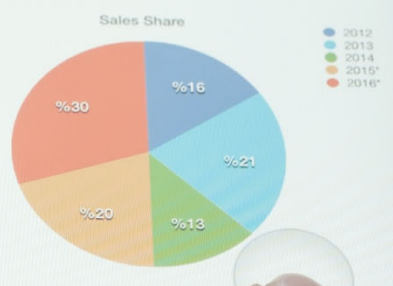




SALES

YEAR	UNITS SOLD
2012	11
2013	15
2014	9
2015*	14
2016*	21



# MONTHLY ECONOMIC REPORT

NOVEMBER 2023 MANUFACTURED HOUSING ACTIVITY

Industry Production, Shipments and Trends

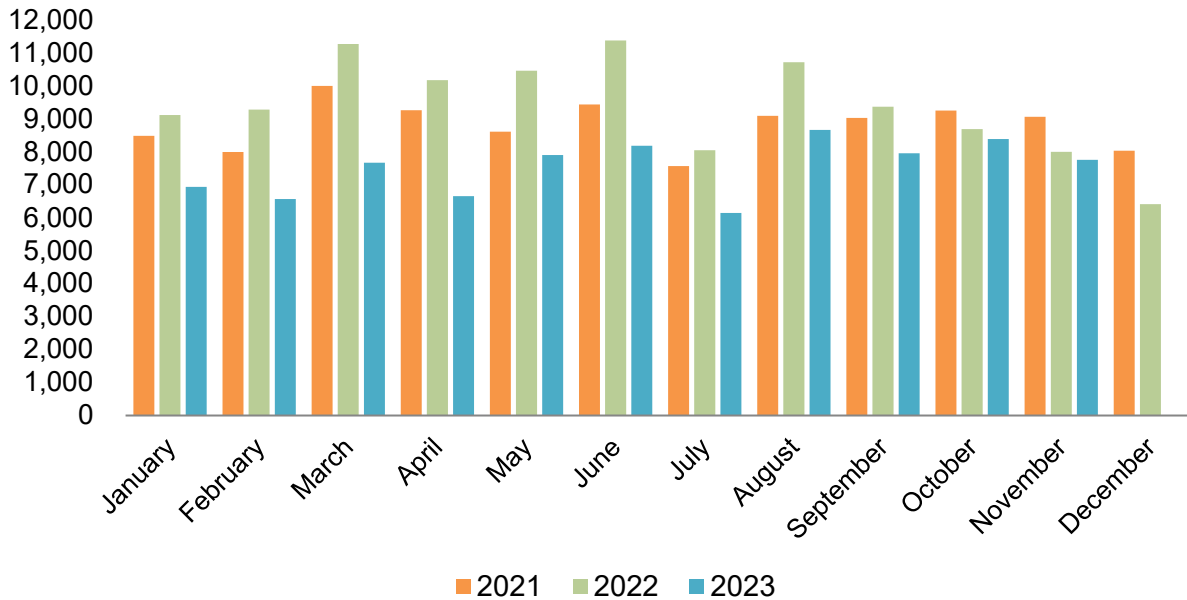


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# Manufactured Housing Institute's Monthly Economic Report NOVEMBER 2023

Monthly Shipment Comparison



## National Trends

In November 2023, 7,769 new manufactured homes were produced, a decrease of 624 homes or 7.4 percent compared to October 2023, and a decrease of 201 homes or 2.5 percent compared to November 2022. MHI's Monthly Economic Report includes numbers for both manufactured home production and shipments. The difference between the two is attributed to the number of homes that have been produced, but their destinations are pending. Of the homes produced, 86 were FEMA designated units shipped to Maryland.

The number of plants reporting production in November 2023 was 147 and the number of active corporations was 36, the same number of plants and corporations as in the prior two months.

In November 2023, 7,751 new manufactured homes were shipped, a decrease of 632 homes or 7.5 percent compared to October 2023, and a decrease of 247 homes or 3.1 percent compared to November 2022. Compared with the same month last year, shipments of single-section homes were down by 8.5 percent, while shipments of multi-section homes were up by 1.8 percent. Total floors shipped in November 2023 were 12,106, a decrease of 156 floors or 1.3 percent compared with the same month last year.

The seasonally adjusted annual rate (SAAR) of shipments was 92,839 in November 2023, down 2.8 percent compared to the adjusted rate of 95,559 in October 2023. The SAAR corrects for normal seasonal variations and projects annual shipments based on the current monthly total.

Cumulative shipments through November this year totaled 82,784 homes compared with 106,454 homes for the same 11 months of 2022, a net decrease of 22.2 percent.

## State and Regional Results

Shipment results for November 2023 showed increases for 20 states and decreases in 30 states. Top shipment increases and decreases (ranked by change in the number of shipments) are shown below.

### Top Shipment Changes by State – NOVEMBER

Rank	Shipment increases (homes)			Shipment decreases (homes)				
	State	2023	2022	Change	State	2023	2022	Change
1	Georgia	369	180	189	Michigan	221	444	-223
2	Louisiana	375	209	166	Florida	612	732	-120
3	Tennessee	295	194	101	California	223	330	-107
4	South Carolina	377	283	94	Arizona	146	235	-89
5	Texas	1,388	1,297	91	Ohio	145	232	-87
6	Maryland	97	7	90	North Carolina	428	508	-80
7	Mississippi	282	192	90	Kansas	26	104	-78
8	Arkansas	165	97	68	Pennsylvania	128	184	-56
9	Oklahoma	208	165	43	Maine	59	113	-54
10	Kentucky	295	254	41	Washington	88	135	-47

Compared with the same month last year, in November 2023 shipments losses were posted in six regions, while shipments gains were posted in three regions. New England had the largest proportional decrease in shipments, down 38.9 percent compared with November 2022. The South Atlantic states reported the smallest proportional increase in shipments, up 9.3 percent compared with November 2022, while the East South Central states realized the largest proportional increase in shipments, up 23.3 percent.

### Trends in Regional Shipments – NOVEMBER

Region	2023	2022	Increase/ Decrease	Change (%)
West South Central	2,136	1,768	368	20.8%
East South Central	1,291	1,047	244	23.3%
South Atlantic	2,097	1,918	179	9.3%
New England	124	203	-79	-38.9%
Middle Atlantic	271	371	-100	-27.0%
West North Central	337	447	-110	-24.6%
Mountain	468	617	-149	-24.1%
Pacific	399	590	-191	-32.4%
East North Central	604	987	-383	-38.8%
<b>Total</b>	<b>7,727</b>	<b>7,948</b>	<b>-221</b>	<b>-2.8%</b>

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**Table 1: Regional Shipments, Percent Change and Market Share**

Region	Through NOVEMBER 2023		Through NOVEMBER 2022		% Change
	Shipments	Market Share	Shipments	Market Share	
New England	1,658	2.0%	1,710	1.6%	-3.0%
Middle Atlantic	3,454	4.2%	4,374	4.1%	-21.0%
East North Central	8,291	10.0%	10,972	10.3%	-24.4%
West North Central	3,388	4.1%	4,698	4.4%	-27.9%
South Atlantic	21,265	25.7%	25,669	24.1%	-17.2%
East South Central	13,226	16.0%	17,084	16.0%	-22.6%
West South Central	20,884	25.2%	27,300	25.6%	-23.5%
Mountain	5,368	6.5%	7,657	7.2%	-29.9%
Pacific	4,985	6.0%	6,806	6.4%	-26.8%
Outside U.S.	0	0.0%	0	0.0%	-
Destination Pending	265	0.3%	184	0.2%	44.0%
<b>Total</b>	<b>82,784</b>	<b>100.0%</b>	<b>106,454</b>	<b>100.0%</b>	<b>-22.2%</b>

**Table 2: Top Ten States, Percent Change and Market Share**

State	Through NOVEMBER 2023			Through NOVEMBER 2022			% Change
	Shipments	Market Share	Rank	Shipments	Market Share	Rank	
Texas	13,857	16.7%	1	18,784	17.6%	1	-26.2%
Florida	6,869	8.3%	2	8,400	7.9%	2	-18.2%
Alabama	5,164	6.2%	3	6,926	6.5%	3	-25.4%
North Carolina	4,787	5.8%	4	5,832	5.5%	4	-17.9%
South Carolina	3,735	4.5%	5	4,623	4.3%	6	-19.2%
Louisiana	3,629	4.4%	6	4,379	4.1%	7	-17.1%
Georgia	3,558	4.3%	7	4,025	3.8%	8	-11.6%
Michigan	3,165	3.8%	8	4,699	4.4%	5	-32.6%
California	2,768	3.3%	9	3,716	3.5%	9	-25.5%
Kentucky	2,757	3.3%	10	3,437	3.2%	10	-19.8%
<b>Total</b>	<b>50,289</b>	<b>60.7%</b>		<b>64,821</b>	<b>60.9%</b>		<b>-22.4%</b>

**Table 3: Manufactured Home Production**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	9,110	6,951	-23.7%	9,110	6,951	-23.7%
February	9,281	6,577	-29.1%	18,391	13,528	-26.4%
March	11,279	7,646	-32.2%	29,670	21,174	-28.6%
April	10,165	6,676	-34.3%	39,835	27,850	-30.1%
May	10,451	7,869	-24.7%	50,286	35,719	-29.0%
June	11,373	8,169	-28.2%	61,659	43,888	-28.8%
July	8,050	6,134	-23.8%	69,709	50,022	-28.2%
August	10,722	8,670	-19.1%	80,431	58,692	-27.0%
September	9,381	7,955	-15.2%	89,812	66,647	-25.8%
October	8,694	8,393	-3.5%	98,506	75,040	-23.8%
November	7,970	7,769	-2.5%	106,476	82,809	-22.2%
December	6,406			112,882		

**Table 4: Manufactured Home Shipments**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	9,110	6,933	-23.9%	9,110	6,933	-23.9%
February	9,275	6,564	-29.2%	18,385	13,497	-26.6%
March	11,268	7,665	-32.0%	29,653	21,162	-28.6%
April	10,168	6,654	-34.6%	39,821	27,816	-30.1%
May	10,457	7,898	-24.5%	50,278	35,714	-29.0%
June	11,372	8,179	-28.1%	61,650	43,893	-28.8%
July	8,043	6,144	-23.6%	69,693	50,037	-28.2%
August	10,715	8,661	-19.2%	80,408	58,698	-27.0%
September	9,363	7,952	-15.1%	89,771	66,650	-25.8%
October	8,685	8,383	-3.5%	98,456	75,033	-23.8%
November	7,998	7,751	-3.1%	106,454	82,784	-22.2%
December	6,411			112,865		

**Table 5: Shipments - Seasonally Adjusted Annual Rate**

Month	Seasonal Factors		SAAR	
	2022	2023	2022	2023
January	95.6	98.6	114,311	84,340
February	95.2	95.1	116,880	82,863
March	113.6	114.1	119,038	80,636
April	100.2	97.2	121,735	82,146
May	102.5	107.6	122,429	88,105
June	110.6	109.6	123,422	89,521
July	83.0	82.9	116,326	88,920
August	110.8	112.8	116,071	92,105
September	102.3	97.5	109,857	97,919
October	102.5	105.3	101,701	95,559
November	98.8	100.2	97,110	92,839
December	82.3	78.1	93,532	

**Table 6: Manufacturer Inventory**

Month	Homes Produced, Not Shipped		As a Percentage of Monthly Production	
	2022	2023	2022	2023
January	0	35	0.0%	0.5%
February	6	48	0.1%	0.7%
March	17	29	0.2%	0.4%
April	14	51	0.1%	0.8%
May	8	22	0.1%	0.3%
June	9	12	0.1%	0.1%
July	16	2	0.2%	0.0%
August	23	11	0.2%	0.1%
September	41	14	0.4%	0.2%
October	50	24	0.6%	0.3%
November	22	42	0.3%	0.5%
December	17		0.3%	

**Table 7: Single-Section Manufactured Home Production**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	4,028	3,123	-22.5%	4,028	3,123	-22.5%
February	3,963	2,883	-27.3%	7,991	6,006	-24.8%
March	4,626	3,391	-26.7%	12,617	9,397	-25.5%
April	4,625	2,916	-37.0%	17,242	12,313	-28.6%
May	4,954	3,581	-27.7%	22,196	15,894	-28.4%
June	5,228	3,755	-28.2%	27,424	19,649	-28.4%
July	3,498	2,955	-15.5%	30,922	22,604	-26.9%
August	5,014	4,115	-17.9%	35,936	26,719	-25.6%
September	4,459	3,760	-15.7%	40,395	30,479	-24.5%
October	3,931	3,806	-3.2%	44,326	34,285	-22.7%
November	3,750	3,463	-7.7%	48,076	37,748	-21.5%
December	2,946			51,022		

**Table 8: Multi-Section Manufactured Home Production**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	5,082	3,828	-24.7%	5,082	3,828	-24.7%
February	5,318	3,694	-30.5%	10,400	7,522	-27.7%
March	6,653	4,255	-36.0%	17,053	11,777	-30.9%
April	5,540	3,760	-32.1%	22,593	15,537	-31.2%
May	5,497	4,288	-22.0%	28,090	19,825	-29.4%
June	6,145	4,414	-28.2%	34,235	24,239	-29.2%
July	4,552	3,179	-30.2%	38,787	27,418	-29.3%
August	5,708	4,555	-20.2%	44,495	31,973	-28.1%
September	4,922	4,195	-14.8%	49,417	36,168	-26.8%
October	4,763	4,587	-3.7%	54,180	40,755	-24.8%
November	4,220	4,306	2.0%	58,400	45,061	-22.8%
December	3,460			61,860		

**Table 9: Single-Section Manufactured Home Shipments**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	4,028	3,103	-23.0%	4,028	3,103	-23.0%
February	3,962	2,875	-27.4%	7,990	5,978	-25.2%
March	4,623	3,404	-26.4%	12,613	9,382	-25.6%
April	4,619	2,893	-37.4%	17,232	12,275	-28.8%
May	4,958	3,613	-27.1%	22,190	15,888	-28.4%
June	5,231	3,754	-28.2%	27,421	19,642	-28.4%
July	3,497	2,965	-15.2%	30,918	22,607	-26.9%
August	5,006	4,110	-17.9%	35,924	26,717	-25.6%
September	4,447	3,757	-15.5%	40,371	30,474	-24.5%
October	3,928	3,797	-3.3%	44,299	34,271	-22.6%
November	3,767	3,445	-8.5%	48,066	37,716	-21.5%
December	2,952			51,018		

**Table 10: Multi-Section Manufactured Home Shipments**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	5,082	3,830	-24.6%	5,082	3,830	-24.6%
February	5,313	3,689	-30.6%	10,395	7,519	-27.7%
March	6,645	4,261	-35.9%	17,040	11,780	-30.9%
April	5,549	3,761	-32.2%	22,589	15,541	-31.2%
May	5,499	4,285	-22.1%	28,088	19,826	-29.4%
June	6,141	4,425	-27.9%	34,229	24,251	-29.2%
July	4,546	3,179	-30.1%	38,775	27,430	-29.3%
August	5,709	4,551	-20.3%	44,484	31,981	-28.1%
September	4,916	4,195	-14.7%	49,400	36,176	-26.8%
October	4,757	4,586	-3.6%	54,157	40,762	-24.7%
November	4,231	4,306	1.8%	58,388	45,068	-22.8%
December	3,459			61,847		

Table 11: Manufactured Home Production

	NOVEMBER 2023			Year through NOVEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<b><i>New England</i></b>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<b><i>Middle Atlantic</i></b>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	537	372	-30.7%	5,969	4,962	-16.9%
Subtotal (region)	<b>537</b>	<b>372</b>	<b>-30.7%</b>	<b>5,969</b>	<b>4,962</b>	<b>-16.9%</b>
<b><i>East North Central</i></b>						
Illinois	*	*	*	*	*	*
Indiana	879	581	-33.9%	9,857	7,288	-26.1%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	<b>879</b>	<b>581</b>	<b>-33.9%</b>	<b>9,857</b>	<b>7,288</b>	<b>-26.1%</b>
<b><i>West North Central</i></b>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	95	103	8.4%	1,441	1,017	-29.4%
Missouri	*	*	*	*	*	*
Nebraska	*	*	*	*	*	*
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	<b>95</b>	<b>103</b>	<b>8.4%</b>	<b>1,441</b>	<b>1,017</b>	<b>-29.4%</b>
<b><i>South Atlantic</i></b>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	328	275	-16.2%	3,859	3,365	-12.8%
Georgia	520	495	-4.8%	7,345	5,174	-29.6%
Maryland	*	*	*	*	*	*
North Carolina	416	468	12.5%	4,585	4,389	-4.3%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	<b>1,264</b>	<b>1,238</b>	<b>-2.1%</b>	<b>15,789</b>	<b>12,928</b>	<b>-18.1%</b>

(continued)



Table 11: Manufactured Home Production (Continued)

	NOVEMBER 2023			Year through NOVEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<b>East South Central</b>						
Alabama	994	1,406	41.4%	15,984	13,293	-16.8%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	1,082	1,195	10.4%	14,794	12,267	-17.1%
Subtotal (region)	<b>2,076</b>	<b>2,601</b>	<b>25.3%</b>	<b>30,778</b>	<b>25,560</b>	<b>-17.0%</b>
<b>West South Central</b>						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	1,633	1,741	6.6%	23,703	17,749	-25.1%
Subtotal (region)	<b>1,633</b>	<b>1,741</b>	<b>6.6%</b>	<b>23,703</b>	<b>17,749</b>	<b>-25.1%</b>
<b>Mountain</b>						
Arizona	221	171	-22.6%	2,618	2,236	-14.6%
Colorado	*	*	*	*	*	*
Idaho	151	83	-45.0%	1,551	994	-35.9%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	<b>372</b>	<b>254</b>	<b>-31.7%</b>	<b>4,169</b>	<b>3,230</b>	<b>-22.5%</b>
<b>Pacific</b>						
Alaska	*	*	*	*	*	*
California	304	199	-34.5%	3,383	2,485	-26.5%
Hawaii	*	*	*	*	*	*
Oregon	249	185	-25.7%	2,964	2,191	-26.1%
Washington	*	*	*	*	*	*
Subtotal (region)	<b>553</b>	<b>384</b>	<b>-30.6%</b>	<b>6,347</b>	<b>4,676</b>	<b>-26.3%</b>
<b>Subtotal (U.S.)</b>	<b>7,409</b>	<b>7,274</b>	<b>-1.8%</b>	<b>98,053</b>	<b>77,410</b>	<b>-21.1%</b>
<b>Canada/Mexico/Puerto Rico</b>	0	0	-	0	0	-
States With *	561	495	-11.8%	8,423	5,399	-35.9%
<b>Total Home Production</b>	<b>7,970</b>	<b>7,769</b>	<b>-2.5%</b>	<b>106,476</b>	<b>82,809</b>	<b>-22.2%</b>

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*\*".

Table 12: Manufactured Home Shipments

	NOVEMBER 2023			Year through NOVEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<b><i>New England</i></b>						
Connecticut	29	8	-72.4%	139	177	27.3%
Maine	113	59	-47.8%	873	792	-9.3%
Massachusetts	23	14	-39.1%	189	180	-4.8%
New Hampshire	23	24	4.3%	321	333	3.7%
Rhode Island	2	0	-100.0%	19	23	21.1%
Vermont	13	19	46.2%	169	153	-9.5%
Subtotal (region)	<b>203</b>	<b>124</b>	<b>-38.9%</b>	<b>1,710</b>	<b>1,658</b>	<b>-3.0%</b>
<b><i>Middle Atlantic</i></b>						
New Jersey	59	29	-50.8%	497	384	-22.7%
New York	128	114	-10.9%	1,919	1,478	-23.0%
Pennsylvania	184	128	-30.4%	1,958	1,592	-18.7%
Subtotal (region)	<b>371</b>	<b>271</b>	<b>-27.0%</b>	<b>4,374</b>	<b>3,454</b>	<b>-21.0%</b>
<b><i>East North Central</i></b>						
Illinois	100	57	-43.0%	1,186	961	-19.0%
Indiana	148	130	-12.2%	2,199	1,793	-18.5%
Michigan	444	221	-50.2%	4,699	3,165	-32.6%
Ohio	232	145	-37.5%	2,138	1,564	-26.8%
Wisconsin	63	51	-19.0%	750	808	7.7%
Subtotal (region)	<b>987</b>	<b>604</b>	<b>-38.8%</b>	<b>10,972</b>	<b>8,291</b>	<b>-24.4%</b>
<b><i>West North Central</i></b>						
Iowa	71	26	-63.4%	620	404	-34.8%
Kansas	104	26	-75.0%	800	472	-41.0%
Minnesota	39	60	53.8%	770	548	-28.8%
Missouri	145	141	-2.8%	1,589	1,189	-25.2%
Nebraska	23	26	13.0%	265	227	-14.3%
North Dakota	40	27	-32.5%	321	226	-29.6%
South Dakota	25	31	24.0%	333	322	-3.3%
Subtotal (region)	<b>447</b>	<b>337</b>	<b>-24.6%</b>	<b>4,698</b>	<b>3,388</b>	<b>-27.9%</b>
<b><i>South Atlantic</i></b>						
Delaware	38	29	-23.7%	388	319	-17.8%
District of Columbia	0	0	-	0	0	-
Florida	732	612	-16.4%	8,400	6,869	-18.2%
Georgia	180	369	105.0%	4,025	3,558	-11.6%
Maryland	7	97	1285.7%	169	195	15.4%
North Carolina	508	428	-15.7%	5,832	4,787	-17.9%
South Carolina	283	377	33.2%	4,623	3,735	-19.2%
Virginia	98	100	2.0%	1,214	1,007	-17.1%
West Virginia	72	85	18.1%	1,018	795	-21.9%
Subtotal (region)	<b>1,918</b>	<b>2,097</b>	<b>9.3%</b>	<b>25,669</b>	<b>21,265</b>	<b>-17.2%</b>

(continued)

Table 12: Manufactured Home Shipments (Continued)

	NOVEMBER 2023			Year through NOVEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<b>East South Central</b>						
Alabama	407	419	2.9%	6,926	5,164	-25.4%
Kentucky	254	295	16.1%	3,437	2,757	-19.8%
Mississippi	192	282	46.9%	3,393	2,605	-23.2%
Tennessee	194	295	52.1%	3,328	2,700	-18.9%
Subtotal (region)	<b>1,047</b>	<b>1,291</b>	<b>23.3%</b>	<b>17,084</b>	<b>13,226</b>	<b>-22.6%</b>
<b>West South Central</b>						
Arkansas	97	165	70.1%	1,703	1,471	-13.6%
Louisiana	209	375	79.4%	4,379	3,629	-17.1%
Oklahoma	165	208	26.1%	2,434	1,927	-20.8%
Texas	1,297	1,388	7.0%	18,784	13,857	-26.2%
Subtotal (region)	<b>1,768</b>	<b>2,136</b>	<b>20.8%</b>	<b>27,300</b>	<b>20,884</b>	<b>-23.5%</b>
<b>Mountain</b>						
Arizona	235	146	-37.9%	2,558	2,076	-18.8%
Colorado	55	37	-32.7%	1,213	621	-48.8%
Idaho	67	39	-41.8%	590	327	-44.6%
Montana	32	31	-3.1%	405	308	-24.0%
Nevada	53	56	5.7%	674	443	-34.3%
New Mexico	109	131	20.2%	1,628	1,184	-27.3%
Utah	41	16	-61.0%	313	217	-30.7%
Wyoming	25	12	-52.0%	276	192	-30.4%
Subtotal (region)	<b>617</b>	<b>468</b>	<b>-24.1%</b>	<b>7,657</b>	<b>5,368</b>	<b>-29.9%</b>
<b>Pacific</b>						
Alaska	2	1	-50.0%	30	8	-73.3%
California	330	223	-32.4%	3,716	2,768	-25.5%
Hawaii	2	0	-100.0%	3	0	-100.0%
Oregon	121	87	-28.1%	1,560	1,074	-31.2%
Washington	135	88	-34.8%	1,497	1,135	-24.2%
Subtotal (region)	<b>590</b>	<b>399</b>	<b>-32.4%</b>	<b>6,806</b>	<b>4,985</b>	<b>-26.8%</b>
<b>Subtotal (U.S.)</b>	<b>7,948</b>	<b>7,727</b>	<b>-2.8%</b>	<b>106,270</b>	<b>82,519</b>	<b>-22.3%</b>
<b>Canada/Mexico/Puerto Rico</b>	0	0	-	0	0	-
* Destination Pending	50	24	-52.0%	184	265	44.0%
<b>Total Home Shipments</b>	<b>7,998</b>	<b>7,751</b>	<b>-3.1%</b>	<b>106,454</b>	<b>82,784</b>	<b>-22.2%</b>

\* Destination Pending figures represent finished home inventory. It is assumed that all inventory is shipped in the following month.

Table 13: Product Mix – NOVEMBER 2023

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<b><i>New England</i></b>						
Connecticut	7	1	8	*	*	*
Maine	33	26	59	*	*	*
Massachusetts	0	14	14	*	*	*
New Hampshire	13	11	24	*	*	*
Rhode Island	0	0	0	*	*	*
Vermont	11	8	19	*	*	*
Subtotal (region)	<b>64</b>	<b>60</b>	<b>124</b>	*	*	*
Percent	51.6%	48.4%	100.0%	*	*	*
<b><i>Middle Atlantic</i></b>						
New Jersey	13	16	29	*	*	*
New York	57	57	114	*	*	*
Pennsylvania	56	72	128	161	211	372
Subtotal (region)	<b>126</b>	<b>145</b>	<b>271</b>	<b>161</b>	<b>211</b>	<b>372</b>
Percent	46.5%	53.5%	100.0%	43.3%	56.7%	100.0%
<b><i>East North Central</i></b>						
Illinois	33	24	57	*	*	*
Indiana	92	38	130	413	168	581
Michigan	121	100	221	*	*	*
Ohio	94	51	145	*	*	*
Wisconsin	29	22	51	*	*	*
Subtotal (region)	<b>369</b>	<b>235</b>	<b>604</b>	<b>413</b>	<b>168</b>	<b>581</b>
Percent	61.1%	38.9%	100.0%	71.1%	28.9%	100.0%
<b><i>West North Central</i></b>						
Iowa	17	9	26	*	*	*
Kansas	16	10	26	*	*	*
Minnesota	36	24	60	53	50	103
Missouri	83	58	141	*	*	*
Nebraska	22	4	26	*	*	*
North Dakota	11	16	27	*	*	*
South Dakota	25	6	31	*	*	*
Subtotal (region)	<b>210</b>	<b>127</b>	<b>337</b>	<b>53</b>	<b>50</b>	<b>103</b>
Percent	62.3%	37.7%	100.0%	51.5%	48.5%	100.0%
<b><i>South Atlantic</i></b>						
Delaware	13	16	29	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	185	427	612	58	217	275
Georgia	132	237	369	161	334	495
Maryland	86	11	97	*	*	*
North Carolina	153	275	428	179	289	468
South Carolina	132	245	377	*	*	*
Virginia	32	68	100	*	*	*
West Virginia	33	52	85	*	*	*
Subtotal (region)	<b>766</b>	<b>1,331</b>	<b>2,097</b>	<b>398</b>	<b>840</b>	<b>1,238</b>
Percent	36.5%	63.5%	100.0%	32.1%	67.9%	100.0%

(continued)

Table 13: Product Mix – NOVEMBER 2023 (Continued)

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<b>East South Central</b>						
Alabama	201	218	419	724	682	1,406
Kentucky	106	189	295	*	*	*
Mississippi	153	129	282	*	*	*
Tennessee	99	196	295	475	720	1,195
Subtotal (region)	<b>559</b>	<b>732</b>	<b>1,291</b>	<b>1,199</b>	<b>1,402</b>	<b>2,601</b>
Percent	43.3%	56.7%	100.0%	46.1%	53.9%	100.0%
<b>West South Central</b>						
Arkansas	91	74	165	*	*	*
Louisiana	246	129	375	*	*	*
Oklahoma	98	110	208	*	*	*
Texas	636	752	1,388	867	874	1,741
Subtotal (region)	<b>1,071</b>	<b>1,065</b>	<b>2,136</b>	<b>867</b>	<b>874</b>	<b>1,741</b>
Percent	50.1%	49.9%	100.0%	49.8%	50.2%	100.0%
<b>Mountain</b>						
Arizona	48	98	146	68	103	171
Colorado	20	17	37	*	*	*
Idaho	7	32	39	23	60	83
Montana	19	12	31	*	*	*
Nevada	24	32	56	*	*	*
New Mexico	59	72	131	*	*	*
Utah	4	12	16	*	*	*
Wyoming	4	8	12	*	*	*
Subtotal (region)	<b>185</b>	<b>283</b>	<b>468</b>	<b>91</b>	<b>163</b>	<b>254</b>
Percent	39.5%	60.5%	100.0%	35.8%	64.2%	100.0%
<b>Pacific</b>						
Alaska	1	0	1	*	*	*
California	36	187	223	24	175	199
Hawaii	0	0	0	*	*	*
Oregon	24	63	87	39	146	185
Washington	16	72	88	*	*	*
Subtotal (region)	<b>77</b>	<b>322</b>	<b>399</b>	<b>63</b>	<b>321</b>	<b>384</b>
Percent	19.3%	80.7%	100.0%	16.4%	83.6%	100.0%
Subtotal (U.S.)	<b>3,427</b>	<b>4,300</b>	<b>7,727</b>	<b>3,245</b>	<b>4,029</b>	<b>7,274</b>
Percent	44.4%	55.6%	100.0%	44.6%	55.4%	100.0%
<b>Canada/Mexico/Puerto Rico</b>						
	0	0	0	0	0	0
States with *	18	6	24	218	277	495
<b>Totals</b>	<b>3,445</b>	<b>4,306</b>	<b>7,751</b>	<b>3,463</b>	<b>4,306</b>	<b>7,769</b>
	<b>44.4%</b>	<b>55.6%</b>	<b>100.0%</b>	<b>44.6%</b>	<b>55.4%</b>	<b>100.0%</b>

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*\*".

Table 14: Product Mix – Year through NOVEMBER 2023

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<b><i>New England</i></b>						
Connecticut	112	65	177	*	*	*
Maine	349	443	792	*	*	*
Massachusetts	60	120	180	*	*	*
New Hampshire	150	183	333	*	*	*
Rhode Island	20	3	23	*	*	*
Vermont	71	82	153	*	*	*
Subtotal (region)	<b>762</b>	<b>896</b>	<b>1,658</b>	*	*	*
Percent	46.0%	54.0%	100.0%	*	*	*
<b><i>Middle Atlantic</i></b>						
New Jersey	220	164	384	*	*	*
New York	617	861	1,478	*	*	*
Pennsylvania	772	820	1,592	2,130	2,832	4,962
Subtotal (region)	<b>1,609</b>	<b>1,845</b>	<b>3,454</b>	<b>2,130</b>	<b>2,832</b>	<b>4,962</b>
Percent	46.6%	53.4%	100.0%	42.9%	57.1%	100.0%
<b><i>East North Central</i></b>						
Illinois	616	345	961	*	*	*
Indiana	1,323	470	1,793	4,999	2,289	7,288
Michigan	1,704	1,461	3,165	*	*	*
Ohio	1,009	555	1,564	*	*	*
Wisconsin	566	242	808	*	*	*
Subtotal (region)	<b>5,218</b>	<b>3,073</b>	<b>8,291</b>	<b>4,999</b>	<b>2,289</b>	<b>7,288</b>
Percent	62.9%	37.1%	100.0%	68.6%	31.4%	100.0%
<b><i>West North Central</i></b>						
Iowa	284	120	404	*	*	*
Kansas	348	124	472	*	*	*
Minnesota	291	257	548	502	515	1,017
Missouri	646	543	1,189	*	*	*
Nebraska	202	25	227	*	*	*
North Dakota	94	132	226	*	*	*
South Dakota	194	128	322	*	*	*
Subtotal (region)	<b>2,059</b>	<b>1,329</b>	<b>3,388</b>	<b>502</b>	<b>515</b>	<b>1,017</b>
Percent	60.8%	39.2%	100.0%	49.4%	50.6%	100.0%
<b><i>South Atlantic</i></b>						
Delaware	77	242	319	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	1,979	4,890	6,869	644	2,721	3,365
Georgia	1,588	1,970	3,558	1,993	3,181	5,174
Maryland	135	60	195	*	*	*
North Carolina	2,036	2,751	4,787	1,731	2,658	4,389
South Carolina	1,413	2,322	3,735	*	*	*
Virginia	433	574	1,007	*	*	*
West Virginia	261	534	795	*	*	*
Subtotal (region)	<b>7,922</b>	<b>13,343</b>	<b>21,265</b>	<b>4,368</b>	<b>8,560</b>	<b>12,928</b>
Percent	37.3%	62.7%	100.0%	33.8%	66.2%	100.0%

(continued)

**Table 14: Product Mix – Year through NOVEMBER 2023 (Continued)**

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<b>East South Central</b>						
Alabama	3,168	1,996	5,164	6,566	6,727	13,293
Kentucky	1,029	1,728	2,757	*	*	*
Mississippi	1,247	1,358	2,605	*	*	*
Tennessee	859	1,841	2,700	5,314	6,953	12,267
Subtotal (region)	<b>6,303</b>	<b>6,923</b>	<b>13,226</b>	<b>11,880</b>	<b>13,680</b>	<b>25,560</b>
Percent	47.7%	52.3%	100.0%	46.5%	53.5%	100.0%
<b>West South Central</b>						
Arkansas	753	718	1,471	*	*	*
Louisiana	2,407	1,222	3,629	*	*	*
Oklahoma	920	1,007	1,927	*	*	*
Texas	6,435	7,422	13,857	9,439	8,310	17,749
Subtotal (region)	<b>10,515</b>	<b>10,369</b>	<b>20,884</b>	<b>9,439</b>	<b>8,310</b>	<b>17,749</b>
Percent	50.3%	49.7%	100.0%	53.2%	46.8%	100.0%
<b>Mountain</b>						
Arizona	722	1,354	2,076	708	1,528	2,236
Colorado	410	211	621	*	*	*
Idaho	83	244	327	287	707	994
Montana	139	169	308	*	*	*
Nevada	145	298	443	*	*	*
New Mexico	492	692	1,184	*	*	*
Utah	65	152	217	*	*	*
Wyoming	137	55	192	*	*	*
Subtotal (region)	<b>2,193</b>	<b>3,175</b>	<b>5,368</b>	<b>995</b>	<b>2,235</b>	<b>3,230</b>
Percent	40.9%	59.1%	100.0%	30.8%	69.2%	100.0%
<b>Pacific</b>						
Alaska	2	6	8	*	*	*
California	520	2,248	2,768	466	2,019	2,485
Hawaii	0	0	0	*	*	*
Oregon	271	803	1,074	435	1,756	2,191
Washington	166	969	1,135	*	*	*
Subtotal (region)	<b>959</b>	<b>4,026</b>	<b>4,985</b>	<b>901</b>	<b>3,775</b>	<b>4,676</b>
Percent	19.2%	80.8%	100.0%	19.3%	80.7%	100.0%
<b>Subtotal (U.S.)</b>	<b>37,540</b>	<b>44,979</b>	<b>82,519</b>	<b>35,214</b>	<b>42,196</b>	<b>77,410</b>
Percent	45.5%	54.5%	100.0%	45.5%	54.5%	100.0%
<b>Canada/Mexico/Puerto Rico</b>						
	0	0	0	0	0	0
Destination Pending or States With *	176	89	265	2,534	2,865	5,399
<b>Totals</b>	<b>37,716</b>	<b>45,068</b>	<b>82,784</b>	<b>37,748</b>	<b>45,061</b>	<b>82,809</b>
	<b>45.6%</b>	<b>54.4%</b>	<b>100.0%</b>	<b>45.6%</b>	<b>54.4%</b>	<b>100.0%</b>

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*".

**Table 15: Production of Manufactured Homes by State (Ranked from Highest to Lowest)  
NOVEMBER 2023**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	1,741	22.4%	1	867	25.0%	1	874	20.3%	1
Alabama	1,406	18.1%	2	724	20.9%	2	682	15.8%	3
Tennessee	1,195	15.4%	3	475	13.7%	3	720	16.7%	2
Indiana	581	7.5%	4	413	11.9%	4	168	3.9%	9
Georgia	495	6.4%	5	161	4.6%	6	334	7.8%	4
North Carolina	468	6.0%	6	179	5.2%	5	289	6.7%	5
Pennsylvania	372	4.8%	7	161	4.6%	6	211	4.9%	7
Florida	275	3.5%	8	58	1.7%	9	217	5.0%	6
California	199	2.6%	9	24	0.7%	12	175	4.1%	8
Oregon	185	2.4%	10	39	1.1%	11	146	3.4%	10
Arizona	171	2.2%	11	68	2.0%	8	103	2.4%	11
Minnesota	103	1.3%	12	53	1.5%	10	50	1.2%	13
Idaho	83	1.1%	13	23	0.7%	13	60	1.4%	12
States with *	495	6.4%		218	6.3%		277	6.4%	
<b>Total Home Production</b>	<b>7,769</b>	<b>100.0%</b>		<b>3,463</b>	<b>100.0%</b>		<b>4,306</b>	<b>100.0%</b>	
<b>Product Mix</b>	<b>100.0%</b>			<b>44.6%</b>			<b>55.4%</b>		

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*".



**Table 16: Production of Manufactured Homes by State (Ranked from Highest to Lowest)  
Year through NOVEMBER 2023**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	17,749	21.4%	1	9,439	25.0%	1	8,310	18.4%	1
Alabama	13,293	16.1%	2	6,566	17.4%	2	6,727	14.9%	3
Tennessee	12,267	14.8%	3	5,314	14.1%	3	6,953	15.4%	2
Indiana	7,288	8.8%	4	4,999	13.2%	4	2,289	5.1%	8
Georgia	5,174	6.2%	5	1,993	5.3%	6	3,181	7.1%	4
Pennsylvania	4,962	6.0%	6	2,130	5.6%	5	2,832	6.3%	5
North Carolina	4,389	5.3%	7	1,731	4.6%	7	2,658	5.9%	7
Florida	3,365	4.1%	8	644	1.7%	9	2,721	6.0%	6
California	2,485	3.0%	9	466	1.2%	11	2,019	4.5%	9
Arizona	2,236	2.7%	10	708	1.9%	8	1,528	3.4%	11
Oregon	2,191	2.6%	11	435	1.2%	12	1,756	3.9%	10
Minnesota	1,017	1.2%	12	502	1.3%	10	515	1.1%	13
Idaho	994	1.2%	13	287	0.8%	13	707	1.6%	12
States with *	5,399	6.5%		2,534	6.7%		2,865	6.4%	
<b>Total Home Production</b>	<b>82,809</b>	<b>100.0%</b>		<b>37,748</b>	<b>100.0%</b>		<b>45,061</b>	<b>100.0%</b>	
<b>Product Mix</b>	<b>100.0%</b>			<b>45.6%</b>			<b>54.4%</b>		

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*".

**Table 17: Manufactured Home Shipments by State (Ranked from Highest to Lowest)  
NOVEMBER 2023**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	1,388	17.9%	1	636	18.5%	1	752	17.5%	1
Florida	612	7.9%	2	185	5.4%	4	427	9.9%	2
North Carolina	428	5.5%	3	153	4.4%	5	275	6.4%	3
Alabama	419	5.4%	4	201	5.8%	3	218	5.1%	6
South Carolina	377	4.9%	5	132	3.8%	7	245	5.7%	4
Louisiana	375	4.8%	6	246	7.1%	2	129	3.0%	10
Georgia	369	4.8%	7	132	3.8%	7	237	5.5%	5
Kentucky	295	3.8%	8	106	3.1%	10	189	4.4%	8
Tennessee	295	3.8%	8	99	2.9%	11	196	4.6%	7
Mississippi	282	3.6%	10	153	4.4%	5	129	3.0%	10
California	223	2.9%	11	36	1.0%	22	187	4.3%	9
Michigan	221	2.9%	12	121	3.5%	9	100	2.3%	13
Oklahoma	208	2.7%	13	98	2.8%	12	110	2.6%	12
Arkansas	165	2.1%	14	91	2.6%	15	74	1.7%	15
Arizona	146	1.9%	15	48	1.4%	21	98	2.3%	14
Ohio	145	1.9%	16	94	2.7%	13	51	1.2%	24
Missouri	141	1.8%	17	83	2.4%	17	58	1.3%	21
New Mexico	131	1.7%	18	59	1.7%	18	72	1.7%	16
Indiana	130	1.7%	19	92	2.7%	14	38	0.9%	25
Pennsylvania	128	1.7%	20	56	1.6%	20	72	1.7%	16
New York	114	1.5%	21	57	1.7%	19	57	1.3%	22
Virginia	100	1.3%	22	32	0.9%	27	68	1.6%	19
Maryland	97	1.3%	23	86	2.5%	16	11	0.3%	39
Washington	88	1.1%	24	16	0.5%	36	72	1.7%	16
Oregon	87	1.1%	25	24	0.7%	30	63	1.5%	20
West Virginia	85	1.1%	26	33	1.0%	24	52	1.2%	23
Minnesota	60	0.8%	27	36	1.0%	22	24	0.6%	29
Maine	59	0.8%	28	33	1.0%	24	26	0.6%	28
Illinois	57	0.7%	29	33	1.0%	24	24	0.6%	29
Nevada	56	0.7%	30	24	0.7%	30	32	0.7%	26
Wisconsin	51	0.7%	31	29	0.8%	28	22	0.5%	31
Idaho	39	0.5%	32	7	0.2%	43	32	0.7%	26
Colorado	37	0.5%	33	20	0.6%	33	17	0.4%	32
South Dakota	31	0.4%	34	25	0.7%	29	6	0.1%	45
Montana	31	0.4%	34	19	0.6%	34	12	0.3%	37
New Jersey	29	0.4%	36	13	0.4%	38	16	0.4%	33
Delaware	29	0.4%	36	13	0.4%	38	16	0.4%	33
North Dakota	27	0.3%	38	11	0.3%	41	16	0.4%	33
Nebraska	26	0.3%	39	22	0.6%	32	4	0.1%	46
Iowa	26	0.3%	39	17	0.5%	35	9	0.2%	42
Kansas	26	0.3%	39	16	0.5%	36	10	0.2%	41
New Hampshire	24	0.3%	42	13	0.4%	38	11	0.3%	39
Vermont	19	0.2%	43	11	0.3%	41	8	0.2%	43
Utah	16	0.2%	44	4	0.1%	45	12	0.3%	37
Massachusetts	14	0.2%	45	0	0.0%	48	14	0.3%	36
Wyoming	12	0.2%	46	4	0.1%	45	8	0.2%	43
Connecticut	8	0.1%	47	7	0.2%	43	1	0.0%	47
Alaska	1	0.0%	48	1	0.0%	47	0	0.0%	48
Rhode Island	0	0.0%	49	0	0.0%	48	0	0.0%	48
Hawaii	0	0.0%	49	0	0.0%	48	0	0.0%	48
District of Columbia	0	0.0%	49	0	0.0%	48	0	0.0%	48
Puerto Rico	0	0.0%	50	0	0.0%	50	0	0.0%	50
Canada	0	0.0%	50	0	0.0%	50	0	0.0%	50
Destination Pending	24	0.3%		18	0.5%		6	0.1%	
<b>Total Home Shipments</b>	<b>7,751</b>	<b>100.0%</b>		<b>3,445</b>	<b>100.0%</b>		<b>4,306</b>	<b>100.0%</b>	
<b>Product Mix</b>	<b>100.0%</b>			<b>44.4%</b>			<b>55.6%</b>		

**Table 18: Manufactured Home Shipments by State (Ranked from Highest to Lowest)  
Year through NOVEMBER 2023**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	13,857	16.7%	1	6,435	17.1%	1	7,422	16.5%	1
Florida	6,869	8.3%	2	1,979	5.2%	5	4,890	10.9%	2
Alabama	5,164	6.2%	3	3,168	8.4%	2	1,996	4.4%	6
North Carolina	4,787	5.8%	4	2,036	5.4%	4	2,751	6.1%	3
South Carolina	3,735	4.5%	5	1,413	3.7%	8	2,322	5.2%	4
Louisiana	3,629	4.4%	6	2,407	6.4%	3	1,222	2.7%	13
Georgia	3,558	4.3%	7	1,588	4.2%	7	1,970	4.4%	7
Michigan	3,165	3.8%	8	1,704	4.5%	6	1,461	3.2%	10
California	2,768	3.3%	9	520	1.4%	22	2,248	5.0%	5
Kentucky	2,757	3.3%	10	1,029	2.7%	11	1,728	3.8%	9
Tennessee	2,700	3.3%	11	859	2.3%	14	1,841	4.1%	8
Mississippi	2,605	3.1%	12	1,247	3.3%	10	1,358	3.0%	11
Arizona	2,076	2.5%	13	722	1.9%	17	1,354	3.0%	12
Oklahoma	1,927	2.3%	14	920	2.4%	13	1,007	2.2%	14
Indiana	1,793	2.2%	15	1,323	3.5%	9	470	1.0%	25
Pennsylvania	1,592	1.9%	16	772	2.0%	15	820	1.8%	17
Ohio	1,564	1.9%	17	1,009	2.7%	12	555	1.2%	22
New York	1,478	1.8%	18	617	1.6%	19	861	1.9%	16
Arkansas	1,471	1.8%	19	753	2.0%	16	718	1.6%	19
Missouri	1,189	1.4%	20	646	1.7%	18	543	1.2%	23
New Mexico	1,184	1.4%	21	492	1.3%	23	692	1.5%	20
Washington	1,135	1.4%	22	166	0.4%	35	969	2.2%	15
Oregon	1,074	1.3%	23	271	0.7%	30	803	1.8%	18
Virginia	1,007	1.2%	24	433	1.1%	24	574	1.3%	21
Illinois	961	1.2%	25	616	1.6%	20	345	0.8%	27
Wisconsin	808	1.0%	26	566	1.5%	21	242	0.5%	31
West Virginia	795	1.0%	27	261	0.7%	31	534	1.2%	24
Maine	792	1.0%	28	349	0.9%	26	443	1.0%	26
Colorado	621	0.8%	29	410	1.1%	25	211	0.5%	33
Minnesota	548	0.7%	30	291	0.8%	28	257	0.6%	29
Kansas	472	0.6%	31	348	0.9%	27	124	0.3%	40
Nevada	443	0.5%	32	145	0.4%	37	298	0.7%	28
Iowa	404	0.5%	33	284	0.8%	29	120	0.3%	41
New Jersey	384	0.5%	34	220	0.6%	32	164	0.4%	36
New Hampshire	333	0.4%	35	150	0.4%	36	183	0.4%	34
Idaho	327	0.4%	36	83	0.2%	43	244	0.5%	30
South Dakota	322	0.4%	37	194	0.5%	34	128	0.3%	39
Delaware	319	0.4%	38	77	0.2%	44	242	0.5%	31
Montana	308	0.4%	39	139	0.4%	38	169	0.4%	35
Nebraska	227	0.3%	40	202	0.5%	33	25	0.1%	47
North Dakota	226	0.3%	41	94	0.2%	42	132	0.3%	38
Utah	217	0.3%	42	65	0.2%	46	152	0.3%	37
Maryland	195	0.2%	43	135	0.4%	40	60	0.1%	45
Wyoming	192	0.2%	44	137	0.4%	39	55	0.1%	46
Massachusetts	180	0.2%	45	60	0.2%	47	120	0.3%	41
Connecticut	177	0.2%	46	112	0.3%	41	65	0.1%	44
Vermont	153	0.2%	47	71	0.2%	45	82	0.2%	43
Rhode Island	23	0.0%	48	20	0.1%	48	3	0.0%	49
Alaska	8	0.0%	49	2	0.0%	49	6	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
District of Columbia	0	0.0%	50	0	0.0%	50	0	0.0%	50
Puerto Rico	0	0.0%	50	0	0.0%	50	0	0.0%	50
Canada	0	0.0%	50	0	0.0%	50	0	0.0%	50
Destination Pending	265	0.3%		176	0.5%		89	0.2%	
<b>Total Home Shipments</b>	<b>82,784</b>	<b>100.0%</b>		<b>37,716</b>	<b>100.0%</b>		<b>45,068</b>	<b>100.0%</b>	
<b>Product Mix</b>	<b>100.0%</b>			<b>45.6%</b>			<b>54.4%</b>		

**Table 19: Manufactured Home Floor Production Summary**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	14,258	10,815	-24.1%	14,258	10,815	-24.1%
February	14,652	10,308	-29.6%	28,910	21,123	-26.9%
March	18,018	11,954	-33.7%	46,928	33,077	-29.5%
April	15,778	10,462	-33.7%	62,706	43,539	-30.6%
May	16,003	12,197	-23.8%	78,709	55,736	-29.2%
June	17,586	12,621	-28.2%	96,295	68,357	-29.0%
July	12,657	9,338	-26.2%	108,952	77,695	-28.7%
August	16,492	13,269	-19.5%	125,444	90,964	-27.5%
September	14,365	12,179	-15.2%	139,809	103,143	-26.2%
October	13,493	13,025	-3.5%	153,302	116,168	-24.2%
November	12,223	12,124	-0.8%	165,525	128,292	-22.5%
December	9,905			175,430		

**Table 20: Manufactured Home Floor Shipments Summary**

Month	Monthly			Cumulative		
	2022	2023	% Change	2022	2023	% Change
January	14,258	10,799	-24.3%	14,258	10,799	-24.3%
February	14,641	10,290	-29.7%	28,899	21,089	-27.0%
March	17,999	11,979	-33.4%	46,898	33,068	-29.5%
April	15,790	10,441	-33.9%	62,688	43,509	-30.6%
May	16,011	12,223	-23.7%	78,699	55,732	-29.2%
June	17,581	12,642	-28.1%	96,280	68,374	-29.0%
July	12,644	9,348	-26.1%	108,924	77,722	-28.6%
August	16,486	13,256	-19.6%	125,410	90,978	-27.5%
September	14,341	12,177	-15.1%	139,751	103,155	-26.2%
October	13,478	13,013	-3.5%	153,229	116,168	-24.2%
November	12,262	12,106	-1.3%	165,491	128,274	-22.5%
December	9,909			175,400		

**Table 21: Regional Distribution of Manufactured Home Floor Shipments**

Region	NOVEMBER 2023			Year through NOVEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
New England	295	183	-38.0%	2,685	2,553	-4.9%
Middle Atlantic	561	417	-25.7%	6,779	5,296	-21.9%
East North Central	1,348	839	-37.8%	15,306	11,366	-25.7%
West North Central	590	464	-21.4%	6,620	4,719	-28.7%
South Atlantic	3,008	3,436	14.2%	41,522	34,673	-16.5%
East South Central	1,578	2,026	28.4%	25,725	20,159	-21.6%
West South Central	2,680	3,213	19.9%	40,778	31,320	-23.2%
Mountain	1,014	760	-25.0%	12,755	8,631	-32.3%
Pacific	1,115	738	-33.8%	13,044	9,204	-29.4%
Outside U.S.	0	0	-	0	0	-
Destination Pending	73	30	-58.9%	277	353	27.4%
	<b>12,262</b>	<b>12,106</b>	<b>-1.3%</b>	<b>165,491</b>	<b>128,274</b>	<b>-22.5%</b>

Table 22: Manufactured Home Floor Production

	NOVEMBER 2023			Year through NOVEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<b><i>New England</i></b>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<b><i>Middle Atlantic</i></b>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	816	583	-28.6%	9,446	7,794	-17.5%
Subtotal (region)	<b>816</b>	<b>583</b>	<b>-28.6%</b>	<b>9,446</b>	<b>7,794</b>	<b>-17.5%</b>
<b><i>East North Central</i></b>						
Illinois	*	*	*	*	*	*
Indiana	1,169	749	-35.9%	13,369	9,580	-28.3%
Michigan	*	*	*	*	*	*
Ohio	*	*	*	*	*	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	<b>1,169</b>	<b>749</b>	<b>-35.9%</b>	<b>13,369</b>	<b>9,580</b>	<b>-28.3%</b>
<b><i>West North Central</i></b>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	141	153	8.5%	2,178	1,532	-29.7%
Missouri	*	*	*	*	*	*
Nebraska	*	*	*	*	*	*
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	<b>141</b>	<b>153</b>	<b>8.5%</b>	<b>2,178</b>	<b>1,532</b>	<b>-29.7%</b>
<b><i>South Atlantic</i></b>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	618	498	-19.4%	6,926	6,129	-11.5%
Georgia	745	830	11.4%	12,102	8,363	-30.9%
Maryland	*	*	*	*	*	*
North Carolina	628	757	20.5%	7,355	7,048	-4.2%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	<b>1,991</b>	<b>2,085</b>	<b>4.7%</b>	<b>26,383</b>	<b>21,540</b>	<b>-18.4%</b>

(continued)

Table 22: Manufactured Home Floor Production (Continued)

	NOVEMBER 2023			Year through NOVEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<b>East South Central</b>						
Alabama	1,515	2,092	38.1%	24,158	20,040	-17.0%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	1,631	1,917	17.5%	22,905	19,228	-16.1%
Subtotal (region)	<b>3,146</b>	<b>4,009</b>	<b>27.4%</b>	<b>47,063</b>	<b>39,268</b>	<b>-16.6%</b>
<b>West South Central</b>						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	2,392	2,626	9.8%	34,686	26,118	-24.7%
Subtotal (region)	<b>2,392</b>	<b>2,626</b>	<b>9.8%</b>	<b>34,686</b>	<b>26,118</b>	<b>-24.7%</b>
<b>Mountain</b>						
Arizona	407	275	-32.4%	4,888	3,795	-22.4%
Colorado	*	*	*	*	*	*
Idaho	271	147	-45.8%	2,919	1,771	-39.3%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	<b>678</b>	<b>422</b>	<b>-37.8%</b>	<b>7,807</b>	<b>5,566</b>	<b>-28.7%</b>
<b>Pacific</b>						
Alaska	*	*	*	*	*	*
California	554	380	-31.4%	6,365	4,566	-28.3%
Hawaii	*	*	*	*	*	*
Oregon	483	341	-29.4%	5,796	4,045	-30.2%
Washington	*	*	*	*	*	*
Subtotal (region)	<b>1,037</b>	<b>721</b>	<b>-30.5%</b>	<b>12,161</b>	<b>8,611</b>	<b>-29.2%</b>
<b>Subtotal (U.S.)</b>	<b>11,370</b>	<b>11,348</b>	<b>-0.2%</b>	<b>153,093</b>	<b>120,009</b>	<b>-21.6%</b>
<b>Canada/Mexico/Puerto Rico</b>	0	0	-	0	0	-
States with *	853	776	-9.0%	12,432	8,283	-33.4%
<b>Total Floor Production</b>	<b>12,223</b>	<b>12,124</b>	<b>-0.8%</b>	<b>165,525</b>	<b>128,292</b>	<b>-22.5%</b>

States with less than three active manufacturers are indicated with an asterisk (\*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With \*\*".

**Table 23: Manufactured Home Floor Shipments**

	NOVEMBER 2023			Year through NOVEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<b><i>New England</i></b>						
Connecticut	42	9	-78.6%	214	242	13.1%
Maine	154	85	-44.8%	1,338	1,235	-7.7%
Massachusetts	38	27	-28.9%	308	299	-2.9%
New Hampshire	37	35	-5.4%	530	516	-2.6%
Rhode Island	2	0	-100.0%	28	26	-7.1%
Vermont	22	27	22.7%	267	235	-12.0%
Subtotal (region)	<b>295</b>	<b>183</b>	<b>-38.0%</b>	<b>2,685</b>	<b>2,553</b>	<b>-4.9%</b>
<b><i>Middle Atlantic</i></b>						
New Jersey	83	45	-45.8%	706	548	-22.4%
New York	201	171	-14.9%	3,035	2,337	-23.0%
Pennsylvania	277	201	-27.4%	3,038	2,411	-20.6%
Subtotal (region)	<b>561</b>	<b>417</b>	<b>-25.7%</b>	<b>6,779</b>	<b>5,296</b>	<b>-21.9%</b>
<b><i>East North Central</i></b>						
Illinois	125	81	-35.2%	1,641	1,307	-20.4%
Indiana	187	168	-10.2%	2,870	2,265	-21.1%
Michigan	649	321	-50.5%	6,933	4,626	-33.3%
Ohio	294	196	-33.3%	2,796	2,118	-24.2%
Wisconsin	93	73	-21.5%	1,066	1,050	-1.5%
Subtotal (region)	<b>1,348</b>	<b>839</b>	<b>-37.8%</b>	<b>15,306</b>	<b>11,366</b>	<b>-25.7%</b>
<b><i>West North Central</i></b>						
Iowa	86	35	-59.3%	774	524	-32.3%
Kansas	113	36	-68.1%	934	596	-36.2%
Minnesota	54	84	55.6%	1,169	805	-31.1%
Missouri	212	199	-6.1%	2,414	1,734	-28.2%
Nebraska	31	30	-3.2%	318	252	-20.8%
North Dakota	50	43	-14.0%	465	358	-23.0%
South Dakota	44	37	-15.9%	546	450	-17.6%
Subtotal (region)	<b>590</b>	<b>464</b>	<b>-21.4%</b>	<b>6,620</b>	<b>4,719</b>	<b>-28.7%</b>
<b><i>South Atlantic</i></b>						
Delaware	64	45	-29.7%	651	563	-13.5%
District of Columbia	0	0	-	0	0	-
Florida	1,198	1,044	-12.9%	14,399	11,813	-18.0%
Georgia	297	608	104.7%	6,532	5,532	-15.3%
Maryland	11	108	881.8%	233	255	9.4%
North Carolina	716	704	-1.7%	8,651	7,539	-12.9%
South Carolina	451	622	37.9%	7,516	6,059	-19.4%
Virginia	147	168	14.3%	1,843	1,582	-14.2%
West Virginia	124	137	10.5%	1,697	1,330	-21.6%
Subtotal (region)	<b>3,008</b>	<b>3,436</b>	<b>14.2%</b>	<b>41,522</b>	<b>34,673</b>	<b>-16.5%</b>

(continued)



Table 23: Manufactured Home Floor Shipments (Continued)

	NOVEMBER 2023			Year through NOVEMBER 2023		
	2022	2023	% Change	2022	2023	% Change
<b>East South Central</b>						
Alabama	558	637	14.2%	9,361	7,171	-23.4%
Kentucky	407	485	19.2%	5,639	4,490	-20.4%
Mississippi	289	412	42.6%	5,123	3,952	-22.9%
Tennessee	324	492	51.9%	5,602	4,546	-18.9%
Subtotal (region)	<b>1,578</b>	<b>2,026</b>	<b>28.4%</b>	<b>25,725</b>	<b>20,159</b>	<b>-21.6%</b>
<b>West South Central</b>						
Arkansas	142	239	68.3%	2,599	2,190	-15.7%
Louisiana	300	505	68.3%	6,234	4,856	-22.1%
Oklahoma	251	318	26.7%	3,512	2,938	-16.3%
Texas	1,987	2,151	8.3%	28,433	21,336	-25.0%
Subtotal (region)	<b>2,680</b>	<b>3,213</b>	<b>19.9%</b>	<b>40,778</b>	<b>31,320</b>	<b>-23.2%</b>
<b>Mountain</b>						
Arizona	403	246	-39.0%	4,556	3,452	-24.2%
Colorado	76	54	-28.9%	1,713	831	-51.5%
Idaho	118	75	-36.4%	1,090	592	-45.7%
Montana	52	43	-17.3%	677	483	-28.7%
Nevada	90	88	-2.2%	1,266	763	-39.7%
New Mexico	174	206	18.4%	2,527	1,890	-25.2%
Utah	66	28	-57.6%	584	373	-36.1%
Wyoming	35	20	-42.9%	342	247	-27.8%
Subtotal (region)	<b>1,014</b>	<b>760</b>	<b>-25.0%</b>	<b>12,755</b>	<b>8,631</b>	<b>-32.3%</b>
<b>Pacific</b>						
Alaska	3	1	-66.7%	37	14	-62.2%
California	609	418	-31.4%	6,994	5,098	-27.1%
Hawaii	4	0	-100.0%	5	0	-100.0%
Oregon	235	155	-34.0%	3,037	1,932	-36.4%
Washington	264	164	-37.9%	2,971	2,160	-27.3%
Subtotal (region)	<b>1,115</b>	<b>738</b>	<b>-33.8%</b>	<b>13,044</b>	<b>9,204</b>	<b>-29.4%</b>
<b>Subtotal (U.S.)</b>	<b>12,189</b>	<b>12,076</b>	<b>-0.9%</b>	<b>165,214</b>	<b>127,921</b>	<b>-22.6%</b>
<b>Canada/Mexico/Puerto Rico</b>	0	0	-	0	0	-
* Destination Pending	73	30	-58.9%	277	353	27.4%
<b>Total Floor Shipments</b>	<b>12,262</b>	<b>12,106</b>	<b>-1.3%</b>	<b>165,491</b>	<b>128,274</b>	<b>-22.5%</b>

\* Destination Pending figures represent finished floor inventory. It is assumed that all inventory is shipped in the following month.

**Table 24: Manufactured Housing Shipments as a Percentage of Total New Homes Sold**

Month	Manufactured Home Shipments	New Single-Family Homes Sold	Shipments as % of Single-Family Homes Sold
<b>2022 Total</b>	<b>112,865</b>	<b>641,000</b>	<b>15.0%</b>
January	9,110	70,000	11.5%
February	9,275	71,000	11.6%
March	11,268	68,000	14.2%
April	10,168	56,000	15.4%
May	10,457	58,000	15.3%
June	11,372	48,000	19.2%
July	8,043	44,000	15.5%
August	10,715	51,000	17.4%
September	9,363	44,000	17.5%
October	8,685	43,000	16.8%
November	7,998	41,000	16.3%
December	6,411	47,000	12.0%

<b>2023 To Date</b>	<b>82,784</b>	<b>617,000</b>	<b>11.8%</b>
January	6,933	55,000	11.2%
February	6,564	56,000	10.5%
March	7,665	62,000	11.0%
April	6,654	60,000	10.0%
May	7,898	67,000	10.5%
June	8,179	58,000	12.4%
July	6,144	60,000	9.3%
August	8,661	52,000	14.3%
September	7,952	<i>55,000</i>	12.6%
October	8,383	<i>51,000</i>	14.1%
November	7,751	<i>41,000</i>	15.9%
December			

*Figures in italics are preliminary and subject to further revision in subsequent months.*

Data source: <http://www.census.gov>

**Table 25: Manufactured Home Shipments as a Percentage of Total Home Starts**

Month	Manufactured Home Shipments	New Single-Family Home Starts	Shipments as % of Single-Family Starts	New Multi-Family Home Starts	Shipments as % of Multi-Family Starts	Shipments as % of Total Home Starts
<b>2022 Total</b>	<b>112,865</b>	<b>1,005,100</b>	<b>10.1%</b>	<b>547,600</b>	<b>17.1%</b>	<b>6.8%</b>
January	9,110	81,600	10.0%	39,400	18.8%	7.0%
February	9,275	85,000	9.8%	41,200	18.4%	6.8%
March	11,268	100,100	10.1%	42,500	21.0%	7.3%
April	10,168	109,700	8.5%	54,600	15.7%	5.8%
May	10,457	96,700	9.8%	43,900	19.2%	6.9%
June	11,372	96,900	10.5%	48,100	19.1%	7.3%
July	8,043	83,200	8.8%	40,500	16.6%	6.1%
August	10,715	82,400	11.5%	52,000	17.1%	7.4%
September	9,363	76,100	11.0%	51,400	15.4%	6.8%
October	8,685	72,400	10.7%	49,200	15.0%	6.7%
November	7,998	59,900	11.8%	51,100	13.5%	6.7%
December	6,411	61,100	9.5%	33,700	16.0%	6.3%

<b>2023 To Date</b>	<b>82,784</b>	<b>875,600</b>	<b>8.6%</b>	<b>438,000</b>	<b>15.9%</b>	<b>5.9%</b>
January	6,933	57,900	10.7%	39,800	14.8%	6.6%
February	6,564	58,900	10.0%	44,300	12.9%	6.0%
March	7,665	71,400	9.7%	42,600	15.2%	6.3%
April	6,654	78,800	7.8%	42,900	13.4%	5.2%
May	7,898	92,600	7.9%	53,400	12.9%	5.1%
June	8,179	89,800	8.3%	42,900	16.0%	5.8%
July	6,144	91,900	6.3%	39,600	13.4%	4.5%
August	8,661	84,600	9.3%	31,100	21.8%	7.0%
September	7,952	<i>82,800</i>	8.8%	<i>34,200</i>	18.9%	6.4%
October	8,383	<i>80,800</i>	9.4%	<i>32,800</i>	20.4%	6.9%
November	7,751	<i>86,100</i>	8.3%	<i>34,400</i>	18.4%	6.0%
December						

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov>

**Table 26: Manufactured Home Corporations and Plants**

Month	2022		2023	
	Corporations	Plants Producing Homes	Corporations	Plants Producing Homes
January	33	140	34	145
February	33	140	35	146
March	33	141	35	146
April	33	141	35	147
May	33	141	34	146
June	35	143	34	145
July	35	143	34	145
August	35	144	35	146
September	35	144	36	147
October	36	145	36	147
November	35	146	36	147
December	34	145		

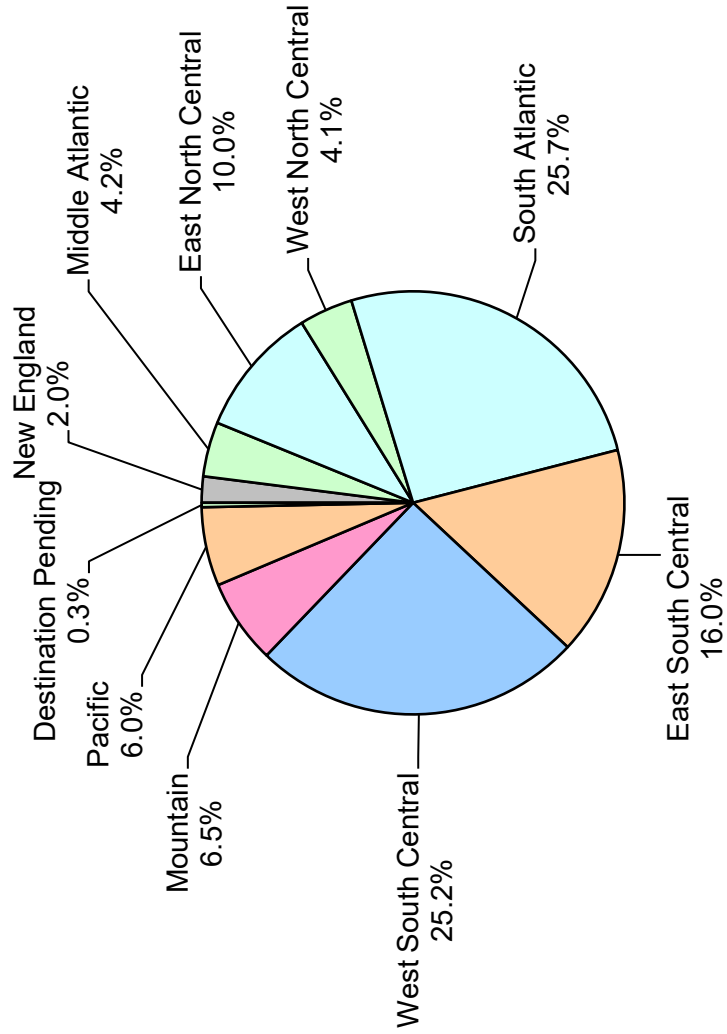
**Table 27: Manufactured Home Corporations and Plants, 1993-2022**

Year	Corporations	Plants Producing Homes
1993	93	244
1994	98	269
1995	92	285
1996	98	313
1997	89	323
1998	89	330
1999	71*	323
2000	70	280
2001	69	263
2002	66	235
2003	62	206
2004	66	210
2005	67	217
2006	67	205
2007	65	196
2008	61	170
2009	61	156
2010	51	131
2011	45	122
2012	45	123
2013	46	123
2014	46	125
2015	36	121
2016	35	127
2017	36	131
2018	35	133
2019	32	135
2020	34	135
2021	33	139
2022	34	145

**Data Source:** Institute for Building Technology and Safety (IBTS) **Note:** Figures shown are for December of that year.

\* Due to a change in reporting technology, the number of corporations reported in September 1999 reflects the number of corporations on record with IBTS as producers of manufactured homes. Parent companies with producing subsidiaries are reported as a single corporation.

**Chart 1: 2023 Year-to-Date Regional Shipments Market Share - NOVEMBER**



**Chart 2: Monthly Manufactured Housing Shipments  
2013 through 2023**

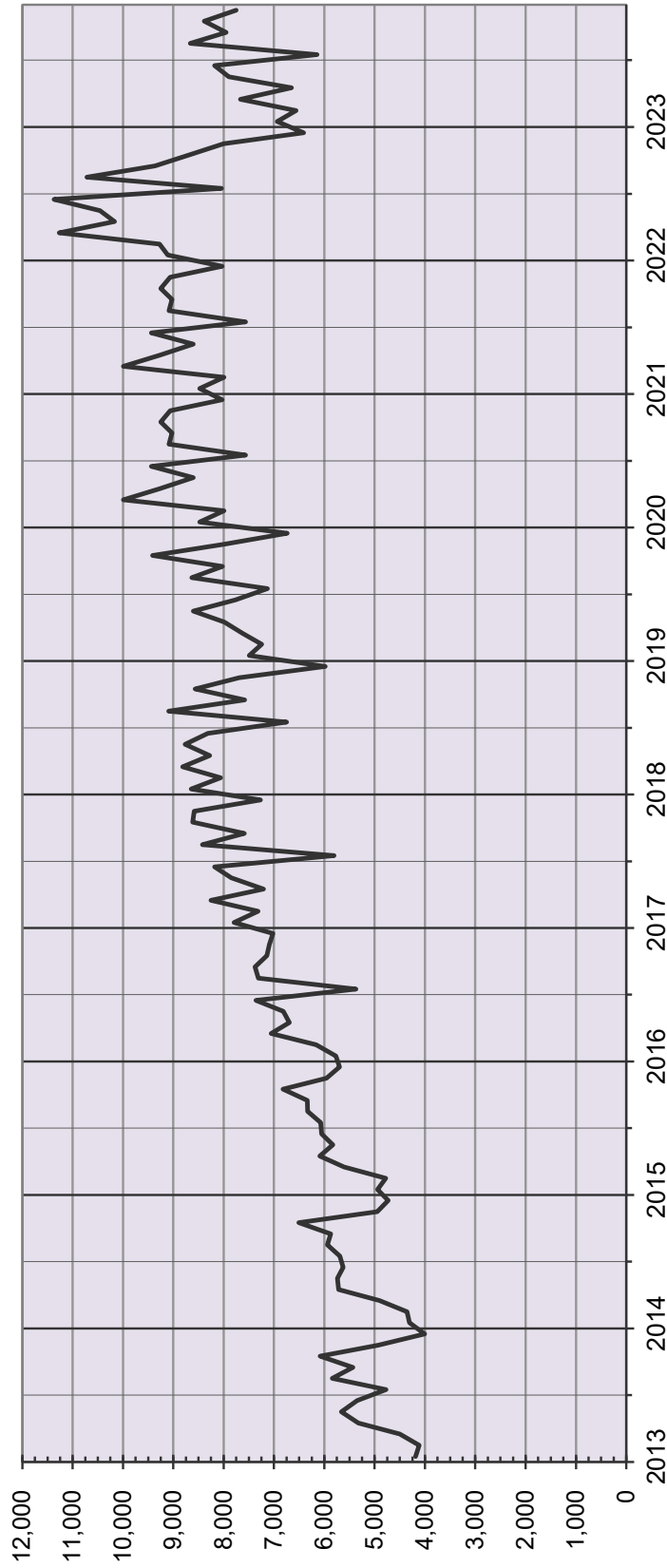


Table 28: Monthly Manufactured Housing Shipments (1979 – 2023)

Month	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993
January	18,531	17,816	15,609	13,732	17,783	19,790	18,397	18,809	15,857	12,823	15,252	13,260	11,278	13,392	17,086
February	18,997	18,835	17,534	17,219	19,721	22,199	19,669	18,623	16,059	15,033	14,486	13,612	10,835	13,617	18,133
March	23,440	19,222	21,476	22,085	25,580	25,585	24,065	20,457	19,652	19,011	18,167	16,313	13,069	16,131	21,021
April	25,031	18,215	24,128	22,423	25,166	26,041	26,378	23,063	20,334	18,931	17,404	16,472	15,295	17,818	21,600
May	27,559	15,653	22,884	21,788	26,951	28,943	27,883	22,451	20,231	20,171	19,088	18,052	16,634	16,995	20,360
June	26,308	15,501	23,052	23,457	29,484	27,727	25,288	21,648	21,643	21,652	18,855	17,557	15,562	18,288	22,663
July	22,337	17,003	21,754	19,456	23,454	24,510	24,135	20,364	20,880	16,708	14,606	15,059	14,846	17,943	19,922
August	28,798	20,081	22,235	22,102	29,945	29,846	27,629	21,677	21,961	21,879	19,194	19,399	17,120	19,082	23,639
September	23,542	21,297	21,264	21,271	27,979	24,429	24,640	21,405	21,620	20,603	16,593	15,921	15,301	19,789	23,420
October	17,205	23,822	20,348	20,346	26,712	27,447	27,539	23,100	21,971	19,807	17,770	17,930	16,901	21,647	23,564
November	19,759	17,792	15,794	18,903	23,533	21,928	20,956	17,250	17,176	17,556	15,072	14,267	13,028	18,615	22,331
December	14,614	15,854	14,235	16,026	18,771	16,548	16,910	15,813	14,214	14,255	11,767	10,330	10,844	17,470	20,517
<b>Totals</b>	<b>276,121</b>	<b>221,091</b>	<b>240,313</b>	<b>238,808</b>	<b>295,079</b>	<b>294,993</b>	<b>283,489</b>	<b>244,660</b>	<b>232,598</b>	<b>218,429</b>	<b>198,254</b>	<b>188,172</b>	<b>170,713</b>	<b>210,787</b>	<b>254,276</b>

Month	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
January	20,655	25,270	26,963	26,284	26,362	26,784	21,180	12,396	14,435	10,436	8,713	10,019	11,677	6,878	6,808
February	21,508	24,216	27,039	25,969	27,549	28,770	22,806	13,124	13,258	9,620	8,832	9,773	10,254	6,547	6,913
March	26,717	29,409	30,309	29,044	31,813	34,205	26,341	16,110	13,925	10,435	11,282	11,119	11,816	8,000	7,042
April	24,908	26,228	32,473	32,717	33,266	33,148	22,662	15,715	15,216	11,416	11,370	10,917	10,037	7,944	8,053
May	26,008	30,108	33,710	31,482	31,397	30,550	24,783	17,707	16,245	11,473	10,587	10,913	10,977	9,180	7,779
June	27,924	30,838	31,376	31,180	33,567	32,887	24,430	17,776	14,824	11,750	11,889	11,926	10,995	9,102	7,513
July	22,279	24,634	29,135	28,953	31,085	26,799	18,081	14,912	13,707	11,366	10,033	9,335	8,033	7,554	7,004
August	28,937	33,038	34,220	31,316	32,556	30,890	23,637	19,840	15,861	11,923	11,886	12,146	10,762	9,734	7,365
September	27,151	29,609	31,439	31,211	32,710	28,875	19,606	16,960	14,321	11,815	12,720	12,863	9,213	7,906	6,927
October	28,262	32,663	35,865	34,138	35,185	28,239	19,214	19,700	15,708	12,744	12,888	17,432	9,294	9,356	7,035
November	26,005	29,554	27,935	26,524	30,110	25,675	16,248	16,189	11,555	9,435	11,112	16,304	8,054	7,612	4,980
December	23,578	24,034	22,947	24,559	27,243	21,849	11,562	12,800	9,436	8,524	9,490	13,997	6,398	5,956	4,470
<b>Totals</b>	<b>303,932</b>	<b>339,601</b>	<b>363,411</b>	<b>353,377</b>	<b>372,843</b>	<b>348,671</b>	<b>250,550</b>	<b>193,229</b>	<b>168,491</b>	<b>130,937</b>	<b>130,802</b>	<b>146,744</b>	<b>146,744</b>	<b>117,510</b>	<b>81,889</b>

Month	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
January	3,821	3,158	2,776	3,945	4,190	4,309	4,942	5,769	7,795	8,646	7,493	8,717	8,479	9,110	6,933
February	3,535	3,457	2,885	4,139	4,117	4,359	4,780	6,161	7,318	8,061	7,241	8,209	7,992	9,275	6,564
March	3,955	4,517	4,035	4,696	4,504	4,908	5,608	7,056	8,254	8,813	7,623	8,351	9,993	11,268	7,665
April	4,330	4,817	3,954	4,650	5,321	5,718	6,089	6,697	7,205	8,279	7,986	6,644	9,259	10,168	6,654
May	4,296	5,023	4,475	5,197	5,659	5,738	5,828	6,813	7,848	8,769	8,601	6,672	8,605	10,457	7,898
June	4,458	5,430	5,024	5,087	5,347	5,625	6,055	7,361	8,178	8,311	7,765	7,580	9,434	11,372	8,179
July	4,427	4,257	3,679	4,217	4,776	5,691	6,073	5,370	5,808	6,751	7,131	7,490	7,564	8,043	6,144
August	4,472	4,862	5,166	5,567	5,842	5,937	6,330	7,309	8,425	9,091	8,631	7,926	9,087	10,715	8,661
September	4,531	4,440	5,037	4,382	5,433	5,874	6,336	7,375	7,590	7,581	8,025	8,138	9,025	9,363	7,952
October	4,556	3,841	5,436	5,144	6,087	6,505	6,824	7,144	8,613	8,564	9,412	9,040	9,247	8,685	8,383
November	3,835	3,463	5,301	4,354	4,929	4,950	5,957	7,095	8,588	7,690	7,989	8,002	9,060	7,998	7,751
December	3,573	2,781	3,838	3,513	4,005	4,730	5,697	7,019	7,269	5,984	6,736	7,632	8,030	6,411	6,411
<b>Totals</b>	<b>49,789</b>	<b>50,046</b>	<b>51,606</b>	<b>54,891</b>	<b>60,210</b>	<b>64,344</b>	<b>70,519</b>	<b>81,169</b>	<b>92,891</b>	<b>96,540</b>	<b>94,633</b>	<b>94,401</b>	<b>105,775</b>	<b>112,865</b>	<b>82,784</b>

Data Source: Institute for Building Technology and Safety (IBTS)