



MONTHLY ECONOMIC REPORT

MARCH 2024 MANUFACTURED HOUSING ACTIVITY

Industry Production, Shipments and Trends

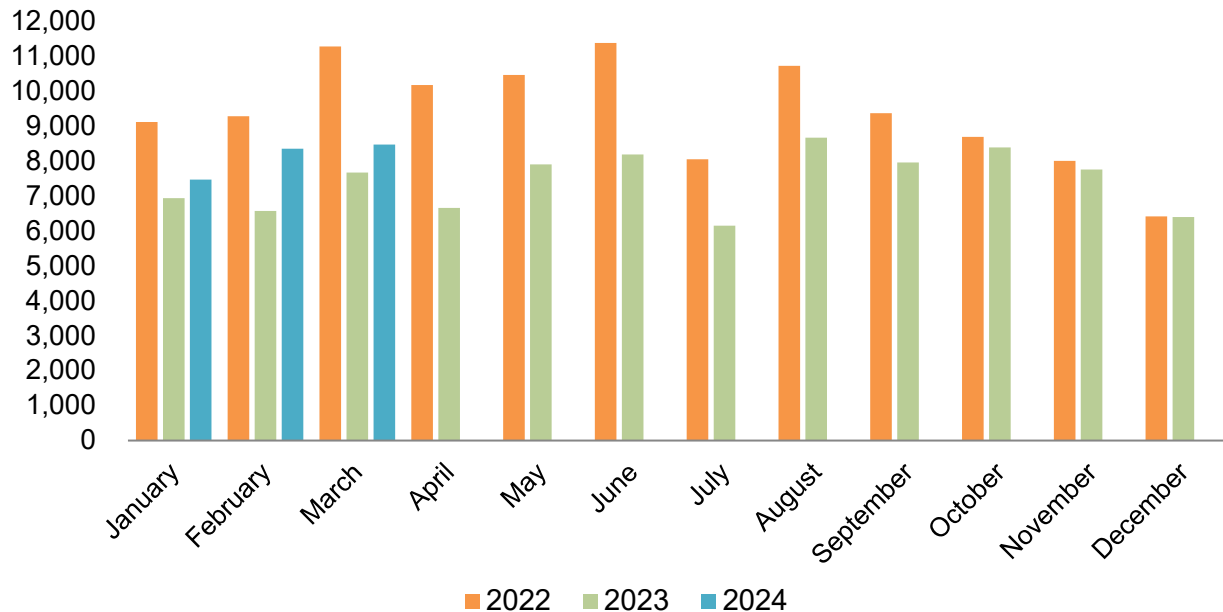


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Manufactured Housing Institute's Monthly Economic Report MARCH 2024

Monthly Shipment Comparison



National Trends

In March 2024, 8,447 new manufactured homes were produced, an increase of 92 homes or 1.1 percent compared to February 2024, and an increase of 801 homes or 10.5 percent compared to March 2023. MHI's Monthly Economic Report includes numbers for both manufactured home production and shipments. The difference between the two is attributed to the number of homes that have been produced, but their destinations are pending. There were no FEMA units produced in March 2024.

The number of plants reporting production in March 2024 was 148 and the number of active corporations was 36, the same number of plants and corporations as in the prior month.

In March 2024, 8,464 new manufactured homes were shipped, an increase of 117 homes or 1.4 percent compared to February 2024, and an increase of 799 homes or 10.4 percent compared to March 2023. Compared with the same month last year, shipments of single-section and multi-section homes were up, by 11.7 percent and 9.4 percent, respectively. Total floors shipped in March 2024 were 13,166, an increase of 1,187 floors or 9.9 percent compared with the same month last year.

The seasonally adjusted annual rate (SAAR) of shipments was 102,924 in March 2024, up 0.5 percent compared to the adjusted rate of 102,386 in February 2024. The SAAR corrects for normal seasonal variations and projects annual shipments based on the current monthly total.

Cumulative shipments through March this year totaled 24,272 homes compared with 21,162 homes for the same three months of 2023, a net increase of 14.7 percent.

State and Regional Results

Shipment results for March 2024 showed increases for 23 states and decreases in 24 states, while three states remained unchanged. Top shipment increases and decreases (ranked by change in the number of shipments) are shown below.

Top Shipment Changes by State – MARCH

Rank	Shipment increases (homes)				Shipment decreases (homes)			
	State	2024	2023	Change	State	2024	2023	Change
1	Texas	1,559	1,307	252	Arizona	180	267	-87
2	North Carolina	615	458	157	Illinois	51	122	-71
3	Alabama	510	359	151	Florida	659	718	-59
4	Mississippi	360	216	144	Ohio	123	180	-57
5	Georgia	425	292	133	Indiana	132	189	-57
6	Kentucky	372	251	121	California	230	287	-57
7	South Carolina	404	283	121	Pennsylvania	130	184	-54
8	Tennessee	358	251	107	Michigan	229	279	-50
9	Louisiana	436	338	98	New York	93	136	-43
10	Arkansas	178	125	53	Oregon	99	128	-29

Compared with the same month last year, in March 2024 shipments losses were posted in five regions, while shipments gains were posted in four regions. The East North Central region reported the largest proportional decrease in shipments, down 29.3 percent compared with March 2023. The West North Central states reported the smallest proportional increase in shipments, up 3.2 percent compared with March 2023, while the East South Central states realized the largest proportional increase in shipments, up 48.6 percent.

Trends in Regional Shipments – MARCH

Region	2024	2023	Increase/ Decrease	Change (%)
East South Central	1,600	1,077	523	48.6%
West South Central	2,374	1,934	440	22.8%
South Atlantic	2,337	1,938	399	20.6%
West North Central	260	252	8	3.2%
New England	92	119	-27	-22.7%
Mountain	491	579	-88	-15.2%
Middle Atlantic	257	350	-93	-26.6%
Pacific	444	549	-105	-19.1%
East North Central	579	819	-240	-29.3%
Total	8,434	7,617	817	10.7%

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Table 1: Regional Shipments, Percent Change and Market Share

Region	Through MARCH 2024		Through MARCH 2023		% Change
	Shipments	Market Share	Shipments	Market Share	
New England	218	0.9%	376	1.8%	-42.0%
Middle Atlantic	858	3.5%	1,008	4.8%	-14.9%
East North Central	1,663	6.9%	2,418	11.4%	-31.2%
West North Central	801	3.3%	790	3.7%	1.4%
South Atlantic	6,686	27.5%	5,552	26.2%	20.4%
East South Central	4,318	17.8%	2,876	13.6%	50.1%
West South Central	6,885	28.4%	4,980	23.5%	38.3%
Mountain	1,467	6.0%	1,528	7.2%	-4.0%
Pacific	1,316	5.4%	1,534	7.2%	-14.2%
Outside U.S.	0	0.0%	0	0.0%	—
Destination Pending	60	0.2%	100	0.5%	-40.0%
Total	24,272	100.0%	21,162	100.0%	14.7%

Table 2: Top Ten States, Percent Change and Market Share

State	Through MARCH 2024			Through MARCH 2023			% Change
	Shipments	Market Share	Rank	Shipments	Market Share	Rank	
Texas	4,565	18.8%	1	3,455	16.3%	1	32.1%
Florida	1,895	7.8%	2	2,082	9.8%	2	-9.0%
North Carolina	1,663	6.9%	3	1,237	5.8%	3	34.4%
Alabama	1,396	5.8%	4	1,051	5.0%	4	32.8%
South Carolina	1,276	5.3%	5	828	3.9%	7	54.1%
Louisiana	1,221	5.0%	6	746	3.5%	9	63.7%
Georgia	1,130	4.7%	7	827	3.9%	8	36.6%
Kentucky	978	4.0%	8	645	3.0%	12	51.6%
Mississippi	977	4.0%	9	524	2.5%	13	86.5%
Tennessee	967	4.0%	10	656	3.1%	11	47.4%
Total	16,068	66.2%		12,051	56.9%		33.3%

Table 3: Manufactured Home Production

Month	Monthly			Cumulative		
	2023	2024	% Change	2023	2024	% Change
January	6,951	7,475	7.5%	6,951	7,475	7.5%
February	6,577	8,355	27.0%	13,528	15,830	17.0%
March	7,646	8,447	10.5%	21,174	24,277	14.7%
April	6,676			27,850		
May	7,869			35,719		
June	8,169			43,888		
July	6,134			50,022		
August	8,670			58,692		
September	7,955			66,647		
October	8,393			75,040		
November	7,769			82,809		
December	6,360			89,169		

Table 4: Manufactured Home Shipments

Month	Monthly			Cumulative		
	2023	2024	% Change	2023	2024	% Change
January	6,933	7,461	7.6%	6,933	7,461	7.6%
February	6,564	8,347	27.2%	13,497	15,808	17.1%
March	7,665	8,464	10.4%	21,162	24,272	14.7%
April	6,654			27,816		
May	7,898			35,714		
June	8,179			43,893		
July	6,144			50,037		
August	8,661			58,698		
September	7,952			66,650		
October	8,383			75,033		
November	7,751			82,784		
December	6,394			89,178		

Table 5: Shipments - Seasonally Adjusted Annual Rate

Month	Seasonal Factors		SAAR	
	2023	2024	2023	2024
January	96.7	100.7	86,051	88,873
February	92.7	97.8	84,967	102,386
March	111.0	98.7	82,872	102,924
April	95.2	103.5	83,871	
May	107.9	110.2	87,849	
June	110.8	102.9	88,560	
July	83.3	90.1	88,468	
August	114.7	110.1	90,594	
September	100.1	99.9	95,319	
October	107.0	113.8	94,000	
November	100.5	94.4	92,555	
December	79.5	81.7	96,520	

Table 6: Manufacturer Inventory

Month	Homes Produced, Not Shipped		As a Percentage of Monthly Production	
	2023	2024	2023	2024
January	35	22	0.5%	0.3%
February	48	30	0.7%	0.4%
March	29	13	0.4%	0.2%
April	51		0.8%	
May	22		0.3%	
June	12		0.1%	
July	2		0.0%	
August	11		0.1%	
September	14		0.2%	
October	24		0.3%	
November	42		0.5%	
December	8		0.1%	

Table 7: Single-Section Manufactured Home Production

Month	Monthly			Cumulative		
	2023	2024	% Change	2023	2024	% Change
January	3,123	3,253	4.2%	3,123	3,253	4.2%
February	2,883	3,690	28.0%	6,006	6,943	15.6%
March	3,391	3,789	11.7%	9,397	10,732	14.2%
April	2,916			12,313		
May	3,581			15,894		
June	3,755			19,649		
July	2,955			22,604		
August	4,115			26,719		
September	3,760			30,479		
October	3,806			34,285		
November	3,463			37,748		
December	2,777			40,525		

Table 8: Multi-Section Manufactured Home Production

Month	Monthly			Cumulative		
	2023	2024	% Change	2023	2024	% Change
January	3,828	4,222	10.3%	3,828	4,222	10.3%
February	3,694	4,665	26.3%	7,522	8,887	18.1%
March	4,255	4,658	9.5%	11,777	13,545	15.0%
April	3,760			15,537		
May	4,288			19,825		
June	4,414			24,239		
July	3,179			27,418		
August	4,555			31,973		
September	4,195			36,168		
October	4,587			40,755		
November	4,306			45,061		
December	3,583			48,644		

Table 9: Single-Section Manufactured Home Shipments

Month	Monthly			Cumulative		
	2023	2024	% Change	2023	2024	% Change
January	3,103	3,245	4.6%	3,103	3,245	4.6%
February	2,875	3,685	28.2%	5,978	6,930	15.9%
March	3,404	3,801	11.7%	9,382	10,731	14.4%
April	2,893			12,275		
May	3,613			15,888		
June	3,754			19,642		
July	2,965			22,607		
August	4,110			26,717		
September	3,757			30,474		
October	3,797			34,271		
November	3,445			37,716		
December	2,807			40,523		

Table 10: Multi-Section Manufactured Home Shipments

Month	Monthly			Cumulative		
	2023	2024	% Change	2023	2024	% Change
January	3,830	4,216	10.1%	3,830	4,216	10.1%
February	3,689	4,662	26.4%	7,519	8,878	18.1%
March	4,261	4,663	9.4%	11,780	13,541	14.9%
April	3,761			15,541		
May	4,285			19,826		
June	4,425			24,251		
July	3,179			27,430		
August	4,551			31,981		
September	4,195			36,176		
October	4,586			40,762		
November	4,306			45,068		
December	3,587			48,655		

Table 11: Manufactured Home Production

	MARCH 2024			Year through MARCH 2024		
	2023	2024	% Change	2023	2024	% Change
<i>New England</i>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<i>Middle Atlantic</i>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	489	372	-23.9%	1,404	1,151	-18.0%
Subtotal (region)	489	372	-23.9%	1,404	1,151	-18.0%
<i>East North Central</i>						
Illinois	*	*	*	*	*	*
Indiana	663	544	-17.9%	2,023	1,544	-23.7%
Michigan	*	*	*	*	*	*
Ohio	*	75	*	*	214	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	663	619	-6.6%	2,023	1,758	-13.1%
<i>West North Central</i>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	59	78	32.2%	193	271	40.4%
Missouri	*	*	*	*	*	*
Nebraska	*	*	*	*	*	*
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	59	78	32.2%	193	271	40.4%
<i>South Atlantic</i>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	367	295	-19.6%	1,073	873	-18.6%
Georgia	451	591	31.0%	1,295	1,653	27.6%
Maryland	*	*	*	*	*	*
North Carolina	340	527	55.0%	991	1,595	60.9%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	1,158	1,413	22.0%	3,359	4,121	22.7%

(continued)

Table 11: Manufactured Home Production (Continued)

	MARCH 2024			Year through MARCH 2024		
	2023	2024	% Change	2023	2024	% Change
<i>East South Central</i>						
Alabama	1,161	1,518	30.7%	3,018	4,204	39.3%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	1,101	1,350	22.6%	3,027	3,749	23.9%
Subtotal (region)	2,262	2,868	26.8%	6,045	7,953	31.6%
<i>West South Central</i>						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	1,617	1,962	21.3%	4,201	5,699	35.7%
Subtotal (region)	1,617	1,962	21.3%	4,201	5,699	35.7%
<i>Mountain</i>						
Arizona	275	185	-32.7%	741	557	-24.8%
Colorado	*	*	*	*	*	*
Idaho	115	91	-20.9%	290	275	-5.2%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	390	276	-29.2%	1,031	832	-19.3%
<i>Pacific</i>						
Alaska	*	*	*	*	*	*
California	270	203	-24.8%	792	621	-21.6%
Hawaii	*	*	*	*	*	*
Oregon	243	212	-12.8%	635	603	-5.0%
Washington	*	*	*	*	*	*
Subtotal (region)	513	415	-19.1%	1,427	1,224	-14.2%
Subtotal (U.S.)	7,151	8,003	11.9%	19,683	23,009	16.9%
<i>Canada/Mexico/Puerto Rico</i>	0	0	—	0	0	—
States With *	495	444	-10.3%	1,491	1,268	-15.0%
Total Home Production	7,646	8,447	10.5%	21,174	24,277	14.7%

States with fewer than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 12: Manufactured Home Shipments

	MARCH 2024			Year through MARCH2024		
	2023	2024	% Change	2023	2024	% Change
<i>New England</i>						
Connecticut	17	11	-35.3%	64	27	-57.8%
Maine	37	48	29.7%	146	104	-28.8%
Massachusetts	25	15	-40.0%	52	31	-40.4%
New Hampshire	24	13	-45.8%	79	41	-48.1%
Rhode Island	0	0	—	2	1	-50.0%
Vermont	16	5	-68.8%	33	14	-57.6%
Subtotal (region)	119	92	-22.7%	376	218	-42.0%
<i>Middle Atlantic</i>						
New Jersey	30	34	13.3%	156	102	-34.6%
New York	136	93	-31.6%	351	328	-6.6%
Pennsylvania	184	130	-29.3%	501	428	-14.6%
Subtotal (region)	350	257	-26.6%	1,008	858	-14.9%
<i>East North Central</i>						
Illinois	122	51	-58.2%	332	156	-53.0%
Indiana	189	132	-30.2%	462	393	-14.9%
Michigan	279	229	-17.9%	938	621	-33.8%
Ohio	180	123	-31.7%	486	381	-21.6%
Wisconsin	49	44	-10.2%	200	112	-44.0%
Subtotal (region)	819	579	-29.3%	2,418	1,663	-31.2%
<i>West North Central</i>						
Iowa	24	25	4.2%	105	78	-25.7%
Kansas	38	37	-2.6%	94	101	7.4%
Minnesota	48	27	-43.8%	142	110	-22.5%
Missouri	102	128	25.5%	313	375	19.8%
Nebraska	15	16	6.7%	41	53	29.3%
North Dakota	9	19	111.1%	20	43	115.0%
South Dakota	16	8	-50.0%	75	41	-45.3%
Subtotal (region)	252	260	3.2%	790	801	1.4%
<i>South Atlantic</i>						
Delaware	35	38	8.6%	102	107	4.9%
District of Columbia	0	0	—	0	0	—
Florida	718	659	-8.2%	2,082	1,895	-9.0%
Georgia	292	425	45.5%	827	1,130	36.6%
Maryland	12	15	25.0%	46	48	4.3%
North Carolina	458	615	34.3%	1,237	1,663	34.4%
South Carolina	283	404	42.8%	828	1,276	54.1%
Virginia	79	97	22.8%	241	307	27.4%
West Virginia	61	84	37.7%	189	260	37.6%
Subtotal (region)	1,938	2,337	20.6%	5,552	6,686	20.4%

(continued)

Table 12: Manufactured Home Shipments (Continued)

	MARCH 2024			Year through MARCH 2024		
	2023	2024	% Change	2023	2024	% Change
<i>East South Central</i>						
Alabama	359	510	42.1%	1,051	1,396	32.8%
Kentucky	251	372	48.2%	645	978	51.6%
Mississippi	216	360	66.7%	524	977	86.5%
Tennessee	251	358	42.6%	656	967	47.4%
Subtotal (region)	1,077	1,600	48.6%	2,876	4,318	50.1%
<i>West South Central</i>						
Arkansas	125	178	42.4%	310	516	66.5%
Louisiana	338	436	29.0%	746	1,221	63.7%
Oklahoma	164	201	22.6%	469	583	24.3%
Texas	1,307	1,559	19.3%	3,455	4,565	32.1%
Subtotal (region)	1,934	2,374	22.8%	4,980	6,885	38.3%
<i>Mountain</i>						
Arizona	267	180	-32.6%	728	557	-23.5%
Colorado	63	57	-9.5%	163	138	-15.3%
Idaho	34	34	0.0%	80	92	15.0%
Montana	19	23	21.1%	68	65	-4.4%
Nevada	52	28	-46.2%	138	87	-37.0%
New Mexico	95	124	30.5%	252	378	50.0%
Utah	20	18	-10.0%	51	62	21.6%
Wyoming	29	27	-6.9%	48	88	83.3%
Subtotal (region)	579	491	-15.2%	1,528	1,467	-4.0%
<i>Pacific</i>						
Alaska	3	1	-66.7%	6	3	-50.0%
California	287	230	-19.9%	853	704	-17.5%
Hawaii	0	0	—	0	0	—
Oregon	128	99	-22.7%	341	288	-15.5%
Washington	131	114	-13.0%	334	321	-3.9%
Subtotal (region)	549	444	-19.1%	1,534	1,316	-14.2%
Subtotal (U.S.)	7,617	8,434	10.7%	21,062	24,212	15.0%
<i>Canada/Mexico/Puerto Rico</i>	0	0	—	0	0	—
* Destination Pending	48	30	-37.5%	100	60	-40.0%
Total Home Shipments	7,665	8,464	10.4%	21,162	24,272	14.7%

* Destination Pending figures represent finished home inventory. It is assumed that all inventory is shipped in the following month.

Table 13: Product Mix – MARCH 2024

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<i>New England</i>						
Connecticut	7	4	11	*	*	*
Maine	21	27	48	*	*	*
Massachusetts	5	10	15	*	*	*
New Hampshire	7	6	13	*	*	*
Rhode Island	0	0	0	*	*	*
Vermont	4	1	5	*	*	*
Subtotal (region)	44	48	92	*	*	*
Percent	47.8%	52.2%	100.0%	*	*	*
<i>Middle Atlantic</i>						
New Jersey	20	14	34	*	*	*
New York	40	53	93	*	*	*
Pennsylvania	70	60	130	160	212	372
Subtotal (region)	130	127	257	160	212	372
Percent	50.6%	49.4%	100.0%	43.0%	57.0%	100.0%
<i>East North Central</i>						
Illinois	33	18	51	*	*	*
Indiana	91	41	132	365	179	544
Michigan	118	111	229	*	*	*
Ohio	70	53	123	33	42	75
Wisconsin	27	17	44	*	*	*
Subtotal (region)	339	240	579	398	221	619
Percent	58.5%	41.5%	100.0%	64.3%	35.7%	100.0%
<i>West North Central</i>						
Iowa	21	4	25	*	*	*
Kansas	17	20	37	*	*	*
Minnesota	10	17	27	27	51	78
Missouri	79	49	128	*	*	*
Nebraska	14	2	16	*	*	*
North Dakota	1	18	19	*	*	*
South Dakota	3	5	8	*	*	*
Subtotal (region)	145	115	260	27	51	78
Percent	55.8%	44.2%	100.0%	34.6%	65.4%	100.0%
<i>South Atlantic</i>						
Delaware	7	31	38	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	218	441	659	64	231	295
Georgia	166	259	425	233	358	591
Maryland	8	7	15	*	*	*
North Carolina	274	341	615	210	317	527
South Carolina	144	260	404	*	*	*
Virginia	46	51	97	*	*	*
West Virginia	30	54	84	*	*	*
Subtotal (region)	893	1,444	2,337	507	906	1,413
Percent	38.2%	61.8%	100.0%	35.9%	64.1%	100.0%

(continued)

Table 13: Product Mix – MARCH 2024 (Continued)

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
East South Central						
Alabama	300	210	510	753	765	1,518
Kentucky	160	212	372	*	*	*
Mississippi	178	182	360	*	*	*
Tennessee	124	234	358	565	785	1,350
Subtotal (region)	762	838	1,600	1,318	1,550	2,868
Percent	47.6%	52.4%	100.0%	46.0%	54.0%	100.0%
West South Central						
Arkansas	91	87	178	*	*	*
Louisiana	295	141	436	*	*	*
Oklahoma	108	93	201	*	*	*
Texas	694	865	1,559	976	986	1,962
Subtotal (region)	1,188	1,186	2,374	976	986	1,962
Percent	50.0%	50.0%	100.0%	49.7%	50.3%	100.0%
Mountain						
Arizona	64	116	180	52	133	185
Colorado	29	28	57	*	*	*
Idaho	12	22	34	31	60	91
Montana	11	12	23	*	*	*
Nevada	8	20	28	*	*	*
New Mexico	51	73	124	*	*	*
Utah	2	16	18	*	*	*
Wyoming	25	2	27	*	*	*
Subtotal (region)	202	289	491	83	193	276
Percent	41.1%	58.9%	100.0%	30.1%	69.9%	100.0%
Pacific						
Alaska	1	0	1	*	*	*
California	42	188	230	35	168	203
Hawaii	0	0	0	*	*	*
Oregon	18	81	99	38	174	212
Washington	18	96	114	*	*	*
Subtotal (region)	79	365	444	73	342	415
Percent	17.8%	82.2%	100.0%	17.6%	82.4%	100.0%
Subtotal (U.S.)	3,782	4,652	8,434	3,542	4,461	8,003
Percent	44.8%	55.2%	100.0%	44.3%	55.7%	100.0%
Canada/Mexico/Puerto Rico						
	0	0	0	0	0	0
States with *	19	11	30	247	197	444
Totals	3,801	4,663	8,464	3,789	4,658	8,447
	44.9%	55.1%	100.0%	44.9%	55.1%	100.0%

States with fewer than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 14: Product Mix – Year through MARCH 2024

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
<i>New England</i>						
Connecticut	19	8	27	*	*	*
Maine	50	54	104	*	*	*
Massachusetts	10	21	31	*	*	*
New Hampshire	22	19	41	*	*	*
Rhode Island	0	1	1	*	*	*
Vermont	5	9	14	*	*	*
Subtotal (region)	106	112	218	*	*	*
Percent	48.6%	51.4%	100.0%	*	*	*
<i>Middle Atlantic</i>						
New Jersey	54	48	102	*	*	*
New York	134	194	328	*	*	*
Pennsylvania	196	232	428	503	648	1,151
Subtotal (region)	384	474	858	503	648	1,151
Percent	44.8%	55.2%	100.0%	43.7%	56.3%	100.0%
<i>East North Central</i>						
Illinois	89	67	156	*	*	*
Indiana	275	118	393	1,006	538	1,544
Michigan	328	293	621	*	*	*
Ohio	235	146	381	113	101	214
Wisconsin	65	47	112	*	*	*
Subtotal (region)	992	671	1,663	1,119	639	1,758
Percent	59.7%	40.3%	100.0%	63.7%	36.3%	100.0%
<i>West North Central</i>						
Iowa	63	15	78	*	*	*
Kansas	58	43	101	*	*	*
Minnesota	42	68	110	108	163	271
Missouri	217	158	375	*	*	*
Nebraska	41	12	53	*	*	*
North Dakota	8	35	43	*	*	*
South Dakota	13	28	41	*	*	*
Subtotal (region)	442	359	801	108	163	271
Percent	55.2%	44.8%	100.0%	39.9%	60.1%	100.0%
<i>South Atlantic</i>						
Delaware	28	79	107	*	*	*
District of Columbia	0	0	0	*	*	*
Florida	631	1,264	1,895	195	678	873
Georgia	391	739	1,130	544	1,109	1,653
Maryland	26	22	48	*	*	*
North Carolina	703	960	1,663	630	965	1,595
South Carolina	449	827	1,276	*	*	*
Virginia	127	180	307	*	*	*
West Virginia	103	157	260	*	*	*
Subtotal (region)	2,458	4,228	6,686	1,369	2,752	4,121
Percent	36.8%	63.2%	100.0%	33.2%	66.8%	100.0%

(continued)

Table 14: Product Mix – Year through MARCH 2024 (Continued)

	Home Shipments			Home Production		
	Single-Section	Multi-Section	Total	Single-Section	Multi-Section	Total
East South Central						
Alabama	741	655	1,396	2,042	2,162	4,204
Kentucky	400	578	978	*	*	*
Mississippi	482	495	977	*	*	*
Tennessee	326	641	967	1,541	2,208	3,749
Subtotal (region)	1,949	2,369	4,318	3,583	4,370	7,953
Percent	45.1%	54.9%	100.0%	45.1%	54.9%	100.0%
West South Central						
Arkansas	266	250	516	*	*	*
Louisiana	803	418	1,221	*	*	*
Oklahoma	292	291	583	*	*	*
Texas	2,127	2,438	4,565	2,900	2,799	5,699
Subtotal (region)	3,488	3,397	6,885	2,900	2,799	5,699
Percent	50.7%	49.3%	100.0%	50.9%	49.1%	100.0%
Mountain						
Arizona	195	362	557	174	383	557
Colorado	79	59	138	*	*	*
Idaho	26	66	92	85	190	275
Montana	32	33	65	*	*	*
Nevada	16	71	87	*	*	*
New Mexico	160	218	378	*	*	*
Utah	11	51	62	*	*	*
Wyoming	77	11	88	*	*	*
Subtotal (region)	596	871	1,467	259	573	832
Percent	40.6%	59.4%	100.0%	31.1%	68.9%	100.0%
Pacific						
Alaska	3	0	3	*	*	*
California	129	575	704	103	518	621
Hawaii	0	0	0	*	*	*
Oregon	89	199	288	136	467	603
Washington	56	265	321	*	*	*
Subtotal (region)	277	1,039	1,316	239	985	1,224
Percent	21.0%	79.0%	100.0%	19.5%	80.5%	100.0%
Subtotal (U.S.)	10,692	13,520	24,212	10,080	12,929	23,009
Percent	44.2%	55.8%	100.0%	43.8%	56.2%	100.0%
Canada/Mexico/Puerto Rico						
	0	0	0	0	0	0
Destination Pending or States With *	39	21	60	652	616	1,268
Totals	10,731	13,541	24,272	10,732	13,545	24,277
	44.2%	55.8%	100.0%	44.2%	55.8%	100.0%

States with fewer than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 15: Production of Manufactured Homes by State (Ranked from Highest to Lowest)
MARCH 2024

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	1,962	23.2%	1	976	25.8%	1	986	21.2%	1
Alabama	1,518	18.0%	2	753	19.9%	2	765	16.4%	3
Tennessee	1,350	16.0%	3	565	14.9%	3	785	16.9%	2
Georgia	591	7.0%	4	233	6.1%	5	358	7.7%	4
Indiana	544	6.4%	5	365	9.6%	4	179	3.8%	8
North Carolina	527	6.2%	6	210	5.5%	6	317	6.8%	5
Pennsylvania	372	4.4%	7	160	4.2%	7	212	4.6%	7
Florida	295	3.5%	8	64	1.7%	8	231	5.0%	6
Oregon	212	2.5%	9	38	1.0%	10	174	3.7%	9
California	203	2.4%	10	35	0.9%	11	168	3.6%	10
Arizona	185	2.2%	11	52	1.4%	9	133	2.9%	11
Idaho	91	1.1%	12	31	0.8%	13	60	1.3%	12
Minnesota	78	0.9%	13	27	0.7%	14	51	1.1%	13
Ohio	75	0.9%	14	33	0.9%	12	42	0.9%	14
States with *	444	5.3%		247	6.5%		197	4.2%	
Total Home Production	8,447	100.0%		3,789	100.0%		4,658	100.0%	
Product Mix	100.0%			44.9%			55.1%		

States with fewer than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 16: Production of Manufactured Homes by State (Ranked from Highest to Lowest)
Year through MARCH 2024**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	5,699	23.5%	1	2,900	27.0%	1	2,799	20.7%	1
Alabama	4,204	17.3%	2	2,042	19.0%	2	2,162	16.0%	3
Tennessee	3,749	15.4%	3	1,541	14.4%	3	2,208	16.3%	2
Georgia	1,653	6.8%	4	544	5.1%	6	1,109	8.2%	4
North Carolina	1,595	6.6%	5	630	5.9%	5	965	7.1%	5
Indiana	1,544	6.4%	6	1,006	9.4%	4	538	4.0%	8
Pennsylvania	1,151	4.7%	7	503	4.7%	7	648	4.8%	7
Florida	873	3.6%	8	195	1.8%	8	678	5.0%	6
California	621	2.6%	9	103	1.0%	13	518	3.8%	9
Oregon	603	2.5%	10	136	1.3%	10	467	3.4%	10
Arizona	557	2.3%	11	174	1.6%	9	383	2.8%	11
Idaho	275	1.1%	12	85	0.8%	14	190	1.4%	12
Minnesota	271	1.1%	13	108	1.0%	12	163	1.2%	13
Ohio	214	0.9%	14	113	1.1%	11	101	0.7%	14
States with *	1,268	5.2%		652	6.1%		616	4.5%	
Total Home Production	24,277	100.0%		10,732	100.0%		13,545	100.0%	
Product Mix	100.0%			44.2%			55.8%		

States with fewer than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 17: Manufactured Home Shipments by State (Ranked from Highest to Lowest)
MARCH 2024

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	1,559	18.4%	1	694	18.3%	1	865	18.6%	1
Florida	659	7.8%	2	218	5.7%	5	441	9.5%	2
North Carolina	615	7.3%	3	274	7.2%	4	341	7.3%	3
Alabama	510	6.0%	4	300	7.9%	2	210	4.5%	8
Louisiana	436	5.2%	5	295	7.8%	3	141	3.0%	11
Georgia	425	5.0%	6	166	4.4%	7	259	5.6%	5
South Carolina	404	4.8%	7	144	3.8%	9	260	5.6%	4
Kentucky	372	4.4%	8	160	4.2%	8	212	4.5%	7
Mississippi	360	4.3%	9	178	4.7%	6	182	3.9%	10
Tennessee	358	4.2%	10	124	3.3%	10	234	5.0%	6
California	230	2.7%	11	42	1.1%	21	188	4.0%	9
Michigan	229	2.7%	12	118	3.1%	11	111	2.4%	13
Oklahoma	201	2.4%	13	108	2.8%	12	93	2.0%	15
Arizona	180	2.1%	14	64	1.7%	18	116	2.5%	12
Arkansas	178	2.1%	15	91	2.4%	13	87	1.9%	16
Indiana	132	1.6%	16	91	2.4%	13	41	0.9%	25
Pennsylvania	130	1.5%	17	70	1.8%	16	60	1.3%	19
Missouri	128	1.5%	18	79	2.1%	15	49	1.1%	24
New Mexico	124	1.5%	19	51	1.3%	19	73	1.6%	18
Ohio	123	1.5%	20	70	1.8%	16	53	1.1%	21
Washington	114	1.3%	21	18	0.5%	31	96	2.1%	14
Oregon	99	1.2%	22	18	0.5%	31	81	1.7%	17
Virginia	97	1.1%	23	46	1.2%	20	51	1.1%	23
New York	93	1.1%	24	40	1.1%	22	53	1.1%	21
West Virginia	84	1.0%	25	30	0.8%	24	54	1.2%	20
Colorado	57	0.7%	26	29	0.8%	25	28	0.6%	27
Illinois	51	0.6%	27	33	0.9%	23	18	0.4%	32
Maine	48	0.6%	28	21	0.6%	28	27	0.6%	28
Wisconsin	44	0.5%	29	27	0.7%	26	17	0.4%	34
Delaware	38	0.4%	30	7	0.2%	40	31	0.7%	26
Kansas	37	0.4%	31	17	0.4%	33	20	0.4%	30
New Jersey	34	0.4%	32	20	0.5%	30	14	0.3%	37
Idaho	34	0.4%	32	12	0.3%	35	22	0.5%	29
Nevada	28	0.3%	34	8	0.2%	38	20	0.4%	30
Wyoming	27	0.3%	35	25	0.7%	27	2	0.0%	45
Minnesota	27	0.3%	35	10	0.3%	37	17	0.4%	34
Iowa	25	0.3%	37	21	0.6%	28	4	0.1%	43
Montana	23	0.3%	38	11	0.3%	36	12	0.3%	38
North Dakota	19	0.2%	39	1	0.0%	47	18	0.4%	32
Utah	18	0.2%	40	2	0.1%	46	16	0.3%	36
Nebraska	16	0.2%	41	14	0.4%	34	2	0.0%	45
Maryland	15	0.2%	42	8	0.2%	38	7	0.2%	40
Massachusetts	15	0.2%	42	5	0.1%	43	10	0.2%	39
New Hampshire	13	0.2%	44	7	0.2%	40	6	0.1%	41
Connecticut	11	0.1%	45	7	0.2%	40	4	0.1%	43
South Dakota	8	0.1%	46	3	0.1%	45	5	0.1%	42
Vermont	5	0.1%	47	4	0.1%	44	1	0.0%	47
Alaska	1	0.0%	48	1	0.0%	47	0	0.0%	48
Rhode Island	0	0.0%	49	0	0.0%	49	0	0.0%	48
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	48
District of Columbia	0	0.0%	49	0	0.0%	49	0	0.0%	48
Puerto Rico	0	0.0%	50	0	0.0%	50	0	0.0%	50
Canada	0	0.0%	50	0	0.0%	50	0	0.0%	50
Destination Pending	30	0.4%		19	0.5%		11	0.2%	
Total Home Shipments	8,464	100.0%		3,801	100.0%		4,663	100.0%	
Product Mix	100.0%			44.9%			55.1%		

**Table 18: Manufactured Home Shipments by State (Ranked from Highest to Lowest)
Year through MARCH 2024**

State	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	4,565	18.8%	1	2,127	19.8%	1	2,438	18.0%	1
Florida	1,895	7.8%	2	631	5.9%	5	1,264	9.3%	2
North Carolina	1,663	6.9%	3	703	6.6%	4	960	7.1%	3
Alabama	1,396	5.8%	4	741	6.9%	3	655	4.8%	6
South Carolina	1,276	5.3%	5	449	4.2%	7	827	6.1%	4
Louisiana	1,221	5.0%	6	803	7.5%	2	418	3.1%	11
Georgia	1,130	4.7%	7	391	3.6%	9	739	5.5%	5
Kentucky	978	4.0%	8	400	3.7%	8	578	4.3%	8
Mississippi	977	4.0%	9	482	4.5%	6	495	3.7%	10
Tennessee	967	4.0%	10	326	3.0%	11	641	4.7%	7
California	704	2.9%	11	129	1.2%	21	575	4.2%	9
Michigan	621	2.6%	12	328	3.1%	10	293	2.2%	13
Oklahoma	583	2.4%	13	292	2.7%	12	291	2.1%	14
Arizona	557	2.3%	14	195	1.8%	18	362	2.7%	12
Arkansas	516	2.1%	15	266	2.5%	14	250	1.8%	16
Pennsylvania	428	1.8%	16	196	1.8%	17	232	1.7%	17
Indiana	393	1.6%	17	275	2.6%	13	118	0.9%	25
Ohio	381	1.6%	18	235	2.2%	15	146	1.1%	24
New Mexico	378	1.6%	19	160	1.5%	19	218	1.6%	18
Missouri	375	1.5%	20	217	2.0%	16	158	1.2%	22
New York	328	1.4%	21	134	1.2%	20	194	1.4%	20
Washington	321	1.3%	22	56	0.5%	31	265	2.0%	15
Virginia	307	1.3%	23	127	1.2%	22	180	1.3%	21
Oregon	288	1.2%	24	89	0.8%	24	199	1.5%	19
West Virginia	260	1.1%	25	103	1.0%	23	157	1.2%	23
Illinois	156	0.6%	26	89	0.8%	24	67	0.5%	29
Colorado	138	0.6%	27	79	0.7%	26	59	0.4%	31
Wisconsin	112	0.5%	28	65	0.6%	28	47	0.3%	35
Minnesota	110	0.5%	29	42	0.4%	34	68	0.5%	28
Delaware	107	0.4%	30	28	0.3%	37	79	0.6%	26
Maine	104	0.4%	31	50	0.5%	33	54	0.4%	32
New Jersey	102	0.4%	32	54	0.5%	32	48	0.4%	34
Kansas	101	0.4%	33	58	0.5%	30	43	0.3%	36
Idaho	92	0.4%	34	26	0.2%	38	66	0.5%	30
Wyoming	88	0.4%	35	77	0.7%	27	11	0.1%	45
Nevada	87	0.4%	36	16	0.1%	42	71	0.5%	27
Iowa	78	0.3%	37	63	0.6%	29	15	0.1%	43
Montana	65	0.3%	38	32	0.3%	36	33	0.2%	38
Utah	62	0.3%	39	11	0.1%	44	51	0.4%	33
Nebraska	53	0.2%	40	41	0.4%	35	12	0.1%	44
Maryland	48	0.2%	41	26	0.2%	38	22	0.2%	40
North Dakota	43	0.2%	42	8	0.1%	46	35	0.3%	37
New Hampshire	41	0.2%	43	22	0.2%	40	19	0.1%	42
South Dakota	41	0.2%	43	13	0.1%	43	28	0.2%	39
Massachusetts	31	0.1%	45	10	0.1%	45	21	0.2%	41
Connecticut	27	0.1%	46	19	0.2%	41	8	0.1%	47
Vermont	14	0.1%	47	5	0.0%	47	9	0.1%	46
Alaska	3	0.0%	48	3	0.0%	48	0	0.0%	49
Rhode Island	1	0.0%	49	0	0.0%	49	1	0.0%	48
Hawaii	0	0.0%	50	0	0.0%	49	0	0.0%	49
District of Columbia	0	0.0%	50	0	0.0%	49	0	0.0%	49
Puerto Rico	0	0.0%	50	0	0.0%	49	0	0.0%	49
Canada	0	0.0%	50	0	0.0%	49	0	0.0%	49
Destination Pending	60	0.2%		39	0.4%		21	0.2%	
Total Home Shipments	24,272	100.0%		10,731	100.0%		13,541	100.0%	
Product Mix	100.0%			44.2%			55.8%		

Table 19: Manufactured Home Floor Production Summary

Month	Monthly			Cumulative		
	2023	2024	% Change	2023	2024	% Change
January	10,815	11,751	8.7%	10,815	11,751	8.7%
February	10,308	13,070	26.8%	21,123	24,821	17.5%
March	11,954	13,144	10.0%	33,077	37,965	14.8%
April	10,462			43,539		
May	12,197			55,736		
June	12,621			68,357		
July	9,338			77,695		
August	13,269			90,964		
September	12,179			103,143		
October	13,025			116,168		
November	12,124			128,292		
December	9,973			138,265		

Table 20: Manufactured Home Floor Shipments Summary

Month	Monthly			Cumulative		
	2023	2024	% Change	2023	2024	% Change
January	10,799	11,727	8.6%	10,799	11,727	8.6%
February	10,290	13,063	26.9%	21,089	24,790	17.5%
March	11,979	13,166	9.9%	33,068	37,956	14.8%
April	10,441			43,509		
May	12,223			55,732		
June	12,642			68,374		
July	9,348			77,722		
August	13,256			90,978		
September	12,177			103,155		
October	13,013			116,168		
November	12,106			128,274		
December	10,011			138,285		

Table 21: Regional Distribution of Manufactured Home Floor Shipments

Region	MARCH 2024			Year through MARCH 2024		
	2023	2024	% Change	2023	2024	% Change
New England	189	140	-25.9%	586	330	-43.7%
Middle Atlantic	539	384	-28.8%	1,539	1,333	-13.4%
East North Central	1,113	819	-26.4%	3,323	2,335	-29.7%
West North Central	340	375	10.3%	1,083	1,160	7.1%
South Atlantic	3,171	3,789	19.5%	9,121	10,947	20.0%
East South Central	1,705	2,442	43.2%	4,482	6,696	49.4%
West South Central	2,905	3,568	22.8%	7,464	10,311	38.1%
Mountain	933	784	-16.0%	2,524	2,356	-6.7%
Pacific	1,020	824	-19.2%	2,806	2,403	-14.4%
Outside U.S.	0	0	—	0	0	—
Destination Pending	64	41	-35.9%	140	85	-39.3%
	11,979	13,166	9.9%	33,068	37,956	14.8%

Table 22: Manufactured Home Floor Production

	MARCH 2024			Year through MARCH 2024		
	2023	2024	% Change	2023	2024	% Change
<i>New England</i>						
Connecticut	*	*	*	*	*	*
Maine	*	*	*	*	*	*
Massachusetts	*	*	*	*	*	*
New Hampshire	*	*	*	*	*	*
Rhode Island	*	*	*	*	*	*
Vermont	*	*	*	*	*	*
Subtotal (region)	*	*	*	*	*	*
<i>Middle Atlantic</i>						
New Jersey	*	*	*	*	*	*
New York	*	*	*	*	*	*
Pennsylvania	771	585	-24.1%	2,213	1,803	-18.5%
Subtotal (region)	771	585	-24.1%	2,213	1,803	-18.5%
<i>East North Central</i>						
Illinois	*	*	*	*	*	*
Indiana	888	723	-18.6%	2,738	2,082	-24.0%
Michigan	*	*	*	*	*	*
Ohio	*	117	*	*	315	*
Wisconsin	*	*	*	*	*	*
Subtotal (region)	888	840	-5.4%	2,738	2,397	-12.5%
<i>West North Central</i>						
Iowa	*	*	*	*	*	*
Kansas	*	*	*	*	*	*
Minnesota	92	129	40.2%	301	434	44.2%
Missouri	*	*	*	*	*	*
Nebraska	*	*	*	*	*	*
North Dakota	*	*	*	*	*	*
South Dakota	*	*	*	*	*	*
Subtotal (region)	92	129	40.2%	301	434	44.2%
<i>South Atlantic</i>						
Delaware	*	*	*	*	*	*
District of Columbia	*	*	*	*	*	*
Florida	674	530	-21.4%	2,009	1,565	-22.1%
Georgia	739	950	28.6%	2,073	2,772	33.7%
Maryland	*	*	*	*	*	*
North Carolina	554	844	52.3%	1,620	2,560	58.0%
South Carolina	*	*	*	*	*	*
Virginia	*	*	*	*	*	*
West Virginia	*	*	*	*	*	*
Subtotal (region)	1,967	2,324	18.1%	5,702	6,897	21.0%

(continued)

Table 22: Manufactured Home Floor Production (Continued)

	MARCH 2024			Year through MARCH 2024		
	2023	2024	% Change	2023	2024	% Change
<i>East South Central</i>						
Alabama	1,805	2,288	26.8%	4,683	6,386	36.4%
Kentucky	*	*	*	*	*	*
Mississippi	*	*	*	*	*	*
Tennessee	1,687	2,137	26.7%	4,636	5,961	28.6%
Subtotal (region)	3,492	4,425	26.7%	9,319	12,347	32.5%
<i>West South Central</i>						
Arkansas	*	*	*	*	*	*
Louisiana	*	*	*	*	*	*
Oklahoma	*	*	*	*	*	*
Texas	2,382	2,955	24.1%	6,171	8,521	38.1%
Subtotal (region)	2,382	2,955	24.1%	6,171	8,521	38.1%
<i>Mountain</i>						
Arizona	468	319	-31.8%	1,281	946	-26.2%
Colorado	*	*	*	*	*	*
Idaho	198	158	-20.2%	522	479	-8.2%
Montana	*	*	*	*	*	*
Nevada	*	*	*	*	*	*
New Mexico	*	*	*	*	*	*
Utah	*	*	*	*	*	*
Wyoming	*	*	*	*	*	*
Subtotal (region)	666	477	-28.4%	1,803	1,425	-21.0%
<i>Pacific</i>						
Alaska	*	*	*	*	*	*
California	510	376	-26.3%	1,446	1,154	-20.2%
Hawaii	*	*	*	*	*	*
Oregon	441	391	-11.3%	1,165	1,092	-6.3%
Washington	*	*	*	*	*	*
Subtotal (region)	951	767	-19.3%	2,611	2,246	-14.0%
Subtotal (U.S.)	11,209	12,502	11.5%	30,858	36,070	16.9%
<i>Canada/Mexico/Puerto Rico</i>	0	0	—	0	0	—
States with *	745	642	-13.8%	2,219	1,895	-14.6%
Total Floor Production	11,954	13,144	10.0%	33,077	37,965	14.8%

States with fewer than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 23: Manufactured Home Floor Shipments

	MARCH 2024			Year through MARCH 2024		
	2023	2024	% Change	2023	2024	% Change
<i>New England</i>						
Connecticut	24	15	-37.5%	89	35	-60.7%
Maine	62	75	21.0%	235	158	-32.8%
Massachusetts	46	25	-45.7%	95	52	-45.3%
New Hampshire	33	19	-42.4%	116	60	-48.3%
Rhode Island	0	0	—	3	2	-33.3%
Vermont	24	6	-75.0%	48	23	-52.1%
Subtotal (region)	189	140	-25.9%	586	330	-43.7%
<i>Middle Atlantic</i>						
New Jersey	51	48	-5.9%	234	150	-35.9%
New York	196	146	-25.5%	538	522	-3.0%
Pennsylvania	292	190	-34.9%	767	661	-13.8%
Subtotal (region)	539	384	-28.8%	1,539	1,333	-13.4%
<i>East North Central</i>						
Illinois	155	69	-55.5%	430	223	-48.1%
Indiana	230	173	-24.8%	588	512	-12.9%
Michigan	428	340	-20.6%	1,387	914	-34.1%
Ohio	233	176	-24.5%	657	527	-19.8%
Wisconsin	67	61	-9.0%	261	159	-39.1%
Subtotal (region)	1,113	819	-26.4%	3,323	2,335	-29.7%
<i>West North Central</i>						
Iowa	36	29	-19.4%	132	93	-29.5%
Kansas	46	57	23.9%	122	144	18.0%
Minnesota	70	44	-37.1%	204	178	-12.7%
Missouri	139	177	27.3%	432	533	23.4%
Nebraska	15	18	20.0%	43	65	51.2%
North Dakota	12	37	208.3%	31	78	151.6%
South Dakota	22	13	-40.9%	119	69	-42.0%
Subtotal (region)	340	375	10.3%	1,083	1,160	7.1%
<i>South Atlantic</i>						
Delaware	64	70	9.4%	185	189	2.2%
District of Columbia	0	0	—	0	0	—
Florida	1,251	1,105	-11.7%	3,626	3,182	-12.2%
Georgia	458	684	49.3%	1,293	1,871	44.7%
Maryland	16	22	37.5%	66	70	6.1%
North Carolina	699	958	37.1%	1,903	2,628	38.1%
South Carolina	454	664	46.3%	1,355	2,103	55.2%
Virginia	125	148	18.4%	369	487	32.0%
West Virginia	104	138	32.7%	324	417	28.7%
Subtotal (region)	3,171	3,789	19.5%	9,121	10,947	20.0%

(continued)

Table 23: Manufactured Home Floor Shipments (Continued)

	MARCH 2024			Year through MARCH 2024		
	2023	2024	% Change	2023	2024	% Change
<i>East South Central</i>						
Alabama	542	721	33.0%	1,528	2,053	34.4%
Kentucky	412	585	42.0%	1,048	1,558	48.7%
Mississippi	334	542	62.3%	820	1,474	79.8%
Tennessee	417	594	42.4%	1,086	1,611	48.3%
Subtotal (region)	1,705	2,442	43.2%	4,482	6,696	49.4%
<i>West South Central</i>						
Arkansas	184	265	44.0%	463	766	65.4%
Louisiana	442	577	30.5%	1,008	1,642	62.9%
Oklahoma	255	295	15.7%	694	873	25.8%
Texas	2,024	2,431	20.1%	5,299	7,030	32.7%
Subtotal (region)	2,905	3,568	22.8%	7,464	10,311	38.1%
<i>Mountain</i>						
Arizona	442	296	-33.0%	1,217	922	-24.2%
Colorado	83	85	2.4%	244	197	-19.3%
Idaho	61	56	-8.2%	150	160	6.7%
Montana	32	36	12.5%	114	100	-12.3%
Nevada	88	50	-43.2%	243	162	-33.3%
New Mexico	156	197	26.3%	409	602	47.2%
Utah	36	35	-2.8%	89	114	28.1%
Wyoming	35	29	-17.1%	58	99	70.7%
Subtotal (region)	933	784	-16.0%	2,524	2,356	-6.7%
<i>Pacific</i>						
Alaska	6	1	-83.3%	12	3	-75.0%
California	541	424	-21.6%	1,556	1,301	-16.4%
Hawaii	0	0	—	0	0	—
Oregon	236	183	-22.5%	609	497	-18.4%
Washington	237	216	-8.9%	629	602	-4.3%
Subtotal (region)	1,020	824	-19.2%	2,806	2,403	-14.4%
Subtotal (U.S.)	11,915	13,125	10.2%	32,928	37,871	15.0%
<i>Canada/Mexico/Puerto Rico</i>	0	0	—	0	0	—
* Destination Pending	64	41	-35.9%	140	85	-39.3%
Total Floor Shipments	11,979	13,166	9.9%	33,068	37,956	14.8%

* Destination Pending figures represent finished floor inventory. It is assumed that all inventory is shipped in the following month.

Table 24: Manufactured Housing Shipments as a Percentage of Total New Homes Sold

Month	Manufactured Home Shipments	New Single-Family Homes Sold	Shipments as % of Single-Family Homes Sold
2023 Total	89,178	666,000	11.8%
January	6,933	55,000	11.2%
February	6,564	56,000	10.5%
March	7,665	62,000	11.0%
April	6,654	60,000	10.0%
May	7,898	67,000	10.5%
June	8,179	58,000	12.4%
July	6,144	60,000	9.3%
August	8,661	52,000	14.3%
September	7,952	55,000	12.6%
October	8,383	50,000	14.4%
November	7,751	42,000	15.6%
December	6,394	49,000	11.5%

2024 To Date	24,272	181,000	11.8%
January	7,461	<i>57,000</i>	11.6%
February	8,347	<i>57,000</i>	12.8%
March	8,464	<i>67,000</i>	11.2%
April			
May			
June			
July			
August			
September			
October			
November			
December			

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov>

Table 25: Manufactured Home Shipments as a Percentage of Total Home Starts

Month	Manufactured Home Shipments	New Single-Family Home Starts	Shipments as % of Single-Family Starts	New Multi-Family Home Starts	Shipments as % of Multi-Family Starts	Shipments as % of Total Home Starts
2023 Total	89,178	947,600	8.6%	472,400	15.9%	5.9%
January	6,933	57,900	10.7%	39,800	14.8%	6.6%
February	6,564	58,900	10.0%	44,300	12.9%	6.0%
March	7,665	71,400	9.7%	42,600	15.2%	6.3%
April	6,654	78,800	7.8%	42,900	13.4%	5.2%
May	7,898	92,600	7.9%	53,400	12.9%	5.1%
June	8,179	89,800	8.3%	42,900	16.0%	5.8%
July	6,144	91,900	6.3%	39,600	13.4%	4.5%
August	8,661	84,600	9.3%	31,100	21.8%	7.0%
September	7,952	82,800	8.8%	34,200	18.9%	6.4%
October	8,383	81,200	9.4%	33,900	19.8%	6.8%
November	7,751	84,900	8.4%	31,600	19.7%	6.2%
December	6,394	72,800	8.1%	36,100	15.0%	5.5%

2024 To Date	24,272	239,100	9.2%	79,600	23.4%	7.1%
January	7,461	70,300	9.6%	27,500	21.3%	7.1%
February	8,347	81,700	9.3%	28,400	22.7%	7.0%
March	8,464	87,100	8.9%	23,700	26.3%	7.1%
April						
May						
June						
July						
August						
September						
October						
November						
December						

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov>

Table 26: Manufactured Home Corporations and Plants

Month	2023		2024	
	Corporations	Plants Producing Homes	Corporations	Plants Producing Homes
January	34	145	37	148
February	35	146	36	148
March	35	146	36	148
April	35	147		
May	34	146		
June	34	145		
July	34	145		
August	35	146		
September	36	147		
October	36	147		
November	36	147		
December	36	147		

Table 27: Manufactured Home Corporations and Plants, 1994-2023

Year	Corporations	Plants Producing Homes
1994	98	269
1995	92	285
1996	98	313
1997	89	323
1998	89	330
1999	71*	323
2000	70	280
2001	69	263
2002	66	235
2003	62	206
2004	66	210
2005	67	217
2006	67	205
2007	65	196
2008	61	170
2009	61	156
2010	51	131
2011	45	122
2012	45	123
2013	46	123
2014	46	125
2015	36	121
2016	35	127
2017	36	131
2018	35	133
2019	32	135
2020	34	135
2021	33	139
2022	34	145
2023	36	147

Data Source: Institute for Building Technology and Safety (IBTS) **Note:** Figures shown are for December of that year.

* Due to a change in reporting technology, the number of corporations reported in September 1999 reflects the number of corporations on record with IBTS as producers of manufactured homes. Parent companies with producing subsidiaries are reported as a single corporation.

Chart 1: 2024 Year-to-Date Regional Shipments Market Share – MARCH

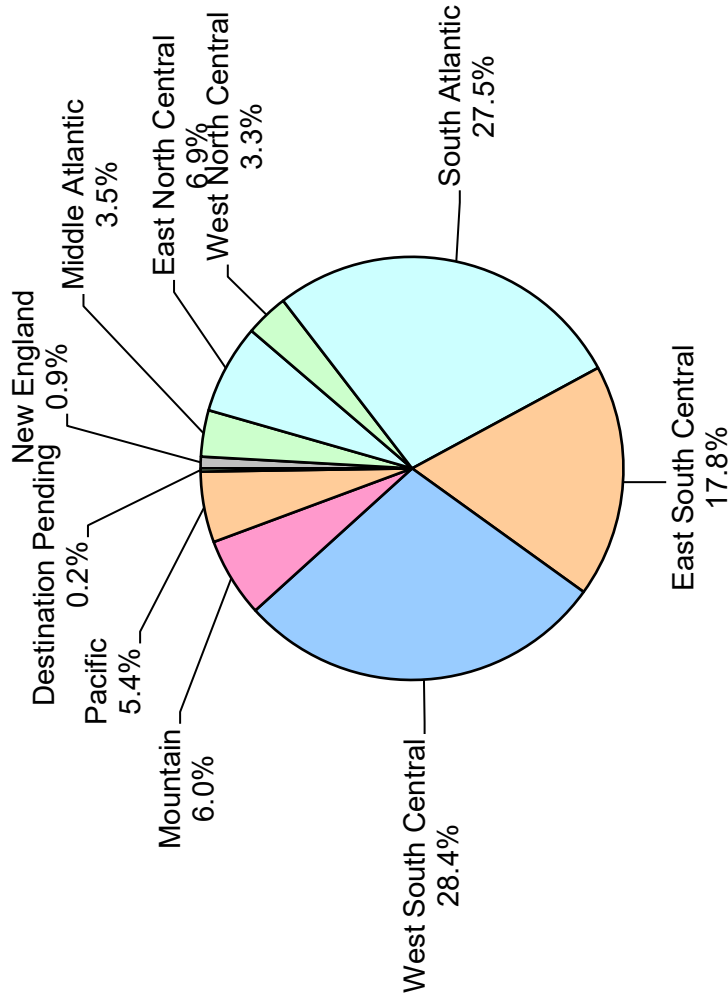


Table 25: Manufactured Home Shipments as a Percentage of Total Home Starts

Month	Manufactured Home Shipments	New Single-Family Home Starts	Shipments as % of Single-Family Starts	New Multi-Family Home Starts	Shipments as % of Multi-Family Starts	Shipments as % of Total Home Starts
2023 Total	89,178	947,600	8.6%	472,400	15.9%	5.9%
January	6,933	57,900	10.7%	39,800	14.8%	6.6%
February	6,564	58,900	10.0%	44,300	12.9%	6.0%
March	7,665	71,400	9.7%	42,600	15.2%	6.3%
April	6,654	78,800	7.8%	42,900	13.4%	5.2%
May	7,898	92,600	7.9%	53,400	12.9%	5.1%
June	8,179	89,800	8.3%	42,900	16.0%	5.8%
July	6,144	91,900	6.3%	39,600	13.4%	4.5%
August	8,661	84,600	9.3%	31,100	21.8%	7.0%
September	7,952	82,800	8.8%	34,200	18.9%	6.4%
October	8,383	81,200	9.4%	33,900	19.8%	6.8%
November	7,751	84,900	8.4%	31,600	19.7%	6.2%
December	6,394	72,800	8.1%	36,100	15.0%	5.5%

2024 To Date	24,272	239,100	9.2%	79,600	23.4%	7.1%
January	7,461	70,300	9.6%	27,500	21.3%	7.1%
February	8,347	81,700	9.3%	28,400	22.7%	7.0%
March	8,464	87,100	8.9%	23,700	26.3%	7.1%
April						
May						
June						
July						
August						
September						
October						
November						
December						

Figures in italics are preliminary and subject to further revision in subsequent months.

Data source: <http://www.census.gov>

Table 26: Manufactured Home Corporations and Plants

Month	2023		2024	
	Corporations	Plants Producing Homes	Corporations	Plants Producing Homes
January	34	145	37	148
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March	35	146	36	148
April	35	147		
May	34	146		
June	34	145		
July	34	145		
August	35	146		
September	36	147		
October	36	147		
November	36	147		
December	36	147		

Table 27: Manufactured Home Corporations and Plants, 1994-2023

Year	Corporations	Plants Producing Homes
1994	98	269
1995	92	285
1996	98	313
1997	89	323
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2002	66	235
2003	62	206
2004	66	210
2005	67	217
2006	67	205
2007	65	196
2008	61	170
2009	61	156
2010	51	131
2011	45	122
2012	45	123
2013	46	123
2014	46	125
2015	36	121
2016	35	127
2017	36	131
2018	35	133
2019	32	135
2020	34	135
2021	33	139
2022	34	145
2023	36	147

Data Source: Institute for Building Technology and Safety (IBTS) **Note:** Figures shown are for December of that year.

* Due to a change in reporting technology, the number of corporations reported in September 1999 reflects the number of corporations on record with IBTS as producers of manufactured homes. Parent companies with producing subsidiaries are reported as a single corporation.

Chart 2: Monthly Manufactured Housing Shipments
2014 through 2024

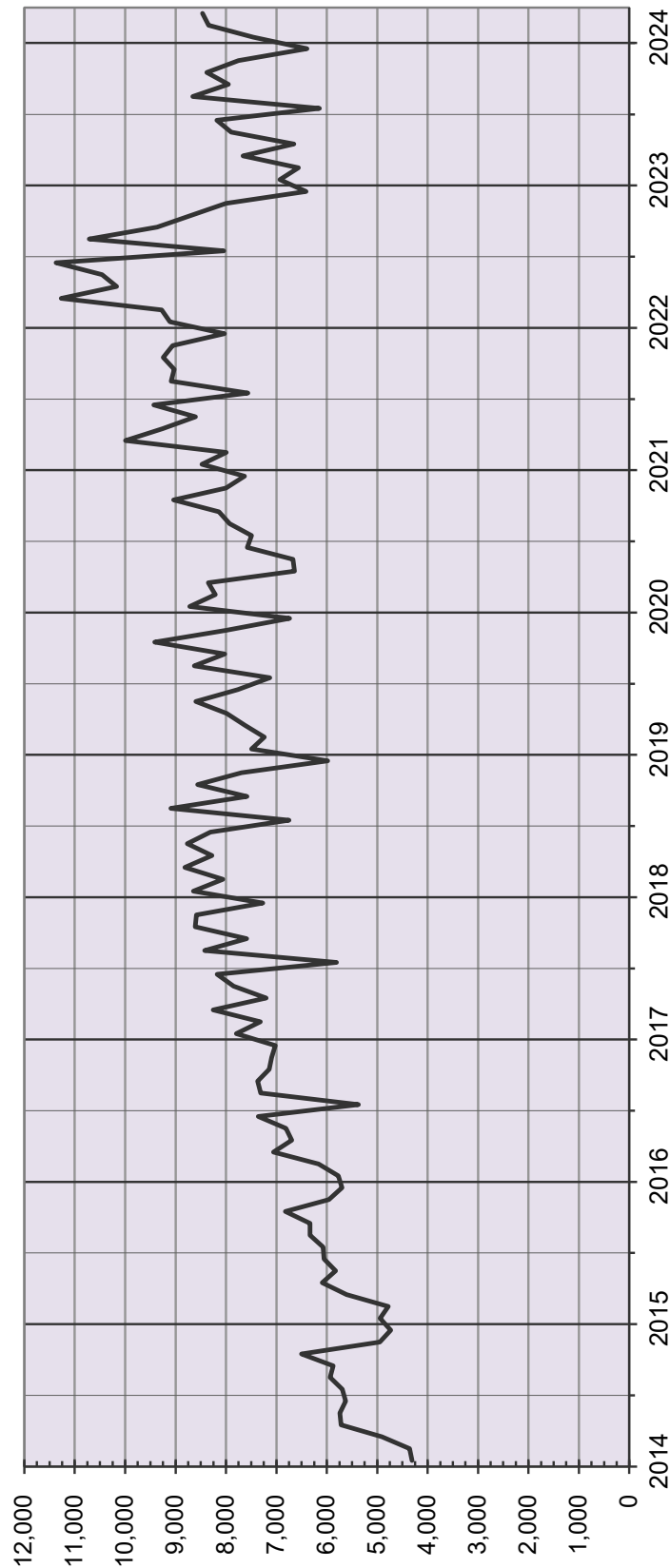


Table 28: Monthly Manufactured Housing Shipments (1980 – 2024)

Month	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994
January	17,816	15,609	13,732	17,783	19,790	18,397	18,809	15,857	12,823	15,252	13,260	11,278	13,392	17,086	20,655
February	18,835	17,534	17,219	19,721	22,199	19,669	18,623	16,059	15,033	14,486	13,612	10,835	13,617	18,133	21,508
March	19,222	21,476	22,085	25,580	25,585	26,065	23,067	19,652	19,011	18,167	16,313	13,069	16,131	21,021	26,717
April	18,215	24,128	22,423	25,166	26,041	26,378	23,063	21,334	18,931	17,404	16,472	15,295	17,818	21,600	24,908
May	15,653	22,884	21,788	26,951	28,943	27,883	22,451	20,231	20,171	19,088	18,052	16,634	16,995	20,360	26,008
June	15,501	23,052	23,457	29,484	27,727	25,288	21,648	21,643	21,652	18,855	17,557	15,562	18,288	22,683	27,924
July	17,003	21,754	19,456	23,454	24,510	24,135	20,364	20,880	16,708	14,606	15,059	14,846	17,943	19,922	22,279
August	20,081	22,235	22,102	29,945	29,846	27,629	21,677	21,961	21,879	19,194	19,399	17,120	19,082	23,639	28,937
September	21,297	21,264	21,271	27,979	24,429	24,640	21,405	21,620	20,603	16,593	15,921	15,301	19,789	23,420	27,151
October	23,822	20,348	20,346	26,712	27,447	27,539	23,100	21,971	19,807	17,770	17,930	16,901	21,647	23,564	28,262
November	17,792	15,794	18,903	23,533	21,928	20,956	17,250	17,176	17,556	15,072	14,267	13,028	18,615	22,331	26,005
December	15,854	14,235	16,026	18,771	16,548	16,910	15,813	14,214	14,255	11,767	10,330	10,844	17,470	20,517	23,578
Totals	221,091	240,313	238,808	295,079	294,993	283,489	244,660	232,598	218,429	198,254	188,172	170,713	210,787	254,276	303,932

Month	1995	1996	1997	1998	1999	2,000	2001	2002	2003	2004	2005	2006	2007	2008	2009
January	25,270	26,963	26,284	26,362	26,784	21,180	12,396	14,435	10,436	8,713	10,019	11,677	6,878	6,808	3,821
February	24,216	27,039	25,969	27,549	28,770	22,806	13,124	13,258	9,620	8,832	9,773	10,254	6,547	6,913	3,535
March	29,409	30,309	29,044	31,813	34,205	26,341	16,110	13,925	10,435	11,282	11,119	11,816	8,000	7,042	3,955
April	26,228	32,473	32,717	33,266	33,148	22,662	15,715	15,216	11,416	11,370	10,917	10,037	7,944	8,053	4,330
May	30,108	33,710	31,482	31,397	30,550	24,783	17,707	16,245	11,473	10,587	10,913	10,977	9,180	7,779	4,296
June	30,838	31,376	31,180	33,567	32,887	24,430	17,776	14,824	11,750	11,889	11,926	10,995	9,102	7,513	4,458
July	24,634	29,135	28,953	31,085	26,799	18,081	14,912	13,707	11,366	10,033	9,335	8,033	7,554	7,004	4,427
August	33,038	34,220	31,316	32,556	30,890	23,637	19,840	15,861	11,923	11,886	12,146	10,762	9,734	7,365	4,472
September	29,609	31,439	31,211	32,710	28,875	19,606	16,960	14,321	11,815	12,720	12,863	9,213	7,906	6,927	4,531
October	32,663	35,865	34,138	35,185	28,239	19,214	19,700	15,708	12,744	12,888	17,432	9,294	9,356	7,035	4,556
November	29,554	27,935	26,524	30,110	25,675	16,248	16,189	11,555	9,435	11,112	16,304	8,054	7,612	4,980	3,835
December	24,034	22,947	24,559	27,243	21,849	11,562	12,800	9,436	8,524	9,490	13,997	6,398	5,956	4,470	3,573
Totals	339,601	363,411	353,377	372,843	348,671	250,550	193,229	168,491	130,937	130,802	146,744	146,744	117,510	81,889	49,789

Month	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
January	3,158	2,776	3,945	4,190	4,309	4,942	5,769	7,795	8,646	7,493	8,717	8,479	9,110	6,933	7,461
February	3,457	2,885	4,139	4,117	4,359	4,780	6,161	7,318	8,061	7,241	8,209	7,992	9,275	6,564	8,347
March	4,517	4,035	4,696	4,504	4,908	5,608	7,056	8,254	8,813	7,623	8,351	9,993	11,268	7,665	8,464
April	4,817	3,954	4,650	5,321	5,718	6,089	6,697	7,205	8,279	7,986	6,644	9,259	10,168	6,654	
May	5,023	4,475	5,197	5,659	5,738	5,828	6,813	7,848	8,769	8,601	6,672	8,605	10,457	7,898	
June	5,430	5,024	5,087	5,347	5,625	6,055	7,361	8,178	8,311	7,765	7,580	9,434	11,372	7,179	
July	4,257	3,679	4,217	4,776	5,691	6,073	5,370	5,808	6,751	7,131	7,490	7,564	8,043	6,144	
August	4,862	5,166	5,567	5,842	5,937	6,330	7,309	8,425	9,091	8,631	7,926	9,087	10,715	8,661	
September	4,440	5,037	4,382	5,433	5,874	6,336	7,375	7,590	7,581	8,025	8,138	9,025	9,363	7,952	
October	3,841	5,436	5,144	6,087	6,505	6,824	7,144	8,613	8,564	9,412	9,040	9,247	8,685	8,383	
November	3,463	5,301	4,354	4,929	4,950	5,957	7,095	8,588	7,690	7,989	8,002	9,060	7,998	7,751	
December	2,781	3,838	3,513	4,005	4,730	5,697	7,019	7,269	5,984	6,736	7,632	8,030	6,411	6,394	
Totals	50,046	51,606	54,891	60,210	64,344	70,519	81,169	92,891	96,540	94,633	94,401	105,775	112,865	89,178	24,272

Data Source: Institute for Building Technology and Safety (IBTS)