4,011	2,943	-26.6%
Virginia	118	93	-21.2%	1,019	810	-20.5%
West Virginia	93	94	1.1%	883	624	-29.3%
Subtotal (region)	2,125	2,062	-3.0%	21,786	17,008	-21.9%

(continued)

Table 12: Manufactured Home Shipments (Continued)

	SEPTEMBER 2023			Year through SEPTEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<i>East South Central</i>						
Alabama	592	685	15.7%	6,136	4,295	-30.0%
Kentucky	280	252	-10.0%	2,905	2,158	-25.7%
Mississippi	234	266	13.7%	2,926	1,993	-31.9%
Tennessee	273	240	-12.1%	2,892	2,131	-26.3%
Subtotal (region)	1,379	1,443	4.6%	14,859	10,577	-28.8%
<i>West South Central</i>						
Arkansas	126	159	26.2%	1,493	1,148	-23.1%
Louisiana	242	418	72.7%	3,921	2,742	-30.1%
Oklahoma	260	157	-39.6%	2,053	1,493	-27.3%
Texas	1,598	1,285	-19.6%	16,083	11,076	-31.1%
Subtotal (region)	2,226	2,019	-9.3%	23,550	16,459	-30.1%
<i>Mountain</i>						
Arizona	275	147	-46.5%	2,075	1,773	-14.6%
Colorado	105	52	-50.5%	1,078	518	-51.9%
Idaho	47	33	-29.8%	476	259	-45.6%
Montana	42	35	-16.7%	329	259	-21.3%
Nevada	55	34	-38.2%	570	347	-39.1%
New Mexico	176	130	-26.1%	1,348	926	-31.3%
Utah	20	25	25.0%	245	183	-25.3%
Wyoming	33	28	-15.2%	236	171	-27.5%
Subtotal (region)	753	484	-35.7%	6,357	4,436	-30.2%
<i>Pacific</i>						
Alaska	5	1	-80.0%	22	7	-68.2%
California	357	249	-30.3%	3,046	2,308	-24.2%
Hawaii	0	0	—	1	0	-100.0%
Oregon	176	89	-49.4%	1,312	905	-31.0%
Washington	140	91	-35.0%	1,247	948	-24.0%
Subtotal (region)	678	430	-36.6%	5,628	4,168	-25.9%
Subtotal (U.S.)	9,340	7,941	-15.0%	89,678	66,423	-25.9%
<i>Canada/Mexico/Puerto Rico</i>	0	0	—	0	0	—
* Destination Pending	23	11	-52.2%	93	227	144.1%
Total Home Shipments	9,363	7,952	-15.1%	89,771	66,650	-25.8%

* Destination Pending figures represent finished home inventory. It is assumed that all inventory is shipped in the following month.

Table 13: Product Mix – SEPTEMBER 2023

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<i>New England</i>						
Connecticut	7	0	7	*	*	*
Maine	43	44	87	*	*	*
Massachusetts	11	10	21	*	*	*
New Hampshire	12	19	31	*	*	*
Rhode Island	0	1	1	*	*	*
Vermont	7	9	16	*	*	*
Subtotal (region)	80	83	163	*	*	*
Percent	49.1%	50.9%	100.0%	*	*	*
<i>Middle Atlantic</i>						
New Jersey	15	9	24	*	*	*
New York	57	79	136	*	*	*
Pennsylvania	72	54	126	210	227	437
Subtotal (region)	144	142	286	210	227	437
Percent	50.3%	49.7%	100.0%	48.1%	51.9%	100.0%
<i>East North Central</i>						
Illinois	26	27	53	*	*	*
Indiana	103	38	141	405	275	680
Michigan	189	193	382	*	*	*
Ohio	60	55	115	*	*	*
Wisconsin	57	30	87	*	*	*
Subtotal (region)	435	343	778	405	275	680
Percent	55.9%	44.1%	100.0%	59.6%	40.4%	100.0%
<i>West North Central</i>						
Iowa	7	14	21	*	*	*
Kansas	28	11	39	*	*	*
Minnesota	16	16	32	46	56	102
Missouri	58	46	104	*	*	*
Nebraska	17	1	18	*	*	*
North Dakota	18	19	37	*	*	*
South Dakota	17	8	25	*	*	*
Subtotal (region)	161	115	276	46	56	102
Percent	58.3%	41.7%	100.0%	45.1%	54.9%	100.0%
<i>South Atlantic</i>						
Delaware	7	19	26	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	193	401	594	43	222	265
Georgia	234	172	406	291	289	580
Maryland	1	7	8	*	*	*
North Carolina	172	251	423	186	256	442
South Carolina	156	262	418	*	*	*
Virginia	34	59	93	*	*	*
West Virginia	25	69	94	*	*	*
Subtotal (region)	822	1,240	2,062	520	767	1,287
Percent	39.9%	60.1%	100.0%	40.4%	59.6%	100.0%

(continued)

Table 13: Product Mix – SEPTEMBER 2023 (Continued)

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
East South Central						
Alabama	477	208	685	784	617	1,401
Kentucky	105	147	252	*	*	*
Mississippi	128	138	266	*	*	*
Tennessee	64	176	240	453	694	1,147
Subtotal (region)	774	669	1,443	1,237	1,311	2,548
Percent	53.6%	46.4%	100.0%	48.5%	51.5%	100.0%
West South Central						
Arkansas	81	78	159	*	*	*
Louisiana	296	122	418	*	*	*
Oklahoma	66	91	157	*	*	*
Texas	607	678	1,285	990	763	1,753
Subtotal (region)	1,050	969	2,019	990	763	1,753
Percent	52.0%	48.0%	100.0%	56.5%	43.5%	100.0%
Mountain						
Arizona	36	111	147	36	137	173
Colorado	38	14	52	*	*	*
Idaho	12	21	33	27	53	80
Montana	16	19	35	*	*	*
Nevada	9	25	34	*	*	*
New Mexico	68	62	130	*	*	*
Utah	5	20	25	*	*	*
Wyoming	24	4	28	*	*	*
Subtotal (region)	208	276	484	63	190	253
Percent	43.0%	57.0%	100.0%	24.9%	75.1%	100.0%
Pacific						
Alaska	1	0	1	*	*	*
California	44	205	249	40	171	211
Hawaii	0	0	0	*	*	*
Oregon	22	67	89	35	165	200
Washington	10	81	91	*	*	*
Subtotal (region)	77	353	430	75	336	411
Percent	17.9%	82.1%	100.0%	18.2%	81.8%	100.0%
Subtotal (U.S.)	3,751	4,190	7,941	3,546	3,925	7,471
Percent	47.2%	52.8%	100.0%	47.5%	52.5%	100.0%
Canada/Mexico/Puerto Rico						
	0	0	0	0	0	0
States with *	6	5	11	214	270	484
Totals	3,757	4,195	7,952	3,760	4,195	7,955
	47.2%	52.8%	100.0%	47.3%	52.7%	100.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 14: Product Mix – Year through SEPTEMBER 2023

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<i>New England</i>						
Connecticut	96	57	153	*	*	*
Maine	278	361	639	*	*	*
Massachusetts	54	102	156	*	*	*
New Hampshire	127	153	280	*	*	*
Rhode Island	16	3	19	*	*	*
Vermont	49	64	113	*	*	*
Subtotal (region)	620	740	1,360	*	*	*
Percent	45.6%	54.4%	100.0%	*	*	*
<i>Middle Atlantic</i>						
New Jersey	190	137	327	*	*	*
New York	477	718	1,195	*	*	*
Pennsylvania	647	667	1,314	1,757	2,346	4,103
Subtotal (region)	1,314	1,522	2,836	1,757	2,346	4,103
Percent	46.3%	53.7%	100.0%	42.8%	57.2%	100.0%
<i>East North Central</i>						
Illinois	536	289	825	*	*	*
Indiana	1,115	384	1,499	4,041	1,928	5,969
Michigan	1,474	1,242	2,716	*	*	*
Ohio	815	440	1,255	*	*	*
Wisconsin	418	193	611	*	*	*
Subtotal (region)	4,358	2,548	6,906	4,041	1,928	5,969
Percent	63.1%	36.9%	100.0%	67.7%	32.3%	100.0%
<i>West North Central</i>						
Iowa	245	104	349	*	*	*
Kansas	302	103	405	*	*	*
Minnesota	231	198	429	392	404	796
Missouri	504	428	932	*	*	*
Nebraska	140	18	158	*	*	*
North Dakota	70	98	168	*	*	*
South Dakota	128	104	232	*	*	*
Subtotal (region)	1,620	1,053	2,673	392	404	796
Percent	60.6%	39.4%	100.0%	49.2%	50.8%	100.0%
<i>South Atlantic</i>						
Delaware	60	209	269	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	1,553	4,025	5,578	509	2,272	2,781
Georgia	1,313	1,514	2,827	1,680	2,503	4,183
Maryland	41	43	84	*	*	*
North Carolina	1,657	2,216	3,873	1,335	2,090	3,425
South Carolina	1,143	1,800	2,943	*	*	*
Virginia	358	452	810	*	*	*
West Virginia	205	419	624	*	*	*
Subtotal (region)	6,330	10,678	17,008	3,524	6,865	10,389
Percent	37.2%	62.8%	100.0%	33.9%	66.1%	100.0%

(continued)

Table 14: Product Mix – Year through SEPTEMBER 2023 (Continued)

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
East South Central						
Alabama	2,750	1,545	4,295	5,127	5,339	10,466
Kentucky	817	1,341	2,158	*	*	*
Mississippi	945	1,048	1,993	*	*	*
Tennessee	668	1,463	2,131	4,334	5,460	9,794
Subtotal (region)	5,180	5,397	10,577	9,461	10,799	20,260
Percent	49.0%	51.0%	100.0%	46.7%	53.3%	100.0%
West South Central						
Arkansas	581	567	1,148	*	*	*
Louisiana	1,808	934	2,742	*	*	*
Oklahoma	701	792	1,493	*	*	*
Texas	5,161	5,915	11,076	7,606	6,551	14,157
Subtotal (region)	8,251	8,208	16,459	7,606	6,551	14,157
Percent	50.1%	49.9%	100.0%	53.7%	46.3%	100.0%
Mountain						
Arizona	631	1,142	1,773	598	1,301	1,899
Colorado	346	172	518	*	*	*
Idaho	67	192	259	236	588	824
Montana	112	147	259	*	*	*
Nevada	106	241	347	*	*	*
New Mexico	380	546	926	*	*	*
Utah	55	128	183	*	*	*
Wyoming	124	47	171	*	*	*
Subtotal (region)	1,821	2,615	4,436	834	1,889	2,723
Percent	41.1%	58.9%	100.0%	30.6%	69.4%	100.0%
Pacific						
Alaska	1	6	7	*	*	*
California	456	1,852	2,308	416	1,660	2,076
Hawaii	0	0	0	*	*	*
Oregon	232	673	905	375	1,453	1,828
Washington	142	806	948	*	*	*
Subtotal (region)	831	3,337	4,168	791	3,113	3,904
Percent	19.9%	80.1%	100.0%	20.3%	79.7%	100.0%
Subtotal (U.S.)	30,325	36,098	66,423	28,406	33,895	62,301
Percent	45.7%	54.3%	100.0%	45.6%	54.4%	100.0%
Canada/Mexico/Puerto Rico						
	0	0	0	0	0	0
Destination Pending or States With *	149	78	227	2,073	2,273	4,346
Totals	30,474	36,176	66,650	30,479	36,168	66,647
	45.7%	54.3%	100.0%	45.7%	54.3%	100.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 15: Production of Manufactured Homes by State (Ranked from Highest to Lowest)
SEPTEMBER 2023

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	1,753	22.0%	1	990	26.3%	1	763	18.2%	1
Alabama	1,401	17.6%	2	784	20.9%	2	617	14.7%	3
Tennessee	1,147	14.4%	3	453	12.0%	3	694	16.5%	2
Indiana	680	8.5%	4	405	10.8%	4	275	6.6%	5
Georgia	580	7.3%	5	291	7.7%	5	289	6.9%	4
North Carolina	442	5.6%	6	186	4.9%	7	256	6.1%	6
Pennsylvania	437	5.5%	7	210	5.6%	6	227	5.4%	7
Florida	265	3.3%	8	43	1.1%	9	222	5.3%	8
California	211	2.7%	9	40	1.1%	10	171	4.1%	9
Oregon	200	2.5%	10	35	0.9%	12	165	3.9%	10
Arizona	173	2.2%	11	36	1.0%	11	137	3.3%	11
Minnesota	102	1.3%	12	46	1.2%	8	56	1.3%	12
Idaho	80	1.0%	13	27	0.7%	13	53	1.3%	13
States with *	484	6.1%		214	5.7%		270	6.4%	
Total Home Production	7,955	100.0%		3,760	100.0%		4,195	100.0%	
Product Mix	100.0%			47.3%			52.7%		

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 16: Production of Manufactured Homes by State (Ranked from Highest to Lowest)
Year through SEPTEMBER 2023**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	14,157	21.2%	1	7,606	25.0%	1	6,551	18.1%	1
Alabama	10,466	15.7%	2	5,127	16.8%	2	5,339	14.8%	3
Tennessee	9,794	14.7%	3	4,334	14.2%	3	5,460	15.1%	2
Indiana	5,969	9.0%	4	4,041	13.3%	4	1,928	5.3%	8
Georgia	4,183	6.3%	5	1,680	5.5%	6	2,503	6.9%	4
Pennsylvania	4,103	6.2%	6	1,757	5.8%	5	2,346	6.5%	5
North Carolina	3,425	5.1%	7	1,335	4.4%	7	2,090	5.8%	7
Florida	2,781	4.2%	8	509	1.7%	9	2,272	6.3%	6
California	2,076	3.1%	9	416	1.4%	10	1,660	4.6%	9
Arizona	1,899	2.8%	10	598	2.0%	8	1,301	3.6%	11
Oregon	1,828	2.7%	11	375	1.2%	12	1,453	4.0%	10
Idaho	824	1.2%	12	236	0.8%	13	588	1.6%	12
Minnesota	796	1.2%	13	392	1.3%	11	404	1.1%	13
States with *	4,346	6.5%		2,073	6.8%		2,273	6.3%	
Total Home Production	66,647	100.0%		30,479	100.0%		36,168	100.0%	
Product Mix	100.0%			45.7%			54.3%		

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 17: Manufactured Home Shipments by State (Ranked from Highest to Lowest)
SEPTEMBER 2023

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	1,285	16.2%	1	607	16.2%	1	678	16.2%	1
Alabama	685	8.6%	2	477	12.7%	2	208	5.0%	5
Florida	594	7.5%	3	193	5.1%	5	401	9.6%	2
North Carolina	423	5.3%	4	172	4.6%	7	251	6.0%	4
Louisiana	418	5.3%	5	296	7.9%	3	122	2.9%	12
South Carolina	418	5.3%	5	156	4.2%	8	262	6.2%	3
Georgia	406	5.1%	7	234	6.2%	4	172	4.1%	9
Michigan	382	4.8%	8	189	5.0%	6	193	4.6%	7
Mississippi	266	3.3%	9	128	3.4%	9	138	3.3%	11
Kentucky	252	3.2%	10	105	2.8%	10	147	3.5%	10
California	249	3.1%	11	44	1.2%	21	205	4.9%	6
Tennessee	240	3.0%	12	64	1.7%	16	176	4.2%	8
Arkansas	159	2.0%	13	81	2.2%	12	78	1.9%	17
Oklahoma	157	2.0%	14	66	1.8%	15	91	2.2%	14
Arizona	147	1.8%	15	36	1.0%	24	111	2.6%	13
Indiana	141	1.8%	16	103	2.7%	11	38	0.9%	26
New York	136	1.7%	17	57	1.5%	19	79	1.9%	16
New Mexico	130	1.6%	18	68	1.8%	14	62	1.5%	20
Pennsylvania	126	1.6%	19	72	1.9%	13	54	1.3%	23
Ohio	115	1.4%	20	60	1.6%	17	55	1.3%	22
Missouri	104	1.3%	21	58	1.5%	18	46	1.1%	24
West Virginia	94	1.2%	22	25	0.7%	28	69	1.6%	18
Virginia	93	1.2%	23	34	0.9%	25	59	1.4%	21
Washington	91	1.1%	24	10	0.3%	40	81	1.9%	15
Oregon	89	1.1%	25	22	0.6%	30	67	1.6%	19
Wisconsin	87	1.1%	26	57	1.5%	19	30	0.7%	27
Maine	87	1.1%	26	43	1.1%	22	44	1.0%	25
Illinois	53	0.7%	28	26	0.7%	27	27	0.6%	28
Colorado	52	0.7%	29	38	1.0%	23	14	0.3%	37
Kansas	39	0.5%	30	28	0.7%	26	11	0.3%	39
North Dakota	37	0.5%	31	18	0.5%	31	19	0.5%	32
Montana	35	0.4%	32	16	0.4%	34	19	0.5%	32
Nevada	34	0.4%	33	9	0.2%	41	25	0.6%	29
Idaho	33	0.4%	34	12	0.3%	37	21	0.5%	30
Minnesota	32	0.4%	35	16	0.4%	34	16	0.4%	36
New Hampshire	31	0.4%	36	12	0.3%	37	19	0.5%	32
Wyoming	28	0.4%	37	24	0.6%	29	4	0.1%	45
Delaware	26	0.3%	38	7	0.2%	42	19	0.5%	32
South Dakota	25	0.3%	39	17	0.5%	32	8	0.2%	43
Utah	25	0.3%	39	5	0.1%	46	20	0.5%	31
New Jersey	24	0.3%	41	15	0.4%	36	9	0.2%	41
Massachusetts	21	0.3%	42	11	0.3%	39	10	0.2%	40
Iowa	21	0.3%	42	7	0.2%	42	14	0.3%	37
Nebraska	18	0.2%	44	17	0.5%	32	1	0.0%	46
Vermont	16	0.2%	45	7	0.2%	42	9	0.2%	41
Maryland	8	0.1%	46	1	0.0%	47	7	0.2%	44
Connecticut	7	0.1%	47	7	0.2%	42	0	0.0%	48
Alaska	1	0.0%	48	1	0.0%	47	0	0.0%	48
Rhode Island	1	0.0%	48	0	0.0%	49	1	0.0%	46
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	48
District of Columbia	0	0.0%	50	0	0.0%	49	0	0.0%	48
Puerto Rico	0	0.0%	50	0	0.0%	50	0	0.0%	50
Canada	0	0.0%	50	0	0.0%	50	0	0.0%	50
Destination Pending	11	0.1%		6	0.2%		5	0.1%	
Total Home Shipments	7,952	100.0%		3,757	100.0%		4,195	100.0%	
Product Mix	100.0%			47.2%			52.8%		

Table 18: Manufactured Home Shipments by State (Ranked from Highest to Lowest)
Year through SEPTEMBER 2023

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	11,076	16.6%	1	5,161	16.9%	1	5,915	16.4%	1
Florida	5,578	8.4%	2	1,553	5.1%	5	4,025	11.1%	2
Alabama	4,295	6.4%	3	2,750	9.0%	2	1,545	4.3%	6
North Carolina	3,873	5.8%	4	1,657	5.4%	4	2,216	6.1%	3
South Carolina	2,943	4.4%	5	1,143	3.8%	8	1,800	5.0%	5
Georgia	2,827	4.2%	6	1,313	4.3%	7	1,514	4.2%	7
Louisiana	2,742	4.1%	7	1,808	5.9%	3	934	2.6%	13
Michigan	2,716	4.1%	8	1,474	4.8%	6	1,242	3.4%	10
California	2,308	3.5%	9	456	1.5%	21	1,852	5.1%	4
Kentucky	2,158	3.2%	10	817	2.7%	11	1,341	3.7%	9
Tennessee	2,131	3.2%	11	668	2.2%	14	1,463	4.0%	8
Mississippi	1,993	3.0%	12	945	3.1%	10	1,048	2.9%	12
Arizona	1,773	2.7%	13	631	2.1%	16	1,142	3.2%	11
Indiana	1,499	2.2%	14	1,115	3.7%	9	384	1.1%	25
Oklahoma	1,493	2.2%	15	701	2.3%	13	792	2.2%	15
Pennsylvania	1,314	2.0%	16	647	2.1%	15	667	1.8%	18
Ohio	1,255	1.9%	17	815	2.7%	12	440	1.2%	22
New York	1,195	1.8%	18	477	1.6%	20	718	2.0%	16
Arkansas	1,148	1.7%	19	581	1.9%	17	567	1.6%	19
Washington	948	1.4%	20	142	0.5%	33	806	2.2%	14
Missouri	932	1.4%	21	504	1.7%	19	428	1.2%	23
New Mexico	926	1.4%	22	380	1.2%	23	546	1.5%	20
Oregon	905	1.4%	23	232	0.8%	29	673	1.9%	17
Illinois	825	1.2%	24	536	1.8%	18	289	0.8%	27
Virginia	810	1.2%	25	358	1.2%	24	452	1.2%	21
Maine	639	1.0%	26	278	0.9%	27	361	1.0%	26
West Virginia	624	0.9%	27	205	0.7%	31	419	1.2%	24
Wisconsin	611	0.9%	28	418	1.4%	22	193	0.5%	31
Colorado	518	0.8%	29	346	1.1%	25	172	0.5%	33
Minnesota	429	0.6%	30	231	0.8%	30	198	0.5%	30
Kansas	405	0.6%	31	302	1.0%	26	103	0.3%	40
Iowa	349	0.5%	32	245	0.8%	28	104	0.3%	38
Nevada	347	0.5%	33	106	0.3%	39	241	0.7%	28
New Jersey	327	0.5%	34	190	0.6%	32	137	0.4%	36
New Hampshire	280	0.4%	35	127	0.4%	36	153	0.4%	34
Delaware	269	0.4%	36	60	0.2%	43	209	0.6%	29
Montana	259	0.4%	37	112	0.4%	38	147	0.4%	35
Idaho	259	0.4%	37	67	0.2%	42	192	0.5%	32
South Dakota	232	0.3%	39	128	0.4%	35	104	0.3%	38
Utah	183	0.3%	40	55	0.2%	44	128	0.4%	37
Wyoming	171	0.3%	41	124	0.4%	37	47	0.1%	45
North Dakota	168	0.3%	42	70	0.2%	41	98	0.3%	42
Nebraska	158	0.2%	43	140	0.5%	34	18	0.0%	47
Massachusetts	156	0.2%	44	54	0.2%	45	102	0.3%	41
Connecticut	153	0.2%	45	96	0.3%	40	57	0.2%	44
Vermont	113	0.2%	46	49	0.2%	46	64	0.2%	43
Maryland	84	0.1%	47	41	0.1%	47	43	0.1%	46
Rhode Island	19	0.0%	48	16	0.1%	48	3	0.0%	49
Alaska	7	0.0%	49	1	0.0%	49	6	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
District of Columbia	0	0.0%	50	0	0.0%	50	0	0.0%	50
Puerto Rico	0	0.0%	50	0	0.0%	50	0	0.0%	50
Canada	0	0.0%	50	0	0.0%	50	0	0.0%	50
Destination Pending	227	0.3%		149	0.5%		78	0.2%	
Total Home Shipments	66,650	100.0%		30,474	100.0%		36,176	100.0%	
Product Mix	100.0%			45.7%			54.3%		

Table 19: Manufactured Home Floor Production Summary

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	14,258	10,815	-24.1%	14,258	10,815	-24.1%
February	14,652	10,308	-29.6%	28,910	21,123	-26.9%
March	18,018	11,954	-33.7%	46,928	33,077	-29.5%
April	15,778	10,462	-33.7%	62,706	43,539	-30.6%
May	16,003	12,197	-23.8%	78,709	55,736	-29.2%
June	17,586	12,621	-28.2%	96,295	68,357	-29.0%
July	12,657	9,338	-26.2%	108,952	77,695	-28.7%
August	16,492	13,269	-19.5%	125,444	90,964	-27.5%
September	14,365	12,179	-15.2%	139,809	103,143	-26.2%
October	13,493			153,302		
November	12,223			165,525		
December	9,905			175,430		

Table 20: Manufactured Home Floor Shipments Summary

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	14,258	10,799	-24.3%	14,258	10,799	-24.3%
February	14,641	10,290	-29.7%	28,899	21,089	-27.0%
March	17,999	11,979	-33.4%	46,898	33,068	-29.5%
April	15,790	10,441	-33.9%	62,688	43,509	-30.6%
May	16,011	12,223	-23.7%	78,699	55,732	-29.2%
June	17,581	12,642	-28.1%	96,280	68,374	-29.0%
July	12,644	9,348	-26.1%	108,924	77,722	-28.6%
August	16,486	13,256	-19.6%	125,410	90,978	-27.5%
September	14,341	12,177	-15.1%	139,751	103,155	-26.2%
October	13,478			153,229		
November	12,262			165,491		
December	9,909			175,400		

Table 21: Regional Distribution of Manufactured Home Floor Shipments

Region	SEPTEMBER 2023			Year through SEPTEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
New England	269	246	-8.6%	2,075	2,100	1.2%
Middle Atlantic	643	428	-33.4%	5,543	4,354	-21.5%
East North Central	1,646	1,121	-31.9%	12,360	9,456	-23.5%
West North Central	546	391	-28.4%	5,432	3,728	-31.4%
South Atlantic	3,464	3,306	-4.6%	35,340	27,737	-21.5%
East South Central	1,946	2,112	8.5%	22,322	15,980	-28.4%
West South Central	3,294	2,996	-9.0%	35,106	24,710	-29.6%
Mountain	1,211	764	-36.9%	10,601	7,122	-32.8%
Pacific	1,288	797	-38.1%	10,826	7,663	-29.2%
Outside U.S.	0	0	—	0	0	—
Destination Pending	34	16	-52.9%	146	305	108.9%
	14,341	12,177	-15.1%	139,751	103,155	-26.2%

Table 22: Manufactured Home Floor Production

	SEPTEMBER 2023			Year through SEPTEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<i>New England</i>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<i>Middle Atlantic</i>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	907	663	-26.9%	7,679	6,449	-16.0%
Subtotal (region)	907	663	-26.9%	7,679	6,449	-16.0%
<i>East North Central</i>						
Illinois	*	*	*	*	*	*
Indiana	1,278	955	-25.3%	10,855	7,900	-27.2%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	1,278	955	-25.3%	10,855	7,900	-27.2%
<i>West North Central</i>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	193	158	-18.1%	1,870	1,200	-35.8%
Missouri	*	*	*	*	*	*
Nebraska	*	*	*	*	*	*
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	193	158	-18.1%	1,870	1,200	-35.8%
<i>South Atlantic</i>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	583	491	-15.8%	5,678	5,086	-10.4%
Georgia	838	869	3.7%	10,522	6,692	-36.4%
Maryland	*	*	*	*	*	*
North Carolina	650	698	7.4%	6,125	5,516	-9.9%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	2,071	2,058	-0.6%	22,325	17,294	-22.5%

(continued)

Table 22: Manufactured Home Floor Production (Continued)

	SEPTEMBER 2023			Year through SEPTEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<i>East South Central</i>						
Alabama	1,866	2,018	8.1%	20,862	15,819	-24.2%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	2,050	1,841	-10.2%	19,409	15,260	-21.4%
Subtotal (region)	3,916	3,859	-1.5%	40,271	31,079	-22.8%
<i>West South Central</i>						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	3,017	2,523	-16.4%	29,637	20,744	-30.0%
Subtotal (region)	3,017	2,523	-16.4%	29,637	20,744	-30.0%
<i>Mountain</i>						
Arizona	449	311	-30.7%	4,029	3,226	-19.9%
Colorado	*	*	*	*	*	*
Idaho	277	137	-50.5%	2,404	1,473	-38.7%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	726	448	-38.3%	6,433	4,699	-27.0%
<i>Pacific</i>						
Alaska	*	*	*	*	*	*
California	613	388	-36.7%	5,234	3,789	-27.6%
Hawaii	*	*	*	*	*	*
Oregon	579	372	-35.8%	4,854	3,358	-30.8%
Washington	*	*	*	*	*	*
Subtotal (region)	1,192	760	-36.2%	10,088	7,147	-29.2%
Subtotal (U.S.)	13,300	11,424	-14.1%	129,158	96,512	-25.3%
<i>Canada/Mexico/Puerto Rico</i>	0	0	—	0	0	—
States with *	1,065	755	-29.1%	10,651	6,631	-37.7%
Total Floor Production	14,365	12,179	-15.2%	139,809	103,143	-26.2%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 23: Manufactured Home Floor Shipments

	SEPTEMBER 2023			Year through SEPTEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<i>New England</i>						
Connecticut	18	7	-61.1%	147	210	42.9%
Maine	127	131	3.1%	1,029	1,000	-2.8%
Massachusetts	35	31	-11.4%	239	258	7.9%
New Hampshire	45	50	11.1%	421	433	2.9%
Rhode Island	5	2	-60.0%	22	22	0.0%
Vermont	39	25	-35.9%	217	177	-18.4%
Subtotal (region)	269	246	-8.6%	2,075	2,100	1.2%
<i>Middle Atlantic</i>						
New Jersey	74	33	-55.4%	567	464	-18.2%
New York	305	215	-29.5%	2,538	1,911	-24.7%
Pennsylvania	264	180	-31.8%	2,438	1,979	-18.8%
Subtotal (region)	643	428	-33.4%	5,543	4,354	-21.5%
<i>East North Central</i>						
Illinois	170	80	-52.9%	1,364	1,115	-18.3%
Indiana	276	179	-35.1%	2,400	1,885	-21.5%
Michigan	729	575	-21.1%	5,600	3,958	-29.3%
Ohio	372	170	-54.3%	2,146	1,694	-21.1%
Wisconsin	99	117	18.2%	850	804	-5.4%
Subtotal (region)	1,646	1,121	-31.9%	12,360	9,456	-23.5%
<i>West North Central</i>						
Iowa	90	35	-61.1%	576	453	-21.4%
Kansas	71	50	-29.6%	738	508	-31.2%
Minnesota	107	48	-55.1%	1,015	627	-38.2%
Missouri	153	150	-2.0%	2,020	1,362	-32.6%
Nebraska	35	19	-45.7%	251	176	-29.9%
North Dakota	38	56	47.4%	374	266	-28.9%
South Dakota	52	33	-36.5%	458	336	-26.6%
Subtotal (region)	546	391	-28.4%	5,432	3,728	-31.4%
<i>South Atlantic</i>						
Delaware	71	45	-36.6%	525	480	-8.6%
District of Columbia	0	0	-	0	0	-
Florida	1,242	999	-19.6%	11,876	9,646	-18.8%
Georgia	454	578	27.3%	5,832	4,343	-25.5%
Maryland	15	15	0.0%	210	127	-39.5%
North Carolina	721	674	-6.5%	7,363	6,089	-17.3%
South Carolina	630	680	7.9%	6,516	4,745	-27.2%
Virginia	180	152	-15.6%	1,551	1,263	-18.6%
West Virginia	151	163	7.9%	1,467	1,044	-28.8%
Subtotal (region)	3,464	3,306	-4.6%	35,340	27,737	-21.5%

(continued)

Table 23: Manufactured Home Floor Shipments (Continued)

	SEPTEMBER 2023			Year through SEPTEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<i>East South Central</i>						
Alabama	733	893	21.8%	8,247	5,849	-29.1%
Kentucky	442	399	-9.7%	4,777	3,503	-26.7%
Mississippi	342	404	18.1%	4,427	3,030	-31.6%
Tennessee	429	416	-3.0%	4,871	3,598	-26.1%
Subtotal (region)	1,946	2,112	8.5%	22,322	15,980	-28.4%
<i>West South Central</i>						
Arkansas	182	237	30.2%	2,281	1,715	-24.8%
Louisiana	342	540	57.9%	5,588	3,681	-34.1%
Oklahoma	357	248	-30.5%	2,949	2,288	-22.4%
Texas	2,413	1,971	-18.3%	24,288	17,026	-29.9%
Subtotal (region)	3,294	2,996	-9.0%	35,106	24,710	-29.6%
<i>Mountain</i>						
Arizona	456	259	-43.2%	3,705	2,934	-20.8%
Colorado	141	66	-53.2%	1,533	689	-55.1%
Idaho	83	56	-32.5%	890	468	-47.4%
Montana	63	54	-14.3%	548	412	-24.8%
Nevada	114	60	-47.4%	1,076	607	-43.6%
New Mexico	273	192	-29.7%	2,095	1,479	-29.4%
Utah	40	45	12.5%	467	315	-32.5%
Wyoming	41	32	-22.0%	287	218	-24.0%
Subtotal (region)	1,211	764	-36.9%	10,601	7,122	-32.8%
<i>Pacific</i>						
Alaska	5	1	-80.0%	28	13	-53.6%
California	666	461	-30.8%	5,753	4,229	-26.5%
Hawaii	0	0	—	1	0	-100.0%
Oregon	336	159	-52.7%	2,558	1,620	-36.7%
Washington	281	176	-37.4%	2,486	1,801	-27.6%
Subtotal (region)	1,288	797	-38.1%	10,826	7,663	-29.2%
Subtotal (U.S.)	14,307	12,161	-15.0%	139,605	102,850	-26.3%
<i>Canada/Mexico/Puerto Rico</i>	0	0	—	0	0	—
* Destination Pending	34	16	-52.9%	146	305	108.9%
Total Floor Shipments	14,341	12,177	-15.1%	139,751	103,155	-26.2%

* Destination Pending figures represent finished floor inventory. It is assumed that all inventory is shipped in the following month.

Table 24: Manufactured Housing Shipments as a Percentage of Total New Homes Sold

Month	Manufactured Home Shipments	New Single-Family Homes Sold	Shipments as % of Single-Family Homes Sold
2022 Total	112,865	641,000	15.0%
January	9,110	70,000	11.5%
February	9,275	71,000	11.6%
March	11,268	68,000	14.2%
April	10,168	56,000	15.4%
May	10,457	58,000	15.3%
June	11,372	48,000	19.2%
July	8,043	44,000	15.5%
August	10,715	51,000	17.4%
September	9,363	44,000	17.5%
October	8,685	43,000	16.8%
November	7,998	41,000	16.3%
December	6,411	47,000	12.0%

2023 To Date	66,650	533,000	11.1%
January	6,933	55,000	11.2%
February	6,564	56,000	10.5%
March	7,665	62,000	11.0%
April	6,654	60,000	10.0%
May	7,898	67,000	10.5%
June	8,179	58,000	12.4%
July	6,144	<i>61,000</i>	9.2%
August	8,661	<i>54,000</i>	13.8%
September	7,952	<i>60,000</i>	11.7%
October			
November			
December			

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov>

Table 25: Manufactured Home Shipments as a Percentage of Total Home Starts

Month	Manufactured Home Shipments	New Single-Family Home Starts	Shipments as % of Single-Family Starts	New Multi-Family Home Starts	Shipments as % of Multi-Family Starts	Shipments as % of Total Home Starts
2022 Total	112,865	1,005,100	10.1%	547,600	17.1%	6.8%
January	9,110	81,600	10.0%	39,400	18.8%	7.0%
February	9,275	85,000	9.8%	41,200	18.4%	6.8%
March	11,268	100,100	10.1%	42,500	21.0%	7.3%
April	10,168	109,700	8.5%	54,600	15.7%	5.8%
May	10,457	96,700	9.8%	43,900	19.2%	6.9%
June	11,372	96,900	10.5%	48,100	19.1%	7.3%
July	8,043	83,200	8.8%	40,500	16.6%	6.1%
August	10,715	82,400	11.5%	52,000	17.1%	7.4%
September	9,363	76,100	11.0%	51,400	15.4%	6.8%
October	8,685	72,400	10.7%	49,200	15.0%	6.7%
November	7,998	59,900	11.8%	51,100	13.5%	6.7%
December	6,411	61,100	9.5%	33,700	16.0%	6.3%

2023 To Date	66,650	707,600	8.6%	369,600	15.3%	5.8%
January	6,933	57,900	10.7%	39,800	14.8%	6.6%
February	6,564	58,900	10.0%	44,300	12.9%	6.0%
March	7,665	71,400	9.7%	42,600	15.2%	6.3%
April	6,654	78,800	7.8%	42,900	13.4%	5.2%
May	7,898	92,600	7.9%	53,400	12.9%	5.1%
June	8,179	89,800	8.3%	42,900	16.0%	5.8%
July	6,144	<i>91,900</i>	6.3%	<i>39,600</i>	13.4%	4.5%
August	8,661	<i>83,200</i>	9.4%	<i>29,500</i>	22.7%	7.1%
September	7,952	<i>83,100</i>	8.7%	<i>34,600</i>	18.7%	6.3%
October						
November						
December						

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov>

Table 26: Manufactured Home Corporations and Plants

Month	2022		2023	
	Corporations	Plants Producing Homes	Corporations	Plants Producing Homes
January	33	140	34	145
February	33	140	35	146
March	33	141	35	146
April	33	141	35	147
May	33	141	34	146
June	35	143	34	145
July	35	143	34	145
August	35	144	35	146
September	35	144	36	147
October	36	145		
November	35	146		
December	34	145		

Table 27: Manufactured Home Corporations and Plants, 1993-2022

Year	Corporations	Plants Producing Homes
1993	93	244
1994	98	269
1995	92	285
1996	98	313
1997	89	323
1998	89	330
1999	71*	323
2000	70	280
2001	69	263
2002	66	235
2003	62	206
2004	66	210
2005	67	217
2006	67	205
2007	65	196
2008	61	170
2009	61	156
2010	51	131
2011	45	122
2012	45	123
2013	46	123
2014	46	125
2015	36	121
2016	35	127
2017	36	131
2018	35	133
2019	32	135
2020	34	135
2021	33	139
2022	34	145

Data Source: Institute for Building Technology and Safety (IBTS) **Note:** Figures shown are for December of that year.

* Due to a change in reporting technology, the number of corporations reported in September 1999 reflects the number of corporations on record with IBTS as producers of manufactured homes. Parent companies with producing subsidiaries are reported as a single corporation.

Chart 1: 2023 Year-to-Date Regional Shipments Market Share -
SEPTEMBER

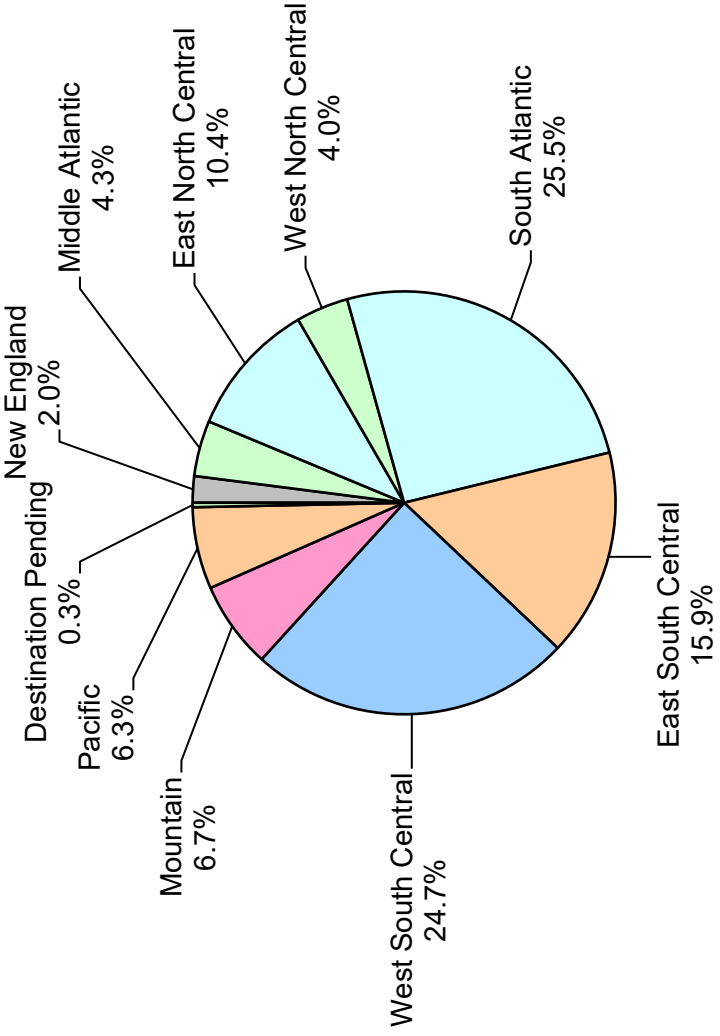


Chart 2: Monthly Manufactured Housing Shipments
2013 through 2023

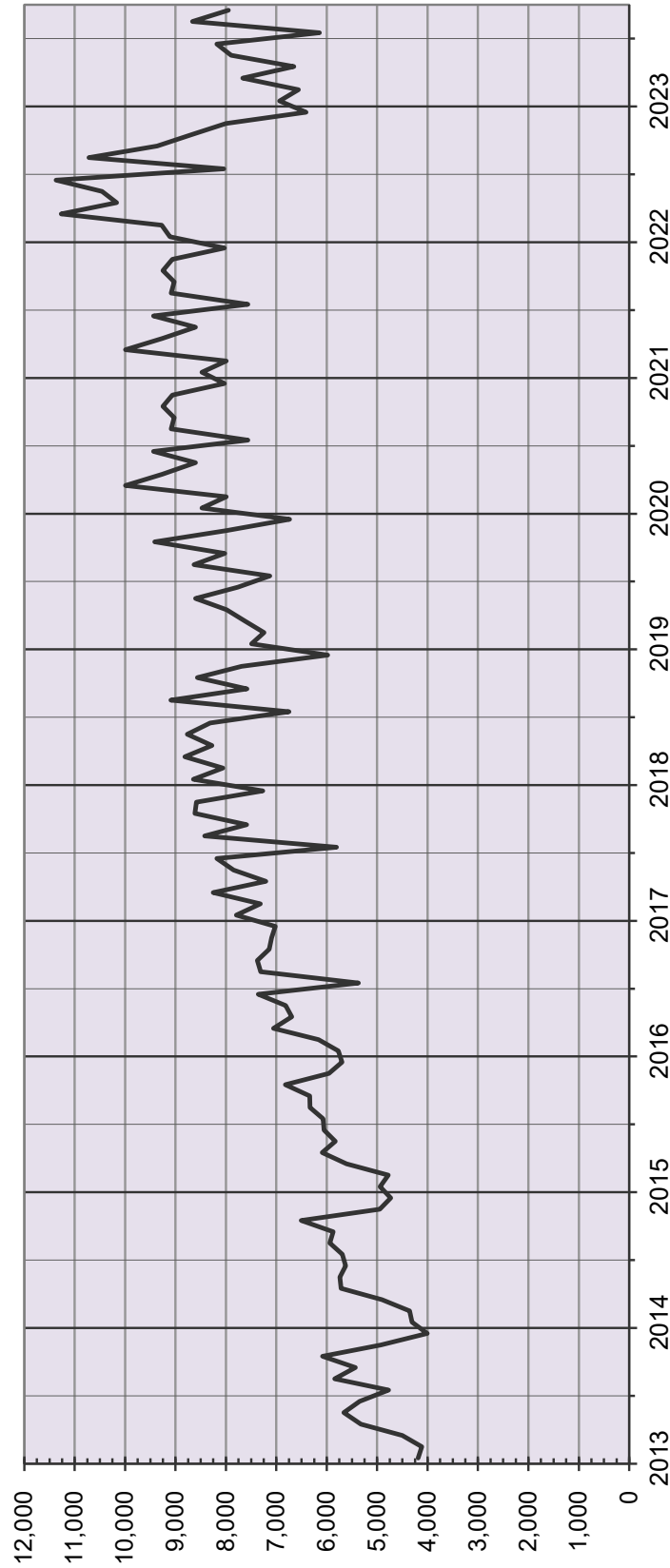


Table 28: Monthly Manufactured Housing Shipments (1979 – 2023)

Month	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993
January	18,531	17,816	15,609	13,732	17,783	19,790	18,397	18,809	15,857	12,823	15,252	13,260	11,278	13,392	17,086
February	18,997	18,835	17,534	17,219	19,721	22,199	19,669	18,623	16,059	15,033	14,486	13,612	10,835	13,617	18,133
March	23,440	19,222	21,476	22,085	25,580	25,585	24,065	20,457	19,652	19,011	18,167	16,313	13,069	16,131	21,021
April	25,031	18,215	24,128	22,423	25,166	26,041	26,378	23,063	21,334	18,931	17,404	16,472	15,295	17,818	21,600
May	27,559	15,653	22,884	21,788	26,951	28,943	27,883	22,451	20,231	20,171	19,088	18,052	16,634	16,995	20,360
June	26,308	15,501	23,052	23,457	29,484	27,727	25,288	21,648	21,643	21,652	18,855	17,557	15,562	18,288	22,683
July	22,337	17,003	21,754	19,456	23,454	24,510	24,135	20,364	20,880	16,708	14,606	15,059	14,846	17,943	19,922
August	28,798	20,081	22,235	22,102	29,945	29,846	27,629	21,677	21,961	21,879	19,194	19,399	17,120	19,082	23,639
September	23,542	21,297	21,264	21,271	27,979	24,429	24,640	21,405	21,620	20,603	16,593	15,921	15,301	19,789	23,420
October	27,205	23,822	20,348	20,346	26,712	27,447	27,539	23,100	21,971	19,807	17,770	17,930	16,901	21,647	23,564
November	19,759	17,792	15,794	18,903	23,533	21,928	20,956	17,250	17,176	17,556	15,072	14,267	13,028	18,615	22,331
December	14,614	15,854	14,235	16,026	18,771	16,548	16,910	15,813	14,214	14,255	11,767	10,330	10,844	17,470	20,517
Totals	276,121	221,091	240,313	238,808	295,079	294,993	283,489	244,660	232,598	218,429	198,254	188,172	170,713	210,787	254,276

Month	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
January	20,655	25,270	26,963	26,284	26,362	26,784	21,180	12,396	14,435	10,436	8,713	10,019	11,677	6,878	6,808
February	21,508	24,216	27,039	25,969	27,549	28,770	22,806	13,124	13,258	9,620	8,832	9,773	10,254	6,547	6,913
March	26,717	29,409	30,309	29,044	31,813	34,205	26,341	16,110	13,925	10,435	11,282	11,119	11,816	8,000	7,042
April	24,908	26,228	32,473	32,717	33,266	33,148	22,662	15,715	15,216	11,416	11,370	10,917	10,037	7,944	8,053
May	26,008	30,108	33,710	31,482	31,397	30,550	24,783	17,707	16,245	11,473	10,587	10,913	10,977	9,180	7,779
June	27,924	30,838	31,376	31,180	33,567	32,887	24,430	17,776	14,824	11,750	11,889	11,926	10,995	9,102	7,513
July	22,279	24,634	29,135	28,953	31,085	26,799	18,081	14,912	13,707	11,366	10,033	9,335	8,033	7,554	7,004
August	28,937	33,038	34,220	31,316	32,556	30,890	23,637	19,840	15,861	11,923	11,886	12,146	10,762	9,734	7,365
September	27,151	29,609	31,439	31,211	32,710	28,875	19,606	16,960	14,321	11,815	12,720	12,863	9,213	7,906	6,927
October	28,262	32,663	35,865	34,138	35,185	28,239	19,214	19,700	15,708	12,744	12,888	17,432	9,294	9,356	7,035
November	26,005	29,554	27,935	26,524	30,110	25,675	16,248	16,189	11,555	9,435	11,112	16,304	8,054	7,612	4,980
December	23,578	24,034	22,947	24,559	27,243	21,849	11,562	12,800	9,436	8,524	9,490	13,997	6,398	5,956	4,470
Totals	303,932	339,601	363,411	353,377	372,843	348,671	250,550	193,229	168,491	130,937	130,802	146,744	146,744	117,510	81,889

Month	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
January	3,821	3,158	2,776	3,945	4,190	4,309	4,942	5,769	7,795	8,646	7,493	8,717	8,479	9,110	6,933
February	3,535	3,457	2,885	4,139	4,117	4,359	4,780	6,161	7,318	8,061	7,241	8,209	7,992	9,275	6,564
March	3,955	4,517	4,035	4,696	4,504	4,908	5,608	7,056	8,254	8,813	7,623	8,351	9,993	11,268	7,665
April	4,330	4,817	3,954	4,650	5,321	5,718	6,089	6,697	7,205	8,279	7,986	6,644	9,259	10,168	6,654
May	4,296	5,023	4,475	5,197	5,659	5,738	5,828	6,813	7,848	8,769	8,601	6,672	8,605	10,457	7,898
June	4,458	5,430	5,024	5,087	5,347	5,625	6,055	7,361	8,178	8,311	7,765	7,580	9,434	11,372	8,179
July	4,427	4,257	3,679	4,217	4,776	5,691	6,073	5,370	5,808	6,751	7,131	7,490	7,564	8,043	6,144
August	4,472	4,862	5,166	5,567	5,842	5,937	6,330	7,309	8,425	9,091	8,631	7,926	9,087	10,715	8,661
September	4,531	4,440	5,037	4,382	5,433	5,874	6,336	7,375	7,590	7,581	8,025	8,138	9,025	9,363	7,952
October	4,556	3,841	5,436	5,144	6,087	6,505	6,824	7,144	8,613	8,564	9,412	9,040	9,247	8,685	
November	3,835	3,463	5,301	4,354	4,929	4,950	5,957	7,095	8,588	7,690	7,989	8,002	9,060	7,998	
December	3,573	2,781	3,838	3,513	4,005	4,730	5,697	7,019	7,269	5,984	6,736	7,632	8,030	6,411	
Totals	49,789	50,046	51,606	54,891	60,210	64,344	70,519	81,169	92,891	96,540	94,633	94,401	105,775	112,865	66,650

Data Source: Institute for Building Technology and Safety (IBTS)